

MONTH ENDING December 31, 2005
LOTS AND LAND

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	8	\$334,125	\$300,000	\$2,673,000	2	\$405,000	\$185,000	\$810,000	76.49%	43
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	2	\$80,000	\$	\$160,000	1	\$315,000	\$315,000	\$315,000	84.00%	97
91906 CAMPO	0	\$	\$	\$	1	\$195,000	\$195,000	\$195,000	97.50%	16
91910 CHULA VISTA	0	\$	\$	\$	1	\$285,000	\$285,000	\$285,000	91.94%	3
91911 CHULA VISTA	1	\$650,000	\$650,000	\$650,000	0	\$	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	1	\$230,000	\$230,000	\$230,000	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	3	\$315,876	\$315,876	\$947,628	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	1	\$299,000	\$299,000	\$299,000	100.00%	0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEAC	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	7	\$382,557	\$350,000	\$2,677,900	1	\$275,000	\$275,000	\$275,000	84.62%	38
91941 LA MESA	5	\$699,600	\$600,000	\$3,498,000	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	2	\$950,000	\$950,000	\$1,900,000	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CIT	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLE	5	\$636,200	\$229,000	\$3,181,000	1	\$165,000	\$165,000	\$165,000	110.00%	4
91978 SPRING VALLE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91980 TECATE	1	\$600,000	\$600,000	\$600,000	0	\$	\$	\$	0.00%	
92003 BONSAI	1	\$525,000	\$525,000	\$525,000	0	\$	\$	\$	0.00%	
92004 BORREGO SPF	48	\$106,816	\$66,000	\$5,127,176	9	\$87,500	\$72,500	\$787,500	89.40%	66
92007 CARDIFF BY TH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	4	\$1,479,750	\$649,000	\$5,919,000	0	\$	\$	\$	0.00%	
92009 CARLSBAD	1	\$600,000	\$600,000	\$600,000	1	\$675,000	\$675,000	\$675,000	90.00%	45
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014 DEL MAR	2	\$880,000	\$850,000	\$1,760,000	0	\$	\$	\$	0.00%	
92019 EL CAJON	2	\$912,500	\$325,000	\$1,825,000	0	\$	\$	\$	0.00%	
92020 EL CAJON	1	\$700,000	\$700,000	\$700,000	0	\$	\$	\$	0.00%	
92021 EL CAJON	2	\$399,938	\$399,876	\$799,876	1	\$775,000	\$775,000	\$775,000	92.26%	63
92024 ENCINITAS	3	\$789,666	\$600,000	\$2,369,000	1	\$685,000	\$685,000	\$685,000	86.16%	123
92025 ESCONDIDO	4	\$335,000	\$325,000	\$1,340,000	1	\$1,105,000	\$1,105,000	\$1,105,000	100.00%	57
92026 ESCONDIDO	6	\$668,483	\$575,000	\$4,010,900	2	\$480,000	\$270,000	\$960,000	94.12%	281
92027 ESCONDIDO	0	\$	\$	\$	1	\$105,000	\$105,000	\$105,000	95.45%	292
92028 FALLBROOK	6	\$587,833	\$349,000	\$3,527,000	5	\$818,620	\$470,000	\$4,093,100	97.15%	41
92029 ESCONDIDO	3	\$782,666	\$699,000	\$2,348,000	1	\$390,000	\$390,000	\$390,000	86.69%	226
92036 JULIAN	9	\$170,211	\$128,900	\$1,531,900	4	\$101,725	\$84,900	\$406,900	86.87%	235
92037 LA JOLLA	1	\$6,950,000	\$6,950,000	\$6,950,000	0	\$	\$	\$	0.00%	
92040 LAKESIDE	3	\$1,674,958	\$2,250,000	\$5,024,876	2	\$262,500	\$250,000	\$525,000	87.50%	108
92054 OCEANSIDE	7	\$978,142	\$650,000	\$6,847,000	2	\$607,000	\$364,000	\$1,214,000	93.46%	145
92056 OCEANSIDE	1	\$30,000	\$30,000	\$30,000	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	1	\$575,000	\$575,000	\$575,000	0	\$	\$	\$	0.00%	
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	1	\$375,000	\$375,000	\$375,000	100.00%	76
92061 PAUMA VALLE	1	\$2,000,000	\$2,000,000	\$2,000,000	0	\$	\$	\$	0.00%	
92064 POWAY	4	\$1,191,219	\$995,000	\$4,764,876	1	\$590,000	\$590,000	\$590,000	78.67%	145
92065 RAMONA	8	\$368,276	\$285,000	\$2,946,210	8	\$270,412	\$248,000	\$2,163,300	88.13%	107
92066 RANCHITA	1	\$320,000	\$320,000	\$320,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANT	10	\$1,890,800	\$1,250,000	\$18,908,000	1	\$3,400,000	\$3,400,000	\$3,400,000	94.58%	0
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	2	\$2,152,700	\$799,900	\$4,305,400	0	\$	\$	\$	0.00%	
92070 SANTA YSABEL	1	\$189,000	\$189,000	\$189,000	0	\$	\$	\$	0.00%	
92071 SANTEE	1	\$145,000	\$145,000	\$145,000	1	\$1,200,000	\$1,200,000	\$1,200,000	80.00%	95
92075 SOLANA BEACI	2	\$2,874,950	\$749,900	\$5,749,900	1	\$995,000	\$995,000	\$995,000	99.50%	30
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92081 VISTA	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%	
92082 VALLEY CENTE	4	\$1,672,249	\$389,000	\$6,688,999	5	\$626,000	\$445,000	\$3,130,000	90.74%	133
92083 VISTA	1	\$229,000	\$229,000	\$229,000	2	\$437,500	\$200,000	\$875,000	98.22%	56
92084 VISTA	7	\$462,553	\$315,876	\$3,237,876	0	\$	\$	\$	0.00%	
92086 WARNER SPRII	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92091 RANCHO SANT	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DO	0	\$	\$	\$	1	\$2,250,000	\$2,250,000	\$2,250,000	100.00%	134
92102 SAN DIEGO	2	\$262,000	\$150,000	\$524,000	0	\$	\$	\$	0.00%	
92103 MISSION HILLS	2	\$557,500	\$410,000	\$1,115,000	0	\$	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	\$	1	\$300,000	\$300,000	\$300,000	80.00%	84
92105 EAST SAN DIEC	0	\$	\$	\$	3	\$236,666	\$168,500	\$710,000	86.80%	79
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108 MISSION VALLE	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113 LOGAN HEIGHT	1	\$899,000	\$899,000	\$899,000	1	\$550,000	\$550,000	\$550,000	91.67%	210
92114 ENCANTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92115 COLLEGE GRO	0	\$	\$	\$	3	\$221,666	\$250,000	\$665,000	76.46%	36
92116 NORMAL HEIGI	1	\$790,000	\$790,000	\$790,000	0	\$	\$	\$	0.00%	
92117 CLAIREMONT M	0	\$	\$	\$	1	\$678,000	\$678,000	\$678,000	93.52%	45
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122 UNIVERSITY CI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123 MISSION VALLI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127 RANCHO BERN	9	\$1,322,777	\$1,225,000	\$11,905,000	0	\$	\$	\$	0.00%	
92128 RANCHO BERN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129 RANCHO PENA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130 CARMEL VALLE	3	\$1,549,666	\$1,475,000	\$4,649,000	1	\$1,285,000	\$1,285,000	\$1,285,000	100.78%	47
92131 SCRIPPS MIRA	1	\$399,000	\$399,000	\$399,000	0	\$	\$	\$	0.00%	
92139 PARADISE HILL	1	\$517,000	\$517,000	\$517,000	0	\$	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	2	\$525,000	\$250,000	\$1,050,000	0	\$	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS	206			\$142,409,517	69			\$33,231,800		