

MONTH ENDING SEPTEMBER 30, 2006
LOTS AND LAND

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	10	\$598,080	\$449,000	\$5,980,800	0	\$	\$	\$	0.00%		54
91902 BONITA	3	\$3,566,633	\$1,100,000	\$10,699,900	0	\$	\$	\$	0.00%		0
91905 BOULEVARD	5	\$269,800	\$200,000	\$1,349,000	0	\$	\$	\$	0.00%		0
91906 CAMPO	7	\$276,714	\$250,000	\$1,937,000	0	\$	\$	\$	0.00%		16
91910 CHULA VISTA	1	\$1,569,999	\$1,569,999	\$1,569,999	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	4	\$288,750	\$225,000	\$1,155,000	1	\$1,850,000	\$1,850,000	\$1,850,000	80.43%	7	0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91917 DULZURA	1	\$720,000	\$720,000	\$720,000	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	3	\$490,000	\$435,500	\$1,470,000	0	\$	\$	\$	0.00%		0
91934 JACUMBA	0	\$	\$	\$	1	\$77,000	\$77,000	\$77,000	59.23%	1,062	0
91935 JAMUL	6	\$960,166	\$259,000	\$5,761,000	1	\$299,000	\$299,000	\$299,000	85.67%	7	22
91941 LA MESA	2	\$782,500	\$315,000	\$1,565,000	1	\$780,000	\$780,000	\$780,000	97.50%	205	9
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	2	\$230,000	\$185,000	\$460,000	0	\$	\$	\$	0.00%		6
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	3	\$158,333	\$150,000	\$475,000	2	\$235,000	\$170,000	\$470,000	90.25%	4	10
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91963 POTRERO	4	\$203,500	\$150,000	\$814,000	0	\$	\$	\$	0.00%		0
91977 SPRING VALLEY	5	\$323,580	\$179,900	\$1,617,900	4	\$341,250	\$200,000	\$1,365,000	93.24%	39	0
91978 SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		1
91980 TECATE	1	\$185,000	\$185,000	\$185,000	0	\$	\$	\$	0.00%		0
92003 BONSAL	9	\$844,222	\$559,000	\$7,598,000	1	\$700,000	\$700,000	\$700,000	88.05%	228	0
92004 BORREGO SPRINGS	36	\$91,172	\$65,000	\$3,282,200	2	\$50,750	\$48,000	\$101,500	89.82%	12	62
92007 CARDIFF BY THE SEA	1	\$895,000	\$895,000	\$895,000	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	4	\$540,000	\$495,000	\$2,160,000	0	\$	\$	\$	0.00%		18
92009 CARLSBAD	4	\$1,088,126	\$1,050,876	\$4,352,504	1	\$925,000	\$925,000	\$925,000	86.05%	57	2
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	1	\$3,500,000	\$3,500,000	\$3,500,000	0	\$	\$	\$	0.00%		0
92014 DEL MAR	1	\$50,000	\$50,000	\$50,000	0	\$	\$	\$	0.00%		0
92019 EL CAJON	2	\$3,615,000	\$230,000	\$7,230,000	1	\$250,000	\$250,000	\$250,000	94.34%	167	6
92020 EL CAJON	0	\$	\$	\$	1	\$500,000	\$500,000	\$500,000	95.08%	66	0
92021 EL CAJON	3	\$433,333	\$500,000	\$1,300,000	0	\$	\$	\$	0.00%		0
92024 ENCINITAS	3	\$964,666	\$899,000	\$2,894,000	0	\$	\$	\$	0.00%		34
92025 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
92026 ESCONDIDO	5	\$649,500	\$699,000	\$3,247,500	2	\$280,000	\$230,000	\$560,000	94.28%	80	32
92027 ESCONDIDO	5	\$1,094,800	\$750,000	\$5,474,000	0	\$	\$	\$	0.00%		0
92028 FALLBROOK	17	\$744,367	\$750,000	\$12,654,250	3	\$333,166	\$314,500	\$999,500	94.38%	102	44
92029 ESCONDIDO	4	\$773,750	\$650,000	\$3,095,000	0	\$	\$	\$	0.00%		0
92036 JULIAN	15	\$223,060	\$235,000	\$3,345,900	0	\$	\$	\$	0.00%		38
92037 LA JOLLA	2	\$1,400,000	\$850,000	\$2,800,000	2	\$1,000,000	\$700,000	\$2,000,000	89.85%	178	3
92040 LAKESIDE	2	\$587,500	\$500,000	\$1,175,000	0	\$	\$	\$	0.00%		11
92054 OCEANSIDE	7	\$1,187,142	\$550,000	\$8,310,000	0	\$	\$	\$	0.00%		11
92056 OCEANSIDE	1	\$60,000	\$60,000	\$60,000	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	2	\$3,474,500	\$349,000	\$6,949,000	0	\$	\$	\$	0.00%		0
92059 PALA	1	\$349,000	\$349,000	\$349,000	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	0	\$	\$	\$	1	\$293,000	\$293,000	\$293,000	97.99%	102	0
92061 PAUMA VALLEY	2	\$625,000	\$250,000	\$1,250,000	0	\$	\$	\$	0.00%		16
92064 POWAY	5	\$573,775	\$639,000	\$2,868,876	2	\$470,000	\$450,000	\$940,000	92.25%	72	25
92065 RAMONA	18	\$539,329	\$499,900	\$9,707,932	0	\$	\$	\$	0.00%		62
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92067 RANCHO SANTA FE	7	\$1,866,857	\$1,050,000	\$13,068,000	1	\$1,500,000	\$1,500,000	\$1,500,000	76.92%	326	59
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	2	\$544,500	\$349,000	\$1,089,000	1	\$242,000	\$242,000	\$242,000	91.32%	159	0
92070 SANTA YSABEL	2	\$182,450	\$175,000	\$364,900	2	\$157,500	\$150,000	\$315,000	87.50%	139	11
92071 SANTEE	1	\$200,000	\$200,000	\$200,000	0	\$	\$	\$	0.00%		0
92075 SOLANA BEACH	2	\$1,045,000	\$995,000	\$2,090,000	0	\$	\$	\$	0.00%		0
92078 SAN MARCOS	5	\$643,000	\$450,000	\$3,215,000	0	\$	\$	\$	0.00%		5
92081 VISTA	0	\$	\$	\$	1	\$230,000	\$230,000	\$230,000	92.00%	229	0
92082 VALLEY CENTER	3	\$569,633	\$459,000	\$1,708,900	8	\$365,250	\$290,000	\$2,922,000	86.00%	140	58
92083 VISTA	3	\$444,833	\$550,000	\$1,334,500	0	\$	\$	\$	0.00%		11
92084 VISTA	6	\$757,500	\$395,000	\$4,545,000	3	\$1,050,000	\$995,000	\$3,150,000	92.49%	93	26
92086 WARNER SPRINGS	3	\$591,666	\$139,000	\$1,775,000	2	\$701,000	\$252,000	\$1,402,000	76.91%	131	14
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	2	\$3,415,000	\$3,250,000	\$6,830,000	0	\$	\$	\$	0.00%		0
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92104 NORTH PARK	2	\$364,500	\$349,000	\$729,000	1	\$353,600	\$353,600	\$353,600	97.41%	90	0
92105 EAST SAN DIEGO	5	\$688,000	\$150,000	\$3,440,000	0	\$	\$	\$	0.00%		4
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%		4
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	1	\$2,400,000	\$2,400,000	\$2,400,000	0	\$	\$	\$	0.00%		0

92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92113 LOGAN HEIGHTS	2	\$840,000	\$280,000	\$1,680,000	0	\$	\$	\$	0.00%	2
92114 ENCANTO	2	\$210,000	\$175,000	\$420,000	0	\$	\$	\$	0.00%	8
92115 COLLEGE GROVE	3	\$335,000	\$335,000	\$1,005,000	0	\$	\$	\$	0.00%	0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92117 CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92118 CORONADO	5	\$4,856,600	\$2,949,000	\$24,283,000	0	\$	\$	\$	0.00%	0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92121 SORRENTO	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	10	\$1,358,099	\$1,049,000	\$13,580,999	0	\$	\$	\$	0.00%	29
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	1	\$7,200,000	\$7,200,000	\$7,200,000	0	\$	\$	\$	0.00%	0
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92139 PARADISE HILLS	1	\$300,000	\$300,000	\$300,000	1	\$180,000	\$180,000	\$180,000	95.24%	21
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	3	\$315,292	\$345,000	\$945,876	1	\$275,000	\$275,000	\$275,000	95.16%	120
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	2	\$2,175,000	\$450,000	\$4,350,000	0	\$	\$	\$	0.00%	0
TOTALS	281			\$229,361,936	47			\$22,679,600		