

**MONTH ENDING AUGUST 31, 2006**  
**LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	9	\$487,098	\$515,000	\$4,383,890	3	\$401,180	\$430,000	\$1,203,540	97.22%	171	16
91902 BONITA	3	\$1,283,333	\$325,000	\$3,850,000	0	\$	\$	\$	0.00%		5
91905 BOULEVARD	5	\$171,500	\$155,000	\$857,500	0	\$	\$	\$	0.00%		30
91906 CAMPO	3	\$504,999	\$595,999	\$1,514,999	0	\$	\$	\$	0.00%		0
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		2
91913 CHULA VISTA	1	\$200,000	\$200,000	\$200,000	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	1	\$1,695,000	\$1,695,000	\$1,695,000	0	\$	\$	\$	0.00%		0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	2	\$320,000	\$300,000	\$640,000	0	\$	\$	\$	0.00%		0
91934 JACUMBA	1	\$79,000	\$79,000	\$79,000	0	\$	\$	\$	0.00%		0
91935 JAMUL	13	\$467,434	\$349,000	\$6,076,652	1	\$200,000	\$200,000	\$200,000	80.03%	43	5
91941 LA MESA	14	\$495,541	\$350,000	\$6,937,576	1	\$250,000	\$250,000	\$250,000	111.11%	8	26
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	1	\$300,000	\$300,000	\$300,000	0	\$	\$	\$	0.00%		4
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	3	\$2,651,633	\$275,000	\$7,954,900	0	\$	\$	\$	0.00%		6
91962 PINE VALLEY	1	\$99,000	\$99,000	\$99,000	0	\$	\$	\$	0.00%		0
91963 POTRERO	5	\$1,395,799	\$599,999	\$6,978,999	0	\$	\$	\$	0.00%		12
91977 SPRING VALLEY	3	\$156,666	\$200,000	\$470,000	2	\$172,500	\$160,000	\$345,000	92.25%	113	3
91978 SPRING VALLEY	1	\$1,300,000	\$1,300,000	\$1,300,000	0	\$	\$	\$	0.00%		0
91980 TECATE	1	\$650,000	\$650,000	\$650,000	0	\$	\$	\$	0.00%		0
92003 BONSAI	3	\$459,666	\$435,000	\$1,379,000	0	\$	\$	\$	0.00%		11
92004 BORRERO SPRINGS	25	\$192,448	\$60,000	\$4,811,200	2	\$116,250	\$77,500	\$232,500	94.90%	16	45
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	3	\$1,214,933	\$1,306,800	\$3,644,800	1	\$620,000	\$620,000	\$620,000	90.51%	19	0
92009 CARLSBAD	1	\$950,000	\$950,000	\$950,000	0	\$	\$	\$	0.00%		0
92010 CARLSBAD	1	\$400,000	\$400,000	\$400,000	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	1	\$4,800,000	\$4,800,000	\$4,800,000	0	\$	\$	\$	0.00%		0
92019 EL CAJON	2	\$1,414,500	\$329,000	\$2,829,000	2	\$240,000	\$80,000	\$480,000	80.13%	79	0
92020 EL CAJON	4	\$452,694	\$375,000	\$1,810,776	2	\$460,000	\$430,000	\$920,000	93.79%	70	3
92021 EL CAJON	4	\$805,000	\$375,000	\$3,220,000	0	\$	\$	\$	0.00%		0
92024 ENCINITAS	5	\$1,155,800	\$895,000	\$5,779,000	2	\$1,325,000	\$1,250,000	\$2,650,000	91.38%	96	0
92025 ESCONDIDO	4	\$729,475	\$499,900	\$2,917,900	1	\$56,000	\$56,000	\$56,000	86.15%	74	0
92026 ESCONDIDO	11	\$427,772	\$450,000	\$4,705,500	1	\$255,000	\$255,000	\$255,000	92.73%	394	23
92027 ESCONDIDO	1	\$1,500,000	\$1,500,000	\$1,500,000	0	\$	\$	\$	0.00%		8
92028 FALLBROOK	17	\$903,128	\$550,000	\$15,353,188	4	\$408,000	\$355,000	\$1,632,000	95.27%	81	31
92029 ESCONDIDO	2	\$917,500	\$335,000	\$1,835,000	0	\$	\$	\$	0.00%		0
92036 JULIAN	11	\$112,863	\$117,500	\$1,241,500	3	\$91,666	\$115,000	\$275,000	79.02%	110	53
92037 LA JOLLA	1	\$1,099,000	\$1,099,000	\$1,099,000	0	\$	\$	\$	0.00%		8
92040 LAKESIDE	6	\$365,458	\$347,000	\$2,192,750	3	\$333,333	\$250,000	\$1,000,000	54.06%	119	11
92054 OCEANSIDE	6	\$461,500	\$455,000	\$2,769,000	1	\$1,500,000	\$1,500,000	\$1,500,000	88.24%	161	10
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		3
92059 PALA	2	\$415,000	\$280,000	\$830,000	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	1	\$550,000	\$550,000	\$550,000	1	\$31,000	\$31,000	\$31,000	79.49%	138	2
92061 PAUMA VALLEY	6	\$590,666	\$360,000	\$3,544,000	0	\$	\$	\$	0.00%		0
92064 POWAY	14	\$913,572	\$895,000	\$12,790,008	1	\$925,000	\$925,000	\$925,000	92.59%	74	16
92065 RAMONA	28	\$440,849	\$430,000	\$12,343,775	5	\$140,000	\$80,000	\$700,000	91.66%	128	42
92066 RANCHITA	3	\$358,166	\$350,000	\$1,074,500	0	\$	\$	\$	0.00%		0
92067 RANCHO SANTA FE	11	\$1,102,272	\$975,000	\$12,125,000	3	\$1,415,666	\$725,000	\$4,247,000	97.46%	175	57
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	8	\$459,375	\$298,000	\$3,675,000	0	\$	\$	\$	0.00%		24
92070 SANTA YSABEL	1	\$430,000	\$430,000	\$430,000	0	\$	\$	\$	0.00%		5
92071 SANTEE	1	\$225,000	\$225,000	\$225,000	0	\$	\$	\$	0.00%		0
92075 SOLANA BEACH	5	\$1,297,800	\$1,200,000	\$6,489,000	0	\$	\$	\$	0.00%		0
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		7
92081 VISTA	0	\$	\$	\$	1	\$460,000	\$460,000	\$460,000	153.85%	16	7
92082 VALLEY CENTER	14	\$696,571	\$499,000	\$9,752,000	1	\$335,000	\$335,000	\$335,000	90.79%	247	11
92083 VISTA	2	\$302,000	\$239,000	\$604,000	0	\$	\$	\$	0.00%		14
92084 VISTA	14	\$841,914	\$399,000	\$11,786,800	0	\$	\$	\$	0.00%		56
92086 WARNER SPRINGS	1	\$450,000	\$450,000	\$450,000	0	\$	\$	\$	0.00%		11
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	2	\$2,549,999	\$1,999,999	\$5,099,999	1	\$1,550,000	\$1,550,000	\$1,550,000	103.40%	10	0
92102 SAN DIEGO	3	\$189,333	\$199,000	\$568,000	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	6	\$1,307,500	\$750,000	\$7,845,000	1	\$700,000	\$700,000	\$700,000	93.33%	53	14
92104 NORTH PARK	2	\$3,100,000	\$1,250,000	\$6,200,000	1	\$210,000	\$210,000	\$210,000	99.06%	74	0
92105 EAST SAN DIEGO	5	\$717,800	\$429,000	\$3,589,000	0	\$	\$	\$	0.00%		0
92106 POINT LOMA	1	\$795,000	\$795,000	\$795,000	1	\$6,351,000	\$6,351,000	\$6,351,000	96.23%	20	6
92107 OCEAN BEACH	1	\$499,000	\$499,000	\$499,000	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	1	\$349,000	\$349,000	\$349,000	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	0	\$	\$	\$	1	\$120,000	\$120,000	\$120,000	85.71%	144	0
92114 ENCANTO	2	\$202,438	\$189,000	\$404,876	2	\$157,500	\$65,000	\$315,000	73.27%	86	0
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92118 CORONADO	2	\$2,650,000	\$1,100,000	\$5,300,000	0	\$	\$	\$	0.00%		0

92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92120 DEL CERRO	1	\$395,000	\$395,000	\$395,000	0	\$	\$	\$	0.00%	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	19	\$1,244,894	\$1,295,000	\$23,652,999	1	\$1,765,000	\$1,765,000	\$1,765,000	98.11%	33 28
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	2
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92131 SCRIPPS MIRAMAR	1	\$475,000	\$475,000	\$475,000	0	\$	\$	\$	0.00%	0
92139 PARADISE HILLS	1	\$2,900,000	\$2,900,000	\$2,900,000	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	1	\$1,650,000	\$1,650,000	\$1,650,000	1	\$1,520,000	\$1,520,000	\$1,520,000	92.12%	0 16
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
<b>TOTALS</b>	<b>334</b>			<b>\$243,617,087</b>	<b>50</b>			<b>\$30,848,040</b>		