

MONTH ENDING May 31, 2006
LOTS AND LAND

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	Mo INV
91901 ALPINE	8	\$605,875	\$499,000	\$4,847,000	2	\$572,000	\$470,000	\$1,144,000	99.13%	85	21
91902 BONITA	1	\$389,000	\$389,000	\$389,000	1	\$5,650,000	\$5,650,000	\$5,650,000	109.82%	8	0
91905 BOULEVARD	7	\$200,685	\$220,000	\$1,404,800	1	\$175,000	\$175,000	\$175,000	97.77%	100	22
91906 CAMPO	3	\$154,998	\$150,000	\$464,995	3	\$68,366	\$36,100	\$205,100	95.17%	55	4
91910 CHULA VISTA	2	\$1,525,000	\$250,000	\$3,050,000	2	\$593,000	\$286,000	\$1,186,000	74.83%	180	0
91911 CHULA VISTA	1	\$695,000	\$695,000	\$695,000	0	\$	\$	\$	0.00%	0	0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91916 DESCANSO	2	\$227,000	\$75,000	\$454,000	0	\$	\$	\$	0.00%	8	0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91932 IMPERIAL BEACH	1	\$749,000	\$749,000	\$749,000	0	\$	\$	\$	0.00%	0	0
91934 JACUMBA	0	\$	\$	\$	1	\$150,000	\$150,000	\$150,000	100.00%	180	0
91935 JAMUL	8	\$340,862	\$350,000	\$2,726,900	4	\$256,000	\$259,000	\$1,024,000	89.55%	147	0
91941 LA MESA	0	\$	\$	\$	1	\$495,000	\$495,000	\$495,000	90.16%	19	5
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91945 LEMON GROVE	2	\$445,000	\$380,000	\$890,000	0	\$	\$	\$	0.00%	0	0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91950 NATIONAL CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
91962 PINE VALLEY	5	\$881,300	\$289,000	\$4,406,500	0	\$	\$	\$	0.00%	0	0
91963 POTRERO	4	\$599,749	\$450,000	\$2,398,999	0	\$	\$	\$	0.00%	0	0
91977 SPRING VALLEY	6	\$373,666	\$299,000	\$2,242,000	3	\$143,666	\$166,000	\$431,000	103.88%	60	10
91978 SPRING VALLEY	0	\$	\$	\$	1	\$235,900	\$235,900	\$235,900	100.00%	12	2
91980 TECATE	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%	0	0
92003 BONSAI	6	\$1,052,166	\$995,000	\$6,313,000	0	\$	\$	\$	0.00%	0	21
92004 BORREGO SPRINGS	35	\$378,729	\$94,000	\$13,255,549	5	\$160,299	\$72,500	\$801,499	98.83%	44	30
92007 CARDIFF BY THE SEA	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%	0	0
92008 CARLSBAD	2	\$2,212,500	\$675,000	\$4,425,000	2	\$778,000	\$735,000	\$1,556,000	90.21%	217	7
92009 CARLSBAD	3	\$833,333	\$750,000	\$2,500,000	0	\$	\$	\$	0.00%	0	0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92011 CARLSBAD	1	\$1,300,876	\$1,300,876	\$1,300,876	0	\$	\$	\$	0.00%	0	0
92014 DEL MAR	2	\$1,374,500	\$999,000	\$2,749,000	0	\$	\$	\$	0.00%	0	0
92019 EL CAJON	7	\$541,285	\$325,000	\$3,789,000	0	\$	\$	\$	0.00%	6	0
92020 EL CAJON	4	\$669,188	\$450,876	\$2,676,752	0	\$	\$	\$	0.00%	0	0
92021 EL CAJON	5	\$646,000	\$470,000	\$3,230,000	0	\$	\$	\$	0.00%	7	0
92024 ENCINITAS	8	\$1,561,750	\$975,000	\$12,494,000	3	\$1,023,166	\$857,500	\$3,069,500	91.35%	48	14
92025 ESCONDIDO	5	\$892,975	\$550,000	\$4,464,876	2	\$275,000	\$220,000	\$550,000	85.82%	110	6
92026 ESCONDIDO	11	\$535,318	\$375,000	\$5,888,500	3	\$365,000	\$395,000	\$1,095,000	92.88%	79	7
92027 ESCONDIDO	2	\$974,500	\$299,000	\$1,949,000	0	\$	\$	\$	0.00%	0	0
92028 FALLBROOK	17	\$1,053,463	\$750,000	\$17,908,876	6	\$452,595	\$330,000	\$2,715,575	92.74%	148	17
92029 ESCONDIDO	1	\$925,000	\$925,000	\$925,000	1	\$115,000	\$115,000	\$115,000	88.53%	79	0
92036 JULIAN	25	\$172,915	\$125,000	\$4,322,899	5	\$145,300	\$115,000	\$726,500	94.23%	227	26
92037 LA JOLLA	4	\$3,035,219	\$1,800,876	\$12,140,876	0	\$	\$	\$	0.00%	0	14
92040 LAKESIDE	5	\$1,512,600	\$275,000	\$7,563,000	0	\$	\$	\$	0.00%	15	0
92054 OCEANSIDE	5	\$787,800	\$669,000	\$3,939,000	0	\$	\$	\$	0.00%	22	0
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92057 OCEANSIDE	0	\$	\$	\$	1	\$2,050,000	\$2,050,000	\$2,050,000	110.81%	245	3
92059 PALA	1	\$480,000	\$480,000	\$480,000	0	\$	\$	\$	0.00%	0	10
92060 PALOMAR MTN	3	\$225,666	\$239,000	\$677,000	2	\$46,500	\$25,000	\$93,000	98.94%	91	0
92061 PAUMA VALLEY	2	\$894,938	\$289,000	\$1,789,876	0	\$	\$	\$	0.00%	0	0
92064 POWAY	8	\$1,239,375	\$960,000	\$9,915,000	2	\$382,500	\$275,000	\$765,000	85.48%	255	26
92065 RAMONA	21	\$676,444	\$425,000	\$14,205,328	0	\$	\$	\$	0.00%	0	14
92066 RANCHITA	0	\$	\$	\$	2	\$192,500	\$180,000	\$385,000	101.99%	33	4
92067 RANCHO SANTA FE	16	\$5,720,625	\$3,600,000	\$91,530,000	3	\$991,666	\$1,025,000	\$2,975,000	87.48%	120	13
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92069 SAN MARCOS	3	\$1,380,000	\$795,000	\$4,140,000	1	\$240,000	\$240,000	\$240,000	96.39%	18	0
92070 SANTA YSABEL	1	\$199,000	\$199,000	\$199,000	1	\$190,000	\$190,000	\$190,000	95.48%	42	0
92071 SANTEE	1	\$599,000	\$599,000	\$599,000	1	\$163,000	\$163,000	\$163,000	72.44%	17	0
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92078 SAN MARCOS	4	\$593,747	\$499,995	\$2,374,990	0	\$	\$	\$	0.00%	0	0
92081 VISTA	4	\$248,250	\$196,000	\$993,000	1	\$510,000	\$510,000	\$510,000	97.14%	137	7
92082 VALLEY CENTER	10	\$605,590	\$399,000	\$6,055,900	1	\$350,000	\$350,000	\$350,000	95.89%	317	7
92083 VISTA	5	\$719,575	\$299,000	\$3,597,876	0	\$	\$	\$	0.00%	0	12
92084 VISTA	7	\$602,428	\$425,000	\$4,217,000	4	\$356,750	\$355,000	\$1,427,000	92.44%	118	31
92086 WARNER SPRINGS	2	\$687,500	\$650,000	\$1,375,000	2	\$197,500	\$95,000	\$395,000	82.64%	236	0
92091 RANCHO SANTA FE	2	\$1,625,000	\$1,000,000	\$3,250,000	0	\$	\$	\$	0.00%	0	0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92101 SAN DIEGO DOWNTOWN	2	\$6,600,000	\$4,900,000	\$13,200,000	0	\$	\$	\$	0.00%	0	0
92102 SAN DIEGO	1	\$1,000,000	\$1,000,000	\$1,000,000	1	\$415,000	\$415,000	\$415,000	100.00%	149	6
92103 MISSION HILLS	6	\$1,599,000	\$875,000	\$9,594,000	2	\$410,000	\$255,000	\$820,000	81.68%	72	0
92104 NORTH PARK	1	\$387,000	\$387,000	\$387,000	0	\$	\$	\$	0.00%	0	0
92105 EAST SAN DIEGO	1	\$425,000	\$425,000	\$425,000	0	\$	\$	\$	0.00%	0	0
92106 POINT LOMA	2	\$3,615,000	\$630,000	\$7,230,000	0	\$	\$	\$	0.00%	0	0
92107 OCEAN BEACH	1	\$499,000	\$499,000	\$499,000	0	\$	\$	\$	0.00%	0	0
92108 MISSION VALLEY	1	\$259,000	\$259,000	\$259,000	0	\$	\$	\$	0.00%	0	0
92109 PACIFIC BEACH	2	\$1,650,000	\$850,000	\$3,300,000	0	\$	\$	\$	0.00%	5	0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92113 LOGAN HEIGHTS	3	\$682,666	\$600,000	\$2,048,000	1	\$169,000	\$169,000	\$169,000	94.41%	152	0
92114 ENCANTO	1	\$349,000	\$349,000	\$349,000	1	\$185,000	\$185,000	\$185,000	84.13%	10	0
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	2	0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92117 CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0
92118 CORONADO	1	\$6,400,000	\$6,400,000	\$6,400,000	1	\$1,175,000	\$1,175,000	\$1,175,000	98.74%	57	0
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0	0

92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	11	\$1,135,181	\$999,000	\$12,487,000	2	\$742,500	\$565,000	\$1,485,000	93.16%	67 22
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	2	\$1,550,000	\$1,300,000	\$3,100,000	0	\$	\$	\$	0.00%	0
92131 SCRIPPS MIRAMAR	1	\$770,000	\$770,000	\$770,000	0	\$	\$	\$	0.00%	0
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	7	\$710,571	\$850,000	\$4,974,000	0	\$	\$	\$	0.00%	0
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	2	\$512,500	\$275,000	\$1,025,000	0	\$	\$	\$	0.00%	6
TOTALS	335			\$350,449,368	75			\$35,117,074		