

**MONTH ENDING APRIL 30, 2006
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	Mo/NV
91901 ALPINE	4	\$338,250	\$275,000	\$1,353,000	1	\$439,000	\$439,000	\$439,000	95.64%	8	39
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
91905 BOULEVARD	3	\$271,666	\$295,000	\$815,000	0	\$	\$	\$	0.00%		0
91906 CAMPO	6	\$953,855	\$199,500	\$5,723,131	0	\$	\$	\$	0.00%		5
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	2	\$899,500	\$599,000	\$1,799,000	0	\$	\$	\$	0.00%		9
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%		10
91917 DULZURA	1	\$899,000	\$899,000	\$899,000	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%		0
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
91935 JAMUL	7	\$634,000	\$499,000	\$4,438,000	0	\$	\$	\$	0.00%		19
91941 LA MESA	8	\$676,375	\$430,000	\$5,411,000	0	\$	\$	\$	0.00%		18
91942 LA MESA	1	\$895,000	\$895,000	\$895,000	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	1	\$699,000	\$699,000	\$699,000	2	\$177,500	\$177,500	\$355,000	95.95%	15	0
91948 MOUNT LAGUNA	1	\$125,000	\$125,000	\$125,000	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	1	\$545,000	\$545,000	\$545,000	0	\$	\$	\$	0.00%		3
91962 PINE VALLEY	1	\$249,000	\$249,000	\$249,000	0	\$	\$	\$	0.00%		0
91963 POTRERO	2	\$612,999	\$125,999	\$1,225,999	1	\$437,500	\$437,500	\$437,500	79.55%	132	0
91977 SPRING VALLEY	6	\$597,146	\$449,000	\$3,582,876	0	\$	\$	\$	0.00%		8
91978 SPRING VALLEY	2	\$625,000	\$525,000	\$1,250,000	1	\$215,000	\$215,000	\$215,000	95.56%	108	0
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92003 BONSAI	1	\$420,000	\$420,000	\$420,000	0	\$	\$	\$	0.00%		16
92004 BORREGO SPRINGS	46	\$140,661	\$75,000	\$6,470,414	9	\$128,666	\$85,000	\$1,158,000	87.73%	38	17
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	1	\$899,000	\$899,000	\$899,000	1	\$1,350,000	\$1,350,000	\$1,350,000	93.10%	64	0
92009 CARLSBAD	3	\$676,000	\$369,000	\$2,028,000	1	\$1,075,000	\$1,075,000	\$1,075,000	110.26%	15	0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	2	\$1,075,438	\$1,000,876	\$2,150,876	0	\$	\$	\$	0.00%		0
92019 EL CAJON	3	\$458,000	\$249,000	\$1,374,000	0	\$	\$	\$	0.00%		10
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92021 EL CAJON	3	\$531,333	\$550,000	\$1,594,000	0	\$	\$	\$	0.00%		6
92024 ENCINITAS	5	\$918,600	\$950,000	\$4,593,000	1	\$1,275,000	\$1,275,000	\$1,275,000	94.44%	118	26
92025 ESCONDIDO	6	\$411,166	\$325,000	\$2,467,000	0	\$	\$	\$	0.00%		21
92026 ESCONDIDO	9	\$441,766	\$379,000	\$3,975,900	0	\$	\$	\$	0.00%		24
92027 ESCONDIDO	1	\$450,000	\$450,000	\$450,000	1	\$510,000	\$510,000	\$510,000	94.62%	152	0
92028 FALLBROOK	28	\$640,653	\$450,000	\$17,938,300	4	\$510,000	\$415,000	\$2,040,000	85.21%	108	21
92029 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
92036 JULIAN	15	\$225,963	\$129,000	\$3,389,452	4	\$117,000	\$80,000	\$468,000	90.89%	97	18
92037 LA JOLLA	2	\$4,240,000	\$1,980,000	\$8,480,000	0	\$	\$	\$	0.00%		10
92040 LAKESIDE	3	\$299,966	\$279,900	\$899,900	1	\$255,000	\$255,000	\$255,000	96.23%	34	3
92054 OCEANSIDE	4	\$653,750	\$520,000	\$2,615,000	0	\$	\$	\$	0.00%		12
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		2
92057 OCEANSIDE	2	\$972,500	\$250,000	\$1,945,000	0	\$	\$	\$	0.00%		0
92059 PALA	1	\$925,000	\$925,000	\$925,000	0	\$	\$	\$	0.00%		2
92060 PALOMAR MTN	2	\$79,000	\$39,000	\$158,000	1	\$340,000	\$340,000	\$340,000	97.14%	216	10
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92064 POWAY	10	\$624,200	\$550,000	\$6,242,000	1	\$812,500	\$812,500	\$812,500	90.29%	205	16
92065 RAMONA	21	\$1,301,819	\$345,000	\$27,338,200	0	\$	\$	\$	0.00%		21
92066 RANCHITA	2	\$188,750	\$180,000	\$377,500	0	\$	\$	\$	0.00%		6
92067 RANCHO SANTA FE	9	\$2,132,194	\$1,900,876	\$19,189,752	6	\$1,483,333	\$1,075,000	\$8,900,000	93.15%	84	10
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92070 SANTA YSABEL	1	\$279,000	\$279,000	\$279,000	0	\$	\$	\$	0.00%		12
92071 SANTEE	2	\$629,500	\$259,000	\$1,259,000	0	\$	\$	\$	0.00%		9
92075 SOLANA BEACH	0	\$	\$	\$	1	\$1,875,000	\$1,875,000	\$1,875,000	188.44%	65	6
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92081 VISTA	1	\$589,900	\$589,900	\$589,900	1	\$550,000	\$550,000	\$550,000	100.00%	0	2
92082 VALLEY CENTER	15	\$1,080,200	\$800,000	\$16,203,000	2	\$529,500	\$510,000	\$1,059,000	97.33%	76	21
92083 VISTA	1	\$1,800,000	\$1,800,000	\$1,800,000	1	\$3,650,000	\$3,650,000	\$3,650,000	101.39%	289	0
92084 VISTA	18	\$955,638	\$650,000	\$17,201,500	2	\$410,000	\$320,000	\$820,000	89.62%	135	32
92086 WARNER SPRINGS	0	\$	\$	\$	2	\$412,500	\$175,000	\$825,000	91.87%	50	13
92091 RANCHO SANTA FE	1	\$1,795,000	\$1,795,000	\$1,795,000	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	2	\$2,300,000	\$1,350,000	\$4,600,000	0	\$	\$	\$	0.00%		2
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		2
92103 MISSION HILLS	2	\$239,000	\$239,000	\$478,000	0	\$	\$	\$	0.00%		10
92104 NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%		1
92105 EAST SAN DIEGO	1	\$199,000	\$199,000	\$199,000	2	\$267,500	\$135,000	\$535,000	89.18%	67	4
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		2
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	0	\$	\$	\$	2	\$292,500	\$235,000	\$585,000	90.14%	151	0
92114 ENCANTO	6	\$390,800	\$275,000	\$2,344,800	1	\$199,000	\$199,000	\$199,000	79.60%	40	10
92115 COLLEGE GROVE	1	\$125,000	\$125,000	\$125,000	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	1	\$569,000	\$569,000	\$569,000	0	\$	\$	\$	0.00%		0
92118 CORONADO	2	\$2,974,500	\$1,800,000	\$5,949,000	0	\$	\$	\$	0.00%		0
92119 SAN CARLOS	0	\$	\$	\$	1	\$177,000	\$177,000	\$177,000	98.88%	116	0

92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	12	\$1,342,583	\$999,000	\$16,111,000	2	\$982,500	\$865,000	\$1,965,000	82.25%	212
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	2	\$2,747,500	\$1,995,000	\$5,495,000	0	\$	\$	\$	0.00%	12
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	2	\$406,500	\$390,000	\$813,000	94.77%	66
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	1	\$415,000	\$415,000	\$415,000	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	4	\$744,750	\$260,000	\$2,979,000	0	\$	\$	\$	0.00%	0
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	1	\$1,100,000	\$1,100,000	\$1,100,000	0	\$	\$	\$	0.00%	5
TOTALS	300			\$225,622,500	54			\$32,683,000		