

MONTH ENDING March 31, 2006
LOTS AND LAND

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	8	\$496,197	\$411,000	\$3,969,577	3	\$340,000	\$365,000	\$1,020,000	95.34%	89
91902 BONITA	2	\$1,849,950	\$799,900	\$3,699,900	3	\$260,000	\$115,000	\$780,000	88.64%	136
91905 BOULEVARD	5	\$436,980	\$300,000	\$2,184,900	0	\$	\$	\$	0.00%	
91906 CAMPO	1	\$189,000	\$189,000	\$189,000	2	\$105,000	\$90,000	\$210,000	95.46%	4
91910 CHULA VISTA	1	\$275,000	\$275,000	\$275,000	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	1	\$695,000	\$695,000	\$695,000	0	\$	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	\$	2	\$472,500	\$215,000	\$945,000	80.08%	170
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	4	\$275,750	\$210,000	\$1,103,000	0	\$	\$	\$	0.00%	
91917 DULZURA	1	\$329,900	\$329,900	\$329,900	1	\$180,000	\$180,000	\$180,000	92.31%	188
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	2	\$2,525,000	\$850,000	\$5,050,000	0	\$	\$	\$	0.00%	
91934 JACUMBA	1	\$400,000	\$400,000	\$400,000	0	\$	\$	\$	0.00%	
91935 JAMUL	10	\$508,900	\$245,000	\$5,089,000	1	\$400,000	\$400,000	\$400,000	94.12%	34
91941 LA MESA	2	\$494,000	\$439,000	\$988,000	2	\$177,500	\$80,000	\$355,000	89.87%	96
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	2	\$557,000	\$289,000	\$1,114,000	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	1	\$390,000	\$390,000	\$390,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	1	\$329,000	\$329,000	\$329,000	0	\$	\$	\$	0.00%	
91963 POTRERO	1	\$475,000	\$475,000	\$475,000	1	\$139,000	\$139,000	\$139,000	87.42%	29
91977 SPRING VALLEY	4	\$923,224	\$795,000	\$3,692,899	1	\$175,000	\$175,000	\$175,000	94.59%	6
91978 SPRING VALLEY	1	\$195,000	\$195,000	\$195,000	0	\$	\$	\$	0.00%	
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAL	3	\$703,333	\$435,000	\$2,110,000	2	\$494,750	\$425,000	\$989,500	91.28%	365
92004 BORREGO SPRINGS	32	\$102,179	\$72,000	\$3,269,749	27	\$68,351	\$50,000	\$1,845,500	97.75%	27
92007 CARDIFF BY THE SEA	1	\$3,900,000	\$3,900,000	\$3,900,000	0	\$	\$	\$	0.00%	
92008 CARLSBAD	3	\$708,333	\$750,000	\$2,125,000	1	\$370,000	\$370,000	\$370,000	94.87%	37
92009 CARLSBAD	3	\$3,091,666	\$2,500,000	\$9,275,000	0	\$	\$	\$	0.00%	
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014 DEL MAR	3	\$2,529,666	\$1,495,000	\$7,589,000	0	\$	\$	\$	0.00%	
92019 EL CAJON	5	\$1,031,400	\$272,000	\$5,157,000	0	\$	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	3	\$921,666	\$365,000	\$2,765,000	2	\$792,500	\$535,000	\$1,585,000	89.30%	141
92024 ENCINITAS	7	\$1,494,857	\$1,500,000	\$10,464,000	2	\$1,052,500	\$800,000	\$2,105,000	84.74%	111
92025 ESCONDIDO	3	\$529,666	\$375,000	\$1,589,000	2	\$271,500	\$160,000	\$543,000	93.78%	82
92026 ESCONDIDO	7	\$728,857	\$495,000	\$5,102,000	2	\$525,000	\$475,000	\$1,050,000	93.42%	190
92027 ESCONDIDO	1	\$343,000	\$343,000	\$343,000	1	\$175,000	\$175,000	\$175,000	94.59%	29
92028 FALLBROOK	13	\$547,076	\$449,000	\$7,112,000	7	\$311,071	\$290,000	\$2,177,500	85.36%	120
92029 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92036 JULIAN	14	\$188,000	\$155,000	\$2,632,000	6	\$130,916	\$91,000	\$785,500	91.45%	90
92037 LA JOLLA	2	\$2,072,500	\$1,650,000	\$4,145,000	0	\$	\$	\$	0.00%	
92040 LAKESIDE	3	\$3,146,666	\$2,100,000	\$9,440,000	1	\$235,000	\$235,000	\$235,000	104.44%	10
92054 OCEANSIDE	6	\$892,312	\$624,876	\$5,353,876	2	\$712,500	\$75,000	\$1,425,000	90.48%	171
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059 PALA	1	\$359,755	\$359,755	\$359,755	1	\$485,000	\$485,000	\$485,000	97.02%	275
92060 PALOMAR MTN	0	\$	\$	\$	1	\$219,000	\$219,000	\$219,000	100.00%	175
92061 PAUMA VALLEY	0	\$	\$	\$	1	\$600,000	\$600,000	\$600,000	100.00%	154
92064 POWAY	7	\$1,827,571	\$650,000	\$12,793,000	0	\$	\$	\$	0.00%	
92065 RAMONA	19	\$495,247	\$395,000	\$9,409,700	10	\$374,750	\$315,000	\$3,747,500	91.81%	120
92066 RANCHITA	2	\$267,000	\$235,000	\$534,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	9	\$1,476,763	\$1,295,000	\$13,290,875	1	\$2,450,000	\$2,450,000	\$2,450,000	89.09%	30
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	3	\$948,333	\$950,000	\$2,845,000	0	\$	\$	\$	0.00%	
92070 SANTA YSABEL	1	\$275,000	\$275,000	\$275,000	1	\$298,000	\$298,000	\$298,000	100.00%	24
92071 SANTEE	3	\$261,333	\$225,000	\$784,000	0	\$	\$	\$	0.00%	
92075 SOLANA BEACH	1	\$1,500,000	\$1,500,000	\$1,500,000	0	\$	\$	\$	0.00%	
92078 SAN MARCOS	3	\$783,333	\$750,000	\$2,350,000	1	\$269,000	\$269,000	\$269,000	96.42%	33
92081 VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92082 VALLEY CENTER	19	\$992,100	\$399,000	\$18,849,900	4	\$360,000	\$315,000	\$1,440,000	89.22%	52
92083 VISTA	7	\$524,285	\$380,000	\$3,670,000	1	\$210,000	\$210,000	\$210,000	100.00%	4
92084 VISTA	20	\$760,874	\$395,000	\$15,217,490	2	\$304,000	\$190,000	\$608,000	95.16%	121
92086 WARNER SPRINGS	5	\$275,000	\$275,000	\$1,375,000	1	\$89,000	\$89,000	\$89,000	100.00%	284
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	2	\$1,212,000	\$925,000	\$2,424,000	0	\$	\$	\$	0.00%	
92102 SAN DIEGO	2	\$539,500	\$299,000	\$1,079,000	0	\$	\$	\$	0.00%	
92103 MISSION HILLS	3	\$1,123,000	\$650,000	\$3,369,000	2	\$400,000	\$387,000	\$800,000	80.00%	301
92104 NORTH PARK	1	\$407,000	\$407,000	\$407,000	0	\$	\$	\$	0.00%	
92105 EAST SAN DIEGO	1	\$800,000	\$800,000	\$800,000	0	\$	\$	\$	0.00%	
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	1	\$1,250,000	\$1,250,000	\$1,250,000	0	\$	\$	\$	0.00%	
92110 OLD TOWN SD	5	\$1,211,900	\$685,000	\$6,059,500	0	\$	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92113 LOGAN HEIGHTS	1	\$140,000	\$140,000	\$140,000	1	\$385,000	\$385,000	\$385,000	93.90%	36
92114 ENCANTO	3	\$156,300	\$169,000	\$468,900	1	\$399,900	\$399,900	\$399,900	100.00%	11
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116 NORMAL HEIGHTS	1	\$2,950,000	\$2,950,000	\$2,950,000	0	\$	\$	\$	0.00%	
92117 CLAIREMONT MESA	1	\$850,000	\$850,000	\$850,000	0	\$	\$	\$	0.00%	
92118 CORONADO	1	\$4,500,000	\$4,500,000	\$4,500,000	0	\$	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120 DEL CERRO	1	\$1,100,000	\$1,100,000	\$1,100,000	0	\$	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127 RANCHO BERNARDO	12	\$1,413,166	\$1,295,000	\$16,958,000	1	\$917,000	\$917,000	\$917,000	96.44%	166
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%	
92130 CARMEL VALLEY	1	\$3,495,000	\$3,495,000	\$3,495,000	0	\$	\$	\$	0.00%	
92131 SCRIPPS MIRAMAR	2	\$528,938	\$458,876	\$1,057,876	0	\$	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145 MIRAMAR	1	\$1,450,000	\$1,450,000	\$1,450,000	0	\$	\$	\$	0.00%	
92154 OTAY MESA	3	\$1,688,333	\$290,000	\$5,065,000	2	\$505,000	\$275,000	\$1,010,000	91.83%	78
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	1	\$1,695,000	\$1,695,000	\$1,695,000	0	\$	\$	\$	0.00%	
TOTAL	301			\$253,412,797	102			\$31,417,400		

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