

**MONTH ENDING OCTOBER 31, 2007
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	11	\$454,961	\$400,000	\$5,004,571	0	\$	\$	\$	0.00%		0
91902 BONITA	2	\$462,000	\$199,000	\$924,000	2	\$120,000	\$100,000	\$240,000	92.31%	288	0
91905 BOULEVARD	5	\$258,360	\$197,000	\$1,291,800	1	\$110,000	\$110,000	\$110,000	81.78%	87	28
91906 CAMPO	5	\$276,200	\$119,000	\$1,381,000	0	\$	\$	\$	0.00%		0
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91911 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91931 GUATAY	1	\$1,600,000	\$1,600,000	\$1,600,000	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	1	\$800,000	\$800,000	\$800,000	0	\$	\$	\$	0.00%		0
91934 JACUMBA	1	\$89,000	\$89,000	\$89,000	1	\$23,500	\$23,500	\$23,500	78.33%	119	0
91935 JAMUL	15	\$391,926	\$299,900	\$5,878,900	0	\$	\$	\$	0.00%		0
91941 LA MESA	1	\$499,000	\$499,000	\$499,000	1	\$328,000	\$328,000	\$328,000	96.50%	13	27
91942 LA MESA	1	\$220,000	\$220,000	\$220,000	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	3	\$883,333	\$810,000	\$2,650,000	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91962 PINE VALLEY	1	\$379,900	\$379,900	\$379,900	0	\$	\$	\$	0.00%		0
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91977 SPRING VALLEY	6	\$748,833	\$225,000	\$4,493,000	1	\$175,000	\$175,000	\$175,000	77.48%	66	0
91978 SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92003 BONSAI	2	\$547,000	\$499,000	\$1,094,000	0	\$	\$	\$	0.00%		0
92004 BORREGO SPRINGS	33	\$161,578	\$95,000	\$5,332,099	3	\$32,666	\$12,000	\$98,000	89.91%	95	67
92007 CARDIFF BY THE SEA	0	\$	\$	\$	1	\$790,000	\$790,000	\$790,000	92.95%	139	4
92008 CARLSBAD	1	\$650,000	\$650,000	\$650,000	1	\$400,000	\$400,000	\$400,000	66.78%	81	0
92009 CARLSBAD	4	\$1,267,225	\$849,000	\$5,068,900	0	\$	\$	\$	0.00%		0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	1	\$1,400,000	\$1,400,000	\$1,400,000	0	\$	\$	\$	0.00%		0
92014 DEL MAR	3	\$1,190,000	\$1,175,000	\$3,570,000	1	\$1,650,000	\$1,650,000	\$1,650,000	91.92%	195	3
92019 EL CAJON	0	\$	\$	\$	2	\$295,000	\$85,000	\$590,000	79.74%	112	11
92020 EL CAJON	1	\$850,000	\$850,000	\$850,000	0	\$	\$	\$	0.00%		0
92021 EL CAJON	7	\$385,285	\$349,000	\$2,697,000	0	\$	\$	\$	0.00%		0
92024 ENCINITAS	1	\$1,849,000	\$1,849,000	\$1,849,000	0	\$	\$	\$	0.00%		13
92025 ESCONDIDO	2	\$1,035,000	\$795,000	\$2,070,000	0	\$	\$	\$	0.00%		0
92026 ESCONDIDO	5	\$416,200	\$349,000	\$2,081,000	1	\$350,000	\$350,000	\$350,000	90.91%	69	0
92027 ESCONDIDO	1	\$249,000	\$249,000	\$249,000	1	\$175,000	\$175,000	\$175,000	87.94%	7	29
92028 FALLBROOK	13	\$658,999	\$435,000	\$8,566,999	1	\$410,000	\$410,000	\$410,000	97.85%	218	28
92029 ESCONDIDO	4	\$907,250	\$365,000	\$3,629,000	0	\$	\$	\$	0.00%		16
92036 JULIAN	1	\$650,000	\$650,000	\$650,000	1	\$28,000	\$28,000	\$28,000	82.35%	83	14
92037 LA JOLLA	2	\$1,524,938	\$1,450,000	\$3,049,876	1	\$5,475,000	\$5,475,000	\$5,475,000	92.02%	91	0
92040 LAKESIDE	1	\$379,000	\$379,000	\$379,000	0	\$	\$	\$	0.00%		0
92054 OCEANSIDE	2	\$1,695,000	\$1,695,000	\$3,390,000	1	\$255,000	\$255,000	\$255,000	85.03%	567	13
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	1	\$4,900,000	\$4,900,000	\$4,900,000	0	\$	\$	\$	0.00%		0
92059 PALA	1	\$534,900	\$534,900	\$534,900	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92061 PAUMA VALLEY	3	\$383,000	\$325,000	\$1,149,000	0	\$	\$	\$	0.00%		18
92064 POWAY	5	\$387,220	\$430,000	\$1,936,100	1	\$1,420,000	\$1,420,000	\$1,420,000	86.64%	132	40
92065 RAMONA	5	\$254,780	\$299,000	\$1,273,900	3	\$257,000	\$186,000	\$771,000	80.24%	137	108
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92067 RANCHO SANTA FE	9	\$1,754,541	\$1,295,000	\$15,790,876	2	\$1,552,500	\$755,000	\$3,105,000	89.61%	166	27
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	2	\$974,950	\$349,900	\$1,949,900	0	\$	\$	\$	0.00%		0
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92071 SANTEE	0	\$	\$	\$	0	\$	\$	\$	0.00%		8
92075 SOLANA BEACH	1	\$999,999	\$999,999	\$999,999	1	\$975,000	\$975,000	\$975,000	100.00%	136	0
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		9
92081 VISTA	2	\$487,000	\$375,000	\$974,000	0	\$	\$	\$	0.00%		10
92082 VALLEY CENTER	11	\$569,727	\$325,000	\$6,267,000	1	\$440,000	\$440,000	\$440,000	80.00%	0	89
92083 VISTA	2	\$1,335,000	\$975,000	\$2,670,000	0	\$	\$	\$	0.00%		0
92084 VISTA	8	\$385,875	\$350,000	\$3,087,000	0	\$	\$	\$	0.00%		59
92086 WARNER SPRINGS	0	\$	\$	\$	0	\$	\$	\$	0.00%		11
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	1	\$625,000	\$625,000	\$625,000	1	\$1,000,000	\$1,000,000	\$1,000,000	90.91%	341	0
92102 SAN DIEGO	2	\$775,000	\$350,000	\$1,550,000	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	2	\$287,000	\$175,000	\$574,000	0	\$	\$	\$	0.00%		0
92104 NORTH PARK	2	\$545,000	\$305,000	\$1,090,000	0	\$	\$	\$	0.00%		0
92105 EAST SAN DIEGO	0	\$	\$	\$	1	\$276,000	\$276,000	\$276,000	83.89%	153	2
92106 POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		5
92111 LINDA VISTA	1	\$1,525,000	\$1,525,000	\$1,525,000	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	1	\$575,000	\$575,000	\$575,000	1	\$145,000	\$145,000	\$145,000	86.31%	129	0
92114 ENCANTO	0	\$	\$	\$	1	\$140,000	\$140,000	\$140,000	84.85%	96	0
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	1	\$329,000	\$329,000	\$329,000	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	1	\$100,000	\$100,000	\$100,000	0	\$	\$	\$	0.00%		4
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0

92119 SAN CARLOS	0	\$	\$		0	\$	\$		0.00%	0
92120 DEL CERRO	0	\$	\$		0	\$	\$		0.00%	0
92121 SORRENTO	0	\$	\$		0	\$	\$		0.00%	0
92122 UNIVERSITY CITY	0	\$	\$		0	\$	\$		0.00%	0
92123 MISSION VALLEY	0	\$	\$		0	\$	\$		0.00%	0
92124 TIERRASANTA	0	\$	\$		0	\$	\$		0.00%	0
92126 MIRA MESA	0	\$	\$		0	\$	\$		0.00%	0
92127 RANCHO BERNARDO	4	\$1,418,499	\$1,099,999	\$5,673,999	1	\$790,000	\$790,000	\$790,000	98.87%	123
92128 RANCHO BERNARDO	1	\$700,876	\$700,876	\$700,876	0	\$	\$		0.00%	0
92129 RANCHO PENASQUITOS	0	\$	\$		0	\$	\$		0.00%	0
92130 CARMEL VALLEY	2	\$2,047,500	\$1,195,000	\$4,095,000	2	\$3,112,500	\$2,700,000	\$6,225,000	95.84%	111
92131 SCRIPPS MIRAMAR	0	\$	\$		0	\$	\$		0.00%	0
92139 PARADISE HILLS	0	\$	\$		0	\$	\$		0.00%	0
92145 MIRAMAR	0	\$	\$		0	\$	\$		0.00%	0
92154 OTAY MESA	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$		0.00%	0
92155 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92161 SAN DIEGO	0	\$	\$		0	\$	\$		0.00%	0
92173 SAN YSIDRO	1	\$590,000	\$590,000	\$590,000	0	\$	\$		0.00%	0
TOTALS	207			\$133,247,595	35			\$26,384,500		