

**MONTH ENDING JUNE 30, 2007
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	10	\$500,287	\$425,000	\$5,002,876	0	\$	\$	\$	0.00%		0
91902 BONITA	1	\$869,900	\$869,900	\$869,900	2	\$222,500	\$145,000	\$445,000	91.77%	112	4
91905 BOULEVARD	5	\$219,700	\$150,000	\$1,098,500	0	\$	\$	\$	0.00%		0
91906 CAMPO	4	\$339,000	\$317,000	\$1,356,000	0	\$	\$	\$	0.00%		0
91910 CHULA VISTA	2	\$357,438	\$215,876	\$714,876	1	\$220,000	\$220,000	\$220,000	78.85%	27	10
91911 CHULA VISTA	2	\$1,849,950	\$699,900	\$3,699,900	0	\$	\$	\$	0.00%		0
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	1	\$1,495,876	\$1,495,876	\$1,495,876	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	1	\$350,000	\$350,000	\$350,000	0	\$	\$	\$	0.00%		6
91917 DULZURA	1	\$269,000	\$269,000	\$269,000	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91934 JACUMBA	1	\$57,000	\$57,000	\$57,000	0	\$	\$	\$	0.00%		0
91935 JAMUL	5	\$880,155	\$425,000	\$4,400,776	4	\$237,500	\$240,000	\$950,000	80.04%	112	0
91941 LA MESA	9	\$343,310	\$299,999	\$3,089,798	2	\$517,500	\$500,000	\$1,035,000	89.23%	61	0
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	1	\$318,000	\$318,000	\$318,000	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	3	\$173,000	\$180,000	\$519,000	0	\$	\$	\$	0.00%		0
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%		8
91977 SPRING VALLEY	8	\$360,112	\$266,000	\$2,880,900	1	\$265,000	\$265,000	\$265,000	91.38%	112	0
91978 SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		1
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92003 BONSALE	4	\$963,500	\$795,000	\$3,854,000	0	\$	\$	\$	0.00%		19
92004 BORREGO SPRINGS	18	\$123,438	\$75,000	\$2,221,900	2	\$34,400	\$28,800	\$68,800	81.42%	178	19
92007 CARDIFF BY THE SEA	2	\$1,095,000	\$1,095,000	\$2,190,000	0	\$	\$	\$	0.00%		0
92008 CARLSBAD	5	\$2,497,800	\$2,895,000	\$12,489,000	0	\$	\$	\$	0.00%		0
92009 CARLSBAD	0	\$	\$	\$	1	\$365,000	\$365,000	\$365,000	85.08%	13	0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%		4
92019 EL CAJON	3	\$379,966	\$279,900	\$1,139,900	4	\$131,250	\$30,000	\$525,000	80.28%	131	26
92020 EL CAJON	1	\$925,000	\$925,000	\$925,000	0	\$	\$	\$	0.00%		0
92021 EL CAJON	4	\$606,194	\$295,000	\$2,424,778	0	\$	\$	\$	0.00%		32
92024 ENCINITAS	4	\$1,277,500	\$1,395,000	\$5,110,000	0	\$	\$	\$	0.00%		16
92025 ESCONDIDO	3	\$933,625	\$1,000,000	\$2,800,876	1	\$450,000	\$450,000	\$450,000	90.18%	169	0
92026 ESCONDIDO	4	\$246,750	\$175,000	\$987,000	0	\$	\$	\$	0.00%		38
92027 ESCONDIDO	2	\$967,500	\$335,000	\$1,935,000	1	\$150,000	\$150,000	\$150,000	75.38%	325	15
92028 FALLBROOK	17	\$713,529	\$489,000	\$12,130,000	3	\$378,666	\$360,000	\$1,136,000	87.36%	151	23
92029 ESCONDIDO	6	\$595,666	\$375,000	\$3,574,000	1	\$570,000	\$570,000	\$570,000	89.06%	182	0
92036 JULIAN	13	\$275,528	\$275,000	\$3,581,876	5	\$118,744	\$90,000	\$593,720	87.71%	323	12
92037 LA JOLLA	2	\$4,875,000	\$3,250,000	\$9,750,000	1	\$4,700,000	\$4,700,000	\$4,700,000	94.09%	70	0
92040 LAKESIDE	7	\$461,714	\$350,000	\$3,232,000	0	\$	\$	\$	0.00%		14
92054 OCEANSIDE	11	\$1,258,687	\$650,000	\$13,845,564	0	\$	\$	\$	0.00%		27
92056 OCEANSIDE	1	\$760,000	\$760,000	\$760,000	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	1	\$340,000	\$340,000	\$340,000	0	\$	\$	\$	0.00%		0
92059 PALA	2	\$467,500	\$400,000	\$935,000	0	\$	\$	\$	0.00%		4
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%		4
92061 PAUMA VALLEY	1	\$379,000	\$379,000	\$379,000	0	\$	\$	\$	0.00%		0
92064 POWAY	3	\$921,666	\$595,000	\$2,765,000	0	\$	\$	\$	0.00%		17
92065 RAMONA	14	\$465,472	\$365,000	\$6,516,608	0	\$	\$	\$	0.00%		57
92066 RANCHITA	3	\$133,000	\$95,000	\$399,000	0	\$	\$	\$	0.00%		5
92067 RANCHO SANTA FE	14	\$1,792,134	\$1,295,000	\$25,089,876	4	\$1,776,875	\$840,000	\$7,107,500	94.42%	155	19
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	4	\$783,522	\$510,000	\$3,134,090	0	\$	\$	\$	0.00%		0
92070 SANTA YSABEL	1	\$199,000	\$199,000	\$199,000	0	\$	\$	\$	0.00%		7
92071 SANTEE	1	\$800,000	\$800,000	\$800,000	1	\$470,000	\$470,000	\$470,000	72.31%	77	0
92075 SOLANA BEACH	0	\$	\$	\$	1	\$890,000	\$890,000	\$890,000	96.22%	152	3
92078 SAN MARCOS	2	\$850	\$750	\$1,700	0	\$	\$	\$	0.00%		4
92081 VISTA	2	\$1,575,000	\$650,000	\$3,150,000	0	\$	\$	\$	0.00%		8
92082 VALLEY CENTER	16	\$793,850	\$550,000	\$12,701,607	1	\$249,900	\$249,900	\$249,900	100.00%	82	13
92083 VISTA	4	\$371,725	\$199,000	\$1,486,900	0	\$	\$	\$	0.00%		9
92084 VISTA	11	\$1,168,636	\$775,000	\$12,855,000	3	\$1,686,666	\$1,600,000	\$5,060,000	88.46%	45	20
92086 WARNER SPRINGS	5	\$455,216	\$375,000	\$2,276,080	0	\$	\$	\$	0.00%		0
92091 RANCHO SANTA FE	1	\$2,595,000	\$2,595,000	\$2,595,000	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	2	\$1,850,000	\$1,500,000	\$3,700,000	0	\$	\$	\$	0.00%		11
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	1	\$4,500,000	\$4,500,000	\$4,500,000	0	\$	\$	\$	0.00%		7
92104 NORTH PARK	2	\$1,014,000	\$340,000	\$2,028,000	0	\$	\$	\$	0.00%		0
92105 EAST SAN DIEGO	1	\$1,425,000	\$1,425,000	\$1,425,000	0	\$	\$	\$	0.00%		0
92106 POINT LOMA	1	\$1,200,876	\$1,200,876	\$1,200,876	0	\$	\$	\$	0.00%		0
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	2	\$497,499	\$419,999	\$994,999	0	\$	\$	\$	0.00%		8
92114 ENCANTO	2	\$165,000	\$155,000	\$330,000	0	\$	\$	\$	0.00%		0
92115 COLLEGE GROVE	1	\$199,900	\$199,900	\$199,900	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	1	\$425,000	\$425,000	\$425,000	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	1	\$1,100,000	\$1,100,000	\$1,100,000	0	\$	\$	\$	0.00%		0
92118 CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%		0

92119 SAN CARLOS	1	\$199,000	\$199,000	\$199,000	0	\$	\$	0.00%	0		
92120 DEL CERRO	0	\$	\$		0	\$	\$	0.00%	0		
92121 SORRENTO	0	\$	\$		0	\$	\$	0.00%	0		
92122 UNIVERSITY CITY	0	\$	\$		0	\$	\$	0.00%	0		
92123 MISSION VALLEY	0	\$	\$		0	\$	\$	0.00%	0		
92124 TIERRASANTA	0	\$	\$		0	\$	\$	0.00%	0		
92126 MIRA MESA	0	\$	\$		0	\$	\$	0.00%	0		
92127 RANCHO BERNARDO	8	\$1,057,237	\$920,000	\$8,457,900	3	\$824,666	\$805,000	\$2,474,000	94.46%	27	26
92128 RANCHO BERNARDO	0	\$	\$		0	\$	\$	0.00%	0		
92129 RANCHO PENASQUITOS	0	\$	\$		0	\$	\$	0.00%	0		
92130 CARMEL VALLEY	3	\$1,645,000	\$1,750,000	\$4,935,000	0	\$	\$	0.00%	0		
92131 SCRIPPS MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0		
92139 PARADISE HILLS	0	\$	\$		0	\$	\$	0.00%	0		
92145 MIRAMAR	0	\$	\$		0	\$	\$	0.00%	0		
92154 OTAY MESA	1	\$850,000	\$850,000	\$850,000	0	\$	\$	0.00%	0		
92155 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0		
92161 SAN DIEGO	0	\$	\$		0	\$	\$	0.00%	0		
92173 SAN YSIDRO	1	\$1,600,000	\$1,600,000	\$1,600,000	0	\$	\$	0.00%	0		
TOTALS	274			\$216,642,832	42			\$27,724,920			