

**MONTH ENDING FEBRUARY 28, 2007
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	MO INV
91901 ALPINE	4	\$1,048,750	\$525,000	\$4,195,000	2	\$315,500	\$225,000	\$631,000	95.61%	174	36
91902 BONITA	5	\$679,800	\$649,000	\$3,399,000	1	\$599,990	\$599,990	\$599,990	92.45%	9	2
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%		9
91906 CAMPO	1	\$305,876	\$305,876	\$305,876	0	\$	\$	\$	0.00%		0
91910 CHULA VISTA	3	\$388,625	\$475,000	\$1,165,876	1	\$500,000	\$500,000	\$500,000	90.91%	18	0
91911 CHULA VISTA	2	\$677,500	\$105,000	\$1,355,000	0	\$	\$	\$	0.00%		3
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91916 DESCANSO	1	\$325,000	\$325,000	\$325,000	0	\$	\$	\$	0.00%		0
91917 DULZURA	3	\$360,000	\$400,000	\$1,080,000	0	\$	\$	\$	0.00%		0
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91932 IMPERIAL BEACH	2	\$1,462,500	\$825,000	\$2,925,000	1	\$330,000	\$330,000	\$330,000	97.06%	159	0
91934 JACUMBA	2	\$537,500	\$175,000	\$1,075,000	0	\$	\$	\$	0.00%		0
91935 JAMUL	9	\$747,764	\$259,000	\$6,729,876	1	\$319,000	\$319,000	\$319,000	80.15%	84	12
91941 LA MESA	6	\$393,983	\$350,000	\$2,363,900	0	\$	\$	\$	0.00%		8
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91945 LEMON GROVE	3	\$523,333	\$650,000	\$1,570,000	0	\$	\$	\$	0.00%		0
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91950 NATIONAL CITY	1	\$375,000	\$375,000	\$375,000	0	\$	\$	\$	0.00%		0
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%		10
91977 SPRING VALLEY	3	\$234,966	\$209,900	\$704,900	1	\$165,000	\$165,000	\$165,000	82.54%	43	8
91978 SPRING VALLEY	1	\$189,000	\$189,000	\$189,000	0	\$	\$	\$	0.00%		0
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92003 BONSAL	3	\$515,666	\$499,000	\$1,547,000	1	\$225,000	\$225,000	\$225,000	90.18%	43	9
92004 BORRERO SPRINGS	14	\$93,814	\$90,000	\$1,313,400	1	\$16,000	\$16,000	\$16,000	91.43%	107	25
92007 CARDIFF BY THE SEA	1	\$2,200,000	\$2,200,000	\$2,200,000	0	\$	\$	\$	0.00%		3
92008 CARLSBAD	2	\$1,949,000	\$699,000	\$3,898,000	0	\$	\$	\$	0.00%		6
92009 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92010 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92011 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92014 DEL MAR	0	\$	\$	\$	3	\$1,890,000	\$720,000	\$5,670,000	90.29%	181	0
92019 EL CAJON	3	\$1,361,666	\$585,000	\$4,085,000	0	\$	\$	\$	0.00%		3
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92021 EL CAJON	6	\$623,166	\$350,000	\$3,739,000	1	\$275,000	\$275,000	\$275,000	93.22%	154	26
92024 ENCINITAS	3	\$1,941,666	\$1,775,000	\$5,825,000	0	\$	\$	\$	0.00%		28
92025 ESCONDIDO	3	\$725,000	\$325,000	\$2,175,000	0	\$	\$	\$	0.00%		9
92026 ESCONDIDO	9	\$636,888	\$495,000	\$5,732,000	1	\$399,000	\$399,000	\$399,000	93.99%	138	28
92027 ESCONDIDO	2	\$177,500	\$175,000	\$355,000	0	\$	\$	\$	0.00%		14
92028 FALLBROOK	21	\$466,932	\$439,000	\$9,805,576	1	\$580,000	\$580,000	\$580,000	89.37%	339	32
92029 ESCONDIDO	3	\$553,000	\$395,000	\$1,659,000	0	\$	\$	\$	0.00%		0
92036 JULIAN	16	\$169,900	\$96,000	\$2,718,400	5	\$180,200	\$166,000	\$901,000	79.04%	102	19
92037 LA JOLLA	2	\$3,895,438	\$2,795,876	\$7,790,876	0	\$	\$	\$	0.00%		0
92040 LAKESIDE	4	\$833,749	\$264,999	\$3,334,999	1	\$489,000	\$489,000	\$489,000	93.14%	152	7
92054 OCEANSIDE	2	\$805,000	\$215,000	\$1,610,000	2	\$100,000	\$100,000	\$200,000	33.90%	127	8
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92057 OCEANSIDE	0	\$	\$	\$	1	\$160,000	\$160,000	\$160,000	80.40%	52	0
92059 PALA	4	\$429,750	\$245,000	\$1,719,000	0	\$	\$	\$	0.00%		0
92060 PALOMAR MTN	1	\$110,000	\$110,000	\$110,000	0	\$	\$	\$	0.00%		5
92061 PAUMA VALLEY	0	\$	\$	\$	1	\$385,000	\$385,000	\$385,000	90.59%	243	12
92064 POWAY	10	\$844,500	\$559,000	\$8,445,000	5	\$367,600	\$290,000	\$1,838,000	85.89%	121	9
92065 RAMONA	16	\$477,493	\$410,000	\$7,639,899	1	\$70,000	\$70,000	\$70,000	93.33%	304	27
92066 RANCHITA	1	\$525,000	\$525,000	\$525,000	0	\$	\$	\$	0.00%		6
92067 RANCHO SANTA FE	5	\$1,784,000	\$1,395,000	\$8,920,000	3	\$3,008,333	\$3,100,000	\$9,025,000	85.99%	60	19
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92069 SAN MARCOS	3	\$1,064,666	\$1,200,000	\$3,194,000	0	\$	\$	\$	0.00%		29
92070 SANTA YSABEL	3	\$358,966	\$380,000	\$1,076,900	0	\$	\$	\$	0.00%		0
92071 SANTEE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92075 SOLANA BEACH	0	\$	\$	\$	2	\$1,420,000	\$960,000	\$2,840,000	93.27%	151	4
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%		1
92081 VISTA	1	\$410,000	\$410,000	\$410,000	0	\$	\$	\$	0.00%		0
92082 VALLEY CENTER	8	\$459,531	\$395,000	\$3,676,250	4	\$225,000	\$225,000	\$900,000	100.00%	0	15
92083 VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92084 VISTA	13	\$604,792	\$429,000	\$7,862,300	1	\$200,500	\$200,500	\$200,500	84.42%	185	27
92086 WARNER SPRINGS	4	\$122,250	\$75,000	\$489,000	0	\$	\$	\$	0.00%		8
92091 RANCHO SANTA FE	1	\$1,350,876	\$1,350,876	\$1,350,876	0	\$	\$	\$	0.00%		0
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92101 SAN DIEGO DOWNTOWN	1	\$859,000	\$859,000	\$859,000	0	\$	\$	\$	0.00%		0
92102 SAN DIEGO	1	\$200,000	\$200,000	\$200,000	0	\$	\$	\$	0.00%		0
92103 MISSION HILLS	2	\$600,000	\$250,000	\$1,200,000	2	\$1,480,000	\$610,000	\$2,960,000	87.70%	160	12
92104 NORTH PARK	1	\$1,300,000	\$1,300,000	\$1,300,000	1	\$245,000	\$245,000	\$245,000	87.81%	94	0
92105 EAST SAN DIEGO	2	\$392,000	\$285,000	\$784,000	0	\$	\$	\$	0.00%		8
92106 POINT LOMA	3	\$688,333	\$745,000	\$2,065,000	0	\$	\$	\$	0.00%		0
92107 OCEAN BEACH	1	\$399,900	\$399,900	\$399,900	0	\$	\$	\$	0.00%		0
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92110 OLD TOWN SD	4	\$613,250	\$499,000	\$2,453,000	0	\$	\$	\$	0.00%		0
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92113 LOGAN HEIGHTS	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%		0
92114 ENCANTO	3	\$365,000	\$165,000	\$1,095,000	0	\$	\$	\$	0.00%		0
92115 COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92117 CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%		0
92118 CORONADO	1	\$1,200,000	\$1,200,000	\$1,200,000	0	\$	\$	\$	0.00%		0

92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92127 RANCHO BERNARDO	8	\$1,334,625	\$1,169,000	\$10,677,000	3	\$785,000	\$685,000	\$2,355,000	88.40%	175 14
92128 RANCHO BERNARDO	0	\$	\$	\$	1	\$760,000	\$760,000	\$760,000	92.13%	194 0
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92130 CARMEL VALLEY	12	\$3,061,583	\$1,750,000	\$36,739,000	0	\$	\$	\$	0.00%	6
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	1	\$400,000	\$400,000	\$400,000	95.47%	41 0
92139 PARADISE HILLS	1	\$1,500,000	\$1,500,000	\$1,500,000	0	\$	\$	\$	0.00%	0
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92154 OTAY MESA	3	\$678,333	\$285,000	\$2,035,000	0	\$	\$	\$	0.00%	6
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	0
92173 SAN YSIDRO	3	\$1,468,333	\$1,400,000	\$4,405,000	0	\$	\$	\$	0.00%	0
TOTALS	257			\$199,076,804	49			\$33,438,490		