

**MONTH ENDING MARCH 31, 2003  
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	35	\$512,258	\$17,929,051	14	\$401,100	\$5,615,400	96.36%	84
91902 BONITA	23	\$594,822	\$13,680,913	11	\$510,672	\$5,617,400	97.63%	53
91905 BOULEVARD	2	\$307,000	\$614,000	1	\$297,000	\$297,000	99.33%	228
91906 CAMPO	10	\$244,640	\$2,446,400	3	\$269,466	\$808,400	98.48%	53
91910 CHULA VISTA	70	\$443,223	\$31,025,660	34	\$365,025	\$12,410,850	97.38%	53
91911 CHULA VISTA	63	\$353,194	\$22,251,256	33	\$363,467	\$11,994,425	98.62%	38
91913 CHULA VISTA	60	\$451,225	\$27,073,520	26	\$409,261	\$10,640,800	97.78%	46
91914 CHULA VISTA	16	\$499,970	\$7,999,528	14	\$434,709	\$6,085,930	97.71%	61
91915 CHULA VISTA	39	\$402,673	\$15,704,252	21	\$378,466	\$7,947,800	98.32%	34
91916 DESCANSO	3	\$313,333	\$940,000	3	\$332,833	\$998,500	92.58%	142
91917 DULZURA	0	\$	\$	0	\$	\$	0.00%	
91931 GUATAY	1	\$399,900	\$399,900	0	\$	\$	0.00%	
91932 IMPERIAL BEACH	7	\$369,109	\$2,583,766	7	\$331,785	\$2,322,500	97.71%	67
91934 JACUMBA	1	\$152,500	\$152,500	0	\$	\$	0.00%	
91935 JAMUL	24	\$691,143	\$16,587,452	5	\$559,600	\$2,798,000	95.04%	103
91941 LA MESA	71	\$413,905	\$29,387,311	44	\$460,513	\$20,262,600	97.32%	44
91942 LA MESA	23	\$318,832	\$7,333,152	11	\$346,081	\$3,806,900	96.38%	43
91945 LEMON GROVE	33	\$269,930	\$8,907,716	14	\$292,671	\$4,097,400	98.82%	46
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	0.00%	
91950 NATIONAL CITY	17	\$316,738	\$5,384,556	9	\$289,666	\$2,607,000	97.55%	33
91962 PINE VALLEY	2	\$407,000	\$814,000	2	\$272,000	\$544,000	97.32%	11
91963 POTRERO	1	\$349,900	\$349,900	1	\$198,000	\$198,000	99.05%	13
91977 SPRING VALLEY	75	\$311,437	\$23,357,831	37	\$333,518	\$12,340,200	97.43%	45
91978 SPRING VALLEY	9	\$465,541	\$4,189,876	2	\$482,902	\$965,804	96.60%	84
91980 TECATE	0	\$	\$	0	\$	\$	0.00%	
92003 BONSAI	7	\$988,525	\$6,919,676	1	\$775,000	\$775,000	97.00%	267
92004 BORREGO SPRINGS	1	\$140,000	\$140,000	0	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	16	\$731,165	\$11,698,652	4	\$832,500	\$3,330,000	97.86%	55
92008 CARLSBAD	45	\$520,114	\$23,405,131	31	\$507,292	\$15,726,076	97.24%	67
92009 CARLSBAD	121	\$642,043	\$77,687,240	62	\$631,434	\$39,148,950	97.69%	37
92014 DEL MAR	39	\$1,506,868	\$58,767,876	13	\$1,241,453	\$16,138,900	96.30%	104
92019 EL CAJON	50	\$454,022	\$22,701,135	37	\$448,034	\$16,577,290	97.45%	48
92020 EL CAJON	47	\$405,221	\$19,045,392	24	\$363,425	\$8,722,200	96.55%	35
92021 EL CAJON	55	\$426,849	\$23,476,749	36	\$347,497	\$12,509,900	96.71%	62
92024 ENCINITAS	85	\$841,691	\$71,543,786	44	\$669,888	\$29,475,102	96.72%	44
92025 ESCONDIDO	58	\$460,229	\$26,693,323	22	\$477,150	\$10,497,300	94.40%	72
92026 ESCONDIDO	86	\$415,744	\$35,754,062	42	\$337,914	\$14,192,400	97.89%	37
92027 ESCONDIDO	68	\$377,296	\$25,656,128	35	\$357,602	\$12,516,100	101.98%	56
92028 FALLBROOK	93	\$587,145	\$54,604,514	49	\$450,807	\$22,089,568	95.23%	68
92029 ESCONDIDO	31	\$618,308	\$19,167,552	23	\$547,217	\$12,586,000	96.59%	67
92036 JULIAN	15	\$332,371	\$4,985,576	6	\$213,833	\$1,283,000	98.92%	90
92037 LA JOLLA	69	\$1,831,303	\$126,359,924	36	\$1,250,983	\$45,035,389	90.12%	85
92040 LAKESIDE	37	\$385,291	\$14,255,800	21	\$371,566	\$7,802,900	96.73%	34
92054 OCEANSIDE	64	\$522,187	\$33,420,003	34	\$373,052	\$12,683,800	97.43%	62
92056 OCEANSIDE	72	\$380,473	\$27,394,066	49	\$356,683	\$17,477,495	97.75%	46
92057 OCEANSIDE	76	\$338,877	\$25,754,660	59	\$341,580	\$20,153,273	97.62%	40
92059 PALA	0	\$	\$	0	\$	\$	0.00%	
92060 PALOMAR MTN	3	\$301,333	\$904,000	0	\$	\$	0.00%	
92061 PAUMA VALLEY	6	\$685,375	\$4,112,252	1	\$298,000	\$298,000	96.13%	23
92064 POWAY	74	\$772,094	\$57,134,979	35	\$661,148	\$23,140,214	88.04%	49
92065 RAMONA	95	\$441,319	\$41,925,306	37	\$412,237	\$15,252,800	98.12%	54
92066 RANCHITA	0	\$	\$	1	\$175,000	\$175,000	94.59%	7
92067 RANCHO SANTA FE	66	\$2,901,447	\$191,495,559	20	\$2,320,100	\$46,402,000	92.04%	130
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	121	\$411,005	\$49,731,649	46	\$384,040	\$17,665,850	97.19%	51
92070 SANTA YSABEL	4	\$102,250	\$409,000	0	\$	\$	0.00%	
92071 SANTEE	54	\$353,768	\$19,103,476	39	\$344,662	\$13,441,840	98.21%	32
92075 SOLANA BEACH	19	\$897,521	\$17,052,900	11	\$852,590	\$9,378,500	98.00%	63
92078 SAN MARCOS	32	\$493,050	\$15,777,614	13	\$423,893	\$5,510,618	97.57%	32
92082 VALLEY CENTER	37	\$582,977	\$21,570,176	11	\$404,681	\$4,451,500	96.07%	93
92083 VISTA	96	\$371,995	\$35,711,531	58	\$336,804	\$19,534,662	96.96%	41

92084 VISTA	57	\$437,881	\$24,959,238	34	\$442,826	\$15,056,112	97.29%	66
92086 WARNER SPRINGS	1	\$373,000	\$373,000	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	4	\$772,225	\$3,088,900	2	\$321,750	\$643,500	100.08%	48
92102 SAN DIEGO	15	\$304,558	\$4,568,376	10	\$298,200	\$2,982,000	95.34%	31
92103 MISSION HILLS	34	\$870,245	\$29,588,352	23	\$723,347	\$16,637,000	95.12%	61
92104 NORTH PARK	29	\$388,690	\$11,272,028	20	\$397,570	\$7,951,400	96.97%	46
92105 EAST SAN DIEGO	41	\$278,136	\$11,403,604	17	\$257,111	\$4,370,900	97.91%	33
92106 POINT LOMA	30	\$777,025	\$23,310,752	19	\$725,789	\$13,790,000	96.64%	46
92107 OCEAN BEACH	24	\$664,168	\$15,940,047	14	\$794,396	\$11,121,550	97.99%	49
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	30	\$675,680	\$20,270,428	12	\$752,358	\$9,028,300	95.15%	75
92110 OLD TOWN SD	20	\$513,235	\$10,264,700	7	\$575,642	\$4,029,500	98.14%	15
92111 LINDA VISTA	24	\$500,308	\$12,007,399	21	\$375,756	\$7,890,888	97.75%	30
92113 LOGAN HEIGHTS	16	\$241,930	\$3,870,890	4	\$261,300	\$1,045,200	98.71%	57
92114 ENCANTO	55	\$267,711	\$14,724,141	31	\$276,235	\$8,563,300	99.26%	32
92115 COLLEGE GROVE	65	\$371,010	\$24,115,668	38	\$351,828	\$13,369,500	96.25%	41
92116 NORMAL HEIGHTS	53	\$427,637	\$22,664,780	23	\$392,950	\$9,037,850	98.12%	46
92117 CLAIREMONT MESA	54	\$417,953	\$22,569,504	34	\$424,676	\$14,439,000	97.11%	29
92118 CORONADO	26	\$1,713,610	\$44,553,876	8	\$1,179,375	\$9,435,000	90.30%	146
92119 SAN CARLOS	28	\$388,563	\$10,879,778	16	\$397,306	\$6,356,900	99.47%	15
92120 DEL CERRO	25	\$481,447	\$12,036,175	15	\$454,520	\$6,817,800	98.21%	34
92121 SORRENTO	5	\$648,180	\$3,240,900	3	\$628,666	\$1,886,000	96.08%	18
92122 UNIVERSITY CITY	13	\$570,753	\$7,419,800	12	\$547,875	\$6,574,500	98.18%	25
92123 MISSION VALLEY	20	\$416,552	\$8,331,050	19	\$396,047	\$7,524,900	98.21%	36
92124 TIERRASANTA	27	\$532,695	\$14,382,776	14	\$520,492	\$7,286,900	99.17%	21
92126 MIRA MESA	62	\$353,466	\$21,914,928	61	\$366,109	\$22,332,700	98.11%	28
92127 RANCHO BERNARDO	32	\$536,374	\$17,163,985	15	\$557,890	\$8,368,352	97.78%	33
92128 RANCHO BERNARDO	120	\$524,936	\$62,992,344	64	\$505,812	\$32,371,978	96.20%	30
92129 RANCHO PENASQUITOS	57	\$467,295	\$26,635,854	34	\$453,258	\$15,410,797	97.50%	41
92130 CARMEL VALLEY	106	\$807,970	\$85,644,858	51	\$1,038,676	\$52,972,477	91.96%	62
92131 SCRIPPS MIRAMAR	71	\$549,800	\$39,035,811	39	\$582,853	\$22,731,300	97.42%	34
92139 PARADISE HILLS	12	\$315,681	\$3,788,176	14	\$300,385	\$4,205,400	98.65%	49
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	57	\$428,075	\$24,400,276	21	\$359,933	\$7,558,600	98.90%	43
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	20	\$318,619	\$6,372,380	6	\$330,000	\$1,980,000	104.60%	24
<b>TOTALS</b>	<b>3,560</b>		<b>\$2,047,257,001</b>	<b>1,893</b>		<b>\$940,100,140</b>		