

Market Activity by Zip/Month

11/16/11

09:01 AM

Property Type: Lot/Land

County: San Diego

| Month/Year | Zip | Active Listings | | | New Listings | | | Sold Listings | | | | Off Mrkt | | MO | |
|------------|-------|-----------------|--------------|-------------|--------------|-------------|-------------|---------------|-----------|-----------|-----------|-----------|-------|-------|-------|
| | | # | Avg LP | Median LP | # | Avg LP | Median LP | # | Avg LP | Median LP | Avg SP | Median SP | # Exp | # Oth | INV |
| Oct 2011 | 91901 | 49 | \$304,595 | \$195,000 | 7 | \$356,271 | \$349,900 | 0 | -- | \$0 | -- | \$0 | 4 | 0 | 49.00 |
| Oct 2011 | 91902 | 9 | \$415,211 | \$429,000 | 0 | -- | \$0 | 1 | \$229,000 | \$229,000 | \$200,000 | \$200,000 | 0 | 0 | 9.00 |
| Oct 2011 | 91905 | 29 | \$209,907 | \$115,000 | 3 | \$96,133 | \$118,500 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 91906 | 32 | \$424,684 | \$119,500 | 2 | \$2,000,000 | \$2,000,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91910 | 11 | \$535,273 | \$360,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 91911 | 10 | \$438,860 | \$257,500 | 1 | \$699,000 | \$699,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91912 | 1 | \$150,000 | \$150,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91913 | 2 | \$562,450 | \$562,450 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91914 | 15 | \$458,573 | \$450,000 | 4 | \$362,500 | \$412,500 | 0 | -- | \$0 | -- | \$0 | 4 | 1 | -- |
| Oct 2011 | 91916 | 12 | \$196,308 | \$111,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 91917 | 10 | \$199,400 | \$165,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91932 | 3 | \$616,333 | \$349,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 91934 | 5 | \$89,000 | \$45,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91935 | 62 | \$249,672 | \$170,000 | 5 | \$377,780 | \$400,000 | 1 | \$77,900 | \$77,900 | \$75,000 | \$75,000 | 4 | 0 | -- |
| Oct 2011 | 91941 | 14 | \$255,017 | \$280,449 | 0 | -- | \$0 | 1 | \$150,000 | \$150,000 | \$110,000 | \$110,000 | 0 | 0 | 7.00 |
| Oct 2011 | 91942 | 2 | \$136,750 | \$136,750 | 1 | \$250,000 | \$250,000 | 1 | \$23,500 | \$23,500 | \$23,500 | \$23,500 | 0 | 0 | -- |
| Oct 2011 | 91945 | 3 | \$119,633 | \$119,900 | 1 | \$100,000 | \$100,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91950 | 15 | \$171,467 | \$150,000 | 1 | \$249,000 | \$249,000 | 0 | -- | \$0 | -- | \$0 | 2 | 0 | 15.00 |
| Oct 2011 | 91962 | 13 | \$780,485 | \$140,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91963 | 12 | \$488,983 | \$160,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 91977 | 26 | \$227,931 | \$137,450 | 1 | \$750,000 | \$750,000 | 2 | \$13,500 | \$13,500 | \$5,000 | \$5,000 | 5 | 0 | 26.00 |
| Oct 2011 | 91978 | 3 | \$332,333 | \$299,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 91980 | 4 | \$192,250 | \$200,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92003 | 32 | \$638,991 | \$332,500 | 3 | \$794,667 | \$459,000 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | -- |
| Oct 2011 | 92004 | 135 | \$94,435 | \$29,995 | 12 | \$104,331 | \$54,500 | 3 | \$23,667 | \$16,500 | \$17,833 | \$11,000 | 3 | 1 | 15.00 |
| Oct 2011 | 92007 | 8 | \$1,319,004 | \$1,242,500 | 2 | \$1,286,127 | \$1,286,127 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92008 | 16 | \$1,346,813 | \$912,500 | 2 | \$557,000 | \$557,000 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | 16.00 |
| Oct 2011 | 92009 | 10 | \$1,373,778 | \$992,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 2 | -- |
| Oct 2011 | 92010 | 1 | \$50,000 | \$50,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92011 | 2 | \$789,500 | \$789,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92013 | 1 | \$549,000 | \$549,000 | 1 | \$549,000 | \$549,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92014 | 6 | \$12,482,833 | \$2,999,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92019 | 17 | \$359,142 | \$122,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | -- |
| Oct 2011 | 92020 | 6 | \$319,929 | \$227,450 | 1 | \$34,900 | \$34,900 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | -- |
| Oct 2011 | 92021 | 30 | \$362,327 | \$153,750 | 3 | \$141,667 | \$150,000 | 0 | -- | \$0 | -- | \$0 | 2 | 2 | -- |
| Oct 2011 | 92024 | 45 | \$915,793 | \$579,000 | 4 | \$1,097,500 | \$977,500 | 1 | \$375,000 | \$375,000 | \$350,000 | \$350,000 | 1 | 0 | 45.00 |
| Oct 2011 | 92025 | 23 | \$556,252 | \$350,000 | 2 | \$437,500 | \$437,500 | 1 | \$139,000 | \$139,000 | \$124,000 | \$124,000 | 1 | 0 | -- |
| Oct 2011 | 92026 | 49 | \$336,224 | \$189,888 | 3 | \$309,000 | \$299,000 | 1 | \$235,000 | \$235,000 | \$200,000 | \$200,000 | 2 | 2 | -- |

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Property Type: Lot/Land

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| Month/Year | Zip | Active Listings | | | New Listings | | | Sold Listings | | | | Off Mrkt | | MO | |
|------------|-------|-----------------|-------------|-------------|--------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|-------|-------|-------|
| | | # | Avg LP | Median LP | # | Avg LP | Median LP | # | Avg LP | Median LP | Avg SP | Median SP | # Exp | # Oth | INV |
| Oct 2011 | 92027 | 21 | \$487,847 | \$259,888 | 2 | \$400,000 | \$400,000 | 2 | \$454,944 | \$454,944 | \$380,000 | \$380,000 | 1 | 0 | 21.00 |
| Oct 2011 | 92028 | 128 | \$489,289 | \$239,000 | 10 | \$258,055 | \$224,625 | 3 | \$139,667 | \$125,000 | \$123,333 | \$125,000 | 11 | 3 | 42.67 |
| Oct 2011 | 92029 | 27 | \$1,079,550 | \$399,000 | 4 | \$409,375 | \$283,000 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | 13.50 |
| Oct 2011 | 92036 | 108 | \$147,190 | \$91,500 | 2 | \$239,000 | \$239,000 | 2 | \$135,400 | \$135,400 | \$109,000 | \$109,000 | 3 | 1 | -- |
| Oct 2011 | 92037 | 20 | \$3,357,600 | \$1,900,000 | 1 | \$999,000 | \$999,000 | 0 | -- | \$0 | -- | \$0 | 2 | 2 | 20.00 |
| Oct 2011 | 92040 | 26 | \$451,304 | \$164,450 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | 26.00 |
| Oct 2011 | 92054 | 23 | \$1,346,961 | \$1,200,000 | 1 | \$1,745,000 | \$1,745,000 | 0 | -- | \$0 | -- | \$0 | 3 | 0 | -- |
| Oct 2011 | 92056 | 3 | \$931,333 | \$499,000 | 1 | \$395,000 | \$395,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92057 | 4 | \$868,250 | \$412,000 | 2 | \$287,000 | \$287,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92058 | 2 | \$137,498 | \$137,497 | 1 | \$125,000 | \$125,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92059 | 8 | \$229,600 | \$143,950 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92060 | 9 | \$150,211 | \$149,900 | 0 | -- | \$0 | 1 | \$149,900 | \$149,900 | \$110,000 | \$110,000 | 1 | 0 | 9.00 |
| Oct 2011 | 92061 | 12 | \$666,906 | \$320,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | 12.00 |
| Oct 2011 | 92064 | 45 | \$939,697 | \$399,000 | 3 | \$698,333 | \$275,000 | 0 | -- | \$0 | -- | \$0 | 4 | 2 | 45.00 |
| Oct 2011 | 92065 | 86 | \$636,825 | \$249,250 | 6 | \$210,300 | \$232,000 | 1 | \$219,900 | \$219,900 | \$218,000 | \$218,000 | 6 | 2 | 28.67 |
| Oct 2011 | 92066 | 13 | \$149,231 | \$160,000 | 2 | \$113,500 | \$113,500 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | -- |
| Oct 2011 | 92067 | 75 | \$2,293,555 | \$888,000 | 10 | \$2,424,890 | \$919,000 | 2 | \$2,585,000 | \$2,585,000 | \$2,137,500 | \$2,137,500 | 7 | 2 | 75.00 |
| Oct 2011 | 92069 | 20 | \$292,765 | \$299,450 | 4 | \$270,950 | \$304,450 | 0 | -- | \$0 | -- | \$0 | 6 | 1 | -- |
| Oct 2011 | 92070 | 20 | \$279,263 | \$234,500 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92071 | 12 | \$361,867 | \$202,500 | 4 | \$224,000 | \$180,500 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | -- |
| Oct 2011 | 92075 | 6 | \$2,413,000 | \$1,524,500 | 1 | \$7,000,000 | \$7,000,000 | 1 | \$1,350,000 | \$1,350,000 | \$1,298,000 | \$1,298,000 | 0 | 0 | -- |
| Oct 2011 | 92078 | 14 | \$440,950 | \$203,449 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92081 | 8 | \$500,125 | \$265,000 | 1 | \$280,000 | \$280,000 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92082 | 105 | \$472,299 | \$214,000 | 10 | \$245,950 | \$219,500 | 2 | \$87,400 | \$87,400 | \$68,600 | \$68,600 | 4 | 0 | 26.25 |
| Oct 2011 | 92083 | 6 | \$184,058 | \$75,950 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92084 | 46 | \$459,865 | \$350,000 | 5 | \$808,800 | \$350,000 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | 23.00 |
| Oct 2011 | 92086 | 16 | \$196,063 | \$134,000 | 2 | \$77,750 | \$77,750 | 1 | \$99,000 | \$99,000 | \$80,000 | \$80,000 | 0 | 0 | -- |
| Oct 2011 | 92091 | 5 | \$2,106,800 | \$2,150,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92101 | 1 | \$549,888 | \$549,888 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92102 | 8 | \$449,000 | \$292,000 | 1 | \$175,000 | \$175,000 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92103 | 6 | \$616,167 | \$524,500 | 1 | \$549,000 | \$549,000 | 0 | -- | \$0 | -- | \$0 | 0 | 1 | -- |
| Oct 2011 | 92104 | 2 | \$190,000 | \$190,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92105 | 6 | \$71,183 | \$43,650 | 1 | \$19,900 | \$19,900 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | 6.00 |
| Oct 2011 | 92106 | 11 | \$537,159 | \$499,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92107 | 2 | \$1,197,450 | \$1,197,450 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92109 | 12 | \$645,375 | \$492,750 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |
| Oct 2011 | 92110 | 2 | \$345,000 | \$345,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92111 | 1 | \$275,000 | \$275,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |

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Property Type: Lot/Land

County: San Diego

| Month/Year | Zip | Active Listings | | | New Listings | | | Sold Listings | | | | | Off Mrkt | | MO |
|------------|-------|-----------------|--------------|--------------|--------------|-------------|-------------|---------------|-----------|-----------|-----------|-----------|----------|-------|-------|
| | | # | Avg LP | Median LP | # | Avg LP | Median LP | # | Avg LP | Median LP | Avg SP | Median SP | # Exp | # Oth | INV |
| Oct 2011 | 92113 | 21 | \$225,095 | \$80,000 | 3 | \$48,333 | \$40,000 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | 21.00 |
| Oct 2011 | 92114 | 15 | \$197,163 | \$92,500 | 1 | \$39,000 | \$39,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92115 | 2 | \$294,500 | \$294,500 | 0 | -- | \$0 | 1 | \$90,000 | \$90,000 | \$97,100 | \$97,100 | 0 | 0 | -- |
| Oct 2011 | 92117 | 1 | \$360,000 | \$360,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92118 | 3 | \$1,673,333 | \$1,995,000 | 1 | \$1,995,000 | \$1,995,000 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92119 | 1 | \$450,000 | \$450,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92121 | 1 | \$13,875,000 | \$13,875,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92123 | 1 | \$275,000 | \$275,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92127 | 70 | \$748,032 | \$1,442,500 | 3 | \$2,621,333 | \$0 | 4 | \$546,000 | \$0 | \$462,500 | \$0 | 3 | 0 | 23.33 |
| Oct 2011 | 92128 | 9 | \$500,444 | \$0 | 1 | \$495,000 | \$0 | 0 | -- | \$0 | -- | \$0 | 1 | 1 | -- |
| Oct 2011 | 92129 | 2 | \$484,950 | \$0 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92130 | 20 | \$2,025,294 | \$0 | 1 | \$350,000 | \$350,000 | 1 | \$975,000 | \$975,000 | \$885,000 | \$885,000 | 4 | 0 | -- |
| Oct 2011 | 92137 | 1 | \$1,085,000 | \$1,085,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92154 | 18 | \$383,936 | \$129,500 | 1 | \$699,900 | \$699,900 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92171 | 1 | \$1,800,000 | \$1,800,000 | 0 | -- | \$0 | 0 | -- | \$0 | -- | \$0 | 0 | 0 | -- |
| Oct 2011 | 92173 | 8 | \$461,313 | \$400,000 | 2 | \$550,000 | \$550,000 | 0 | -- | \$0 | -- | \$0 | 1 | 0 | -- |

Totals: --- \$640,464 --- 147 \$634,079 --- 33 \$404,233 --- \$346,797 --- 102 33