

**MONTH ENDING OCTOBER 31, 2005
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	
91901	ALPINE	14	\$501,260	\$449,000	\$7,017,652	2	\$400,000	\$360,000	\$800,000	96.52%	168
91902	BONITA	4	\$165,000	\$165,000	\$660,000	0	\$	\$	\$	0.00%	
91905	BOULEVARD	6	\$391,333	\$239,000	\$2,348,000	0	\$	\$	\$	0.00%	
91906	CAMPO	3	\$246,666	\$249,999	\$739,998	1	\$120,000	\$120,000	\$120,000	96.00%	15
91910	CHULA VISTA	5	\$1,305,999	\$815,000	\$6,529,999	0	\$	\$	\$	0.00%	
91911	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91913	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914	CHULA VISTA	2	\$1,199,500	\$1,199,000	\$2,399,000	1	\$1,100,000	\$1,100,000	\$1,100,000	95.65%	18
91915	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916	DESCANSO	1	\$325,000	\$325,000	\$325,000	0	\$	\$	\$	0.00%	
91917	DULZURA	0	\$	\$	\$	1	\$375,000	\$375,000	\$375,000	93.75%	25
91931	GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932	IMPERIAL BEACH	1	\$1,600,000	\$1,600,000	\$1,600,000	0	\$	\$	\$	0.00%	
91934	JACUMBA	1	\$150,000	\$150,000	\$150,000	0	\$	\$	\$	0.00%	
91935	JAMUL	5	\$376,000	\$330,000	\$1,880,000	1	\$234,000	\$234,000	\$234,000	93.98%	27
91941	LA MESA	4	\$357,200	\$299,900	\$1,428,800	0	\$	\$	\$	0.00%	
91942	LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945	LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948	MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950	NATIONAL CITY	2	\$110,000	\$100,000	\$220,000	0	\$	\$	\$	0.00%	
91962	PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963	POTRERO	3	\$186,000	\$279,000	\$558,000	1	\$42,000	\$42,000	\$42,000	70.00%	350
91977	SPRING VALLEY	7	\$425,557	\$359,000	\$2,978,900	0	\$	\$	\$	0.00%	
91978	SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91980	TECATE	1	\$270,000	\$270,000	\$270,000	0	\$	\$	\$	0.00%	
92003	BONSAL	4	\$1,484,975	\$875,000	\$5,939,900	1	\$365,000	\$365,000	\$365,000	96.31%	58
92004	BORREGO SPRINGS	45	\$174,095	\$83,000	\$7,834,300	13	\$90,257	\$75,100	\$1,173,350	99.13%	45
92007	CARDIFF BY THE SEA	2	\$850,450	\$848,500	\$1,700,900	1	\$839,350	\$839,350	\$839,350	93.27%	18
92008	CARLSBAD	5	\$1,059,500	\$799,000	\$5,297,500	1	\$1,675,000	\$1,675,000	\$1,675,000	93.06%	12
92009	CARLSBAD	4	\$1,606,250	\$775,000	\$6,425,000	0	\$	\$	\$	0.00%	
92010	CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011	CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014	DEL MAR	1	\$2,150,000	\$2,150,000	\$2,150,000	0	\$	\$	\$	0.00%	
92019	EL CAJON	6	\$359,833	\$70,000	\$2,159,000	1	\$400,000	\$400,000	\$400,000	70.69%	57
92020	EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021	EL CAJON	1	\$385,000	\$385,000	\$385,000	0	\$	\$	\$	0.00%	
92024	ENCINITAS	7	\$794,928	\$599,900	\$5,564,500	2	\$1,295,475	\$1,250,950	\$2,590,950	91.07%	180
92025	ESCONDIDO	3	\$618,333	\$400,000	\$1,855,500	0	\$	\$	\$	0.00%	
92026	ESCONDIDO	4	\$175,975	\$75,000	\$703,900	1	\$369,375	\$369,375	\$369,375	97.46%	358
92027	ESCONDIDO	4	\$1,288,500	\$539,000	\$5,154,000	0	\$	\$	\$	0.00%	
92028	FALLBROOK	24	\$602,711	\$525,000	\$14,465,075	10	\$468,400	\$400,000	\$4,684,000	94.57%	56
92029	ESCONDIDO	1	\$725,000	\$725,000	\$725,000	0	\$	\$	\$	0.00%	
92036	JULIAN	11	\$188,245	\$125,000	\$2,070,700	5	\$77,800	\$45,000	\$389,000	93.76%	192
92037	LA JOLLA	4	\$3,703,000	\$2,100,000	\$14,812,000	2	\$1,975,000	\$1,900,000	\$3,950,000	95.23%	149
92040	LAKESIDE	2	\$185,000	\$175,000	\$370,000	2	\$467,500	\$285,000	\$935,000	93.51%	80
92054	OCEANSIDE	4	\$1,443,500	\$675,000	\$5,774,000	2	\$1,400,000	\$1,350,000	\$2,800,000	94.92%	173
92056	OCEANSIDE	4	\$966,250	\$1,200,000	\$3,865,000	1	\$550,000	\$550,000	\$550,000	91.82%	839
92057	OCEANSIDE	1	\$1,850,000	\$1,850,000	\$1,850,000	0	\$	\$	\$	0.00%	
92059	PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060	PALOMAR MTN	2	\$290,000	\$115,000	\$580,000	0	\$	\$	\$	0.00%	
92061	PAUMA VALLEY	2	\$337,450	\$309,900	\$674,900	3	\$234,000	\$197,000	\$702,000	98.47%	42
92064	POWAY	5	\$787,000	\$645,000	\$3,935,500	0	\$	\$	\$	0.00%	
92065	RAMONA	22	\$623,218	\$450,000	\$13,710,800	3	\$395,833	\$375,000	\$1,187,500	88.13%	198
92066	RANCHITA	0	\$	\$	\$	1	\$475,000	\$475,000	\$475,000	98.96%	105
92067	RANCHO SANTA FE	10	\$1,995,287	\$1,390,000	\$19,952,876	4	\$2,246,250	\$1,250,000	\$8,985,000	85.41%	162
92068	SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069	SAN MARCOS	2	\$350,875	\$1,750	\$701,750	1	\$220,000	\$220,000	\$220,000	88.04%	183
92070	SANTA YSABEL	1	\$299,000	\$299,000	\$299,000	2	\$102,000	\$79,000	\$204,000	82.97%	132
92071	SANTEE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92075	SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92078	SAN MARCOS	1	\$170,000	\$170,000	\$170,000	1	\$480,000	\$480,000	\$480,000	87.27%	96
92081	VISTA	1	\$450,000	\$450,000	\$450,000	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	21	\$611,372	\$499,000	\$12,838,826	2	\$494,500	\$249,000	\$989,000	95.19%	178
92083	VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92084	VISTA	8	\$577,459	\$359,900	\$4,619,676	1	\$279,000	\$279,000	\$279,000	79.94%	18
92086	WARNER SPRINGS	2	\$299,500	\$250,000	\$599,000	1	\$294,000	\$294,000	\$294,000	94.23%	88
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	2	\$625,000	\$	\$1,250,000	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	2	\$371,250	\$	\$742,500	1	\$568,000	\$568,000	\$568,000	103.27%	658
92104	NORTH PARK	2	\$456,938	\$374,876	\$913,876	1	\$245,000	\$245,000	\$245,000	98.00%	210
92105	EAST SAN DIEGO	2	\$299,500	\$200,000	\$599,000	1	\$129,000	\$129,000	\$129,000	99.31%	6
92106	POINT LOMA	1	\$550,000	\$550,000	\$550,000	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	1	\$1,799,000	\$1,799,000	\$1,799,000	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	1	\$2,900,000	\$2,900,000	\$2,900,000	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	3	\$211,333	\$195,000	\$634,000	1	\$315,000	\$315,000	\$315,000	84.00%	205
92114	ENCANTO	1	\$160,000	\$160,000	\$160,000	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	1	\$1,050,000	\$1,050,000	\$1,050,000	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	1	\$950,000	\$950,000	\$950,000	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	1	\$600,000	\$600,000	\$600,000	0	\$	\$	\$	0.00%	
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	17	\$1,352,441	\$1,000,500	\$22,991,500	2	\$980,050	\$977,500	\$1,960,100	87.31%	82
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	3	\$657,958	\$895,000	\$1,973,876	0	\$	\$	\$	0.00%	
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	1	\$525,000	\$525,000	\$525,000	67.74%	131
TOTALS		311			\$213,851,704	75			\$40,949,625		