

MONTH ENDING MAY 31, 2005
LOTS AND LAND

		New			Sold			% Sale	Average		
Zip Code	Listing	Average List	Median List	Total New	Listing	Average Sold	Median Sale	Total Sold	Price to	Days on	
	s	Price	Price	Listing Value	s	Price	Price	Value	List Price	Market	
91901	ALPINE	7	\$515,428	\$310,000	\$3,608,000	3	\$430,666	\$399,000	\$1,292,000	94.03%	47
91902	BONITA	2	\$1,107,950	\$565,900	\$2,215,900	0	\$	\$	\$	0.00%	
91905	BOULEVARD	2	\$670,000	\$140,000	\$1,340,000	4	\$104,375	\$110,000	\$417,500	92.27%	46
91906	CAMPO	5	\$171,800	\$160,000	\$859,000	2	\$235,000	\$220,000	\$470,000	98.95%	15
91910	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91911	CHULA VISTA	2	\$292,500	\$265,000	\$585,000	0	\$	\$	\$	0.00%	
91913	CHULA VISTA	1	\$	\$	\$	0	\$	\$	\$	0.00%	
91914	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916	DESCANSO	1	\$450,000	\$450,000	\$450,000	0	\$	\$	\$	0.00%	
91917	DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931	GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932	IMPERIAL BEACH	1	\$240,000	\$240,000	\$240,000	0	\$	\$	\$	0.00%	
91934	JACUMBA	1	\$55,000	\$55,000	\$55,000	0	\$	\$	\$	0.00%	
91935	JAMUL	10	\$367,789	\$273,000	\$3,677,898	4	\$241,875	\$240,000	\$967,500	89.12%	159
91941	LA MESA	3	\$388,292	\$365,000	\$1,164,876	0	\$	\$	\$	0.00%	
91942	LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945	LEMON GROVE	2	\$1,047,500	\$895,000	\$2,095,000	1	\$530,000	\$530,000	\$530,000	88.48%	10
91948	MOUNT LAGUNA	1	\$150,000	\$150,000	\$150,000	0	\$	\$	\$	0.00%	
91950	NATIONAL CITY	0	\$	\$	\$	1	\$270,000	\$270,000	\$270,000	98.18%	7
91962	PINE VALLEY	1	\$249,000	\$249,000	\$249,000	0	\$	\$	\$	0.00%	
91963	POTRERO	1	\$325,000	\$325,000	\$325,000	3	\$88,000	\$85,000	\$264,000	72.33%	100
91977	SPRING VALLEY	4	\$167,500	\$130,000	\$670,000	1	\$165,000	\$165,000	\$165,000	99.47%	28
91978	SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91980	TECATE	2	\$187,450	\$125,000	\$374,900	0	\$	\$	\$	0.00%	
92003	BONSAL	6	\$626,333	\$575,000	\$3,758,000	1	\$575,000	\$575,000	\$575,000	100.00%	0
92004	BORREGO SPRINGS	29	\$83,595	\$55,000	\$2,424,260	5	\$71,300	\$90,000	\$356,500	98.62%	20
92007	CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008	CARLSBAD	2	\$675,000	\$400,000	\$1,350,000	2	\$1,620,000	\$590,000	\$3,240,000	87.81%	99
92009	CARLSBAD	3	\$813,584	\$790,000	\$2,440,752	0	\$	\$	\$	0.00%	
92014	DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019	EL CAJON	3	\$535,166	\$250,000	\$1,605,500	1	\$115,000	\$115,000	\$115,000	85.19%	156
92020	EL CAJON	3	\$244,958	\$295,000	\$734,876	0	\$	\$	\$	0.00%	
92021	EL CAJON	2	\$536,938	\$299,000	\$1,073,876	1	\$915,000	\$915,000	\$915,000	93.85%	7
92024	ENCINITAS	1	\$399,000	\$399,000	\$399,000	1	\$2,669,000	\$2,669,000	\$2,669,000	100.00%	8
92025	ESCONDIDO	5	\$481,955	\$400,000	\$2,409,776	1	\$330,000	\$330,000	\$330,000	94.42%	71
92026	ESCONDIDO	7	\$432,428	\$350,000	\$3,027,000	2	\$385,000	\$295,000	\$770,000	96.98%	215
92027	ESCONDIDO	4	\$417,000	\$295,000	\$1,668,000	2	\$240,000	\$200,000	\$480,000	88.24%	2
92028	FALLBROOK	24	\$637,786	\$459,000	\$15,306,876	7	\$413,857	\$375,000	\$2,897,000	89.47%	87
92029	ESCONDIDO	8	\$1,166,500	\$800,000	\$9,332,000	0	\$	\$	\$	0.00%	
92036	JULIAN	12	\$296,713	\$195,000	\$3,560,566	8	\$105,125	\$78,000	\$841,000	86.08%	154
92037	LA JOLLA	1	\$1,945,000	\$1,945,000	\$1,945,000	0	\$	\$	\$	0.00%	
92040	LAKESIDE	1	\$699,876	\$699,876	\$699,876	2	\$315,000	\$240,000	\$630,000	96.94%	222
92054	OCEANSIDE	4	\$781,219	\$500,000	\$3,124,876	3	\$933,333	\$480,000	\$2,800,000	83.61%	68
92056	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059	PALA	0	\$	\$	\$	1	\$352,000	\$352,000	\$352,000	100.00%	151
92060	PALOMAR MTN	4	\$391,000	\$315,000	\$1,564,000	1	\$60,000	\$60,000	\$60,000	71.43%	188
92061	PAUMA VALLEY	3	\$333,300	\$219,900	\$999,900	1	\$250,000	\$250,000	\$250,000	90.91%	205
92064	POWAY	5	\$467,175	\$175,000	\$2,335,876	6	\$712,666	\$240,000	\$4,276,000	90.30%	116
92065	RAMONA	16	\$721,399	\$375,800	\$11,542,399	5	\$360,080	\$355,000	\$1,800,400	91.22%	93
92066	RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067	RANCHO SANTA FE	11	\$2,020,545	\$1,950,000	\$22,226,000	4	\$1,683,000	\$950,000	\$6,732,000	95.97%	39
92068	SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069	SAN MARCOS	7	\$591,428	\$475,000	\$4,140,000	0	\$	\$	\$	0.00%	
92070	SANTA YSABEL	2	\$364,500	\$349,000	\$729,000	1	\$275,000	\$275,000	\$275,000	100.00%	43
92071	SANTEE	1	\$350,000	\$350,000	\$350,000	0	\$	\$	\$	0.00%	
92075	SOLANA BEACH	1	\$1,400,000	\$1,400,000	\$1,400,000	0	\$	\$	\$	0.00%	
92078	SAN MARCOS	1	\$775,000	\$775,000	\$775,000	0	\$	\$	\$	0.00%	
92081	VISTA	2	\$679,500	\$560,000	\$1,359,000	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	6	\$493,165	\$305,000	\$2,958,995	2	\$312,500	\$70,000	\$625,000	93.98%	125
92083	VISTA	2	\$212,450	\$199,900	\$424,900	0	\$	\$	\$	0.00%	
92084	VISTA	12	\$612,916	\$375,000	\$7,355,000	3	\$1,204,166	\$492,500	\$3,612,500	99.11%	42
92086	WARNER SPRINGS	6	\$295,856	\$160,080	\$1,775,140	2	\$437,500	\$125,000	\$875,000	97.22%	52
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	1	\$172,950	\$172,950	\$172,950	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	0	\$	\$	\$	1	\$157,500	\$157,500	\$157,500	80.77%	13
92103	MISSION HILLS	8	\$950,625	\$395,000	\$7,605,000	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92105	EAST SAN DIEGO	0	\$	\$	\$	1	\$180,000	\$180,000	\$180,000	80.00%	98
92106	POINT LOMA	2	\$1,125,000	\$950,000	\$2,250,000	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	1	\$950,000	\$950,000	\$950,000	55.88%	39
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	2	\$640,000	\$	\$1,280,000	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	1	\$375,000	\$375,000	\$375,000	94.94%	141
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	1	\$1,299,000	\$1,299,000	\$1,299,000	1	\$98,000	\$98,000	\$98,000	78.40%	10
92114	ENCANTO	1	\$600,000	\$600,000	\$600,000	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	1	\$1,300,000	\$1,300,000	\$1,300,000	0	\$	\$	\$	0.00%	
92118	CORONADO	1	\$5,300,000	\$5,300,000	\$5,300,000	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	1	\$1,600,000	\$1,600,000	\$1,600,000	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	15	\$1,392,800	\$1,500,000	\$20,892,000	4	\$1,075,000	\$925,000	\$4,300,000	97.40%	65
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	2	\$2,350,000	\$1,750,000	\$4,700,000	1	\$2,980,000	\$2,980,000	\$2,980,000	99.50%	10
92131	SCRIPPS MIRAMAR	1	\$879,000	\$879,000	\$879,000	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	1	\$300,000	\$300,000	\$300,000	1	\$130,000	\$130,000	\$130,000	100.00%	29
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS		277			\$181,032,968	92			\$49,022,900		