

MONTH ENDING JULY 31, 2005
LOTS AND LAND

Zip Code	New			Sold			% Sale			
	Listings	Average List Price	Median List Price	Total New Listing Value	Listings	Average Sold Price	Median Sale Price	Total Sold Value	Price to List	Average Days on Market
91901 ALPINE	9	\$525,766	\$425,000	\$4,731,900	1	\$385,000	\$385,000	\$385,000	96.25%	89
91902 BONITA	4	\$1,242,250	\$550,000	\$4,969,000	2	\$790,000	\$380,000	\$1,580,000	70.25%	86
91905 BOULEVARD	4	\$295,747	\$169,000	\$1,182,990	1	\$125,000	\$125,000	\$125,000	100.00%	27
91906 CAMPO	3	\$611,666	\$575,000	\$1,835,000	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	\$	1	\$400,000	\$400,000	\$400,000	88.89%	19
91911 CHULA VISTA	2	\$307,000	\$225,000	\$614,000	0	\$	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	2	\$1,362,500	\$1,150,000	\$2,725,000	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	1	\$400,000	\$400,000	\$400,000	0	\$	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	1	\$290,000	\$290,000	\$290,000	120.83%	13
91934 JACUMBA	1	\$1,490,000	\$1,490,000	\$1,490,000	1	\$125,000	\$125,000	\$125,000	86.21%	8
91935 JAMUL	3	\$584,666	\$490,000	\$1,754,000	0	\$	\$	\$	0.00%	
91941 LA MESA	2	\$404,000	\$349,000	\$808,000	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	2	\$822,500	\$145,000	\$1,645,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	2	\$374,000	\$359,000	\$748,000	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	1	\$450,000	\$450,000	\$450,000	1	\$142,000	\$142,000	\$142,000	81.14%	22
91978 SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	5	\$529,000	\$550,000	\$2,645,000	1	\$775,000	\$775,000	\$775,000	97.48%	432
92004 BORREGO SPRINGS	39	\$112,414	\$61,250	\$4,384,170	4	\$49,000	\$45,000	\$196,000	95.15%	14
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	4	\$1,047,469	\$895,000	\$4,189,876	1	\$450,000	\$450,000	\$450,000	90.18%	36
92009 CARLSBAD	5	\$1,483,175	\$995,000	\$7,415,876	1	\$762,500	\$762,500	\$762,500	87.16%	62
92014 DEL MAR	4	\$1,923,475	\$1,649,900	\$7,693,900	1	\$1,500,000	\$1,500,000	\$1,500,000	96.77%	42
92019 EL CAJON	8	\$487,472	\$449,500	\$3,899,776	2	\$760,000	\$240,000	\$1,520,000	99.35%	17
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	6	\$625,500	\$690,000	\$3,753,000	1	\$725,000	\$725,000	\$725,000	96.67%	42
92024 ENCINITAS	7	\$2,040,696	\$2,100,000	\$14,284,876	2	\$2,270,000	\$295,000	\$4,540,000	94.59%	176
92025 ESCONDIDO	2	\$200,000	\$	\$400,000	1	\$300,000	\$300,000	\$300,000	70.59%	24
92026 ESCONDIDO	4	\$1,836,225	\$229,900	\$7,344,900	1	\$515,000	\$515,000	\$515,000	98.10%	52
92027 ESCONDIDO	3	\$419,333	\$159,000	\$1,258,000	0	\$	\$	\$	0.00%	
92028 FALLBROOK	29	\$795,978	\$599,000	\$23,083,376	5	\$623,400	\$492,000	\$3,117,000	93.20%	65
92029 ESCONDIDO	5	\$1,049,000	\$775,000	\$5,245,000	1	\$505,000	\$505,000	\$505,000	84.18%	23
92036 JULIAN	14	\$137,350	\$149,000	\$1,922,900	4	\$138,250	\$100,000	\$553,000	92.17%	73
92037 LA JOLLA	0	\$	\$	\$	1	\$1,029,000	\$1,029,000	\$1,029,000	77.66%	70
92040 LAKESIDE	6	\$1,632,979	\$375,000	\$9,797,875	1	\$250,000	\$250,000	\$250,000	100.00%	17
92054 OCEANSIDE	9	\$922,444	\$624,000	\$8,302,000	0	\$	\$	\$	0.00%	
92056 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059 PALA	1	\$490,000	\$490,000	\$490,000	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	6	\$324,150	\$339,000	\$1,944,900	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	2	\$255,000	\$250,000	\$510,000	1	\$195,000	\$195,000	\$195,000	97.99%	225
92064 POWAY	11	\$668,261	\$725,000	\$7,350,876	1	\$649,000	\$649,000	\$649,000	100.00%	13
92065 RAMONA	9	\$386,055	\$435,000	\$3,474,500	4	\$419,375	\$362,500	\$1,677,500	88.92%	88
92066 RANCHITA	2	\$406,500	\$333,000	\$813,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	6	\$1,238,333	\$890,000	\$7,430,000	5	\$1,100,250	\$1,150,000	\$5,501,250	93.72%	152
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	5	\$1,567,000	\$1,500,000	\$7,835,000	1	\$250,000	\$250,000	\$250,000	100.00%	10
92070 SANTA YSABEL	1	\$275,000	\$275,000	\$275,000	0	\$	\$	\$	0.00%	
92071 SANTEE	0	\$	\$	\$	1	\$300,000	\$300,000	\$300,000	85.71%	16
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92078 SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92081 VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92082 VALLEY CENTER	13	\$532,911	\$435,000	\$6,927,850	7	\$434,285	\$368,000	\$3,040,000	94.38%	209
92083 VISTA	1	\$989,000	\$989,000	\$989,000	0	\$	\$	\$	0.00%	
92084 VISTA	12	\$404,129	\$399,000	\$4,849,554	2	\$641,250	\$450,000	\$1,282,500	98.73%	109
92086 WARNER SPRINGS	6	\$561,800	\$359,900	\$3,370,800	2	\$88,530	\$60,000	\$177,060	92.19%	199
92091 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	3	\$2,458,333	\$1,300,000	\$7,375,000	0	\$	\$	\$	0.00%	
92102 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92103 MISSION HILLS	5	\$939,000	\$950,000	\$4,695,000	0	\$	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92105 EAST SAN DIEGO	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%	
92106 POINT LOMA	2	\$1,074,500	\$850,000	\$2,149,000	0	\$	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110 OLD TOWN SD	3	\$1,028,333	\$1,280,000	\$3,085,000	0	\$	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113 LOGAN HEIGHTS	0	\$	\$	\$	1	\$130,000	\$130,000	\$130,000	65.00%	65
92114 ENCANTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92115 COLLEGE GROVE	2	\$950,000	\$	\$1,900,000	0	\$	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117 CLAIREMONT MESA	1	\$875,000	\$875,000	\$875,000	0	\$	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	\$	1	\$3,400,000	\$3,400,000	\$3,400,000	90.67%	2
92119 SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127 RANCHO BERNARDO	9	\$1,188,561	\$1,050,000	\$10,697,050	3	\$967,000	\$909,000	\$2,901,000	98.04%	104
92128 RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130 CARMEL VALLEY	1	\$1,210,000	\$1,210,000	\$1,210,000	2	\$1,222,500	\$1,195,000	\$2,445,000	78.87%	66
92131 SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	1	\$949,900	\$949,900	\$949,900	0	\$	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS	289			\$208,419,845	66			\$41,732,810		