

MONTH ENDING AUGUST 31, 2005
LOTS AND LAND

Zip Code		New			Sold				% Sale Price to List Price	Average Days on Market	
		Listings	Average List Price	Median List Price	Total New Listing Value	Listings	Average Sold Price	Median Sale Price			Total Sold Value
91901	ALPINE	3	\$478,584	\$435,876	\$1,435,752	2	\$250,000	\$155,000	\$500,000	80.13%	35
91902	BONITA	2	\$517,450	\$499,900	\$1,034,900	1	\$470,000	\$470,000	\$470,000	100.00%	9
91905	BOULEVARD	3	\$208,333	\$275,000	\$624,999	0	\$	\$	\$	0.00%	
91906	CAMPO	2	\$187,499	\$174,999	\$374,999	0	\$	\$	\$	0.00%	
91910	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91911	CHULA VISTA	2	\$750,000	\$	\$1,500,000	2	\$315,000	\$305,000	\$630,000	85.14%	32
91913	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914	CHULA VISTA	3	\$1,199,666	\$1,500,000	\$3,599,000	1	\$1,121,250	\$1,121,250	\$1,121,250	89.70%	112
91915	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916	DESCANSO	0	\$	\$	\$	2	\$160,000	\$90,000	\$320,000	89.14%	196
91917	DULZURA	1	\$195,000	\$195,000	\$195,000	0	\$	\$	\$	0.00%	
91931	GUATAY	1	\$329,000	\$329,000	\$329,000	0	\$	\$	\$	0.00%	
91932	IMPERIAL BEACH	1	\$290,876	\$290,876	\$290,876	1	\$686,000	\$686,000	\$686,000	97.30%	57
91934	JACUMBA	2	\$142,500	\$135,000	\$285,000	0	\$	\$	\$	0.00%	
91935	JAMUL	16	\$338,117	\$315,000	\$5,409,876	1	\$280,000	\$280,000	\$280,000	100.00%	41
91941	LA MESA	2	\$387,500	\$350,000	\$775,000	1	\$199,000	\$199,000	\$199,000	68.74%	57
91942	LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945	LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948	MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950	NATIONAL CITY	2	\$260,000	\$180,000	\$520,000	0	\$	\$	\$	0.00%	
91962	PINE VALLEY	1	\$295,000	\$295,000	\$295,000	0	\$	\$	\$	0.00%	
91963	POTRERO	2	\$197,499	\$119,999	\$394,999	0	\$	\$	\$	0.00%	
91977	SPRING VALLEY	7	\$211,228	\$175,000	\$1,478,600	2	\$242,500	\$205,000	\$485,000	101.04%	12
91978	SPRING VALLEY	0	\$	\$	\$	1	\$375,000	\$375,000	\$375,000	87.41%	44
91980	TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003	BONSAL	10	\$1,275,587	\$509,000	\$12,755,876	0	\$	\$	\$	0.00%	
92004	BORREGO SPRINGS	25	\$89,000	\$59,500	\$2,225,000	10	\$62,541	\$50,000	\$625,416	99.19%	41
92007	CARDIFF BY THE SEA	7	\$213,928	\$	\$1,497,500	1	\$825,000	\$825,000	\$825,000	91.68%	182
92008	CARLSBAD	3	\$908,292	\$850,000	\$2,724,876	0	\$	\$	\$	0.00%	
92009	CARLSBAD	2	\$897,500	\$695,000	\$1,795,000	0	\$	\$	\$	0.00%	
92010	CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92011	CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92014	DEL MAR	1	\$1,399,000	\$1,399,000	\$1,399,000	0	\$	\$	\$	0.00%	
92019	EL CAJON	5	\$449,980	\$250,000	\$2,249,900	0	\$	\$	\$	0.00%	
92020	EL CAJON	0	\$	\$	\$	4	\$173,750	\$100,000	\$695,001	71.23%	79
92021	EL CAJON	5	\$459,775	\$450,000	\$2,298,876	1	\$235,000	\$235,000	\$235,000	78.60%	102
92024	ENCINITAS	4	\$2,523,500	\$1,900,000	\$10,094,000	1	\$455,000	\$455,000	\$455,000	91.92%	19
92025	ESCONDIDO	14	\$793,634	\$479,000	\$11,110,876	2	\$385,000	\$350,000	\$770,000	96.25%	60
92026	ESCONDIDO	11	\$2,189,727	\$350,000	\$24,087,000	2	\$326,667	\$325,000	\$653,334	88.95%	162
92027	ESCONDIDO	1	\$229,000	\$229,000	\$229,000	1	\$50,000	\$50,000	\$50,000	76.92%	361
92028	FALLBROOK	24	\$859,958	\$479,000	\$20,639,000	13	\$431,346	\$295,000	\$5,607,500	90.67%	124
92029	ESCONDIDO	2	\$527,388	\$424,876	\$1,054,776	0	\$	\$	\$	0.00%	
92036	JULIAN	20	\$113,920	\$65,000	\$2,278,400	7	\$134,200	\$114,000	\$939,400	94.00%	54
92037	LA JOLLA	6	\$3,405,833	\$1,900,000	\$20,435,000	1	\$3,000,000	\$3,000,000	\$3,000,000	100.00%	28
92040	LAKESIDE	3	\$2,536,666	\$455,000	\$7,610,000	0	\$	\$	\$	0.00%	
92054	OCEANSIDE	4	\$1,268,700	\$424,900	\$5,074,800	1	\$1,175,000	\$1,175,000	\$1,175,000	98.33%	33
92056	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059	PALA	0	\$	\$	\$	1	\$1,400,000	\$1,400,000	\$1,400,000	93.33%	137
92060	PALOMAR MTN	1	\$235,000	\$235,000	\$235,000	1	\$425,000	\$425,000	\$425,000	100.00%	179
92061	PAUMA VALLEY	2	\$355,000	\$315,000	\$710,000	4	\$461,250	\$225,000	\$1,845,000	86.21%	51
92064	POWAY	14	\$1,112,698	\$1,299,000	\$15,577,776	3	\$530,000	\$750,000	\$1,590,000	95.22%	168
92065	RAMONA	25	\$405,388	\$375,000	\$10,134,700	4	\$443,625	\$372,000	\$1,774,500	94.71%	239
92066	RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067	RANCHO SANTA FE	8	\$4,142,499	\$995,000	\$33,139,993	2	\$475,000	\$0	\$950,000	46.23%	218
92068	SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069	SAN MARCOS	1	\$699,876	\$699,876	\$699,876	2	\$555,000	\$400,000	\$1,110,000	96.53%	92
92070	SANTA YSABEL	1	\$85,000	\$85,000	\$85,000	1	\$78,000	\$78,000	\$78,000	88.64%	254
92071	SANTEE	1	\$150,000	\$150,000	\$150,000	0	\$	\$	\$	0.00%	
92075	SOLANA BEACH	4	\$1,660,000	\$1,500,000	\$6,640,000	1	\$535,000	\$535,000	\$535,000	100.00%	17
92078	SAN MARCOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92081	VISTA	2	\$1,959,500	\$419,000	\$3,919,000	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	26	\$579,299	\$395,000	\$15,061,776	4	\$517,500	\$340,000	\$2,070,000	87.75%	91
92083	VISTA	4	\$237,719	\$240,876	\$950,876	0	\$	\$	\$	0.00%	
92084	VISTA	16	\$743,441	\$439,950	\$11,895,067	2	\$1,205,000	\$460,000	\$2,410,000	96.44%	26
92086	WARNER SPRINGS	9	\$317,722	\$305,000	\$2,859,500	2	\$123,750	\$89,500	\$247,500	85.64%	44
92091	RANCHO SANTA FE	1	\$1,395,000	\$1,395,000	\$1,395,000	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$200,000	\$200,000	\$200,000	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	1	\$995,000	\$995,000	\$995,000	0	\$	\$	\$	0.00%	

92104	NORTH PARK	3	\$1,223,333	\$895,000	\$3,670,000	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	5	\$958,547	\$164,000	\$4,792,738	1	\$200,000	\$200,000	\$200,000	80.00%	18
92106	POINT LOMA	2	\$437,500	\$	\$875,000	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	1	\$895,000	\$895,000	\$895,000	1	\$424,000	\$424,000	\$424,000	101.19%	7
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	1	\$740,000	\$740,000	\$740,000	95.48%	132
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	2	\$389,500	\$380,000	\$779,000	1	\$260,000	\$260,000	\$260,000	96.65%	94
92114	ENCANTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	4	\$507,475	\$	\$2,029,900	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	10	\$960,300	\$930,000	\$9,603,000	2	\$1,010,000	\$995,000	\$2,020,000	91.24%	98
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	1	\$1,150,000	\$1,150,000	\$1,150,000	1	\$3,407,625	\$3,407,625	\$3,407,625	97.50%	132
92131	SCRIPPS MIRAMAR	1	\$478,000	\$478,000	\$478,000	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	1	\$1,450,000	\$1,450,000	\$1,450,000	0	\$	\$	\$	0.00%	
92154	OTAY MESA	1	\$1,500,000	\$1,500,000	\$1,500,000	0	\$	\$	\$	0.00%	
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
TOTALS		345			\$279,973,083	92			\$41,583,526		