

**YEAR TO DATE ENDING DECEMBER 31, 2003
SINGLE FAMILY DETACHED HOMES**

Zip Code	New			Sold			% Sale	Average
	Listing s	Average List Price	Total New Listing Value	Listing s	Average Sold Price	Total Sold Value	Price to List	Days on Market
91901 ALPINE	319	\$557,555	\$177,860,357	201	\$512,726	\$95,879,795	96.91%	59
91902 BONITA	279	\$592,261	\$165,240,992	190	\$567,197	\$98,125,212	96.43%	49
91905 BOULEVARD	55	\$290,579	\$15,981,846	23	\$207,264	\$3,523,500	93.56%	89
91906 CAMPO	88	\$263,646	\$23,200,899	55	\$255,950	\$11,261,820	97.27%	49
91910 CHULA VISTA	776	\$450,653	\$349,707,242	626	\$423,074	\$236,075,397	97.28%	39
91911 CHULA VISTA	645	\$361,457	\$233,140,339	546	\$369,344	\$177,654,573	98.13%	35
91913 CHULA VISTA	703	\$450,207	\$316,495,661	535	\$450,645	\$212,704,902	98.00%	44
91914 CHULA VISTA	245	\$562,402	\$137,788,493	187	\$520,716	\$89,563,288	97.14%	44
91915 CHULA VISTA	447	\$807,844	\$361,106,472	368	\$432,513	\$140,566,920	98.21%	35
91916 DESCANSO	39	\$453,301	\$17,678,752	26	\$357,521	\$8,223,000	93.73%	85
91917 DULZURA	20	\$433,850	\$8,677,000	9	\$385,000	\$1,925,000	95.53%	66
91931 GUATAY	4	\$408,225	\$1,632,900	2	\$420,500	\$841,000	95.14%	71
91932 IMPERIAL BEACH	175	\$388,311	\$67,954,549	124	\$379,803	\$41,398,600	98.09%	37
91934 JACUMBA	14	\$170,546	\$2,387,650	10	\$140,530	\$1,405,300	98.07%	65
91935 JAMUL	185	\$709,259	\$131,212,980	104	\$560,893	\$45,432,380	94.79%	74
91941 LA MESA	684	\$502,513	\$343,719,335	518	\$443,432	\$212,847,565	96.79%	41
91942 LA MESA	180	\$385,433	\$69,377,967	144	\$392,473	\$52,983,988	103.20%	26
91945 LEMON GROVE	272	\$315,143	\$85,718,923	235	\$318,099	\$62,665,537	97.97%	27
91948 MOUNT LAGUNA	13	\$121,884	\$1,584,500	2	\$73,666	\$221,000	91.70%	129
91950 NATIONAL CITY	226	\$296,381	\$66,982,150	186	\$297,098	\$46,050,200	96.86%	36
91962 PINE VALLEY	49	\$551,535	\$27,025,237	34	\$402,426	\$12,072,800	96.68%	62
91963 POTRERO	15	\$306,911	\$4,603,676	7	\$332,312	\$2,658,500	94.79%	57
91977 SPRING VALLEY	796	\$350,119	\$278,695,082	632	\$339,221	\$183,179,837	98.03%	39
91978 SPRING VALLEY	85	\$453,390	\$38,538,185	74	\$400,492	\$27,633,949	97.75%	42
91980 TECATE	2	\$124,500	\$249,000	0	\$0	\$0	0.00%	0
92003 BONSAI	119	\$850,805	\$101,245,901	62	\$666,656	\$36,666,131	94.95%	73
92004 BORREGO SPRINGS	12	\$167,566	\$2,010,800	7	\$162,800	\$1,139,600	98.76%	40
92007 CARDIFF BY THE SEA	144	\$839,404	\$120,874,196	100	\$826,736	\$72,752,800	96.59%	40
92008 CARLSBAD	575	\$604,779	\$347,748,476	411	\$546,573	\$208,244,606	97.25%	44
92009 CARLSBAD	1250	\$689,703	\$862,129,322	962	\$646,697	\$585,908,116	97.28%	39
92014 DEL MAR	355	\$1,578,137	\$560,238,785	215	\$1,327,623	\$270,835,250	93.80%	72
92019 EL CAJON	560	\$482,437	\$270,164,773	442	\$455,101	\$190,232,567	97.29%	40
92020 EL CAJON	479	\$424,384	\$203,280,279	356	\$405,913	\$132,733,813	97.25%	36
92021 EL CAJON	612	\$402,781	\$246,502,345	503	\$382,768	\$178,369,932	97.48%	42
92024 ENCINITAS	880	\$882,812	\$776,874,630	686	\$779,904	\$497,579,044	96.09%	51
92025 ESCONDIDO	567	\$469,042	\$265,946,935	441	\$425,774	\$158,813,985	96.52%	49
92026 ESCONDIDO	847	\$428,670	\$363,083,738	671	\$395,050	\$243,746,072	97.28%	43
92027 ESCONDIDO	772	\$365,577	\$282,225,457	646	\$357,736	\$207,129,417	98.03%	39
92028 FALLBROOK	1050	\$555,126	\$582,882,328	749	\$468,817	\$324,890,354	97.13%	58
92029 ESCONDIDO	377	\$598,774	\$225,737,900	285	\$514,866	\$140,043,594	96.88%	45
92036 JULIAN	180	\$371,307	\$66,835,351	104	\$345,214	\$30,033,700	95.36%	97
92037 LA JOLLA	716	\$1,950,518	\$1,396,571,527	439	\$1,452,477	\$586,800,840	90.90%	87
92040 LAKESIDE	487	\$406,427	\$197,930,037	379	\$381,868	\$133,272,161	97.20%	36
92054 OCEANSIDE	630	\$435,573	\$274,411,607	494	\$429,263	\$200,465,877	96.61%	43
92056 OCEANSIDE	910	\$382,920	\$348,457,967	782	\$389,939	\$279,976,238	97.94%	34
92057 OCEANSIDE	954	\$375,315	\$358,050,663	810	\$366,473	\$264,960,521	97.91%	33
92059 PALA	9	\$561,422	\$5,052,800	5	\$643,666	\$1,931,000	96.94%	93
92060 PALOMAR MTN	23	\$370,195	\$8,514,500	17	\$165,000	\$2,145,000	96.63%	20
92061 PAUMA VALLEY	70	\$633,659	\$44,356,160	39	\$538,888	\$17,244,418	93.86%	113

92064	POWAY	816	\$754,650	\$615,794,900	668	\$636,426	\$398,402,776	95.56%	48
92065	RAMONA	880	\$463,830	\$408,170,695	669	\$432,299	\$274,509,944	97.63%	55
92066	RANCHITA	7	\$355,128	\$2,485,900	3	\$216,780	\$1,083,900	100.09%	84
92067	RANCHO SANTA FE	634	\$3,106,370	\$1,969,438,712	331	\$2,145,632	\$641,544,235	91.64%	129
92068	SAN LUIS REY	0	\$0	\$	0	\$0	\$	0.00%	0
92069	SAN MARCOS	984	\$422,597	\$415,835,893	812	\$412,393	\$304,346,261	97.37%	36
92070	SANTA YSABEL	10	\$913,900	\$9,139,000	3	\$332,500	\$665,000	93.01%	128
92071	SANTEE	548	\$352,236	\$193,025,542	496	\$357,434	\$164,062,434	98.24%	29
92075	SOLANA BEACH	187	\$1,122,838	\$209,970,837	129	\$906,314	\$117,820,863	95.31%	60
92078	SAN MARCOS	316	\$481,638	\$152,197,879	232	\$465,027	\$93,470,536	97.75%	32
92081	VISTA	62	\$438,380	\$27,179,604	46	\$420,603	\$10,935,700	99.48%	15
92082	VALLEY CENTER	390	\$581,806	\$226,904,551	264	\$494,801	\$113,804,407	97.46%	70
92083	VISTA	805	\$362,101	\$291,491,388	698	\$361,034	\$228,895,966	97.97%	36
92084	VISTA	596	\$475,652	\$283,489,100	523	\$438,083	\$198,890,081	97.08%	57
92086	WARNER SPRINGS	19	\$345,457	\$6,563,700	17	\$312,214	\$4,371,000	88.30%	143
92091	RANCHO SANTA FE	1	\$875,000	\$875,000	1	\$0	\$	0.00%	0
92093	LA JOLLA	0	\$0	\$	0	\$0	\$	0.00%	0
92101	SAN DIEGO DOWNTOWN	34	\$700,170	\$23,805,800	14	\$551,723	\$7,172,400	97.31%	45
92102	SAN DIEGO	221	\$346,962	\$76,678,688	182	\$338,635	\$50,118,100	97.58%	41
92103	MISSION HILLS	347	\$848,057	\$294,275,987	241	\$745,052	\$173,597,307	96.11%	55
92104	NORTH PARK	410	\$429,464	\$176,080,511	323	\$420,260	\$115,151,250	97.74%	33
92105	EAST SAN DIEGO	430	\$287,046	\$123,430,035	304	\$288,990	\$74,270,681	98.03%	29
92106	POINT LOMA	310	\$957,857	\$296,935,722	215	\$837,650	\$177,581,825	94.25%	57
92107	OCEAN BEACH	245	\$683,900	\$167,555,720	180	\$683,051	\$115,435,627	95.67%	47
92108	MISSION VALLEY	1	\$415,000	\$415,000	0	\$0	\$	0.00%	0
92109	PACIFIC BEACH	305	\$755,509	\$230,430,346	229	\$693,470	\$144,241,860	96.24%	57
92110	OLD TOWN SD	184	\$564,945	\$103,950,056	140	\$551,584	\$68,396,500	96.92%	46
92111	LINDA VISTA	225	\$417,561	\$93,951,419	198	\$397,563	\$74,344,293	97.71%	28
92113	LOGAN HEIGHTS	202	\$263,772	\$53,282,081	155	\$261,142	\$30,031,420	98.35%	33
92114	ENCANTO	683	\$300,096	\$204,966,045	570	\$297,098	\$140,527,791	98.49%	34
92115	COLLEGE GROVE	641	\$399,414	\$256,024,474	527	\$395,366	\$188,589,903	97.39%	35
92116	NORMAL HEIGHTS	423	\$484,475	\$204,933,151	344	\$465,148	\$151,173,237	97.34%	38
92117	CLAIREMONT MESA	477	\$459,162	\$219,020,635	397	\$445,296	\$174,111,011	97.81%	30
92118	CORONADO	247	\$1,610,364	\$397,759,931	169	\$1,259,423	\$193,951,239	94.01%	90
92119	SAN CARLOS	294	\$435,354	\$127,994,306	244	\$429,336	\$95,742,100	97.81%	29
92120	DEL CERRO	350	\$565,731	\$198,006,071	280	\$483,724	\$131,573,050	97.47%	36
92121	SORRENTO	58	\$668,274	\$38,759,907	51	\$652,351	\$28,051,100	96.79%	37
92122	UNIVERSITY CITY	231	\$562,659	\$129,974,249	185	\$576,290	\$99,122,015	97.61%	35
92123	MISSION VALLEY	213	\$413,719	\$88,122,350	203	\$420,155	\$77,728,710	98.20%	35
92124	TIERRASANTA	238	\$508,526	\$121,029,236	202	\$514,258	\$103,880,300	98.16%	34
92126	MIRA MESA	827	\$385,028	\$318,418,740	734	\$389,828	\$266,642,577	98.16%	26
92127	RANCHO BERNARDO	399	\$660,490	\$263,535,814	329	\$604,881	\$182,674,282	96.58%	40
92128	RANCHO BERNARDO	1035	\$499,550	\$517,034,436	887	\$494,292	\$429,046,195	97.33%	30
92129	RANCHO PENASQUITOS	660	\$517,315	\$341,428,199	542	\$490,328	\$243,202,827	97.94%	23
92130	CARMEL VALLEY	978	\$898,223	\$878,463,026	772	\$885,900	\$651,136,807	95.67%	49
92131	SCRIPPS MIRAMAR	586	\$626,989	\$367,415,807	507	\$599,085	\$283,367,259	97.36%	30
92139	PARADISE HILLS	277	\$307,223	\$85,100,931	220	\$325,897	\$59,965,100	98.91%	32
92145	MIRAMAR	0	\$0	\$	0	\$0	\$	0.00%	0
92154	OTAY MESA	589	\$363,130	\$213,883,814	446	\$357,984	\$131,022,408	98.22%	36
92155	SAN DIEGO	0	\$0	\$	0	\$0	\$	0.00%	0
92161	SAN DIEGO	0	\$0	\$	0	\$0	\$	0.00%	0
92173	SAN YSIDRO	132	\$331,481	\$43,755,559	116	\$343,264	\$35,699,500	98.24%	38
TOTALS		37,401		22,306,667,411	29,241		13,781,160,876		