

**YEAR TO DATE DECEMBER 31, 2002  
SINGLE FAMILY DETACHED HOMES**

| Zip Code                 | New Listings | Average List Price | Total New Listing Value | Sold Listings | Average Sold Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------------|---------------|--------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE             | 329          | \$469,685          | \$154,526,384           | 217           | \$454,280          | \$98,578,800     | 94.25%                     | 70                     |
| 91902 BONITA             | 323          | \$470,426          | \$151,947,915           | 182           | \$481,132          | \$87,566,200     | 97.15%                     | 51                     |
| 91905 BOULEVARD          | 47           | \$206,439          | \$9,702,657             | 23            | \$282,145          | \$6,489,350      | 138.00%                    | 79                     |
| 91906 CAMPO              | 68           | \$203,334          | \$13,826,776            | 42            | \$207,350          | \$8,708,722      | 97.37%                     | 56                     |
| 91910 CHULA VISTA        | 854          | \$360,365          | \$307,752,432           | 554           | \$353,010          | \$195,567,937    | 98.03%                     | 32                     |
| 91911 CHULA VISTA        | 649          | \$283,018          | \$183,679,313           | 377           | \$288,376          | \$108,717,808    | 98.55%                     | 29                     |
| 91913 CHULA VISTA        | 589          | \$363,782          | \$214,268,099           | 355           | \$367,319          | \$130,398,348    | 98.23%                     | 33                     |
| 91914 CHULA VISTA        | 172          | \$374,224          | \$64,366,549            | 99            | \$386,833          | \$38,296,500     | 98.31%                     | 28                     |
| 91915 CHULA VISTA        | 407          | \$365,034          | \$148,569,175           | 278           | \$364,640          | \$101,370,095    | 102.26%                    | 30                     |
| 91916 DESCANSO           | 52           | \$421,727          | \$21,929,820            | 19            | \$341,757          | \$6,493,400      | 93.91%                     | 58                     |
| 91917 DULZURA            | 18           | \$160,383          | \$2,886,900             | 6             | \$248,333          | \$1,490,000      | 96.07%                     | 82                     |
| 91931 GUATAY             | 5            | \$251,800          | \$1,259,000             | 3             | \$215,833          | \$647,500        | 99.78%                     | 49                     |
| 91932 IMPERIAL BEACH     | 149          | \$358,651          | \$53,439,124            | 92            | \$313,352          | \$28,828,450     | 97.93%                     | 49                     |
| 91934 JACUMBA            | 17           | \$135,882          | \$2,310,000             | 11            | \$135,799          | \$1,493,799      | 96.95%                     | 90                     |
| 91935 JAMUL              | 170          | \$613,113          | \$104,229,294           | 94            | \$501,710          | \$47,160,785     | 96.48%                     | 72                     |
| 91941 LA MESA            | 713          | \$425,041          | \$303,054,262           | 453           | \$386,427          | \$175,051,772    | 97.01%                     | 44                     |
| 91942 LA MESA            | 198          | \$308,000          | \$60,984,117            | 131           | \$319,091          | \$41,800,961     | 98.00%                     | 23                     |
| 91945 LEMON GROVE        | 255          | \$262,131          | \$66,843,560            | 185           | \$258,011          | \$47,732,090     | 98.43%                     | 29                     |
| 91948 MOUNT LAGUNA       | 5            | \$178,200          | \$891,000               | 0             | \$0                | \$0              | 0.00%                      | 0                      |
| 91950 NATIONAL CITY      | 247          | \$223,093          | \$55,104,039            | 170           | \$228,642          | \$38,869,206     | 99.28%                     | 32                     |
| 91962 PINE VALLEY        | 62           | \$376,482          | \$23,341,890            | 44            | \$290,775          | \$12,794,140     | 96.83%                     | 65                     |
| 91963 POTRERO            | 14           | \$239,907          | \$3,358,700             | 7             | \$182,428          | \$1,277,000      | 99.77%                     | 62                     |
| 91977 SPRING VALLEY      | 742          | \$278,812          | \$206,879,209           | 459           | \$274,384          | \$125,942,558    | 98.15%                     | 38                     |
| 91978 SPRING VALLEY      | 71           | \$371,507          | \$26,377,011            | 44            | \$326,925          | \$14,384,700     | 97.93%                     | 48                     |
| 91980 TECATE             | 0            | \$0                | \$0                     | 0             | \$0                | \$0              | 0.00%                      | 0                      |
| 92003 BONSAI             | 104          | \$681,646          | \$70,891,201            | 46            | \$554,938          | \$25,527,187     | 95.79%                     | 76                     |
| 92004 BORREGO SPRINGS    | 9            | \$142,505          | \$1,282,550             | 3             | \$113,000          | \$339,000        | 93.85%                     | 119                    |
| 92007 CARDIFF BY THE SEA | 177          | \$724,534          | \$128,242,673           | 103           | \$682,161          | \$70,262,635     | 96.14%                     | 62                     |
| 92008 CARLSBAD           | 645          | \$513,177          | \$330,999,597           | 395           | \$482,828          | \$190,717,264    | 96.87%                     | 46                     |
| 92009 CARLSBAD           | 1544         | \$586,684          | \$905,841,506           | 944           | \$566,104          | \$534,402,522    | 96.87%                     | 45                     |
| 92014 DEL MAR            | 482          | \$1,248,959        | \$601,998,471           | 181           | \$1,096,866        | \$198,532,898    | 90.67%                     | 83                     |
| 92019 EL CAJON           | 604          | \$398,826          | \$240,891,195           | 387           | \$398,406          | \$154,183,367    | 97.66%                     | 41                     |
| 92020 EL CAJON           | 525          | \$348,380          | \$182,900,010           | 372           | \$342,359          | \$127,357,723    | 97.51%                     | 36                     |
| 92021 EL CAJON           | 638          | \$348,755          | \$222,506,095           | 409           | \$312,779          | \$127,926,793    | 97.63%                     | 37                     |
| 92024 ENCINITAS          | 1047         | \$722,106          | \$756,045,883           | 551           | \$648,200          | \$357,158,622    | 96.11%                     | 46                     |
| 92025 ESCONDIDO          | 611          | \$403,676          | \$246,646,529           | 351           | \$384,244          | \$134,869,850    | 96.34%                     | 54                     |
| 92026 ESCONDIDO          | 827          | \$355,669          | \$294,138,943           | 539           | \$335,693          | \$180,938,770    | 97.48%                     | 42                     |
| 92027 ESCONDIDO          | 807          | \$307,812          | \$248,404,573           | 569           | \$301,422          | \$171,509,180    | 98.13%                     | 35                     |
| 92028 FALLBROOK          | 1037         | \$465,588          | \$482,815,415           | 657           | \$397,759          | \$261,327,947    | 97.11%                     | 64                     |
| 92029 ESCONDIDO          | 423          | \$508,758          | \$215,204,699           | 247           | \$469,858          | \$116,054,962    | 96.57%                     | 52                     |
| 92036 JULIAN             | 165          | \$365,402          | \$60,291,404            | 86            | \$296,486          | \$25,497,850     | 91.60%                     | 103                    |
| 92037 LA JOLLA           | 908          | \$1,645,524        | \$1,494,136,335         | 386           | \$1,290,549        | \$498,152,077    | 90.85%                     | 82                     |
| 92040 LAKESIDE           | 444          | \$329,131          | \$146,134,372           | 282           | \$316,565          | \$89,271,441     | 97.39%                     | 41                     |
| 92054 OCEANSIDE          | 709          | \$368,894          | \$261,546,369           | 440           | \$335,624          | \$147,674,606    | 96.56%                     | 37                     |
| 92056 OCEANSIDE          | 1054         | \$320,239          | \$337,532,945           | 670           | \$325,586          | \$218,142,911    | 98.11%                     | 31                     |
| 92057 OCEANSIDE          | 980          | \$305,857          | \$299,740,097           | 653           | \$310,968          | \$203,062,321    | 98.16%                     | 36                     |
| 92059 PALA               | 13           | \$603,915          | \$7,850,900             | 2             | \$493,500          | \$987,000        | 98.22%                     | 25                     |
| 92060 PALOMAR MTN        | 10           | \$905,980          | \$9,059,800             | 10            | \$162,600          | \$1,626,000      | 97.23%                     | 37                     |
| 92061 PAUMA VALLEY       | 69           | \$524,661          | \$36,201,628            | 28            | \$347,169          | \$9,720,750      | 93.52%                     | 127                    |
| 92064 POWAY              | 967          | \$665,440          | \$643,481,138           | 598           | \$567,581          | \$339,413,545    | 95.25%                     | 47                     |
| 92065 RAMONA             | 835          | \$395,380          | \$330,142,794           | 551           | \$368,581          | \$203,088,532    | 97.48%                     | 57                     |
| 92066 RANCHITA           | 10           | \$250,960          | \$2,509,600             | 4             | \$147,500          | \$590,000        | 101.74%                    | 79                     |
| 92067 RANCHO SANTA FE    | 755          | \$2,680,971        | \$2,024,133,837         | 263           | \$2,235,360        | \$587,899,795    | 89.14%                     | 120                    |
| 92068 SAN LUIS REY       | 0            | \$0                | \$0                     | 0             | \$0                | \$0              | 0.00%                      | 0                      |
| 92069 SAN MARCOS         | 1032         | \$362,162          | \$373,752,066           | 698           | \$342,401          | \$238,996,524    | 97.46%                     | 42                     |
| 92070 SANTA YSABEL       | 6            | \$277,316          | \$1,663,900             | 8             | \$562,750          | \$4,502,000      | 88.12%                     | 96                     |
| 92071 SANTEE             | 542          | \$286,309          | \$155,179,952           | 374           | \$294,938          | \$110,307,138    | 98.54%                     | 25                     |
| 92075 SOLANA BEACH       | 263          | \$840,803          | \$221,131,437           | 118           | \$796,248          | \$93,957,371     | 91.78%                     | 66                     |
| 92078 SAN MARCOS         | 197          | \$431,577          | \$85,020,674            | 107           | \$395,918          | \$42,363,238     | 98.49%                     | 39                     |
| 92082 VALLEY CENTER      | 428          | \$462,936          | \$198,136,653           | 220           | \$489,059          | \$107,593,011    | 100.63%                    | 69                     |

|                          |               |             |                         |               |             |                         |         |     |
|--------------------------|---------------|-------------|-------------------------|---------------|-------------|-------------------------|---------|-----|
| 92083 VISTA              | 956           | \$304,603   | \$291,201,129           | 591           | \$310,651   | \$183,595,089           | 98.07%  | 32  |
| 92084 VISTA              | 736           | \$404,471   | \$297,691,284           | 425           | \$366,274   | \$155,666,677           | 97.05%  | 53  |
| 92086 WARNER SPRINGS     | 22            | \$303,013   | \$6,666,299             | 6             | \$192,166   | \$1,153,000             | 91.92%  | 133 |
| 92093 LA JOLLA           | 2             | \$310,000   | \$620,000               | 1             | \$620,000   | \$620,000               | 100.00% | 0   |
| 92101 SAN DIEGO DOWNTOWN | 49            | \$490,231   | \$24,021,352            | 13            | \$613,500   | \$7,975,500             | 98.48%  | 42  |
| 92102 SAN DIEGO          | 270           | \$294,318   | \$79,465,897            | 154           | \$301,394   | \$46,414,810            | 97.62%  | 41  |
| 92103 MISSION HILLS      | 381           | \$725,380   | \$276,370,035           | 222           | \$622,543   | \$138,204,717           | 95.73%  | 56  |
| 92104 NORTH PARK         | 444           | \$350,368   | \$155,563,551           | 281           | \$356,139   | \$100,075,274           | 98.35%  | 30  |
| 92105 EAST SAN DIEGO     | 380           | \$221,303   | \$84,095,217            | 246           | \$223,156   | \$54,896,423            | 98.88%  | 30  |
| 92106 POINT LOMA         | 284           | \$817,926   | \$232,291,262           | 188           | \$732,056   | \$137,626,575           | 93.12%  | 63  |
| 92107 OCEAN BEACH        | 290           | \$661,387   | \$191,802,275           | 186           | \$611,364   | \$113,713,840           | 96.59%  | 41  |
| 92108 MISSION VALLEY     | 18            | \$107,927   | \$1,942,700             | 0             | \$0         | \$                      | 0.00%   | 0   |
| 92109 PACIFIC BEACH      | 405           | \$646,105   | \$261,672,924           | 244           | \$612,421   | \$149,430,939           | 96.21%  | 62  |
| 92110 OLD TOWN SD        | 214           | \$462,569   | \$98,989,917            | 115           | \$472,488   | \$54,336,127            | 97.48%  | 42  |
| 92111 LINDA VISTA        | 309           | \$336,841   | \$104,083,943           | 210           | \$339,029   | \$71,196,283            | 97.98%  | 28  |
| 92113 LOGAN HEIGHTS      | 204           | \$191,612   | \$39,088,934            | 125           | \$190,849   | \$23,856,176            | 98.96%  | 40  |
| 92114 ENCANTO            | 709           | \$233,504   | \$165,554,681           | 438           | \$239,819   | \$105,041,085           | 98.71%  | 34  |
| 92115 COLLEGE GROVE      | 652           | \$321,441   | \$209,580,012           | 444           | \$325,396   | \$144,476,032           | 97.55%  | 35  |
| 92116 NORMAL HEIGHTS     | 457           | \$408,498   | \$186,683,723           | 315           | \$413,087   | \$130,122,529           | 97.56%  | 36  |
| 92117 CLAIREMONT MESA    | 522           | \$381,386   | \$199,083,930           | 384           | \$381,297   | \$146,418,140           | 97.54%  | 29  |
| 92118 CORONADO           | 274           | \$1,487,269 | \$407,511,905           | 151           | \$1,136,667 | \$171,636,824           | 93.75%  | 85  |
| 92119 SAN CARLOS         | 259           | \$358,891   | \$92,952,948            | 217           | \$352,604   | \$76,515,106            | 97.68%  | 27  |
| 92120 DEL CERRO          | 374           | \$435,177   | \$162,756,263           | 273           | \$407,784   | \$111,325,125           | 97.73%  | 33  |
| 92121 SORRENTO           | 64            | \$554,105   | \$35,462,728            | 61            | \$542,849   | \$33,113,800            | 96.56%  | 43  |
| 92122 UNIVERSITY CITY    | 257           | \$669,059   | \$171,948,374           | 152           | \$527,238   | \$80,140,183            | 97.52%  | 51  |
| 92123 MISSION VALLEY     | 209           | \$386,548   | \$80,788,579            | 147           | \$370,845   | \$54,514,300            | 98.01%  | 27  |
| 92124 TIERRASANTA        | 227           | \$454,904   | \$103,263,292           | 165           | \$445,942   | \$73,580,431            | 98.26%  | 31  |
| 92126 MIRA MESA          | 912           | \$336,717   | \$307,086,453           | 626           | \$334,196   | \$209,206,740           | 98.43%  | 24  |
| 92127 RANCHO BERNARDO    | 327           | \$549,943   | \$179,831,587           | 222           | \$480,085   | \$106,579,091           | 96.86%  | 36  |
| 92128 RANCHO BERNARDO    | 1164          | \$427,084   | \$497,126,789           | 824           | \$422,210   | \$347,901,475           | 97.08%  | 34  |
| 92129 RANCHO PENASQUITOS | 844           | \$405,931   | \$342,605,993           | 620           | \$417,805   | \$259,039,212           | 97.64%  | 28  |
| 92130 CARMEL VALLEY      | 1041          | \$830,412   | \$864,459,097           | 593           | \$775,035   | \$459,596,262           | 95.93%  | 52  |
| 92131 SCRIPPS MIRAMAR    | 641           | \$549,531   | \$352,249,914           | 444           | \$519,081   | \$230,472,004           | 96.70%  | 33  |
| 92139 PARADISE HILLS     | 260           | \$257,025   | \$66,826,536            | 174           | \$260,639   | \$45,351,350            | 98.39%  | 32  |
| 92145 MIRAMAR            | 0             | \$0         | \$                      | 0             | \$0         | \$                      | 0.00%   | 0   |
| 92154 OTAY MESA          | 504           | \$271,829   | \$137,001,974           | 307           | \$282,682   | \$86,783,476            | 98.31%  | 31  |
| 92155 SAN DIEGO          | 1             | \$264,500   | \$264,500               | 0             | \$0         | \$                      | 0.00%   | 0   |
| 92161 SAN DIEGO          | 0             | \$0         | \$                      | 0             | \$0         | \$                      | 0.00%   | 0   |
| 92173 SAN YSIDRO         | 139           | \$261,828   | \$36,394,203            | 80            | \$277,868   | \$22,229,500            | 99.26%  | 32  |
| <b>TOTALS</b>            | <b>39,824</b> |             | <b>\$20,542,982,667</b> | <b>24,741</b> |             | <b>\$11,026,419,046</b> |         |     |