

MONTH ENDING DECEMBER 31, 2001
LOTS AND LAND

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	7	\$233,264	\$1,632,850	2	\$181,250	\$362,500	0.98%	561
91902 BONITA	0	\$	\$	0	\$	\$	%	
91905 BOULEVARD	1	\$235,000	\$235,000	0	\$	\$	%	
91906 CAMPO	1	\$162,000	\$162,000	2	\$169,000	\$338,000	0.98%	161
91910 CHULA VISTA	0	\$	\$	1	\$59,000	\$59,000	1.00%	325
91911 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91916 DESCANSO	0	\$	\$	0	\$	\$	%	
91917 DULZURA	0	\$	\$	0	\$	\$	%	
91931 GUATAY	0	\$	\$	0	\$	\$	%	
91932 IMPERIAL BEACH	0	\$	\$	0	\$	\$	%	
91934 JACUMBA	0	\$	\$	0	\$	\$	%	
91935 JAMUL	7	\$99,842	\$698,900	2	\$71,500	\$143,000	0.97%	93
91941 LA MESA	2	\$377,000	\$754,000	0	\$	\$	%	
91942 LA MESA	0	\$	\$	0	\$	\$	%	
91945 LEMON GROVE	0	\$	\$	0	\$	\$	%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	%	
91950 NATIONAL CITY	1	\$135,000	\$135,000	1	\$66,500	\$66,500	0.89%	630
91962 PINE VALLEY	1	\$75,000	\$75,000	0	\$	\$	%	
91963 POTRERO	0	\$	\$	2	\$57,500	\$115,000	0.88%	60
91977 SPRING VALLEY	2	\$91,000	\$182,000	1	\$20,000	\$20,000	0.58%	68
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	%	
91980 TECATE	0	\$	\$	0	\$	\$	%	
92003 BONSAI	3	\$194,333	\$583,000	2	\$270,000	\$540,000	0.98%	29
92004 BORREGO SPRINGS	6	\$76,650	\$459,900	0	\$	\$	%	
92007 CARDIFF BY THE SEA	0	\$	\$	0	\$	\$	%	
92008 CARLSBAD	0	\$	\$	1	\$201,000	\$201,000	1.09%	87
92009 CARLSBAD	0	\$	\$	1	\$450,000	\$450,000	0.90%	43
92014 DEL MAR	0	\$	\$	0	\$	\$	%	
92019 EL CAJON	2	\$219,000	\$438,000	0	\$	\$	%	
92020 EL CAJON	1	\$299,000	\$299,000	0	\$	\$	%	
92021 EL CAJON	1	\$	\$	0	\$	\$	%	
92024 ENCINITAS	0	\$	\$	1	\$390,000	\$390,000	0.98%	124
92025 ESCONDIDO	2	\$817,500	\$1,635,000	0	\$	\$	%	
92026 ESCONDIDO	12	\$82,566	\$990,800	2	\$122,500	\$245,000	0.96%	201
92027 ESCONDIDO	5	\$120,200	\$601,000	1	\$120,000	\$120,000	0.89%	69
92028 FALLBROOK	11	\$178,545	\$1,964,000	10	\$139,300	\$1,393,000	0.91%	184
92029 ESCONDIDO	1	\$155,000	\$155,000	1	\$441,500	\$441,500	0.96%	160
92036 JULIAN	17	\$22,529	\$383,000	0	\$	\$	%	
92037 LA JOLLA	1	\$	\$	4	\$820,025	\$3,280,100	0.81%	148
92040 LAKESIDE	2	\$230,000	\$460,000	3	\$492,966	\$1,478,900	0.91%	153
92054 OCEANSIDE	5	\$305,400	\$1,527,000	1	\$550,000	\$550,000	0.92%	468
92056 OCEANSIDE	0	\$	\$	0	\$	\$	%	
92057 OCEANSIDE	1	\$695,000	\$695,000	0	\$	\$	%	
92059 PALA	0	\$	\$	0	\$	\$	%	
92060 PALOMAR MTN	0	\$	\$	1	\$141,000	\$141,000	0.94%	79
92061 PAUMA VALLEY	1	\$169,000	\$169,000	2	\$76,500	\$153,000	0.96%	78
92064 POWAY	12	\$598,583	\$7,183,000	0	\$	\$	%	
92065 RAMONA	7	\$152,142	\$1,065,000	13	\$106,500	\$1,384,500	0.94%	208
92066 RANCHITA	0	\$	\$	0	\$	\$	%	
92067 RANCHO SANTA FE	4	\$2,056,250	\$8,225,000	0	\$	\$	%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	%	
92069 SAN MARCOS	6	\$268,166	\$1,609,000	1	\$70,000	\$70,000	0.88%	118
92070 SANTA YSABEL	0	\$	\$	0	\$	\$	%	
92071 SANTEE	1	\$754,000	\$754,000	0	\$	\$	%	
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	%	
92078 SAN MARCOS	0	\$	\$	0	\$	\$	%	
92082 VALLEY CENTER	15	\$164,393	\$2,465,900	0	\$	\$	%	
92083 VISTA	1	\$199,000	\$199,000	1	\$475,000	\$475,000	0.86%	112
92084 VISTA	10	\$229,479	\$2,294,798	2	\$209,975	\$419,950	0.87%	86
92086 WARNER SPRINGS	2	\$82,500	\$165,000	0	\$	\$	%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	%	

92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	%	
92102 SAN DIEGO	0	\$	\$	1	\$25,000	\$25,000	0.83%	103
92103 MISSION HILLS	0	\$	\$	0	\$	\$	%	
92104 NORTH PARK	0	\$	\$	0	\$	\$	%	
92105 EAST SAN DIEGO	0	\$	\$	0	\$	\$	%	
92106 POINT LOMA	2	\$435,000	\$870,000	0	\$	\$	%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92109 PACIFIC BEACH	0	\$	\$	0	\$	\$	%	
92110 OLD TOWN SD	0	\$	\$	0	\$	\$	%	
92111 LINDA VISTA	0	\$	\$	0	\$	\$	%	
92113 LOGAN HEIGHTS	1	\$33,500	\$33,500	1	\$112,000	\$112,000	0.93%	27
92114 ENCANTO	0	\$	\$	0	\$	\$	%	
92115 COLLEGE GROVE	0	\$	\$	0	\$	\$	%	
92116 NORMAL HEIGHTS	0	\$	\$	1	\$69,900	\$69,900	1.00%	127
92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	%	
92118 CORONADO	0	\$	\$	0	\$	\$	%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	%	
92120 DEL CERRO	2	\$175,000	\$350,000	0	\$	\$	%	
92121 SORRENTO	0	\$	\$	0	\$	\$	%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	%	
92127 RANCHO BERNARDO	0	\$	\$	0	\$	\$	%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	%	
92130 CARMEL VALLEY	6	\$748,333	\$4,490,000	1	\$700,000	\$700,000	0.91%	94
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	%	
92154 OTAY MESA	1	\$150,000	\$150,000	0	\$	\$	%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	%	
92173 SAN YSIDRO	1	\$19,000	\$19,000	0	\$	\$	%	
	164		\$44,107,648	62		\$13,743,850		