

**MONTH ENDING DECEMBER 31, 2002
SINGLE FAMILY DETACHED HOMES**

| Zip Code | New Listings | Average List Price | Total New Listing Value | Sold Listings | Average Sold Price | Total Sold Value | % Sale Price to List | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------------|---------------|--------------------|------------------|----------------------|------------------------|
| 91901 ALPINE | 24 | \$441,654 | \$10,599,700 | 15 | \$470,093 | \$7,051,400 | 96.78% | 75 |
| 91902 BONITA | 12 | \$606,377 | \$7,276,526 | 12 | \$588,933 | \$7,067,200 | 96.67% | 69 |
| 91905 BOULEVARD | 1 | \$175,000 | \$175,000 | 3 | \$206,800 | \$620,400 | 97.70% | 112 |
| 91906 CAMPO | 3 | \$241,133 | \$723,400 | 1 | \$290,000 | \$290,000 | 96.70% | 7 |
| 91910 CHULA VISTA | 50 | \$368,640 | \$18,432,028 | 39 | \$387,479 | \$15,111,700 | 97.58% | 30 |
| 91911 CHULA VISTA | 43 | \$314,505 | \$13,523,726 | 36 | \$320,216 | \$11,527,800 | 98.38% | 24 |
| 91913 CHULA VISTA | 20 | \$415,283 | \$8,305,676 | 37 | \$401,213 | \$14,844,900 | 97.67% | 41 |
| 91914 CHULA VISTA | 10 | \$409,146 | \$4,091,464 | 11 | \$395,854 | \$4,354,400 | 98.38% | 40 |
| 91915 CHULA VISTA | 11 | \$416,061 | \$4,576,676 | 14 | \$346,071 | \$4,845,000 | 99.07% | 37 |
| 91916 DESCANSO | 2 | \$562,500 | \$1,125,000 | 2 | \$597,500 | \$1,195,000 | 86.92% | 56 |
| 91917 DULZURA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 91931 GUATAY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 8 | \$371,100 | \$2,968,800 | 3 | \$413,333 | \$1,240,000 | 98.80% | 54 |
| 91934 JACUMBA | 1 | \$80,000 | \$80,000 | 3 | \$163,966 | \$491,899 | 101.03% | 87 |
| 91935 JAMUL | 6 | \$823,150 | \$4,938,900 | 5 | \$643,440 | \$3,217,200 | 98.18% | 73 |
| 91941 LA MESA | 33 | \$388,281 | \$12,813,300 | 28 | \$393,782 | \$11,025,900 | 96.53% | 50 |
| 91942 LA MESA | 8 | \$312,862 | \$2,502,900 | 11 | \$344,691 | \$3,791,611 | 98.51% | 38 |
| 91945 LEMON GROVE | 16 | \$276,459 | \$4,423,350 | 19 | \$276,360 | \$5,250,850 | 97.90% | 42 |
| 91948 MOUNT LAGUNA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 16 | \$296,960 | \$4,751,375 | 7 | \$257,857 | \$1,805,000 | 98.01% | 9 |
| 91962 PINE VALLEY | 0 | \$ | \$ | 5 | \$301,350 | \$1,506,750 | 97.59% | 23 |
| 91963 POTRERO | 1 | \$279,900 | \$279,900 | 0 | \$ | \$ | 0.00% | |
| 91977 SPRING VALLEY | 54 | \$323,343 | \$17,460,527 | 27 | \$315,876 | \$8,528,676 | 99.02% | 27 |
| 91978 SPRING VALLEY | 5 | \$392,096 | \$1,960,480 | 6 | \$341,750 | \$2,050,500 | 98.87% | 48 |
| 91980 TECATE | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92003 BONSAI | 6 | \$563,924 | \$3,383,547 | 2 | \$845,000 | \$1,690,000 | 95.48% | 35 |
| 92004 BORREGO SPRINGS | 0 | \$ | \$ | 1 | \$104,000 | \$104,000 | 93.44% | 134 |
| 92007 CARDIFF BY THE SEA | 5 | \$638,800 | \$3,194,000 | 3 | \$681,666 | \$2,045,000 | 96.74% | 38 |
| 92008 CARLSBAD | 18 | \$445,569 | \$8,020,252 | 26 | \$505,659 | \$13,147,150 | 94.55% | 50 |
| 92009 CARLSBAD | 45 | \$656,018 | \$29,520,853 | 71 | \$601,615 | \$42,714,676 | 96.73% | 47 |
| 92014 DEL MAR | 27 | \$1,198,218 | \$32,351,899 | 10 | \$972,560 | \$9,725,600 | 92.40% | 101 |
| 92019 EL CAJON | 27 | \$406,556 | \$10,977,028 | 22 | \$416,139 | \$9,155,067 | 97.57% | 34 |
| 92020 EL CAJON | 23 | \$372,778 | \$8,573,900 | 25 | \$363,195 | \$9,079,895 | 96.10% | 44 |
| 92021 EL CAJON | 32 | \$401,008 | \$12,832,276 | 34 | \$346,716 | \$11,788,350 | 98.12% | 43 |
| 92024 ENCINITAS | 42 | \$867,410 | \$36,431,239 | 53 | \$687,101 | \$36,416,372 | 95.92% | 50 |
| 92025 ESCONDIDO | 26 | \$424,079 | \$11,026,076 | 21 | \$411,619 | \$8,644,000 | 93.74% | 55 |
| 92026 ESCONDIDO | 39 | \$359,838 | \$14,033,700 | 42 | \$353,572 | \$14,850,033 | 96.99% | 55 |
| 92027 ESCONDIDO | 35 | \$313,177 | \$10,961,206 | 36 | \$318,176 | \$11,454,360 | 98.76% | 29 |
| 92028 FALLBROOK | 47 | \$536,032 | \$25,193,526 | 54 | \$417,674 | \$22,554,400 | 95.67% | 51 |
| 92029 ESCONDIDO | 15 | \$400,980 | \$6,014,700 | 19 | \$464,989 | \$8,834,800 | 97.86% | 45 |
| 92036 JULIAN | 7 | \$394,842 | \$2,763,900 | 4 | \$249,250 | \$997,000 | 97.94% | 75 |
| 92037 LA JOLLA | 43 | \$1,417,526 | \$60,953,631 | 32 | \$1,111,468 | \$35,567,001 | 87.29% | 65 |
| 92040 LAKESIDE | 33 | \$369,404 | \$12,190,334 | 19 | \$334,994 | \$6,364,900 | 92.90% | 44 |
| 92054 OCEANSIDE | 23 | \$437,503 | \$10,062,584 | 30 | \$355,443 | \$10,663,300 | 97.78% | 38 |
| 92056 OCEANSIDE | 53 | \$370,427 | \$19,632,642 | 51 | \$338,749 | \$17,276,200 | 97.94% | 27 |
| 92057 OCEANSIDE | 50 | \$339,982 | \$16,999,136 | 42 | \$317,293 | \$13,326,325 | 98.00% | 38 |
| 92059 PALA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92060 PALOMAR MTN | 0 | \$ | \$ | 2 | \$137,500 | \$275,000 | 97.52% | 26 |
| 92061 PAUMA VALLEY | 5 | \$421,300 | \$2,106,500 | 0 | \$ | \$ | 0.00% | |
| 92064 POWAY | 39 | \$785,385 | \$30,630,027 | 43 | \$501,162 | \$21,550,000 | 95.86% | 37 |
| 92065 RAMONA | 38 | \$422,875 | \$16,069,252 | 37 | \$402,805 | \$14,903,800 | 97.25% | 61 |
| 92066 RANCHITA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA FE | 34 | \$2,396,068 | \$81,466,328 | 21 | \$1,991,123 | \$41,813,600 | 90.65% | 117 |
| 92068 SAN LUIS REY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 58 | \$365,620 | \$21,205,982 | 50 | \$356,690 | \$17,834,500 | 97.08% | 51 |

| | | | | | | | | |
|--------------------------|--------------|-------------|----------------------|--------------|-------------|----------------------|---------|-----|
| 92070 SANTA YSABEL | 0 | \$ | \$ | 1 | \$200,000 | \$200,000 | 97.56% | 102 |
| 92071 SANTEE | 25 | \$309,711 | \$7,742,782 | 36 | \$319,138 | \$11,489,000 | 98.28% | 26 |
| 92075 SOLANA BEACH | 13 | \$795,221 | \$10,337,876 | 7 | \$847,142 | \$5,930,000 | 92.76% | 108 |
| 92078 SAN MARCOS | 9 | \$487,972 | \$4,391,751 | 13 | \$386,360 | \$5,022,690 | 97.36% | 42 |
| 92082 VALLEY CENTER | 19 | \$546,510 | \$10,383,700 | 16 | \$785,675 | \$12,570,800 | 151.88% | 77 |
| 92083 VISTA | 60 | \$342,807 | \$20,568,443 | 34 | \$336,461 | \$11,439,700 | 97.66% | 30 |
| 92084 VISTA | 30 | \$461,149 | \$13,834,483 | 22 | \$378,389 | \$8,324,577 | 95.40% | 64 |
| 92086 WARNER SPRINGS | 1 | \$279,000 | \$279,000 | 0 | \$ | \$ | 0.00% | |
| 92093 LA JOLLA | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92101 SAN DIEGO DOWNTOWN | 1 | \$559,900 | \$559,900 | 1 | \$1,675,000 | \$1,675,000 | 98.82% | 180 |
| 92102 SAN DIEGO | 15 | \$349,545 | \$5,243,176 | 9 | \$369,722 | \$3,327,500 | 95.05% | 49 |
| 92103 MISSION HILLS | 12 | \$613,052 | \$7,356,628 | 13 | \$767,615 | \$9,979,000 | 95.86% | 60 |
| 92104 NORTH PARK | 23 | \$387,089 | \$8,903,064 | 18 | \$372,277 | \$6,701,000 | 97.24% | 24 |
| 92105 EAST SAN DIEGO | 30 | \$260,131 | \$7,803,952 | 20 | \$245,450 | \$4,909,000 | 97.52% | 23 |
| 92106 POINT LOMA | 6 | \$1,316,962 | \$7,901,776 | 20 | \$780,400 | \$15,608,000 | 92.39% | 82 |
| 92107 OCEAN BEACH | 8 | \$681,830 | \$5,454,647 | 13 | \$719,192 | \$9,349,500 | 95.48% | 51 |
| 92108 MISSION VALLEY | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92109 PACIFIC BEACH | 14 | \$515,500 | \$7,217,000 | 21 | \$736,704 | \$15,470,800 | 93.58% | 38 |
| 92110 OLD TOWN SD | 10 | \$505,630 | \$5,056,300 | 9 | \$507,777 | \$4,570,000 | 96.13% | 50 |
| 92111 LINDA VISTA | 10 | \$455,439 | \$4,554,399 | 17 | \$367,323 | \$6,244,500 | 97.06% | 33 |
| 92113 LOGAN HEIGHTS | 9 | \$247,522 | \$2,227,700 | 9 | \$223,766 | \$2,013,900 | 98.49% | 43 |
| 92114 ENCANTO | 39 | \$272,970 | \$10,645,850 | 37 | \$268,837 | \$9,947,000 | 98.58% | 37 |
| 92115 COLLEGE GROVE | 35 | \$389,332 | \$13,626,652 | 33 | \$349,287 | \$11,526,500 | 96.18% | 37 |
| 92116 NORMAL HEIGHTS | 20 | \$355,207 | \$7,104,152 | 27 | \$467,679 | \$12,627,350 | 96.90% | 38 |
| 92117 CLAIREMONT MESA | 31 | \$417,207 | \$12,933,427 | 35 | \$398,340 | \$13,941,900 | 97.49% | 43 |
| 92118 CORONADO | 6 | \$842,416 | \$5,054,501 | 4 | \$891,500 | \$3,566,000 | 98.16% | 38 |
| 92119 SAN CARLOS | 7 | \$364,500 | \$2,551,500 | 18 | \$400,492 | \$7,208,870 | 95.91% | 48 |
| 92120 DEL CERRO | 14 | \$521,892 | \$7,306,500 | 22 | \$416,829 | \$9,170,250 | 97.47% | 39 |
| 92121 SORRENTO | 1 | \$515,876 | \$515,876 | 9 | \$601,777 | \$5,416,000 | 96.68% | 43 |
| 92122 UNIVERSITY CITY | 10 | \$596,389 | \$5,963,899 | 10 | \$484,800 | \$4,848,000 | 97.35% | 36 |
| 92123 MISSION VALLEY | 13 | \$402,175 | \$5,228,276 | 18 | \$401,205 | \$7,221,700 | 98.57% | 33 |
| 92124 TIERRASANTA | 7 | \$527,257 | \$3,690,800 | 10 | \$441,087 | \$4,410,876 | 99.23% | 43 |
| 92126 MIRA MESA | 41 | \$341,923 | \$14,018,866 | 55 | \$362,818 | \$19,955,000 | 97.75% | 29 |
| 92127 RANCHO BERNARDO | 19 | \$586,547 | \$11,144,400 | 21 | \$526,231 | \$11,050,870 | 97.00% | 44 |
| 92128 RANCHO BERNARDO | 52 | \$435,333 | \$22,637,327 | 64 | \$415,485 | \$26,591,100 | 97.86% | 32 |
| 92129 RANCHO PENASQUITOS | 23 | \$450,716 | \$10,366,474 | 48 | \$448,343 | \$21,520,498 | 97.21% | 26 |
| 92130 CARMEL VALLEY | 42 | \$887,756 | \$37,285,776 | 43 | \$848,989 | \$36,506,546 | 97.24% | 59 |
| 92131 SCRIPPS MIRAMAR | 30 | \$498,475 | \$14,954,270 | 32 | \$510,433 | \$16,333,887 | 96.55% | 29 |
| 92139 PARADISE HILLS | 24 | \$238,293 | \$5,719,052 | 17 | \$299,511 | \$5,091,700 | 97.07% | 32 |
| 92145 MIRAMAR | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92154 OTAY MESA | 32 | \$313,049 | \$10,017,570 | 23 | \$297,347 | \$6,839,000 | 97.73% | 32 |
| 92155 SAN DIEGO | 1 | \$264,500 | \$264,500 | 0 | \$ | \$ | 0.00% | |
| 92161 SAN DIEGO | 0 | \$ | \$ | 0 | \$ | \$ | 0.00% | |
| 92173 SAN YSIDRO | 12 | \$274,031 | \$3,288,376 | 6 | \$298,083 | \$1,788,500 | 97.26% | 36 |
| TOTALS | 1,848 | | \$941,737,867 | 1,845 | | \$858,978,029 | | |