

MONTH ENDING DECEMBER 31, 2004
MOBILE AND MANUFACTURED HOMES

| Zip Code | New Listings | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91902 BONITA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91905 BOULEVARD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91906 CAMPO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91910 CHULA VISTA | 0 | \$ | \$ | \$ | 1 | \$24,000 | \$24,000 | \$24,000 | 82.76% | 98 |
| 91911 CHULA VISTA | 0 | \$ | \$ | \$ | 3 | \$84,666 | \$85,000 | \$254,000 | 94.07% | 88 |
| 91913 CHULA VISTA | 2 | \$50,000 | \$ | \$100,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91914 CHULA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91915 CHULA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91916 DESCANSO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91917 DULZURA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91931 GUATAY | 1 | \$53,000 | \$53,000 | \$53,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91934 JACUMBA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91935 JAMUL | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91941 LA MESA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91942 LA MESA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91945 LEMON GROVE | 1 | \$459,000 | \$459,000 | \$459,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91948 MOUNT LAGUNA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91962 PINE VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91963 POTRERO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91977 SPRING VALLEY | 2 | \$80,000 | \$65,000 | \$160,000 | 1 | \$71,900 | \$71,900 | \$71,900 | 89.99% | 8 |
| 91978 SPRING VALLEY | 2 | \$84,250 | \$49,500 | \$168,500 | 0 | \$ | \$ | \$ | 0.00% | |
| 91980 TECATE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92003 BONSAI | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92004 BORREGO SPRINGS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92007 CARDIFF BY THE SEA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92008 CARLSBAD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92009 CARLSBAD | 2 | \$308,400 | \$186,900 | \$616,800 | 2 | \$173,250 | \$160,000 | \$346,500 | 99.28% | 10 |
| 92014 DEL MAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92019 EL CAJON | 3 | \$58,133 | \$44,900 | \$174,400 | 0 | \$ | \$ | \$ | 0.00% | |
| 92020 EL CAJON | 2 | \$107,000 | \$89,000 | \$214,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92021 EL CAJON | 6 | \$68,033 | \$37,400 | \$408,200 | 2 | \$53,950 | \$38,000 | \$107,900 | 99.17% | 121 |
| 92024 ENCINITAS | 3 | \$181,300 | \$229,000 | \$543,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92025 ESCONDIDO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92026 ESCONDIDO | 8 | \$263,425 | \$265,900 | \$2,107,400 | 6 | \$213,000 | \$190,000 | \$1,278,000 | 94.74% | 59 |
| 92027 ESCONDIDO | 8 | \$80,712 | \$65,000 | \$645,700 | 4 | \$41,600 | \$24,900 | \$166,400 | 90.78% | 77 |
| 92028 FALLBROOK | 6 | \$131,916 | \$50,000 | \$791,500 | 1 | \$55,000 | \$55,000 | \$55,000 | 100.00% | 0 |
| 92029 ESCONDIDO | 4 | \$195,850 | \$98,500 | \$783,400 | 2 | \$136,750 | \$108,500 | \$273,500 | 94.34% | 65 |
| 92036 JULIAN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92037 LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92040 LAKESIDE | 2 | \$64,300 | \$39,900 | \$128,600 | 4 | \$88,750 | \$56,000 | \$355,000 | 98.50% | 40 |
| 92054 OCEANSIDE | 6 | \$95,866 | \$98,800 | \$575,200 | 2 | \$51,000 | \$37,000 | \$102,000 | 89.16% | 34 |
| 92056 OCEANSIDE | 3 | \$88,633 | \$78,500 | \$265,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92057 OCEANSIDE | 1 | \$120,000 | \$120,000 | \$120,000 | 1 | \$140,000 | \$140,000 | \$140,000 | 93.33% | 126 |
| 92059 PALA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92060 PALOMAR MTN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92061 PAUMA VALLEY | 1 | \$395,000 | \$395,000 | \$395,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92064 POWAY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92065 RAMONA | 2 | \$65,400 | \$65,000 | \$130,800 | 3 | \$99,400 | \$99,800 | \$298,200 | 95.70% | 53 |
| 92066 RANCHITA | 1 | \$270,000 | \$270,000 | \$270,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA FE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92068 SAN LUIS REY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 12 | \$165,741 | \$169,000 | \$1,988,900 | 7 | \$115,571 | \$108,000 | \$809,000 | 94.48% | 75 |
| 92070 SANTA YSABEL | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92071 SANTEE | 1 | \$50,000 | \$50,000 | \$50,000 | 4 | \$89,125 | \$79,000 | \$356,500 | 93.96% | 65 |
| 92075 SOLANA BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92078 SAN MARCOS | 9 | \$122,144 | \$85,000 | \$1,099,300 | 5 | \$128,880 | \$110,000 | \$644,400 | 96.42% | 24 |
| 92081 VISTA | 1 | \$112,900 | \$112,900 | \$112,900 | 1 | \$180,000 | \$180,000 | \$180,000 | 96.00% | 33 |
| 92082 VALLEY CENTER | 1 | \$109,000 | \$109,000 | \$109,000 | 4 | \$60,000 | \$55,000 | \$240,000 | 90.06% | 66 |
| 92083 VISTA | 5 | \$77,860 | \$72,000 | \$389,300 | 1 | \$120,000 | \$120,000 | \$120,000 | 91.69% | 11 |
| 92084 VISTA | 2 | \$124,250 | \$119,500 | \$248,500 | 1 | \$56,000 | \$56,000 | \$56,000 | 93.49% | 104 |

| | | | | | | | | | | |
|--------------------------|------------|-----------|----------|---------------------|-----------|-----------|-----------|------------------|---------|-----|
| 92086 WARNER SPRINGS | 2 | \$126,200 | \$94,900 | \$252,400 | 1 | \$109,750 | \$109,750 | \$109,750 | 93.40% | 110 |
| 92091 RANCHO SANTA FE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92093 LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92101 SAN DIEGO DOWNTOWN | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92102 SAN DIEGO | 0 | \$ | \$ | \$ | 1 | \$24,000 | \$24,000 | \$24,000 | 100.00% | 116 |
| 92103 MISSION HILLS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92104 NORTH PARK | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92105 EAST SAN DIEGO | 2 | \$72,450 | \$65,000 | \$144,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92106 POINT LOMA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92107 OCEAN BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92108 MISSION VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92109 PACIFIC BEACH | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92110 OLD TOWN SD | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92111 LINDA VISTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92113 LOGAN HEIGHTS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92114 ENCANTO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92115 COLLEGE GROVE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92116 NORMAL HEIGHTS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92117 CLAIRMONT MESA | 2 | \$112,500 | \$82,000 | \$225,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 92118 CORONADO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92119 SAN CARLOS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92120 DEL CERRO | 1 | \$74,900 | \$74,900 | \$74,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92121 SORRENTO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92122 UNIVERSITY CITY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92123 MISSION VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92124 TIERRASANTA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92126 MIRA MESA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92127 RANCHO BERNARDO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92128 RANCHO BERNARDO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92129 RANCHO PENASQUITOS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92130 CARMEL VALLEY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92131 SCRIPPS MIRAMAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92139 PARADISE HILLS | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92145 MIRAMAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92154 OTAY MESA | 6 | \$48,000 | \$45,000 | \$288,000 | 1 | \$87,500 | \$87,500 | \$87,500 | 97.22% | 42 |
| 92155 SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92161 SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92173 SAN YSIDRO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| TOTALS | 110 | | | \$14,094,400 | 58 | | | 6,099,550 | | |