

**YEAR TO DATE ENDING NOVEMBER 30, 2003
SINGLE FAMILY ATTACHED HOMES**

| Zip Code | New Listings | Average List Price | Total New Listing Value | Sold Listings | Average | | % Sale Price to List | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------------|---------------|------------|------------------|----------------------|------------------------|
| | | | | | Sold Price | Total Sold Value | | |
| 91901 ALPINE | 40 | \$236,934 | \$9,477,389 | 20 | \$227,995 | \$2,735,950 | 98.35% | 27 |
| 91902 BONITA | 69 | \$234,413 | \$16,174,523 | 52 | \$242,268 | \$9,690,750 | 97.70% | 24 |
| 91905 BOULEVARD | 1 | \$147,900 | \$147,900 | 0 | \$0 | \$ | 0.00% | 0 |
| 91906 CAMPO | 1 | \$ | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91910 CHULA VISTA | 420 | \$255,716 | \$107,400,764 | 328 | \$270,463 | \$72,213,804 | 98.51% | 31 |
| 91911 CHULA VISTA | 381 | \$224,393 | \$85,493,802 | 320 | \$231,244 | \$57,117,270 | 99.24% | 33 |
| 91913 CHULA VISTA | 239 | \$269,118 | \$64,319,404 | 207 | \$285,511 | \$47,965,850 | 98.82% | 32 |
| 91914 CHULA VISTA | 86 | \$312,998 | \$26,917,895 | 76 | \$305,799 | \$20,182,790 | 98.25% | 37 |
| 91915 CHULA VISTA | 170 | \$293,634 | \$49,917,909 | 137 | \$310,553 | \$34,160,890 | 97.65% | 33 |
| 91916 DESCANSO | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91917 DULZURA | 2 | \$492,500 | \$985,000 | 0 | \$0 | \$ | 0.00% | 0 |
| 91931 GUATAY | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91932 IMPERIAL BEACH | 108 | \$428,356 | \$46,262,534 | 85 | \$417,975 | \$35,945,901 | 106.59% | 123 |
| 91934 JACUMBA | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91935 JAMUL | 1 | \$489,000 | \$489,000 | 0 | \$0 | \$ | 0.00% | 0 |
| 91941 LA MESA | 118 | \$226,217 | \$26,693,611 | 87 | \$236,326 | \$17,251,800 | 98.43% | 17 |
| 91942 LA MESA | 170 | \$239,098 | \$40,646,742 | 128 | \$251,502 | \$29,677,297 | 98.69% | 28 |
| 91945 LEMON GROVE | 24 | \$199,323 | \$4,783,765 | 18 | \$201,318 | \$2,214,500 | 97.13% | 28 |
| 91948 MOUNT LAGUNA | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91950 NATIONAL CITY | 56 | \$220,511 | \$12,348,670 | 43 | \$215,016 | \$7,310,550 | 97.43% | 31 |
| 91962 PINE VALLEY | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91963 POTRERO | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 91977 SPRING VALLEY | 193 | \$220,921 | \$42,637,782 | 154 | \$230,930 | \$30,944,650 | 99.00% | 33 |
| 91978 SPRING VALLEY | 59 | \$210,673 | \$12,429,727 | 43 | \$236,526 | \$8,988,000 | 98.24% | 18 |
| 91980 TECATE | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92003 BONSAI | 36 | \$270,494 | \$9,737,800 | 28 | \$261,758 | \$6,282,200 | 97.53% | 33 |
| 92004 BORREGO SPRINGS | 1 | \$115,000 | \$115,000 | 2 | \$119,765 | \$239,530 | 89.18% | 196 |
| 92007 CARDIFF BY THE SEA | 105 | \$446,726 | \$46,906,279 | 81 | \$489,648 | \$34,765,029 | 96.12% | 48 |
| 92008 CARLSBAD | 345 | \$348,523 | \$120,240,466 | 280 | \$349,323 | \$89,077,575 | 97.26% | 36 |
| 92009 CARLSBAD | 801 | \$348,245 | \$278,944,932 | 654 | \$347,077 | \$199,569,590 | 97.54% | 33 |
| 92014 DEL MAR | 159 | \$615,187 | \$97,814,754 | 92 | \$549,672 | \$47,271,850 | 96.76% | 39 |
| 92019 EL CAJON | 256 | \$249,188 | \$63,792,193 | 197 | \$264,024 | \$46,204,303 | 98.52% | 26 |
| 92020 EL CAJON | 147 | \$220,784 | \$32,455,381 | 108 | \$225,011 | \$18,900,975 | 99.12% | 36 |
| 92021 EL CAJON | 187 | \$214,214 | \$40,058,197 | 138 | \$219,143 | \$22,133,500 | 99.29% | 34 |
| 92024 ENCINITAS | 265 | \$379,229 | \$100,495,711 | 217 | \$412,583 | \$87,467,600 | 97.49% | 32 |
| 92025 ESCONDIDO | 216 | \$217,699 | \$47,023,029 | 163 | \$212,083 | \$29,691,670 | 98.89% | 41 |
| 92026 ESCONDIDO | 218 | \$224,900 | \$49,028,207 | 182 | \$234,613 | \$33,315,090 | 98.71% | 30 |
| 92027 ESCONDIDO | 295 | \$191,213 | \$56,408,043 | 226 | \$189,944 | \$28,871,587 | 98.47% | 36 |
| 92028 FALLBROOK | 51 | \$200,019 | \$10,200,999 | 40 | \$242,171 | \$8,476,000 | 98.42% | 27 |
| 92029 ESCONDIDO | 25 | \$251,542 | \$6,288,564 | 19 | \$269,935 | \$4,588,900 | 98.16% | 24 |
| 92036 JULIAN | 1 | \$ | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92037 LA JOLLA | 693 | \$688,790 | \$477,331,818 | 438 | \$545,748 | \$208,475,750 | 95.23% | 58 |
| 92040 LAKESIDE | 130 | \$187,954 | \$24,434,037 | 106 | \$193,343 | \$17,014,199 | 99.14% | 31 |
| 92054 OCEANSIDE | 396 | \$599,623 | \$237,450,744 | 301 | \$324,349 | \$81,411,613 | 97.94% | 42 |
| 92056 OCEANSIDE | 405 | \$312,590 | \$126,599,169 | 329 | \$265,730 | \$77,327,674 | 100.53% | 32 |
| 92057 OCEANSIDE | 496 | \$218,589 | \$108,420,241 | 424 | \$224,834 | \$78,017,613 | 98.73% | 35 |
| 92059 PALA | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92060 PALOMAR MTN | 1 | \$ | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92061 PAUMA VALLEY | 15 | \$270,983 | \$4,064,752 | 8 | \$302,000 | \$2,114,000 | 93.22% | 73 |
| 92064 POWAY | 140 | \$286,569 | \$40,119,738 | 104 | \$315,447 | \$29,967,475 | 97.64% | 28 |
| 92065 RAMONA | 97 | \$213,680 | \$20,727,018 | 68 | \$235,174 | \$14,110,450 | 98.20% | 37 |
| 92066 RANCHITA | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92067 RANCHO SANTA FE | 54 | \$576,147 | \$31,111,976 | 33 | \$628,274 | \$20,104,769 | 96.15% | 57 |
| 92068 SAN LUIS REY | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92069 SAN MARCOS | 241 | \$248,836 | \$59,969,701 | 192 | \$254,189 | \$40,924,527 | 97.97% | 30 |
| 92070 SANTA YSABEL | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |

| | | | | | | | | |
|--------------------------|---------------|-------------|----------------------|---------------|-----------|----------------------|---------|----|
| 92071 SANTEE | 351 | \$234,650 | \$82,362,477 | 302 | \$239,931 | \$62,142,290 | 98.61% | 27 |
| 92075 SOLANA BEACH | 235 | \$513,182 | \$120,597,937 | 170 | \$524,851 | \$82,926,580 | 96.80% | 38 |
| 92078 SAN MARCOS | 16 | \$285,725 | \$4,571,610 | 11 | \$340,892 | \$2,727,140 | 98.37% | 27 |
| 92081 VISTA | 11 | \$246,863 | \$2,715,500 | 9 | \$250,633 | \$751,900 | 98.43% | 7 |
| 92082 VALLEY CENTER | 7 | \$314,842 | \$2,203,900 | 1 | \$137,000 | \$137,000 | 97.93% | 43 |
| 92083 VISTA | 269 | \$226,671 | \$60,974,609 | 233 | \$237,113 | \$49,793,876 | 98.56% | 33 |
| 92084 VISTA | 104 | \$202,490 | \$21,059,062 | 76 | \$222,033 | \$13,321,990 | 98.93% | 32 |
| 92086 WARNER SPRINGS | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92091 RANCHO SANTA FE | 1 | \$549,000 | \$549,000 | 0 | \$0 | \$ | 0.00% | 0 |
| 92093 LA JOLLA | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92101 SAN DIEGO DOWNTOWN | 859 | \$628,819 | \$540,155,810 | 595 | \$544,535 | \$279,891,316 | 96.22% | 69 |
| 92102 SAN DIEGO | 107 | \$216,797 | \$23,197,379 | 78 | \$256,176 | \$15,114,400 | 110.90% | 55 |
| 92103 MISSION HILLS | 425 | \$385,541 | \$163,855,344 | 340 | \$359,786 | \$113,692,654 | 99.00% | 55 |
| 92104 NORTH PARK | 367 | \$245,801 | \$90,209,327 | 294 | \$242,496 | \$63,776,504 | 98.16% | 32 |
| 92105 EAST SAN DIEGO | 201 | \$171,893 | \$34,550,511 | 140 | \$181,794 | \$20,906,421 | 98.28% | 34 |
| 92106 POINT LOMA | 66 | \$450,530 | \$29,735,028 | 40 | \$441,729 | \$15,018,800 | 97.53% | 44 |
| 92107 OCEAN BEACH | 139 | \$348,941 | \$48,502,871 | 107 | \$340,796 | \$34,420,450 | 98.08% | 29 |
| 92108 MISSION VALLEY | 489 | \$244,536 | \$119,578,163 | 413 | \$249,438 | \$87,552,746 | 98.23% | 28 |
| 92109 PACIFIC BEACH | 502 | \$526,275 | \$264,190,063 | 380 | \$461,378 | \$159,636,879 | 96.79% | 48 |
| 92110 OLD TOWN SD | 273 | \$278,873 | \$76,132,424 | 237 | \$285,131 | \$65,295,200 | 97.84% | 32 |
| 92111 LINDA VISTA | 310 | \$305,116 | \$94,586,120 | 260 | \$308,939 | \$64,568,270 | 98.34% | 29 |
| 92113 LOGAN HEIGHTS | 31 | \$162,383 | \$5,033,880 | 18 | \$174,458 | \$2,093,500 | 98.76% | 36 |
| 92114 ENCANTO | 12 | \$170,661 | \$2,047,940 | 2 | \$300,000 | \$300,000 | 94.04% | 4 |
| 92115 COLLEGE GROVE | 287 | \$218,821 | \$62,801,870 | 239 | \$233,580 | \$46,248,972 | 98.34% | 33 |
| 92116 NORMAL HEIGHTS | 296 | \$244,382 | \$72,337,276 | 235 | \$252,404 | \$49,471,319 | 98.37% | 29 |
| 92117 CLAIREMONT MESA | 155 | \$277,136 | \$42,956,190 | 122 | \$304,450 | \$30,445,051 | 100.11% | 29 |
| 92118 CORONADO | 191 | \$1,014,461 | \$193,762,152 | 135 | \$940,280 | \$102,490,625 | 94.51% | 78 |
| 92119 SAN CARLOS | 203 | \$233,120 | \$47,323,431 | 158 | \$246,585 | \$34,028,799 | 98.20% | 27 |
| 92120 DEL CERRO | 159 | \$246,232 | \$39,150,999 | 134 | \$262,762 | \$30,217,737 | 97.88% | 36 |
| 92121 SORRENTO | 57 | \$366,385 | \$20,883,976 | 48 | \$366,796 | \$17,239,438 | 98.63% | 29 |
| 92122 UNIVERSITY CITY | 382 | \$359,533 | \$137,341,755 | 306 | \$369,292 | \$100,447,680 | 98.24% | 31 |
| 92123 MISSION VALLEY | 106 | \$278,532 | \$29,524,458 | 86 | \$252,963 | \$20,237,100 | 98.20% | 25 |
| 92124 TIERRASANTA | 141 | \$345,431 | \$48,705,858 | 123 | \$347,874 | \$41,397,023 | 98.39% | 23 |
| 92126 MIRA MESA | 562 | \$244,339 | \$137,318,747 | 473 | \$254,024 | \$110,246,651 | 98.30% | 28 |
| 92127 RANCHO BERNARDO | 210 | \$276,677 | \$58,102,242 | 184 | \$285,872 | \$45,453,800 | 98.07% | 26 |
| 92128 RANCHO BERNARDO | 717 | \$286,084 | \$205,122,883 | 605 | \$297,144 | \$160,457,940 | 97.96% | 34 |
| 92129 RANCHO PENASQUITOS | 308 | \$258,338 | \$79,568,387 | 265 | \$270,554 | \$66,827,076 | 97.92% | 29 |
| 92130 CARMEL VALLEY | 478 | \$371,719 | \$177,681,713 | 389 | \$403,402 | \$146,031,861 | 98.41% | 25 |
| 92131 SCRIPPS MIRAMAR | 388 | \$330,459 | \$128,218,177 | 348 | \$343,146 | \$111,522,724 | 98.12% | 21 |
| 92139 PARADISE HILLS | 307 | \$246,800 | \$75,767,631 | 249 | \$254,408 | \$50,627,340 | 98.83% | 28 |
| 92145 MIRAMAR | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92154 OTAY MESA | 223 | \$223,724 | \$49,890,539 | 170 | \$231,561 | \$28,482,005 | 97.57% | 30 |
| 92155 SAN DIEGO | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92161 SAN DIEGO | 0 | \$0 | \$ | 0 | \$0 | \$ | 0.00% | 0 |
| 92173 SAN YSIDRO | 126 | \$199,036 | \$25,078,627 | 102 | \$177,242 | \$12,938,700 | 98.36% | 31 |
| TOTALS | 17,985 | | 6,055,211,032 | 14,205 | | 3,941,603,228 | | |