

**MONTH ENDING NOVEMBER 30, 2003
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale	Average
							Price to List Price	Days on Market
91901 ALPINE	24	\$651,133	\$15,627,200	8	\$532,187	\$8,515,000	97.84%	53
91902 BONITA	11	\$564,606	\$6,210,676	14	\$624,666	\$5,622,000	97.93%	43
91905 BOULEVARD	11	\$286,036	\$3,146,396	5	\$265,000	\$265,000	100.00%	48
91906 CAMPO	4	\$309,200	\$1,236,800	5	\$227,625	\$910,500	94.45%	53
91910 CHULA VISTA	33	\$591,976	\$19,535,218	31	\$502,505	\$20,100,200	97.54%	45
91911 CHULA VISTA	43	\$358,558	\$15,418,027	42	\$378,152	\$12,857,199	97.71%	28
91913 CHULA VISTA	47	\$483,507	\$22,724,832	38	\$508,105	\$18,291,800	98.68%	52
91914 CHULA VISTA	15	\$543,211	\$8,148,176	13	\$741,988	\$6,677,900	92.83%	49
91915 CHULA VISTA	31	\$421,479	\$13,065,871	26	\$493,172	\$10,849,800	98.22%	32
91916 DESCANSO	4	\$405,913	\$1,623,652	1	\$260,000	\$520,000	99.05%	70
91917 DULZURA	1	\$499,000	\$499,000	0	\$375,000	\$375,000	100.00%	0
91931 GUATAY	0	\$	\$	1	\$	\$	0.00%	
91932 IMPERIAL BEACH	16	\$361,103	\$5,777,652	11	\$434,983	\$2,609,900	99.24%	31
91934 JACUMBA	1	\$70,000	\$70,000	1	\$	\$	0.00%	
91935 JAMUL	16	\$718,447	\$11,495,152	9	\$564,927	\$6,214,204	94.87%	76
91941 LA MESA	32	\$562,797	\$18,009,532	34	\$451,679	\$17,615,500	97.42%	36
91942 LA MESA	8	\$418,162	\$3,345,300	10	\$392,544	\$3,532,900	96.04%	19
91945 LEMON GROVE	19	\$359,327	\$6,827,226	17	\$354,790	\$3,547,900	99.57%	12
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	0.00%	
91950 NATIONAL CITY	6	\$286,983	\$1,721,900	18	\$295,888	\$2,663,000	96.22%	35
91962 PINE VALLEY	4	\$435,914	\$1,743,657	2	\$354,849	\$1,419,399	75.62%	57
91963 POTRERO	3	\$223,400	\$670,200	1	\$	\$	0.00%	
91977 SPRING VALLEY	47	\$372,452	\$17,505,273	50	\$368,737	\$15,855,699	98.56%	38
91978 SPRING VALLEY	6	\$457,633	\$2,745,800	2	\$435,500	\$1,742,000	94.72%	34
91980 TECATE	0	\$	\$	0	\$	\$	0.00%	
92003 BONSAI	7	\$938,096	\$6,566,677	3	\$763,600	\$3,054,400	93.27%	115
92004 BORREGO SPRINGS	0	\$	\$	0	\$141,000	\$141,000	88.68%	81
92007 CARDIFF BY THE SEA	10	\$811,987	\$8,119,876	5	\$865,983	\$5,195,900	96.06%	39
92008 CARLSBAD	26	\$819,200	\$21,299,204	27	\$662,860	\$13,257,200	96.30%	47
92009 CARLSBAD	61	\$737,947	\$45,014,806	73	\$669,260	\$44,171,200	97.97%	34
92014 DEL MAR	20	\$2,263,506	\$45,270,128	15	\$1,344,341	\$16,132,100	93.11%	66
92019 EL CAJON	29	\$548,989	\$15,920,700	31	\$467,133	\$14,014,000	94.62%	28
92020 EL CAJON	27	\$470,788	\$12,711,276	22	\$401,413	\$12,042,400	98.02%	34
92021 EL CAJON	28	\$483,766	\$13,545,475	34	\$341,481	\$9,902,950	97.32%	41
92024 ENCINITAS	51	\$1,003,302	\$51,168,408	42	\$779,730	\$30,409,500	94.44%	39
92025 ESCONDIDO	40	\$435,629	\$17,425,176	37	\$441,368	\$12,799,677	96.44%	38
92026 ESCONDIDO	38	\$479,175	\$18,208,652	50	\$450,887	\$18,486,400	95.85%	29
92027 ESCONDIDO	39	\$378,815	\$14,773,806	48	\$392,466	\$14,913,725	97.55%	35
92028 FALLBROOK	59	\$611,828	\$36,097,874	50	\$531,459	\$23,915,690	98.05%	54
92029 ESCONDIDO	16	\$558,242	\$8,931,876	21	\$567,975	\$11,359,519	97.47%	18
92036 JULIAN	13	\$339,530	\$4,413,900	10	\$317,714	\$2,224,000	97.13%	76
92037 LA JOLLA	37	\$1,637,180	\$60,575,660	29	\$1,546,371	\$54,123,001	78.89%	89
92040 LAKESIDE	35	\$443,755	\$15,531,450	40	\$384,860	\$8,851,800	97.07%	36
92054 OCEANSIDE	28	\$404,735	\$11,332,600	26	\$425,030	\$9,775,700	97.57%	39
92056 OCEANSIDE	65	\$405,156	\$26,335,203	46	\$408,390	\$16,744,000	98.87%	20
92057 OCEANSIDE	65	\$366,986	\$23,854,130	52	\$387,916	\$18,620,000	98.82%	25
92059 PALA	1	\$545,000	\$545,000	1	\$593,000	\$1,186,000	99.41%	92
92060 PALOMAR MTN	2	\$117,500	\$235,000	3	\$205,000	\$205,000	93.61%	25
92061 PAUMA VALLEY	6	\$923,229	\$5,539,376	2	\$757,500	\$1,515,000	95.43%	195
92064 POWAY	34	\$837,749	\$28,483,480	29	\$704,654	\$22,548,950	95.55%	60
92065 RAMONA	49	\$493,124	\$24,163,077	34	\$445,316	\$18,703,300	98.34%	59
92066 RANCHITA	0	\$	\$	0	\$	\$	0.00%	
92067 RANCHO SANTA FE	28	\$3,036,656	\$85,026,380	31	\$2,348,306	\$72,797,500	92.27%	117
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	49	\$449,777	\$22,039,080	50	\$428,009	\$20,544,450	96.91%	31
92070 SANTA YSABEL	0	\$	\$	1	\$	\$	0.00%	

92071 SANTEE	29	\$386,544	\$11,209,800	32	\$358,826	\$9,329,499	98.78%	28
92075 SOLANA BEACH	8	\$1,109,000	\$8,872,000	7	\$873,363	\$9,607,000	93.99%	67
92078 SAN MARCOS	23	\$566,394	\$13,027,076	20	\$510,900	\$8,174,400	97.79%	33
92081 VISTA	16	\$519,890	\$8,318,252	9	\$360,633	\$1,081,900	99.92%	16
92082 VALLEY CENTER	31	\$633,475	\$19,637,752	17	\$539,895	\$11,337,800	97.95%	56
92083 VISTA	36	\$377,643	\$13,595,150	37	\$381,282	\$12,963,604	97.45%	27
92084 VISTA	29	\$494,689	\$14,346,005	41	\$484,737	\$16,965,826	96.01%	47
92086 WARNER SPRINGS	2	\$317,000	\$634,000	0	\$288,000	\$288,000	99.65%	55
92091 RANCHO SANTA FE	1	\$875,000	\$875,000	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	1	\$975,000	\$975,000	1	\$	\$	0.00%	
92102 SAN DIEGO	22	\$358,247	\$7,881,452	15	\$457,200	\$4,572,000	96.10%	27
92103 MISSION HILLS	16	\$823,104	\$13,169,676	17	\$835,777	\$7,522,000	96.70%	39
92104 NORTH PARK	33	\$507,805	\$16,757,587	23	\$445,141	\$10,683,400	97.29%	26
92105 EAST SAN DIEGO	25	\$290,160	\$7,254,008	19	\$325,500	\$4,557,000	98.00%	33
92106 POINT LOMA	16	\$1,216,914	\$19,470,628	19	\$1,006,576	\$13,085,500	94.19%	69
92107 OCEAN BEACH	19	\$795,508	\$15,114,652	12	\$587,153	\$7,633,000	98.45%	26
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	8	\$757,060	\$6,056,480	16	\$721,424	\$10,821,360	96.37%	48
92110 OLD TOWN SD	11	\$699,618	\$7,695,800	13	\$609,964	\$8,539,500	96.22%	45
92111 LINDA VISTA	10	\$451,368	\$4,513,688	10	\$452,799	\$4,527,999	98.87%	25
92113 LOGAN HEIGHTS	14	\$298,714	\$4,182,000	18	\$308,307	\$4,008,000	94.78%	31
92114 ENCANTO	43	\$349,006	\$15,007,300	35	\$316,327	\$9,173,500	98.87%	44
92115 COLLEGE GROVE	51	\$416,280	\$21,230,280	41	\$406,571	\$15,043,150	97.94%	38
92116 NORMAL HEIGHTS	20	\$596,532	\$11,930,652	30	\$509,076	\$8,654,300	97.46%	35
92117 CLAIREMONT MESA	19	\$701,452	\$13,327,600	11	\$498,065	\$11,455,500	96.66%	31
92118 CORONADO	9	\$1,911,555	\$17,204,000	11	\$1,286,500	\$20,584,000	94.73%	80
92119 SAN CARLOS	13	\$534,136	\$6,943,776	14	\$465,225	\$4,652,250	98.26%	21
92120 DEL CERRO	18	\$582,558	\$10,486,049	18	\$540,630	\$11,353,250	97.10%	45
92121 SORRENTO	2	\$624,900	\$1,249,800	3	\$692,500	\$1,385,000	97.20%	116
92122 UNIVERSITY CITY	12	\$619,308	\$7,431,700	14	\$621,578	\$8,702,100	97.87%	33
92123 MISSION VALLEY	10	\$453,410	\$4,534,100	15	\$408,678	\$5,721,500	97.75%	15
92124 TIERRASANTA	16	\$500,990	\$8,015,852	17	\$558,000	\$7,812,000	98.68%	41
92126 MIRA MESA	41	\$407,587	\$16,711,076	50	\$418,630	\$17,582,500	98.59%	22
92127 RANCHO BERNARDO	26	\$744,068	\$19,345,780	28	\$562,066	\$11,803,400	97.55%	20
92128 RANCHO BERNARDO	44	\$573,414	\$25,230,232	58	\$482,798	\$25,105,500	97.39%	30
92129 RANCHO PENASQUITOS	36	\$678,838	\$24,438,174	32	\$500,407	\$13,511,000	97.21%	21
92130 CARMEL VALLEY	33	\$1,278,402	\$42,187,280	42	\$1,093,556	\$48,116,497	93.31%	56
92131 SCRIPPS MIRAMAR	24	\$696,941	\$16,726,604	29	\$660,637	\$15,855,300	96.64%	23
92139 PARADISE HILLS	21	\$345,092	\$7,246,952	21	\$354,772	\$3,902,500	99.34%	25
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	41	\$401,625	\$16,466,652	39	\$378,712	\$9,467,800	98.32%	25
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	8	\$363,612	\$2,908,900	8	\$377,155	\$3,394,400	98.28%	19
TOTALS	2,082		1,282,484,575	1,993		1,016,792,498		