

**MONTH ENDING NOVEMBER 30, 2004**  
**MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List	Average Days on Market
91901 ALPINE	1	\$35,000	\$35,000	\$35,000	1	\$22,000	\$22,000	\$22,000	100.00%	0
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	\$	2	\$50,000	\$25,000	\$100,000	76.92%	49
91911 CHULA VISTA	7	\$72,214	\$82,500	\$505,500	1	\$65,000	\$65,000	\$65,000	100.00%	81
91913 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$145,000	\$145,000	\$145,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	2	\$62,500	\$	\$125,000	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	0	\$	\$	\$	1	\$85,900	\$85,900	\$85,900	95.55%	34
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	4	\$72,950	\$79,900	\$291,800	2	\$79,500	\$60,000	\$159,000	98.46%	111
91978 SPRING VALLEY	4	\$79,375	\$69,900	\$317,500	2	\$28,200	\$14,900	\$56,400	99.12%	47
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	1	\$250,000	\$250,000	\$250,000	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92009 CARLSBAD	7	\$195,310	\$189,000	\$1,367,176	1	\$155,250	\$155,250	\$155,250	97.34%	34
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	10	\$89,045	\$65,000	\$890,450	6	\$103,933	\$77,500	\$623,600	95.24%	64
92024 ENCINITAS	1	\$159,900	\$159,900	\$159,900	2	\$66,500	\$58,000	\$133,000	95.68%	30
92025 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92026 ESCONDIDO	7	\$238,385	\$230,000	\$1,668,700	5	\$275,860	\$275,000	\$1,379,300	98.90%	27
92027 ESCONDIDO	6	\$60,800	\$47,000	\$364,800	4	\$45,800	\$37,800	\$183,200	96.62%	93
92028 FALLBROOK	4	\$161,700	\$64,900	\$646,800	3	\$145,333	\$75,000	\$436,000	97.23%	75
92029 ESCONDIDO	5	\$112,180	\$111,000	\$560,900	3	\$91,833	\$90,000	\$275,500	99.53%	76
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	2	\$63,500	\$58,000	\$127,000	1	\$129,750	\$129,750	\$129,750	93.01%	17
92054 OCEANSIDE	3	\$64,633	\$69,000	\$193,900	3	\$95,666	\$105,000	\$287,000	96.18%	50
92056 OCEANSIDE	5	\$71,200	\$67,500	\$356,000	0	\$	\$	\$	0.00%	
92057 OCEANSIDE	2	\$192,500	\$	\$385,000	2	\$66,500	\$55,000	\$133,000	89.86%	41
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	2	\$132,500	\$130,000	\$265,000	0	\$	\$	\$	0.00%	
92065 RAMONA	0	\$	\$	\$	3	\$144,333	\$155,000	\$433,000	96.26%	43
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	14	\$120,435	\$74,000	\$1,686,100	3	\$42,666	\$55,000	\$128,000	95.74%	59
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	8	\$74,962	\$38,500	\$599,700	8	\$127,875	\$97,000	\$1,023,000	96.77%	188
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92078	SAN MARCOS	10	\$93,350	\$86,500	\$933,500	9	\$119,055	\$106,000	\$1,071,500	96.01%	44
92081	VISTA	1	\$117,500	\$117,500	\$117,500	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	5	\$83,780	\$69,000	\$418,900	1	\$43,000	\$43,000	\$43,000	86.17%	293
92083	VISTA	1	\$130,876	\$130,876	\$130,876	2	\$45,000	\$35,000	\$90,000	94.24%	80
92084	VISTA	4	\$77,600	\$75,000	\$310,400	1	\$53,500	\$53,500	\$53,500	97.45%	94
92086	WARNER SPRINGS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$38,500	\$38,500	\$38,500	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	1	\$127,900	\$127,900	\$127,900	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92114	ENCANTO	1	\$75,000	\$75,000	\$75,000	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	3	\$108,800	\$99,000	\$326,400	1	\$40,000	\$40,000	\$40,000	81.63%	80
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	3	\$83,966	\$62,000	\$251,899	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	1	\$135,000	\$135,000	\$135,000	97.12%	55
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	5	\$63,060	\$59,900	\$315,300	0	\$	\$	\$	0.00%	
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
<b>TOTALS</b>		<b>131</b>			<b>\$13,987,401</b>	<b>68</b>			<b>\$7,240,900</b>		