

**MONTH ENDING NOVEMBER 30, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	26	\$740,811	\$720,000	\$19,261,104	17	\$591,529	\$615,000	\$10,056,000	96.72%	55
91902 BONITA	24	\$1,058,522	\$799,000	\$25,404,547	8	\$699,321	\$710,000	\$5,594,570	98.03%	68
91905 BOULEVARD	3	\$307,566	\$342,900	\$922,700	1	\$165,000	\$165,000	\$165,000	100.00%	25
91906 CAMPO	9	\$349,333	\$399,000	\$3,143,998	4	\$271,875	\$237,500	\$1,087,500	92.17%	47
91910 CHULA VISTA	35	\$751,335	\$569,000	\$26,296,756	39	\$622,857	\$539,000	\$24,291,430	95.22%	50
91911 CHULA VISTA	38	\$473,542	\$519,000	\$17,994,628	29	\$510,075	\$500,000	\$14,792,199	97.95%	35
91913 CHULA VISTA	58	\$607,997	\$620,000	\$35,263,856	33	\$650,021	\$612,000	\$21,450,700	97.72%	42
91914 CHULA VISTA	21	\$1,053,397	\$779,000	\$22,121,340	17	\$808,498	\$679,000	\$13,744,474	99.18%	35
91915 CHULA VISTA	31	\$646,922	\$599,000	\$20,054,586	28	\$647,250	\$562,000	\$18,123,000	97.42%	41
91916 DESCANSO	3	\$284,333	\$219,999	\$852,999	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	2	\$562,500	\$525,000	\$1,125,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	12	\$493,131	\$525,000	\$5,917,576	10	\$522,200	\$484,000	\$5,222,000	96.01%	46
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	10	\$944,200	\$780,000	\$9,442,000	10	\$667,700	\$520,000	\$6,677,000	92.11%	55
91941 LA MESA	40	\$675,026	\$619,000	\$27,001,052	26	\$541,086	\$465,000	\$14,068,250	96.71%	45
91942 LA MESA	15	\$550,451	\$549,500	\$8,256,776	11	\$507,922	\$505,000	\$5,587,150	97.34%	31
91945 LEMON GROVE	24	\$449,118	\$429,000	\$10,778,852	17	\$433,205	\$425,000	\$7,364,500	97.74%	32
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	24	\$446,665	\$415,000	\$10,719,976	7	\$449,714	\$405,000	\$3,148,000	96.05%	19
91962 PINE VALLEY	3	\$1,285,000	\$995,000	\$3,855,000	1	\$345,000	\$345,000	\$345,000	98.57%	20
91963 POTRERO	1	\$420,000	\$420,000	\$420,000	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	67	\$500,098	\$475,000	\$33,506,594	43	\$463,511	\$450,000	\$19,931,000	98.12%	41
91978 SPRING VALLEY	4	\$590,725	\$545,000	\$2,362,900	5	\$479,400	\$454,000	\$2,397,000	96.90%	17
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	4	\$597,250	\$399,000	\$2,389,000	8	\$793,787	\$649,000	\$6,350,300	94.37%	62
92004 BORREGO SPRINGS	7	\$255,428	\$312,000	\$1,788,000	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	10	\$1,249,987	\$889,000	\$12,499,876	5	\$1,019,000	\$1,100,000	\$5,095,000	94.88%	51
92008 CARLSBAD	36	\$727,408	\$749,000	\$26,186,697	26	\$692,673	\$663,000	\$18,009,501	92.94%	56
92009 CARLSBAD	76	\$854,257	\$779,000	\$64,923,600	40	\$800,548	\$765,000	\$32,021,920	95.74%	57
92014 DEL MAR	11	\$2,133,434	\$1,869,000	\$23,467,775	16	\$1,491,468	\$1,450,000	\$23,863,500	93.87%	71
92019 EL CAJON	49	\$752,944	\$635,000	\$36,894,284	22	\$627,490	\$535,000	\$13,804,780	95.30%	47
92020 EL CAJON	40	\$517,105	\$489,876	\$20,684,217	18	\$595,716	\$575,000	\$10,722,900	95.70%	52
92021 EL CAJON	41	\$524,929	\$470,000	\$21,522,128	20	\$500,345	\$469,000	\$10,006,900	97.41%	43
92024 ENCINITAS	25	\$1,171,510	\$910,000	\$29,287,771	34	\$922,927	\$765,000	\$31,379,550	95.85%	44
92025 ESCONDIDO	44	\$661,963	\$625,000	\$29,126,382	25	\$603,318	\$488,000	\$15,082,959	96.80%	49
92026 ESCONDIDO	66	\$559,179	\$509,900	\$36,905,854	52	\$559,473	\$475,000	\$29,092,600	97.12%	57
92027 ESCONDIDO	56	\$519,291	\$489,900	\$29,080,308	52	\$469,890	\$439,000	\$24,434,300	96.96%	48
92028 FALLBROOK	56	\$743,470	\$649,000	\$41,634,359	43	\$603,279	\$527,500	\$25,941,000	96.47%	66
92029 ESCONDIDO	21	\$877,609	\$749,900	\$18,429,800	15	\$648,213	\$640,000	\$9,723,200	97.36%	34
92036 JULIAN	8	\$356,572	\$329,000	\$2,852,576	2	\$385,000	\$295,000	\$770,000	98.73%	195
92037 LA JOLLA	32	\$2,523,883	\$2,049,876	\$80,764,280	25	\$1,712,720	\$1,450,000	\$42,818,001	90.52%	68
92040 LAKESIDE	31	\$602,212	\$529,000	\$18,668,576	20	\$500,452	\$480,000	\$10,009,050	96.73%	51
92054 OCEANSIDE	43	\$532,819	\$575,000	\$22,911,253	31	\$511,661	\$480,000	\$15,861,500	97.18%	41
92056 OCEANSIDE	56	\$517,435	\$515,000	\$28,976,378	33	\$512,459	\$485,000	\$16,911,167	96.52%	43
92057 OCEANSIDE	75	\$518,276	\$517,000	\$38,870,723	44	\$508,295	\$500,000	\$22,365,000	96.69%	51
92059 PALA	1	\$1,140,000	\$1,140,000	\$1,140,000	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	2	\$264,000	\$189,000	\$528,000	1	\$265,000	\$265,000	\$265,000	96.36%	72
92061 PAUMA VALLEY	2	\$947,000	\$899,000	\$1,894,000	4	\$632,500	\$475,000	\$2,530,000	94.83%	153
92064 POWAY	35	\$883,321	\$649,000	\$30,916,256	47	\$789,255	\$620,000	\$37,095,000	92.88%	50
92065 RAMONA	58	\$629,160	\$580,800	\$36,491,304	33	\$510,368	\$489,000	\$16,842,150	96.44%	46
92066 RANCHITA	1	\$595,000	\$595,000	\$595,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	24	\$3,827,432	\$2,850,000	\$91,858,380	19	\$3,435,157	\$2,295,000	\$65,268,000	90.42%	115
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	49	\$557,423	\$565,000	\$27,313,752	50	\$533,378	\$497,000	\$26,668,900	97.90%	43
92070 SANTA YSABEL	1	\$420,000	\$420,000	\$420,000	0	\$	\$	\$	0.00%	
92071 SANTEE	54	\$494,595	\$485,000	\$26,708,151	14	\$439,235	\$436,000	\$6,149,300	99.58%	40
92075 SOLANA BEACH	7	\$1,402,128	\$1,625,000	\$9,814,900	7	\$1,475,714	\$1,050,000	\$10,330,000	99.15%	15
92078 SAN MARCOS	46	\$635,755	\$599,990	\$29,244,731	17	\$591,684	\$596,000	\$10,058,640	97.57%	35
92081 VISTA	27	\$544,434	\$530,876	\$14,699,732	27	\$509,066	\$524,000	\$13,744,800	97.06%	64
92082 VALLEY CENTER	23	\$650,860	\$650,000	\$14,969,800	15	\$669,386	\$700,000	\$10,040,799	97.15%	54
92083 VISTA	33	\$459,148	\$440,000	\$15,151,899	22	\$440,086	\$435,000	\$9,681,900	97.94%	37
92084 VISTA	39	\$705,053	\$620,000	\$27,497,081	31	\$568,661	\$525,000	\$17,628,500	97.07%	68
92086 WARNER SPRINGS	0	\$	\$	\$	1	\$575,000	\$575,000	\$575,000	96.64%	45
92091 RANCHO SANTA FE	3	\$3,726,966	\$3,995,000	\$11,180,900	2	\$1,137,000	\$755,000	\$2,274,000	91.88%	92
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	7	\$17,775,839	\$1,068,000	\$124,430,876	1	\$725,000	\$725,000	\$725,000	100.00%	22
92102 SAN DIEGO	17	\$408,301	\$385,000	\$6,941,128	12	\$424,808	\$425,000	\$5,097,700	94.52%	38
92103 MISSION HILLS	20	\$1,270,843	\$985,000	\$25,416,876	15	\$950,133	\$710,000	\$14,252,000	96.58%	49
92104 NORTH PARK	34	\$520,777	\$535,000	\$17,706,428	16	\$607,093	\$565,000	\$9,713,500	97.31%	47
92105 EAST SAN DIEGO	35	\$429,510	\$424,876	\$15,032,851	31	\$391,803	\$395,000	\$12,145,900	97.11%	34
92106 POINT LOMA	18	\$946,979	\$879,876	\$17,045,628	9	\$825,888	\$765,000	\$7,433,000	97.83%	32
92107 OCEAN BEACH	15	\$1,156,183	\$1,050,000	\$17,342,752	12	\$921,533	\$839,000	\$11,058,400	98.16%	39
92108 MISSION VALLEY	1	\$549,000	\$549,000	\$549,000	1	\$610,000	\$610,000	\$610,000	101.68%	9

92109 PACIFIC BEACH	15	\$986,018	\$899,000	\$14,790,276	17	\$777,176	\$780,000	\$13,212,000	95.72%	49
92110 OLD TOWN SD	8	\$864,859	\$649,876	\$6,918,876	6	\$563,500	\$545,000	\$3,381,000	94.24%	63
92111 LINDA VISTA	27	\$463,462	\$525,000	\$12,513,475	17	\$518,199	\$517,000	\$8,809,388	97.51%	44
92113 LOGAN HEIGHTS	12	\$429,000	\$425,000	\$5,148,000	18	\$359,966	\$347,000	\$6,479,400	97.73%	36
92114 ENCANTO	75	\$404,106	\$429,000	\$30,308,018	34	\$414,759	\$410,000	\$14,101,806	97.65%	25
92115 COLLEGE GROVE	50	\$590,608	\$524,876	\$29,530,407	26	\$487,101	\$440,000	\$12,664,650	96.72%	40
92116 NORMAL HEIGHTS	27	\$534,641	\$560,000	\$14,435,328	18	\$594,777	\$569,000	\$10,706,000	98.10%	36
92117 CLAIREMONT MESA	43	\$591,687	\$569,000	\$25,442,575	33	\$574,201	\$549,000	\$18,948,638	97.07%	48
92118 CORONADO	12	\$1,826,656	\$1,525,000	\$21,919,876	4	\$848,750	\$975,000	\$3,395,001	44.59%	63
92119 SAN CARLOS	23	\$627,752	\$589,000	\$14,438,302	18	\$543,944	\$550,000	\$9,791,000	96.74%	39
92120 DEL CERRO	18	\$674,211	\$650,000	\$12,135,800	17	\$721,758	\$540,000	\$12,269,900	96.26%	30
92121 SORRENTO	2	\$727,450	\$679,900	\$1,454,900	3	\$803,333	\$795,000	\$2,410,000	95.07%	10
92122 UNIVERSITY CITY	19	\$751,359	\$729,000	\$14,275,823	9	\$693,388	\$689,000	\$6,240,500	97.79%	52
92123 MISSION VALLEY	15	\$544,205	\$529,000	\$8,163,089	23	\$522,000	\$485,000	\$12,006,000	96.56%	49
92124 TIERRASANTA	16	\$640,598	\$639,000	\$10,249,576	12	\$659,825	\$710,000	\$7,917,900	97.09%	50
92126 MIRA MESA	71	\$545,878	\$542,500	\$38,757,359	52	\$520,138	\$510,000	\$27,047,200	96.37%	39
92127 RANCHO BERNARDO	29	\$971,633	\$915,000	\$28,177,378	22	\$660,954	\$589,000	\$14,541,000	95.86%	64
92128 RANCHO BERNARDO	54	\$657,098	\$615,000	\$35,483,308	55	\$721,498	\$620,000	\$39,682,421	105.65%	41
92129 RANCHO PENASQUITOS	45	\$621,706	\$629,000	\$27,976,784	40	\$686,795	\$670,000	\$27,471,800	96.43%	50
92130 CARMEL VALLEY	46	\$1,183,314	\$995,000	\$54,432,451	38	\$1,029,467	\$902,000	\$39,119,778	88.26%	49
92131 SCRIPPS MIRAMAR	34	\$808,834	\$789,000	\$27,500,382	18	\$767,250	\$750,000	\$13,810,500	95.34%	48
92139 PARADISE HILLS	21	\$455,789	\$459,900	\$9,571,575	15	\$464,993	\$470,000	\$6,974,900	98.36%	35
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	59	\$554,600	\$525,000	\$32,721,447	33	\$545,515	\$545,000	\$18,002,000	98.02%	50
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	14	\$554,000	\$500,000	\$7,756,000	2	\$552,500	\$535,000	\$1,105,000	99.55%	44
TOTALS	2,524			\$1,921,556,507	1,754			\$1,158,583,172		