

**MONTH ENDING OCTOBER 31, 2002
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	4	\$155,975	\$623,900	1	\$90,000	\$90,000	93.75%	35
91902 BONITA	1	\$8,503	\$8,503	0	\$	\$	0.00%	
91905 BOULEVARD	5	\$101,600	\$508,000	1	\$45,000	\$45,000	90.00%	37
91906 CAMPO	1	\$550,000	\$550,000	1	\$60,000	\$60,000	100.00%	143
91910 CHULA VISTA	2	\$509,950	\$1,019,900	0	\$	\$	0.00%	
91911 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	0	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	0	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	0	\$	\$	0.00%	
91932 IMPERIAL BEACH	2	\$165,000	\$330,000	1	\$355,000	\$355,000	86.59%	126
91934 JACUMBA	5	\$9,000	\$45,000	0	\$	\$	0.00%	
91935 JAMUL	6	\$325,000	\$1,950,000	1	\$20,000	\$20,000	100.00%	371
91941 LA MESA	5	\$296,800	\$1,484,000	0	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	0	\$	\$	0.00%	
91945 LEMON GROVE	2	\$344,000	\$688,000	1	\$235,000	\$235,000	78.60%	510
91948 MOUNT LAGUNA	1	\$499,000	\$499,000	0	\$	\$	0.00%	
91950 NATIONAL CITY	0	\$	\$	3	\$95,833	\$287,500	101.77%	43
91962 PINE VALLEY	2	\$250,000	\$500,000	1	\$69,900	\$69,900	100.00%	268
91963 POTRERO	0	\$	\$	0	\$	\$	0.00%	
91977 SPRING VALLEY	7	\$73,100	\$511,700	3	\$81,333	\$244,000	97.21%	253
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	0.00%	
91980 TECATE	1	\$75,000	\$75,000	1	\$505,000	\$505,000	57.06%	483
92003 BONSAI	8	\$260,750	\$2,086,000	4	\$208,250	\$833,000	96.76%	81
92004 BORREGO SPRINGS	9	\$14,488	\$130,400	0	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	2	\$722,500	\$1,445,000	0	\$	\$	0.00%	
92008 CARLSBAD	1	\$275,000	\$275,000	0	\$	\$	0.00%	
92009 CARLSBAD	2	\$1,397,500	\$2,795,000	0	\$	\$	0.00%	
92014 DEL MAR	3	\$1,116,666	\$3,350,000	1	\$450,000	\$450,000	100.00%	48
92019 EL CAJON	1	\$1,390,000	\$1,390,000	2	\$110,250	\$220,500	96.29%	53
92020 EL CAJON	1	\$169,000	\$169,000	1	\$89,500	\$89,500	100.00%	111
92021 EL CAJON	5	\$1,398,800	\$6,994,000	3	\$2,057,000	\$6,171,000	125.94%	92
92024 ENCINITAS	9	\$588,430	\$5,295,876	0	\$	\$	0.00%	
92025 ESCONDIDO	5	\$526,000	\$2,630,000	0	\$	\$	0.00%	
92026 ESCONDIDO	6	\$174,833	\$1,049,000	6	\$313,833	\$1,883,000	97.42%	152
92027 ESCONDIDO	1	\$995,000	\$995,000	0	\$	\$	0.00%	
92028 FALLBROOK	14	\$316,464	\$4,430,500	13	\$204,538	\$2,659,000	100.21%	155
92029 ESCONDIDO	12	\$823,208	\$9,878,500	0	\$	\$	0.00%	
92036 JULIAN	8	\$149,237	\$1,193,900	4	\$36,075	\$144,300	83.65%	185
92037 LA JOLLA	7	\$1,272,714	\$8,909,000	0	\$	\$	0.00%	
92040 LAKESIDE	1	\$225,000	\$225,000	1	\$89,000	\$89,000	89.90%	0
92054 OCEANSIDE	5	\$325,915	\$1,629,577	0	\$	\$	0.00%	
92056 OCEANSIDE	2	\$1,600,000	\$3,200,000	0	\$	\$	0.00%	
92057 OCEANSIDE	1	\$599,900	\$599,900	1	\$450,000	\$450,000	85.71%	24
92059 PALA	0	\$	\$	0	\$	\$	0.00%	
92060 PALOMAR MTN	1	\$7,750,000	\$7,750,000	0	\$	\$	0.00%	
92061 PAUMA VALLEY	5	\$1,832,000	\$9,160,000	1	\$197,000	\$197,000	87.56%	81
92064 POWAY	8	\$459,109	\$3,672,876	2	\$425,000	\$850,000	83.33%	62
92065 RAMONA	14	\$256,962	\$3,597,476	10	\$176,585	\$1,765,850	90.52%	57
92066 RANCHITA	1	\$74,000	\$74,000	1	\$70,000	\$70,000	93.33%	153
92067 RANCHO SANTA FE	4	\$2,930,000	\$11,720,000	6	\$1,144,966	\$6,869,800	86.59%	271
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	10	\$292,389	\$2,923,890	1	\$117,000	\$117,000	93.60%	11
92070 SANTA YSABEL	1	\$59,000	\$59,000	0	\$	\$	0.00%	
92071 SANTEE	1	\$350,000	\$350,000	0	\$	\$	0.00%	
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	0.00%	
92078 SAN MARCOS	0	\$	\$	0	\$	\$	0.00%	
92082 VALLEY CENTER	15	\$336,260	\$5,043,900	6	\$283,750	\$1,702,500	78.11%	214

92083 VISTA	4	\$547,250	\$2,189,000	0	\$	\$	0.00%	
92084 VISTA	7	\$310,528	\$2,173,700	0	\$	\$	0.00%	
92086 WARNER SPRINGS	0	\$	\$	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%	
92102 SAN DIEGO	0	\$	\$	1	\$45,000	\$45,000	84.91%	292
92103 MISSION HILLS	0	\$	\$	0	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	1	\$170,000	\$170,000	100.00%	81
92105 EAST SAN DIEGO	0	\$	\$	1	\$52,000	\$52,000	86.85%	91
92106 POINT LOMA	2	\$557,500	\$1,115,000	0	\$	\$	0.00%	
92107 OCEAN BEACH	1	\$249,000	\$249,000	0	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	1	\$255,000	\$255,000	0	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	1	\$530,000	\$530,000	100.95%	120
92111 LINDA VISTA	0	\$	\$	0	\$	\$	0.00%	
92113 LOGAN HEIGHTS	1	\$65,000	\$65,000	2	\$111,750	\$223,500	104.44%	118
92114 ENCANTO	1	\$297,000	\$297,000	1	\$53,000	\$53,000	81.54%	39
92115 COLLEGE GROVE	1	\$625,000	\$625,000	0	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92117 CLAIREMONT MESA	0	\$	\$	0	\$	\$	0.00%	
92118 CORONADO	4	\$1,181,000	\$4,724,000	0	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	1	\$270,000	\$270,000	77.14%	309
92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	0.00%	
92127 RANCHO BERNARDO	1	\$625,000	\$625,000	0	\$	\$	0.00%	
92128 RANCHO BERNARDO	1	\$369,000	\$369,000	0	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	2	\$175,000	\$350,000	7	\$110,714	\$775,000	95.17%	52
92130 CARMEL VALLEY	6	\$1,134,000	\$6,804,000	1	\$710,000	\$710,000	94.79%	62
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	1	\$650,000	\$650,000	0	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	0	\$	\$	0.00%	
TOTALS	240		\$132,305,498	93		\$29,301,350		