

**MONTH ENDING SEPTEMBER 30, 2004  
MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List	Average Days on Market
91901 ALPINE	1	\$112,000	\$112,000	\$112,000	0	\$	\$	\$	0.00%	
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	5	\$79,000	\$75,000	\$395,000	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	6	\$86,150	\$69,000	\$516,900	2	\$82,000	\$82,000	\$164,000	97.91%	108
91913 CHULA VISTA	0	\$	\$	\$	1	\$85,000	\$85,000	\$85,000	89.47%	39
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$49,999	\$49,999	\$49,999	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	1	\$60,000	\$60,000	\$60,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	1	\$65,000	\$65,000	\$65,000	2	\$67,450	\$29,900	\$134,900	92.78%	34
91978 SPRING VALLEY	4	\$59,947	\$55,000	\$239,790	0	\$	\$	\$	0.00%	
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92009 CARLSBAD	5	\$208,700	\$260,000	\$1,043,500	8	\$180,062	\$179,000	\$1,440,500	97.91%	42
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	3	\$46,630	\$19,995	\$139,890	0	\$	\$	\$	0.00%	
92020 EL CAJON	3	\$61,666	\$45,000	\$185,000	0	\$	\$	\$	0.00%	
92021 EL CAJON	12	\$70,740	\$70,000	\$848,890	7	\$58,342	\$67,000	\$408,400	97.17%	108
92024 ENCINITAS	1	\$94,900	\$94,900	\$94,900	1	\$50,000	\$50,000	\$50,000	90.91%	41
92025 ESCONDIDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92026 ESCONDIDO	10	\$214,930	\$243,000	\$2,149,300	10	\$215,250	\$240,000	\$2,152,500	97.18%	56
92027 ESCONDIDO	10	\$67,673	\$62,900	\$676,733	5	\$68,800	\$61,000	\$344,000	97.76%	33
92028 FALLBROOK	5	\$189,860	\$167,000	\$949,300	0	\$	\$	\$	0.00%	
92029 ESCONDIDO	9	\$85,644	\$44,900	\$770,800	4	\$115,000	\$129,000	\$460,000	94.15%	65
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	6	\$151,729	\$135,000	\$910,376	1	\$40,000	\$40,000	\$40,000	93.02%	97
92054 OCEANSIDE	14	\$91,703	\$94,500	\$1,283,850	8	\$93,125	\$90,000	\$745,000	97.10%	38
92056 OCEANSIDE	5	\$84,440	\$79,000	\$422,200	2	\$50,250	\$39,500	\$100,500	93.93%	56
92057 OCEANSIDE	3	\$97,633	\$88,000	\$292,900	2	\$108,000	\$86,000	\$216,000	96.43%	22
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	1	\$75,000	\$75,000	\$75,000	0	\$	\$	\$	0.00%	
92065 RAMONA	5	\$102,900	\$104,800	\$514,500	2	\$123,750	\$122,500	\$247,500	85.40%	31
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	13	\$136,642	\$110,000	\$1,776,352	15	\$132,120	\$132,000	\$1,981,800	93.91%	58
92070 SANTA YSABEL	1	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	9	\$51,622	\$45,900	\$464,600	11	\$92,990	\$77,000	\$1,022,900	95.39%	77
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92078	SAN MARCOS	22	\$116,767	\$95,000	\$2,568,876	6	\$134,066	\$161,500	\$804,400	92.81%	37
92081	VISTA	1	\$160,000	\$160,000	\$160,000	1	\$157,000	\$157,000	\$157,000	98.74%	40
92082	VALLEY CENTER	9	\$82,921	\$95,000	\$746,295	1	\$170,000	\$170,000	\$170,000	97.14%	22
92083	VISTA	8	\$78,956	\$81,950	\$631,650	6	\$67,316	\$53,500	\$403,900	96.94%	54
92084	VISTA	3	\$35,000	\$	\$105,000	2	\$69,750	\$49,500	\$139,500	96.54%	17
92086	WARNER SPRINGS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$24,000	\$24,000	\$24,000	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	2	\$77,000	\$75,000	\$154,000	1	\$73,000	\$73,000	\$73,000	91.36%	24
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92114	ENCANTO	0	\$	\$	\$	1	\$41,000	\$41,000	\$41,000	93.18%	84
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	6	\$77,833	\$68,000	\$467,000	2	\$75,000	\$60,000	\$150,000	95.54%	39
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	1	\$60,000	\$60,000	\$60,000	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	1	\$79,500	\$79,500	\$79,500	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	1	\$139,000	\$139,000	\$139,000	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	2	\$97,500	\$90,000	\$195,000	1	\$50,000	\$50,000	\$50,000	80.00%	22
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
<b>TOTALS</b>		<b>191</b>			<b>\$19,367,101</b>	<b>102</b>			<b>\$11,581,800</b>		