

MONTH ENDING SEPTEMBER 30, 2003 MOBILE AND MANUFACTURED HOMES

Zip Code	New Listings	Average List Price	Total New		Average		% Sale Price to List	Average Days on Market	
			Listings	Value	Sold Listings	Sold Price			Total Sold Value
91901 ALPINE	1	\$31,900	\$31,900		0	\$	\$	0.00%	
91902 BONITA	0	\$	\$		0	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$		0	\$	\$	0.00%	
91906 CAMPO	0	\$	\$		0	\$	\$	0.00%	
91910 CHULA VISTA	4	\$38,500	\$154,000		1	\$	\$	0.00%	
91911 CHULA VISTA	4	\$41,000	\$164,000		0	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$		3	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$		0	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$		0	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$		0	\$295,000	\$295,000	96.72%	76
91917 DULZURA	0	\$	\$		0	\$	\$	0.00%	
91931 GUATAY	0	\$	\$		1	\$24,000	\$48,000	78.69%	83
91932 IMPERIAL BEACH	0	\$	\$		0	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$		0	\$	\$	0.00%	
91935 JAMUL	0	\$	\$		0	\$17,500	\$17,500	87.94%	58
91941 LA MESA	0	\$	\$		0	\$	\$	0.00%	
91942 LA MESA	0	\$	\$		0	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$		0	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$		0	\$	\$	0.00%	
91950 NATIONAL CITY	0	\$	\$		1	\$31,000	\$31,000	93.94%	70
91962 PINE VALLEY	0	\$	\$		0	\$	\$	0.00%	
91963 POTRERO	0	\$	\$		0	\$	\$	0.00%	
91977 SPRING VALLEY	3	\$147,966	\$443,900		1	\$117,000	\$234,000	91.80%	33
91978 SPRING VALLEY	1	\$59,990	\$59,990		1	\$	\$	0.00%	
91980 TECATE	0	\$	\$		0	\$	\$	0.00%	
92003 BONSAI	0	\$	\$		0	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$		0	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	0	\$	\$		0	\$	\$	0.00%	
92008 CARLSBAD	0	\$	\$		1	\$	\$	0.00%	
92009 CARLSBAD	8	\$153,834	\$1,230,677		7	\$158,500	\$792,500	98.52%	24
92014 DEL MAR	0	\$	\$		0	\$	\$	0.00%	
92019 EL CAJON	1	\$49,000	\$49,000		1	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$		0	\$	\$	0.00%	
92021 EL CAJON	12	\$70,300	\$843,600		3	\$68,180	\$340,900	96.11%	40
92024 ENCINITAS	5	\$96,000	\$480,000		2	\$	\$	0.00%	
92025 ESCONDIDO	0	\$	\$		1	\$	\$	0.00%	
92026 ESCONDIDO	13	\$199,146	\$2,588,900		7	\$161,930	\$809,650	92.45%	89
92027 ESCONDIDO	15	\$50,766	\$761,498		6	\$47,875	\$191,500	95.37%	77
92028 FALLBROOK	6	\$148,200	\$889,200		4	\$155,000	\$775,000	94.67%	28
92029 ESCONDIDO	7	\$110,742	\$775,197		2	\$63,125	\$252,500	95.86%	54
92036 JULIAN	0	\$	\$		0	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$		0	\$	\$	0.00%	
92040 LAKESIDE	10	\$102,860	\$1,028,600		2	\$90,475	\$361,900	93.44%	63
92054 OCEANSIDE	9	\$105,155	\$946,400		9	\$50,531	\$404,250	94.03%	55
92056 OCEANSIDE	0	\$	\$		0	\$57,250	\$114,500	97.03%	16
92057 OCEANSIDE	2	\$69,950	\$139,900		3	\$249,500	\$249,500	100.00%	6
92059 PALA	0	\$	\$		0	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$		0	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$		0	\$	\$	0.00%	
92064 POWAY	1	\$78,900	\$78,900		2	\$19,000	\$19,000	63.55%	108
92065 RAMONA	3	\$64,833	\$194,500		2	\$	\$	0.00%	
92066 RANCHITA	0	\$	\$		0	\$	\$	0.00%	

92067 RANCHO SANTA FE	0	\$	\$	0	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	26	\$104,088	\$2,706,300	28	\$111,172	\$1,222,899	97.13%	40
92070 SANTA YSABEL	0	\$	\$	0	\$	\$	0.00%	
92071 SANTEE	8	\$76,850	\$614,800	3	\$59,125	\$236,500	93.66%	72
92075 SOLANA BEACH	0	\$	\$	0	\$	\$	0.00%	
92078 SAN MARCOS	2	\$68,450	\$136,900	2	\$170,000	\$170,000	97.20%	136
92081 VISTA	4	\$36,950	\$147,800	0	\$	\$	0.00%	
92082 VALLEY CENTER	6	\$90,383	\$542,300	3	\$	\$	0.00%	
92083 VISTA	4	\$103,350	\$413,400	1	\$54,500	\$163,500	91.34%	66
92084 VISTA	5	\$63,340	\$316,700	2	\$125,000	\$125,000	98.43%	2
92086 WARNER SPRINGS	0	\$	\$	0	\$	\$	0.00%	
92091 RANCHO SANTA FE	0	\$	\$	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%	
92102 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92103 MISSION HILLS	0	\$	\$	0	\$	\$	0.00%	
92104 NORTH PARK	0	\$	\$	0	\$	\$	0.00%	
92105 EAST SAN DIEGO	1	\$46,000	\$46,000	2	\$71,500	\$71,500	98.62%	106
92106 POINT LOMA	0	\$	\$	0	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	0	\$	\$	0.00%	
92108 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92109 PACIFIC BEACH	2	\$50,000	\$100,000	0	\$	\$	0.00%	
92110 OLD TOWN SD	0	\$	\$	0	\$	\$	0.00%	
92111 LINDA VISTA	3	\$111,666	\$335,000	2	\$44,000	\$44,000	98.88%	59
92113 LOGAN HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92114 ENCANTO	0	\$	\$	0	\$	\$	0.00%	
92115 COLLEGE GROVE	0	\$	\$	0	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92117 CLAIREMONT MESA	5	\$95,660	\$478,300	3	\$68,000	\$68,000	85.64%	47
92118 CORONADO	0	\$	\$	0	\$	\$	0.00%	
92119 SAN CARLOS	0	\$	\$	0	\$	\$	0.00%	
92120 DEL CERRO	0	\$	\$	1	\$39,500	\$39,500	94.05%	52
92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%	
92126 MIRA MESA	2	\$63,950	\$127,900	1	\$	\$	0.00%	
92127 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	0.00%	
92130 CARMEL VALLEY	0	\$	\$	0	\$	\$	0.00%	
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	6	\$98,442	\$590,652	3	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	0	\$	\$	0.00%	
TOTALS	179		17,416,214	111		7,077,599		