

**MONTH ENDING SEPTEMBER 30, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale	Average
									Price to List	Days on Market
91901 ALPINE	34	\$1,029,833	\$725,000	\$35,014,350	17	\$722,052	\$665,000	\$12,274,900	94.83%	44
91902 BONITA	28	\$864,806	\$774,876	\$24,214,578	15	\$663,500	\$650,000	\$9,952,500	95.54%	34
91905 BOULEVARD	5	\$256,000	\$175,000	\$1,280,000	3	\$326,666	\$365,000	\$980,000	96.66%	21
91906 CAMPO	9	\$384,177	\$395,000	\$3,457,598	10	\$344,099	\$350,000	\$3,440,995	97.01%	53
91910 CHULA VISTA	65	\$547,190	\$545,000	\$35,567,353	36	\$598,833	\$580,000	\$21,558,000	97.64%	34
91911 CHULA VISTA	69	\$515,496	\$509,900	\$35,569,250	32	\$519,439	\$475,000	\$16,622,076	97.80%	25
91913 CHULA VISTA	84	\$658,691	\$630,000	\$55,330,078	48	\$629,339	\$590,000	\$30,208,300	97.79%	29
91914 CHULA VISTA	28	\$864,117	\$730,000	\$24,195,276	13	\$709,846	\$680,000	\$9,228,000	98.21%	34
91915 CHULA VISTA	53	\$628,717	\$599,876	\$33,322,006	28	\$607,942	\$550,000	\$17,022,400	97.67%	25
91916 DESCANSO	6	\$623,500	\$469,000	\$3,741,000	3	\$383,633	\$306,000	\$1,150,900	100.26%	27
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	11	\$566,700	\$550,000	\$6,233,700	5	\$487,000	\$489,000	\$2,435,000	99.27%	58
91934 JACUMBA	6	\$84,150	\$	\$504,900	0	\$	\$	\$	0.00%	
91935 JAMUL	14	\$779,903	\$824,876	\$10,918,651	6	\$508,666	\$389,000	\$3,052,000	97.80%	59
91941 LA MESA	92	\$606,638	\$575,000	\$55,810,740	32	\$609,921	\$610,000	\$19,517,500	96.17%	27
91942 LA MESA	26	\$546,695	\$510,000	\$14,214,080	14	\$501,250	\$480,000	\$7,017,500	96.58%	26
91945 LEMON GROVE	31	\$431,279	\$435,000	\$13,369,652	14	\$435,285	\$429,000	\$6,094,000	99.02%	21
91948 MOUNT LAGUNA	1	\$99,900	\$99,900	\$99,900	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	30	\$420,065	\$425,000	\$12,601,975	8	\$443,125	\$438,000	\$3,545,000	98.75%	31
91962 PINE VALLEY	3	\$597,958	\$595,000	\$1,793,876	5	\$466,000	\$460,000	\$2,330,000	92.88%	47
91963 POTRERO	3	\$494,999	\$499,999	\$1,484,999	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	108	\$503,963	\$485,000	\$54,428,075	53	\$492,203	\$466,800	\$26,086,800	97.46%	31
91978 SPRING VALLEY	16	\$633,612	\$599,000	\$10,137,800	4	\$505,750	\$459,000	\$2,023,000	98.11%	32
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	13	\$777,264	\$849,876	\$10,104,442	6	\$659,333	\$495,000	\$3,956,000	96.16%	70
92004 BORREGO SPRINGS	3	\$131,666	\$180,000	\$395,000	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE SEA	13	\$1,112,205	\$1,075,000	\$14,458,671	4	\$1,181,250	\$1,060,000	\$4,725,000	95.84%	46
92008 CARLSBAD	56	\$1,023,622	\$779,900	\$57,322,880	17	\$701,705	\$650,000	\$11,929,000	96.70%	38
92009 CARLSBAD	99	\$857,898	\$869,000	\$84,931,904	64	\$873,400	\$807,500	\$55,897,650	96.50%	36
92014 DEL MAR	21	\$2,529,500	\$1,695,000	\$53,119,504	14	\$1,514,125	\$1,560,000	\$21,197,750	91.81%	75
92019 EL CAJON	58	\$619,479	\$589,900	\$35,929,834	27	\$578,944	\$535,000	\$15,631,500	96.50%	42
92020 EL CAJON	50	\$621,054	\$559,000	\$31,052,731	23	\$572,443	\$499,900	\$13,166,200	95.72%	45
92021 EL CAJON	70	\$585,061	\$499,000	\$40,954,323	30	\$455,636	\$455,000	\$13,669,100	97.80%	31
92024 ENCINITAS	66	\$1,057,196	\$830,000	\$69,774,997	30	\$1,208,763	\$840,000	\$36,262,900	93.97%	36
92025 ESCONDIDO	64	\$698,177	\$530,876	\$44,683,332	36	\$549,358	\$490,000	\$19,776,900	97.44%	45
92026 ESCONDIDO	109	\$569,099	\$525,000	\$62,031,802	41	\$556,887	\$510,000	\$22,832,376	96.97%	41
92027 ESCONDIDO	88	\$490,616	\$475,000	\$43,174,250	44	\$485,477	\$445,000	\$21,361,000	98.17%	33
92028 FALLBROOK	75	\$692,159	\$635,000	\$51,911,999	57	\$629,643	\$525,000	\$35,889,676	95.20%	53
92029 ESCONDIDO	47	\$731,344	\$749,000	\$34,373,180	24	\$682,979	\$620,000	\$16,391,500	94.30%	36
92036 JULIAN	14	\$546,607	\$425,000	\$7,652,500	8	\$320,875	\$322,500	\$2,567,000	95.34%	69
92037 LA JOLLA	70	\$2,663,325	\$1,599,876	\$186,432,778	34	\$1,960,332	\$1,400,000	\$66,651,307	92.58%	59
92040 LAKESIDE	60	\$553,057	\$535,000	\$33,183,479	26	\$501,419	\$475,000	\$13,036,899	96.33%	40
92054 OCEANSIDE	75	\$634,639	\$490,000	\$47,597,956	35	\$523,417	\$500,000	\$18,319,600	95.99%	29
92056 OCEANSIDE	75	\$549,013	\$545,000	\$41,175,980	40	\$525,940	\$510,000	\$21,037,605	96.67%	29
92057 OCEANSIDE	96	\$524,574	\$535,000	\$50,359,130	69	\$547,882	\$510,000	\$37,803,900	97.48%	36
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	1	\$210,000	\$210,000	\$210,000	3	\$258,000	\$259,000	\$774,000	96.28%	61
92061 PAUMA VALLEY	5	\$549,600	\$449,000	\$2,748,000	4	\$927,500	\$620,000	\$3,710,000	98.67%	53
92064 POWAY	72	\$860,784	\$589,000	\$61,976,461	35	\$792,542	\$630,000	\$27,739,000	93.95%	48
92065 RAMONA	90	\$651,615	\$559,900	\$58,645,383	67	\$525,045	\$498,000	\$35,178,050	96.59%	40
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	21	\$4,163,976	\$2,999,876	\$87,443,504	18	\$3,221,888	\$3,190,000	\$57,994,000	91.94%	141
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	100	\$589,721	\$554,000	\$58,972,102	52	\$579,217	\$569,500	\$30,119,300	96.57%	32
92070 SANTA YSABEL	1	\$649,000	\$649,000	\$649,000	0	\$	\$	\$	0.00%	
92071 SANTEE	49	\$472,388	\$475,000	\$23,147,028	34	\$488,648	\$465,000	\$16,614,050	97.78%	20
92075 SOLANA BEACH	16	\$1,288,617	\$1,065,000	\$20,617,876	7	\$1,409,714	\$1,149,000	\$9,868,000	93.86%	50
92078 SAN MARCOS	77	\$690,069	\$649,876	\$53,135,326	22	\$618,200	\$630,000	\$13,600,400	96.68%	35
92081 VISTA	44	\$554,116	\$515,000	\$24,381,104	28	\$540,175	\$500,000	\$15,124,900	96.02%	36
92082 VALLEY CENTER	26	\$834,184	\$739,000	\$21,688,790	23	\$933,126	\$650,000	\$21,461,900	98.72%	57
92083 VISTA	52	\$461,003	\$484,900	\$23,972,203	12	\$460,500	\$449,000	\$5,526,000	97.86%	25
92084 VISTA	61	\$585,008	\$559,000	\$35,685,529	34	\$576,405	\$485,000	\$19,597,777	96.60%	36
92086 WARNER SPRINGS	3	\$679,666	\$615,000	\$2,039,000	4	\$305,750	\$330,000	\$1,223,000	94.66%	48
92091 RANCHO SANTA FE	3	\$1,931,666	\$1,875,000	\$5,795,000	1	\$950,000	\$950,000	\$950,000	97.44%	17
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	4	\$706,250	\$725,000	\$2,825,000	0	\$	\$	\$	0.00%	
92102 SAN DIEGO	31	\$496,016	\$465,000	\$15,376,503	14	\$489,232	\$470,000	\$6,849,250	96.77%	32
92103 MISSION HILLS	36	\$1,002,305	\$730,000	\$36,083,006	14	\$809,714	\$735,000	\$11,336,000	82.39%	51
92104 NORTH PARK	38	\$562,546	\$535,000	\$21,376,770	28	\$520,039	\$510,000	\$14,561,101	95.76%	30
92105 EAST SAN DIEGO	62	\$404,399	\$405,900	\$25,072,792	16	\$381,425	\$378,000	\$6,102,800	98.27%	28
92106 POINT LOMA	30	\$1,411,716	\$950,000	\$42,351,504	11	\$1,034,500	\$880,000	\$11,379,500	95.90%	72
92107 OCEAN BEACH	23	\$880,715	\$795,000	\$20,256,452	15	\$800,133	\$729,000	\$12,002,000	97.22%	27
92108 MISSION VALLEY	1	\$399,000	\$399,000	\$399,000	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	39	\$899,319	\$849,900	\$35,073,478	21	\$792,119	\$767,500	\$16,634,500	96.83%	43
92110 OLD TOWN SD	16	\$850,793	\$729,000	\$13,612,700	5	\$1,041,000	\$740,000	\$5,205,000	95.09%	56
92111 LINDA VISTA	32	\$539,517	\$548,500	\$17,264,554	21	\$526,571	\$525,000	\$11,058,000	97.57%	26

92113 LOGAN HEIGHTS	25	\$395,298	\$375,000	\$9,882,452	8	\$361,375	\$369,000	\$2,891,000	97.68%	48
92114 ENCANTO	99	\$410,091	\$429,000	\$40,599,070	49	\$416,000	\$417,500	\$20,384,000	98.04%	30
92115 COLLEGE GROVE	72	\$521,154	\$499,000	\$37,523,156	46	\$493,173	\$455,000	\$22,686,000	97.29%	36
92116 NORMAL HEIGHTS	50	\$651,591	\$638,000	\$32,579,580	17	\$618,064	\$600,000	\$10,507,100	97.67%	45
92117 CLAIREMONT MESA	62	\$601,220	\$599,000	\$37,275,683	31	\$585,776	\$585,000	\$18,159,076	96.55%	30
92118 CORONADO	25	\$1,329,340	\$1,300,876	\$33,233,504	21	\$1,325,142	\$1,300,000	\$27,828,001	80.94%	82
92119 SAN CARLOS	43	\$578,882	\$574,900	\$24,891,928	20	\$549,725	\$525,000	\$10,994,500	95.96%	45
92120 DEL CERRO	45	\$679,728	\$565,000	\$30,587,778	21	\$631,395	\$570,000	\$13,259,300	97.84%	31
92121 SORRENTO	6	\$824,792	\$799,876	\$4,948,752	3	\$790,000	\$790,000	\$2,370,000	93.69%	17
92122 UNIVERSITY CITY	23	\$44,041,010	\$699,000	\$1,012,943,242	8	\$720,768	\$715,000	\$5,766,150	98.00%	31
92123 MISSION VALLEY	15	\$550,376	\$529,000	\$8,255,650	21	\$540,138	\$519,999	\$11,342,899	97.59%	27
92124 TIERRASANTA	25	\$619,010	\$624,876	\$15,475,252	7	\$549,414	\$545,000	\$3,845,900	97.47%	33
92126 MIRA MESA	99	\$528,562	\$539,876	\$52,327,648	50	\$515,777	\$500,000	\$25,788,888	98.52%	24
92127 RANCHO BERNARDO	65	\$972,165	\$935,990	\$63,190,770	25	\$909,256	\$680,000	\$22,731,400	94.98%	57
92128 RANCHO BERNARDO	89	\$609,303	\$629,000	\$54,228,041	36	\$632,388	\$600,000	\$22,766,000	95.70%	37
92129 RANCHO PENASQUITOS	76	\$660,540	\$665,000	\$50,201,108	41	\$675,280	\$660,000	\$27,686,500	96.94%	30
92130 CARMEL VALLEY	84	\$1,351,106	\$1,099,500	\$113,492,919	44	\$1,133,556	\$926,000	\$49,876,500	94.66%	46
92131 SCRIPPS MIRAMAR	47	\$780,009	\$769,000	\$36,660,442	35	\$758,528	\$725,000	\$26,548,500	96.83%	36
92139 PARADISE HILLS	29	\$481,773	\$485,000	\$13,971,428	11	\$443,454	\$433,000	\$4,878,000	97.88%	21
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	71	\$543,495	\$550,000	\$38,588,184	48	\$525,537	\$475,000	\$25,225,800	97.96%	24
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	20	\$490,438	\$495,000	\$9,808,776	8	\$495,500	\$520,000	\$3,964,000	99.01%	26
TOTALS	3,947			\$3,865,373,937	2014			\$1,360,749,776		