

MONTH ENDING JULY 31, 2003
LOTS AND LAND

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale	
							Price to List	Average Days on Market
91901 ALPINE	4	\$145,750	\$583,000	2	\$246,870	\$2,468,700	99.87%	2
91902 BONITA	0	\$	\$	1	\$305,000	\$305,000	98.42%	29
91905 BOULEVARD	3	\$84,666	\$254,000	1	\$	\$	0.00%	
91906 CAMPO	15	\$81,979	\$1,229,699	2	\$	\$	0.00%	
91910 CHULA VISTA	1	\$699,900	\$699,900	2	\$425,000	\$425,000	96.61%	85
91911 CHULA VISTA	0	\$	\$	3	\$	\$	0.00%	
91913 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91914 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	0.00%	
91916 DESCANSO	5	\$1,082,600	\$5,413,000	0	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	1	\$435,000	\$435,000	87.17%	118
91931 GUATAY	1	\$229,000	\$229,000	0	\$	\$	0.00%	
91932 IMPERIAL BEACH	2	\$1,575,000	\$3,150,000	1	\$	\$	0.00%	
91934 JACUMBA	2	\$225,000	\$450,000	1	\$	\$	0.00%	
91935 JAMUL	4	\$296,225	\$1,184,900	3	\$305,000	\$305,000	95.31%	43
91941 LA MESA	2	\$610,000	\$1,220,000	1	\$377,500	\$755,000	90.42%	30
91942 LA MESA	0	\$	\$	0	\$	\$	0.00%	
91945 LEMON GROVE	1	\$215,876	\$215,876	0	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	0.00%	
91950 NATIONAL CITY	3	\$2,541,333	\$7,624,000	0	\$195,000	\$195,000	89.04%	27
91962 PINE VALLEY	1	\$239,000	\$239,000	0	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	0	\$	\$	0.00%	
91977 SPRING VALLEY	6	\$461,483	\$2,768,900	9	\$622,500	\$1,245,000	181.75%	231
91978 SPRING VALLEY	1	\$600,000	\$600,000	0	\$	\$	0.00%	
91980 TECATE	2	\$126,950	\$253,900	0	\$	\$	0.00%	
92003 BONSALE	5	\$503,800	\$2,519,000	5	\$975,000	\$1,950,000	81.28%	63
92004 BORREGO SPRINGS	0	\$	\$	0	\$12,000	\$12,000	80.54%	443
92007 CARDIFF BY THE SEA	1	\$699,999	\$699,999	1	\$	\$	0.00%	
92008 CARLSBAD	2	\$419,500	\$839,000	2	\$891,666	\$2,675,000	88.43%	21
92009 CARLSBAD	1	\$599,000	\$599,000	0	\$	\$	0.00%	
92014 DEL MAR	0	\$	\$	1	\$815,000	\$815,000	92.72%	57
92019 EL CAJON	6	\$408,000	\$2,448,000	2	\$170,000	\$340,000	81.34%	68
92020 EL CAJON	3	\$283,000	\$849,000	2	\$430,000	\$430,000	81.29%	4
92021 EL CAJON	10	\$1,030,299	\$10,302,999	3	\$	\$	0.00%	
92024 ENCINITAS	7	\$1,059,071	\$7,413,500	6	\$	\$	0.00%	
92025 ESCONDIDO	2	\$331,500	\$663,000	1	\$299,000	\$299,000	100.00%	131
92026 ESCONDIDO	2	\$157,500	\$315,000	6	\$405,312	\$1,621,250	83.57%	101
92027 ESCONDIDO	2	\$329,950	\$659,900	2	\$	\$	0.00%	
92028 FALLBROOK	30	\$320,223	\$9,606,710	17	\$179,255	\$1,971,808	87.02%	238
92029 ESCONDIDO	4	\$17,193,750	\$68,775,000	0	\$410,000	\$820,000	86.32%	204
92036 JULIAN	6	\$104,150	\$624,900	3	\$65,000	\$65,000	94.20%	125
92037 LA JOLLA	4	\$1,481,250	\$5,925,000	1	\$545,000	\$545,000	90.98%	112
92040 LAKESIDE	7	\$465,557	\$3,258,900	1	\$220,000	\$440,000	98.88%	320
92054 OCEANSIDE	5	\$735,000	\$3,675,000	1	\$	\$	0.00%	
92056 OCEANSIDE	0	\$	\$	0	\$	\$	0.00%	
92057 OCEANSIDE	3	\$693,533	\$2,080,600	0	\$	\$	0.00%	
92059 PALA	1	\$649,000	\$649,000	0	\$	\$	0.00%	
92060 PALOMAR MTN	3	\$15,666	\$47,000	0	\$65,000	\$65,000	59.09%	49
92061 PAUMA VALLEY	6	\$232,333	\$1,394,000	1	\$165,000	\$165,000	86.84%	218
92064 POWAY	6	\$508,666	\$3,052,000	3	\$410,000	\$1,230,000	89.85%	138
92065 RAMONA	17	\$247,482	\$4,207,200	9	\$242,084	\$3,147,100	95.49%	98
92066 RANCHITA	0	\$	\$	0	\$	\$	0.00%	
92067 RANCHO SANTA FE	11	\$1,102,718	\$12,129,900	4	\$1,251,500	\$2,503,000	88.01%	445
92068 SAN LUIS REY	0	\$	\$	0	\$	\$	0.00%	
92069 SAN MARCOS	7	\$224,571	\$1,572,000	1	\$	\$	0.00%	
92070 SANTA YSABEL	0	\$	\$	3	\$118,000	\$118,000	91.47%	49

92071 SANTEE	7	\$28,414	\$198,900	0	\$	\$	0.00%	
92075 SOLANA BEACH	3	\$992,666	\$2,978,000	0	\$	\$	0.00%	
92078 SAN MARCOS	0	\$	\$	1	\$21,500	\$43,001	13.67%	116
92082 VALLEY CENTER	16	\$366,592	\$5,865,476	15	\$188,750	\$755,000	94.33%	105
92083 VISTA	3	\$434,625	\$1,303,876	2	\$2,700,000	\$2,700,000	77.14%	315
92084 VISTA	11	\$563,463	\$6,198,100	5	\$270,000	\$810,000	75.21%	158
92086 WARNER SPRINGS	1	\$50,000	\$50,000	0	\$	\$	0.00%	
92093 LA JOLLA	0	\$	\$	0	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	0.00%	
92102 SAN DIEGO	3	\$466,666	\$1,400,000	1	\$200,000	\$200,000	66.67%	22
92103 MISSION HILLS	2	\$447,438	\$894,876	1	\$330,000	\$330,000	97.06%	121
92104 NORTH PARK	3	\$149,917	\$449,752	0	\$	\$	0.00%	
92105 EAST SAN DIEGO	2	\$187,500	\$375,000	1	\$	\$	0.00%	
92106 POINT LOMA	1	\$375,000	\$375,000	1	\$	\$	0.00%	
92107 OCEAN BEACH	0	\$	\$	1	\$	\$	0.00%	
92108 MISSION VALLEY	1	\$115,000	\$115,000	0	\$	\$	0.00%	
92109 PACIFIC BEACH	0	\$	\$	0	\$	\$	0.00%	
92110 OLD TOWN SD	1	\$525,000	\$525,000	0	\$	\$	0.00%	
92111 LINDA VISTA	0	\$	\$	0	\$	\$	0.00%	
92113 LOGAN HEIGHTS	1	\$175,000	\$175,000	2	\$90,000	\$90,000	90.00%	331
92114 ENCANTO	3	\$111,600	\$334,800	4	\$	\$	0.00%	
92115 COLLEGE GROVE	0	\$	\$	1	\$	\$	0.00%	
92116 NORMAL HEIGHTS	0	\$	\$	0	\$	\$	0.00%	
92117 CLAIREMONT MESA	0	\$	\$	1	\$	\$	0.00%	
92118 CORONADO	0	\$	\$	1	\$	\$	0.00%	
92119 SAN CARLOS	1	\$3,295,000	\$3,295,000	0	\$	\$	0.00%	
92120 DEL CERRO	2	\$564,500	\$1,129,000	0	\$	\$	0.00%	
92121 SORRENTO	0	\$	\$	0	\$	\$	0.00%	
92122 UNIVERSITY CITY	0	\$	\$	0	\$	\$	0.00%	
92123 MISSION VALLEY	0	\$	\$	0	\$	\$	0.00%	
92124 TIERRASANTA	0	\$	\$	0	\$	\$	0.00%	
92126 MIRA MESA	0	\$	\$	0	\$	\$	0.00%	
92127 RANCHO BERNARDO	2	\$459,938	\$919,876	0	\$	\$	0.00%	
92128 RANCHO BERNARDO	0	\$	\$	0	\$	\$	0.00%	
92129 RANCHO PENASQUITOS	0	\$	\$	0	\$	\$	0.00%	
92130 CARMEL VALLEY	2	\$995,000	\$1,990,000	1	\$	\$	0.00%	
92131 SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92139 PARADISE HILLS	0	\$	\$	0	\$	\$	0.00%	
92145 MIRAMAR	0	\$	\$	0	\$	\$	0.00%	
92154 OTAY MESA	6	\$354,146	\$2,124,876	0	\$	\$	0.00%	
92155 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	0	\$	\$	0.00%	
92173 SAN YSIDRO	0	\$	\$	0	\$	\$	0.00%	
TOTALS	275		201,118,315	140		30,273,859		