MONTH ENDING JULY 31, 2002
LOTS AND LAND

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	3	$221,330	$663,990	2	$162,500	$325,000	89.04%	124
91902 BONITA	0	$	$	1	$220,000	$220,000	91.70%	18
91905 BOULEVARD	3	$129,333	$388,000	0	$	$	0.00%	
91906 CAMPO	1	$39,500	$39,500	0	$	$	0.00%	
91910 CHULA VISTA	1	$	$	1	$139,900	$139,900	100.00%	81
91911 CHULA VISTA	1	$	$	0	$	$	0.00%	
91913 CHULA VISTA	0	$	$	0	$	$	0.00%	
91914 CHULA VISTA	1	$299,900	$299,900	0	$	$	0.00%	
91915 CHULA VISTA	0	$	$	0	$	$	0.00%	
91916 DESCANSO	4	$294,913	$1,179,654	1	$154,000	$154,000	96.31%	15
91917 DULZURA	2	$163,750	$327,500	0	$	$	0.00%	
91931 GUATAY	0	$	$	0	$	$	0.00%	
91932 IMPERIAL BEACH	0	$	$	0	$	$	0.00%	
91934 JACUMBA	4	$56,250	$225,000	0	$	$	0.00%	
91935 JAMUL	4	$299,975	$1,199,900	2	$126,250	$252,500	82.79%	88
91941 LA MESA	2	$299,000	$598,000	0	$	$	0.00%	
91942 LA MESA	0	$	$	0	$	$	0.00%	
91945 LEMON GROVE	0	$	$	0	$	$	0.00%	
91948 MOUNT LAGUNA	1	$24,000	$24,000	1	$18,000	$18,000	75.00%	62
91950 NATIONAL CITY	2	$187,000	$374,000	1	$102,000	$102,000	102.00%	
91962 PINE VALLEY	1	$285,000	$285,000	1	$210,000	$210,000	91.70%	334
91963 POTRERO	0	$	$	1	$53,000	$53,000	81.54%	146
91977 SPRING VALLEY	6	$182,333	$1,094,000	1	$87,000	$87,000	96.77%	91
91978 SPRING VALLEY	0	$	$	1	$150,000	$150,000	78.95%	160
91980 TECATE	0	$	$	0	$	$	0.00%	
92003 BONSAL	1	$169,900	$169,900	0	$	$	0.00%	
92004 BORREGO SPRINGS	1	$239,900	$239,900	0	$	$	0.00%	
92007 CARDIFF BY THE SEA	1	$899,000	$899,000	0	$	$	0.00%	
92008 CARLSBAD	5	$573,400	$2,867,000	1	$1,200,000	$1,200,000	80.00%	40
92009 CARLSBAD	3	$409,966	$1,229,900	2	$637,500	$1,275,000	83.94%	108
92014 DEL MAR	3	$983,333	$2,950,000	1	$370,000	$370,000	92.50%	363
92019 EL CAJON	0	$	$	1	$244,000	$244,000	90.71%	164
92020 EL CAJON	3	$122,966	$368,900	0	$	$	0.00%	
92021 EL CAJON	1	$99,000	$99,000	1	$375,000	$375,000	84.46%	138
92024 ENCINITAS	3	$783,333	$2,350,000	5	$507,810	$2,539,050	100.88%	275
92025 ESCONDIDO	2	$322,250	$644,500	1	$230,000	$230,000	92.37%	7
92026 ESCONDIDO	7	$277,285	$1,941,000	2	$154,500	$309,000	80.47%	7
92027 ESCONDIDO	3	$356,666	$1,070,000	0	$	$	0.00%	
92028 FALLBROOK	22	$240,720	$5,295,861	10	$162,750	$1,627,500	94.85%	174
92029 ESCONDIDO	6	$359,833	$2,159,000	0	$	$	0.00%	
92036 JULIAN	9	$387,766	$3,489,900	4	$162,625	$650,500	97.24%	219
92037 LA JOLLA	0	$	$	0	$	$	0.00%	
92040 LAKESIDE	1	$333,000	$333,000	1	$200,000	$200,000	100.05%	10
92054 OCEANSIDE	5	$421,169	$2,105,849	2	$269,000	$538,000	97.82%	217
92056 OCEANSIDE	1	$1,700,000	$1,700,000	0	$	$	0.00%	
92057 OCEANSIDE	0	$	$	0	$	$	0.00%	
92059 PALA	0	$	$	0	$	$	0.00%	
92060 PALOMAR MTN	1	$260,000	$260,000	0	$	$	0.00%	
92061 PAUMA VALLEY	2	$179,950	$359,900	0	$	$	0.00%	
92064 POWAY	10	$574,042	$5,740,428	3	$813,333	$2,440,000	93.70%	122
92065 RAMONA	15	$268,718	$4,030,776	8	$138,487	$1,107,900	85.11%	158
92066 RANCHITA	0	$	$	1	$28,000	$28,000	84.85%	145
92067 RANCHO SANTA FE	8	$1,261,875	$10,095,000	2	$800,000	$1,600,000	84.66%	426
92068 SAN LUIS REY	0	$	$	0	$	$	0.00%	
92069 SAN MARCOS	2	$247,000	$494,000	3	$230,833	$692,500	90.82%	65
92070 SANTA YSABEL	1	$39,000	$39,000	0	$	$	0.00%	

92071 SANTEE	1	$150,000	$150,000	0	$	$	0.00%	
92075 SOLANA BEACH	0	$	$	0	$	$	0.00%	
92078 SAN MARCOS	1	$39,000	$39,000	0	$	$	0.00%	
92082 VALLEY CENTER	9	$397,100	$3,573,900	16	$136,776	$2,188,425	88.12%	63
92083 VISTA	2	$465,000	$930,000	0	$	$	0.00%	
92084 VISTA	10	$237,950	$2,379,500	3	$65,666	$197,000	86.06%	230
92086 WARNER SPRINGS	0	$	$	0	$	$	0.00%	
92093 LA JOLLA	0	$	$	0	$	$	0.00%	
92101 SAN DIEGO DOWNTOWN	1	$695,000	$695,000	0	$	$	0.00%	
92102 SAN DIEGO	2	$72,500	$145,000	0	$	$	0.00%	
92103 MISSION HILLS	0	$	$	1	$440,000	$440,000	92.63%	118
92104 NORTH PARK	0	$	$	0	$	$	0.00%	
92105 EAST SAN DIEGO	2	$607,000	$1,214,000	0	$	$	0.00%	
92106 POINT LOMA	0	$	$	0	$	$	0.00%	
92107 OCEAN BEACH	0	$	$	0	$	$	0.00%	
92108 MISSION VALLEY	0	$	$	0	$	$	0.00%	
92109 PACIFIC BEACH	1	$475,000	$475,000	0	$	$	0.00%	
92110 OLD TOWN SD	2	$950,000	$1,900,000	0	$	$	0.00%	
92111 LINDA VISTA	0	$	$	0	$	$	0.00%	
92113 LOGAN HEIGHTS	0	$	$	0	$	$	0.00%	
92114 ENCANTO	5	$110,580	$552,900	1	$40,000	$40,000	100.00%	511
92115 COLLEGE GROVE	0	$	$	1	$340,000	$340,000	97.42%	3
92116 NORMAL HEIGHTS	0	$	$	0	$	$	0.00%	
92117 CLAIREMONT MESA	1	$237,000	$237,000	0	$	$	0.00%	
92118 CORONADO	0	$	$	0	$	$	0.00%	
92119 SAN CARLOS	0	$	$	0	$	$	0.00%	
92120 DEL CERRO	0	$	$	0	$	$	0.00%	
92121 SORRENTO	0	$	$	0	$	$	0.00%	
92122 UNIVERSITY CITY	0	$	$	0	$	$	0.00%	
92123 MISSION VALLEY	0	$	$	0	$	$	0.00%	
92124 TIERRASANTA	0	$	$	0	$	$	0.00%	
92126 MIRA MESA	0	$	$	0	$	$	0.00%	
92127 RANCHO BERNARDO	1	$740,000	$740,000	0	$	$	0.00%	
92128 RANCHO BERNARDO	0	$	$	1	$174,000	$174,000	92.06%	425
92129 RANCHO PENASQUITOS	0	$	$	0	$	$	0.00%	
92130 CARMEL VALLEY	0	$	$	0	$	$	0.00%	
92131 SCRIPPS MIRAMAR	0	$	$	0	$	$	0.00%	
92139 PARADISE HILLS	0	$	$	0	$	$	0.00%	
92145 MIRAMAR	0	$	$	0	$	$	0.00%	
92154 OTAY MESA	4	$168,750	$675,000	1	$55,000	$55,000	100.00%	61
92155 SAN DIEGO	0	$	$	0	$	$	0.00%	
92161 SAN DIEGO	0	$	$	0	$	$	0.00%	
92173 SAN YSIDRO	3	$250,000	$750,000	0	$	$	0.00%	
TOTALS	**197**		**$72,086,558**	**85**		**$20,572,275**		