

**MONTH ENDING JUNE 30, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale	
									Price to List	Average Days on Market
91901 ALPINE	50	\$727,083	\$665,000	\$36,354,152	20	\$655,925	\$590,000	\$13,118,500	97.30%	35
91902 BONITA	35	\$785,750	\$749,900	\$27,501,252	15	\$711,333	\$685,000	\$10,670,000	97.32%	38
91905 BOULEVARD	4	\$370,375	\$275,000	\$1,481,500	2	\$319,300	\$165,000	\$638,600	96.96%	34
91906 CAMPO	11	\$390,699	\$379,999	\$4,297,699	4	\$313,000	\$272,000	\$1,252,000	96.32%	98
91910 CHULA VISTA	91	\$592,878	\$574,876	\$53,951,908	41	\$540,456	\$510,000	\$22,158,713	99.29%	20
91911 CHULA VISTA	52	\$510,399	\$509,000	\$26,540,793	36	\$470,588	\$455,000	\$16,941,200	99.58%	18
91913 CHULA VISTA	92	\$631,602	\$639,500	\$58,107,429	52	\$589,755	\$582,000	\$30,667,300	99.20%	15
91914 CHULA VISTA	20	\$729,466	\$725,000	\$12,589,328	16	\$676,687	\$645,000	\$10,827,000	98.63%	25
91915 CHULA VISTA	57	\$593,278	\$590,000	\$33,816,856	42	\$598,583	\$550,000	\$25,140,500	98.76%	18
91916 DESCANSO	6	\$627,483	\$540,000	\$3,764,900	4	\$480,625	\$430,000	\$1,922,500	98.24%	54
91917 DULZURA	2	\$587,938	\$585,876	\$1,175,876	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$97,000	\$97,000	\$97,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	12	\$615,556	\$565,000	\$7,386,676	12	\$508,500	\$475,000	\$6,102,000	96.45%	41
91934 JACUMBA	5	\$188,800	\$199,000	\$944,000	5	\$203,400	\$195,000	\$1,017,000	93.06%	78
91935 JAMUL	23	\$699,864	\$655,000	\$16,096,876	13	\$716,923	\$585,000	\$9,320,000	96.25%	56
91941 LA MESA	67	\$670,327	\$624,876	\$44,911,975	36	\$602,238	\$550,000	\$21,680,600	97.81%	23
91942 LA MESA	24	\$531,945	\$499,900	\$12,766,692	10	\$499,900	\$464,000	\$4,999,000	97.56%	30
91945 LEMON GROVE	35	\$445,993	\$465,000	\$15,609,778	13	\$414,692	\$425,000	\$5,391,000	98.62%	26
91948 MOUNT LAGUNA	1	\$93,000	\$93,000	\$93,000	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	29	\$427,887	\$435,000	\$12,408,732	12	\$371,833	\$355,000	\$4,462,000	100.07%	39
91962 PINE VALLEY	8	\$518,500	\$500,000	\$4,148,000	2	\$447,500	\$415,000	\$895,000	100.11%	81
91963 POTRERO	4	\$78,750	\$	\$315,000	1	\$260,000	\$260,000	\$260,000	104.00%	9
91977 SPRING VALLEY	112	\$470,558	\$475,000	\$52,702,581	49	\$462,665	\$449,000	\$22,670,600	98.73%	19
91978 SPRING VALLEY	9	\$581,311	\$555,000	\$5,231,800	5	\$477,400	\$477,500	\$2,387,000	98.04%	12
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	4	\$697,469	\$529,000	\$2,789,876	8	\$687,750	\$484,000	\$5,502,000	95.67%	30
92004 BORREGO SPRINGS	0	\$	\$	\$	1	\$230,000	\$230,000	\$230,000	100.00%	0
92007 CARDIFF BY THE SEA	10	\$1,358,752	\$985,000	\$13,587,527	8	\$751,062	\$725,000	\$6,008,500	97.37%	22
92008 CARLSBAD	64	\$918,803	\$719,000	\$58,803,411	37	\$815,773	\$740,000	\$30,183,635	96.14%	32
92009 CARLSBAD	178	\$952,386	\$819,000	\$169,524,738	74	\$897,878	\$815,000	\$66,443,005	97.37%	21
92014 DEL MAR	31	\$1,466,492	\$1,290,000	\$45,461,279	18	\$1,947,166	\$1,675,000	\$35,049,000	94.46%	74
92019 EL CAJON	75	\$663,114	\$595,000	\$49,733,609	32	\$580,187	\$533,000	\$18,566,000	95.60%	34
92020 EL CAJON	34	\$543,474	\$549,888	\$18,478,128	32	\$506,281	\$468,000	\$16,201,000	97.72%	15
92021 EL CAJON	69	\$544,596	\$499,000	\$37,577,127	30	\$494,143	\$467,000	\$14,824,300	96.92%	20
92024 ENCINITAS	109	\$1,222,475	\$850,000	\$133,249,803	51	\$975,949	\$797,000	\$49,773,400	96.35%	32
92025 ESCONDIDO	73	\$574,955	\$529,000	\$41,971,777	30	\$641,185	\$550,000	\$19,235,550	97.49%	24
92026 ESCONDIDO	108	\$583,325	\$535,000	\$62,999,175	59	\$566,489	\$500,000	\$33,422,900	98.47%	21
92027 ESCONDIDO	85	\$528,039	\$474,876	\$44,883,332	48	\$497,041	\$437,000	\$23,858,000	98.00%	21
92028 FALLBROOK	133	\$720,552	\$647,500	\$95,833,504	56	\$611,723	\$575,000	\$34,256,500	97.14%	42
92029 ESCONDIDO	55	\$706,357	\$589,000	\$38,849,688	32	\$614,450	\$535,000	\$19,662,400	97.65%	21
92036 JULIAN	12	\$434,823	\$383,000	\$5,217,876	8	\$450,187	\$475,000	\$3,601,500	96.02%	202
92037 LA JOLLA	69	\$2,281,433	\$1,699,876	\$157,418,904	39	\$2,075,000	\$1,700,000	\$80,925,000	82.11%	69
92040 LAKESIDE	68	\$561,366	\$535,000	\$38,172,945	28	\$479,846	\$480,000	\$13,435,700	97.95%	25
92054 OCEANSIDE	83	\$543,121	\$529,000	\$45,079,098	36	\$510,208	\$499,000	\$18,367,500	98.33%	19
92056 OCEANSIDE	91	\$543,342	\$529,900	\$49,444,152	58	\$526,747	\$507,000	\$30,551,350	98.96%	14
92057 OCEANSIDE	142	\$525,717	\$535,000	\$74,651,857	60	\$482,012	\$499,000	\$28,920,740	98.59%	22
92059 PALA	0	\$	\$	\$	1	\$479,900	\$479,900	\$479,900	100.00%	60
92060 PALOMAR MTN	3	\$172,333	\$199,000	\$517,000	1	\$255,000	\$255,000	\$255,000	98.11%	16
92061 PAUMA VALLEY	6	\$945,646	\$725,000	\$5,673,876	3	\$512,300	\$562,000	\$1,536,900	97.34%	92
92064 POWAY	109	\$895,274	\$649,900	\$97,584,965	51	\$753,537	\$606,000	\$38,430,400	95.49%	19
92065 RAMONA	99	\$625,492	\$569,000	\$61,923,762	60	\$567,750	\$520,000	\$34,065,050	98.08%	39
92066 RANCHITA	2	\$387,500	\$225,000	\$775,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	52	\$3,345,557	\$2,695,000	\$173,969,003	29	\$3,027,137	\$2,432,500	\$87,787,001	89.96%	51
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	131	\$579,285	\$549,900	\$75,886,458	83	\$533,852	\$519,000	\$44,309,728	99.05%	11
92070 SANTA YSABEL	1	\$545,000	\$545,000	\$545,000	0	\$	\$	\$	0.00%	
92071 SANTEE	76	\$459,319	\$469,900	\$34,908,255	43	\$455,439	\$459,000	\$19,583,900	99.36%	18
92075 SOLANA BEACH	17	\$1,218,147	\$1,094,876	\$20,708,504	13	\$1,238,846	\$1,185,000	\$16,105,000	97.84%	36
92078 SAN MARCOS	53	\$663,134	\$679,900	\$35,146,153	18	\$608,916	\$590,000	\$10,960,500	97.61%	17
92081 VISTA	73	\$546,576	\$535,000	\$39,900,087	38	\$483,286	\$479,900	\$18,364,900	98.48%	14
92082 VALLEY CENTER	42	\$985,447	\$660,000	\$41,388,804	23	\$694,647	\$640,000	\$15,976,900	97.92%	50
92083 VISTA	52	\$508,533	\$487,900	\$26,443,725	26	\$454,765	\$445,000	\$11,823,900	101.98%	16
92084 VISTA	73	\$668,794	\$599,000	\$48,822,024	43	\$650,401	\$629,000	\$27,967,277	96.14%	41
92086 WARNER SPRINGS	5	\$401,800	\$350,000	\$2,009,000	1	\$286,000	\$286,000	\$286,000	96.95%	54
92091 RANCHO SANTA FE	4	\$2,123,719	\$2,150,000	\$8,494,876	2	\$3,341,250	\$2,995,000	\$6,682,500	96.22%	132
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	5	\$836,000	\$975,000	\$4,180,000	2	\$587,000	\$439,000	\$1,174,000	100.00%	9
92102 SAN DIEGO	25	\$510,351	\$499,000	\$12,758,799	10	\$476,475	\$400,000	\$4,764,750	99.77%	18
92103 MISSION HILLS	53	\$1,014,834	\$849,876	\$53,786,237	16	\$854,250	\$658,500	\$13,668,000	85.38%	40
92104 NORTH PARK	57	\$560,076	\$559,000	\$31,924,373	16	\$563,625	\$549,000	\$9,018,000	98.22%	21
92105 EAST SAN DIEGO	42	\$405,416	\$410,000	\$17,027,485	22	\$401,414	\$414,375	\$8,831,125	99.83%	18

92106 POINT LOMA	29	\$1,194,457	\$895,000	\$34,639,256	16	\$862,844	\$830,000	\$13,805,505	97.94%	32
92107 OCEAN BEACH	28	\$804,056	\$780,000	\$22,513,571	11	\$852,681	\$787,000	\$9,379,500	97.41%	26
92108 MISSION VALLEY	0	\$	\$	\$	1	\$615,000	\$615,000	\$615,000	99.35%	8
92109 PACIFIC BEACH	49	\$1,130,460	\$925,000	\$55,392,552	18	\$850,392	\$735,000	\$15,307,072	96.96%	26
92110 OLD TOWN SD	19	\$807,758	\$774,876	\$15,347,403	14	\$766,178	\$750,000	\$10,726,500	97.85%	29
92111 LINDA VISTA	36	\$512,136	\$543,000	\$18,436,903	20	\$543,895	\$535,000	\$10,877,900	98.91%	13
92113 LOGAN HEIGHTS	30	\$351,675	\$359,000	\$10,550,276	12	\$363,500	\$360,000	\$4,362,000	102.35%	10
92114 ENCANTO	76	\$407,412	\$410,000	\$30,963,324	40	\$394,772	\$400,000	\$15,790,910	99.50%	26
92115 COLLEGE GROVE	90	\$542,143	\$515,876	\$48,792,885	48	\$503,778	\$482,500	\$24,181,375	97.50%	21
92116 NORMAL HEIGHTS	43	\$662,455	\$624,999	\$28,485,579	34	\$601,026	\$550,000	\$20,434,900	99.81%	19
92117 CLAIREMONT MESA	64	\$586,438	\$585,000	\$37,532,049	32	\$569,765	\$550,000	\$18,232,500	99.32%	14
92118 CORONADO	28	\$2,016,558	\$1,895,000	\$56,463,628	20	\$1,699,837	\$1,430,000	\$33,996,750	95.13%	94
92119 SAN CARLOS	33	\$533,738	\$559,000	\$17,613,361	20	\$559,325	\$550,000	\$11,186,500	99.35%	14
92120 DEL CERRO	53	\$660,378	\$629,900	\$35,000,075	24	\$588,682	\$585,000	\$14,128,390	99.71%	19
92121 SORRENTO	3	\$796,566	\$789,900	\$2,389,700	3	\$763,666	\$779,000	\$2,291,000	98.37%	18
92122 UNIVERSITY CITY	27	\$457,976	\$695,000	\$12,365,366	11	\$738,340	\$750,000	\$8,121,750	98.30%	14
92123 MISSION VALLEY	35	\$524,518	\$535,000	\$18,358,152	15	\$554,245	\$530,876	\$8,313,676	100.19%	12
92124 TIERRASANTA	23	\$625,630	\$619,000	\$14,389,500	10	\$701,450	\$655,000	\$7,014,500	98.43%	24
92126 MIRA MESA	106	\$522,185	\$529,000	\$55,351,700	59	\$534,949	\$530,000	\$31,562,000	99.14%	10
92127 RANCHO BERNARDO	67	\$1,033,480	\$795,000	\$69,243,223	30	\$1,017,483	\$917,500	\$30,524,500	95.82%	29
92128 RANCHO BERNARDO	97	\$636,362	\$649,000	\$61,727,157	79	\$637,440	\$630,000	\$50,357,800	98.22%	16
92129 RANCHO PENASQUITOS	99	\$706,851	\$699,000	\$69,978,279	39	\$668,987	\$665,000	\$26,090,500	98.86%	10
92130 CARMEL VALLEY	102	\$1,229,062	\$1,150,000	\$125,364,356	63	\$1,163,155	\$1,050,000	\$73,278,788	95.58%	24
92131 SCRIPPS MIRAMAR	70	\$763,641	\$700,000	\$53,454,881	36	\$745,013	\$735,000	\$26,820,500	97.46%	14
92139 PARADISE HILLS	22	\$401,177	\$440,000	\$8,825,900	17	\$408,441	\$400,000	\$6,943,500	98.57%	17
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	80	\$500,803	\$475,000	\$40,064,280	32	\$492,380	\$449,900	\$15,756,176	96.82%	18
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	8	\$723,861	\$449,000	\$5,790,888	6	\$454,166	\$445,000	\$2,725,000	98.24%	8
TOTALS	4,540			\$3,361,429,239	2,346			1,626,433,716		