

**MONTH ENDING JUNE 30, 2005  
LOTS AND LAND**

		<b>New Listings</b>	<b>Average List Price</b>	<b>Median List Price</b>	<b>Total New Listing Value</b>	<b>Sold Listings</b>	<b>Average Sold Price</b>	<b>Median Sale Price</b>	<b>Total Sold Value</b>	<b>% Sale Price to List Price</b>	<b>Average Days on Market</b>
91901	ALPINE	5	\$273,400	\$330,000	\$1,367,000	1	\$325,000	\$325,000	\$325,000	82.28%	138
91902	BONITA	1	\$550,000	\$550,000	\$550,000	0	\$	\$	\$	0.00%	
91905	BOULEVARD	3	\$169,666	\$145,000	\$509,000	0	\$	\$	\$	0.00%	
91906	CAMPO	7	\$456,271	\$265,000	\$3,193,900	1	\$15,000	\$15,000	\$15,000	100.00%	22
91910	CHULA VISTA	1	\$450,000	\$450,000	\$450,000	3	\$701,666	\$780,000	\$2,105,000	96.87%	157
91911	CHULA VISTA	2	\$367,500	\$315,000	\$735,000	0	\$	\$	\$	0.00%	
91913	CHULA VISTA	1	\$350,000	\$350,000	\$350,000	0	\$	\$	\$	0.00%	
91914	CHULA VISTA	0	\$	\$	\$	1	\$1,025,000	\$1,025,000	\$1,025,000	93.27%	126
91915	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916	DESCANSO	3	\$209,966	\$200,000	\$629,900	0	\$	\$	\$	0.00%	
91917	DULZURA	1	\$425,000	\$425,000	\$425,000	1	\$160,000	\$160,000	\$160,000	100.00%	592
91931	GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932	IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934	JACUMBA	3	\$264,000	\$145,000	\$792,000	2	\$52,500	\$50,000	\$105,000	84.68%	25
91935	JAMUL	9	\$1,007,166	\$267,500	\$9,064,500	1	\$800,000	\$800,000	\$800,000	82.05%	167
91941	LA MESA	4	\$749,500	\$499,000	\$2,998,000	1	\$150,000	\$150,000	\$150,000	50.17%	9
91942	LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945	LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948	MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950	NATIONAL CITY	2	\$302,938	\$255,876	\$605,876	2	\$550,000	\$250,000	\$1,100,000	95.66%	20
91962	PINE VALLEY	1	\$199,876	\$199,876	\$199,876	1	\$209,000	\$209,000	\$209,000	100.00%	206
91963	POTRERO	2	\$400,000	\$325,000	\$800,000	1	\$75,000	\$75,000	\$75,000	93.87%	20
91977	SPRING VALLEY	7	\$542,842	\$200,000	\$3,799,900	1	\$1,150,000	\$1,150,000	\$1,150,000	85.19%	310
91978	SPRING VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91980	TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003	BONSAL	4	\$936,975	\$599,000	\$3,747,900	5	\$479,700	\$476,000	\$2,398,500	98.26%	63
92004	BORREGO SPRINGS	24	\$88,845	\$63,000	\$2,132,295	5	\$77,500	\$75,000	\$387,500	94.51%	55
92007	CARDIFF BY THE SEA	1	\$975,000	\$975,000	\$975,000	0	\$	\$	\$	0.00%	
92008	CARLSBAD	4	\$1,130,750	\$849,000	\$4,523,000	0	\$	\$	\$	0.00%	
92009	CARLSBAD	4	\$1,360,000	\$740,000	\$5,440,000	1	\$1,125,000	\$1,125,000	\$1,125,000	94.14%	69
92014	DEL MAR	3	\$2,066,333	\$2,200,000	\$6,199,000	1	\$1,500,000	\$1,500,000	\$1,500,000	96.77%	201
92019	EL CAJON	2	\$267,500	\$260,000	\$535,000	3	\$291,666	\$240,000	\$875,000	96.31%	139
92020	EL CAJON	1	\$840,000	\$840,000	\$840,000	0	\$	\$	\$	0.00%	
92021	EL CAJON	2	\$374,450	\$299,900	\$748,900	0	\$	\$	\$	0.00%	
92024	ENCINITAS	6	\$1,338,166	\$850,000	\$8,029,000	2	\$1,015,000	\$640,000	\$2,030,000	94.86%	85
92025	ESCONDIDO	8	\$871,484	\$549,000	\$6,971,876	1	\$120,000	\$120,000	\$120,000	100.00%	38
92026	ESCONDIDO	10	\$486,400	\$425,000	\$4,864,000	1	\$335,000	\$335,000	\$335,000	96.33%	48
92027	ESCONDIDO	2	\$884,500	\$369,000	\$1,769,000	1	\$410,259	\$410,259	\$410,259	137.21%	14
92028	FALLBROOK	34	\$633,861	\$469,000	\$21,551,276	7	\$344,714	\$318,000	\$2,413,000	96.60%	126
92029	ESCONDIDO	3	\$1,080,000	\$950,000	\$3,240,000	0	\$	\$	\$	0.00%	
92036	JULIAN	16	\$215,425	\$159,000	\$3,446,800	4	\$129,575	\$88,900	\$518,300	104.33%	27
92037	LA JOLLA	1	\$	\$	\$	1	\$1,175,000	\$1,175,000	\$1,175,000	98.33%	5
92040	LAKESIDE	2	\$400,000	\$350,000	\$800,000	3	\$363,583	\$455,000	\$1,090,750	92.68%	101
92054	OCEANSIDE	5	\$959,975	\$750,000	\$4,799,876	0	\$	\$	\$	0.00%	
92056	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059	PALA	2	\$532,000	\$389,000	\$1,064,000	1	\$210,000	\$210,000	\$210,000	95.45%	98
92060	PALOMAR MTN	3	\$159,966	\$89,900	\$479,900	0	\$	\$	\$	0.00%	
92061	PAUMA VALLEY	4	\$318,625	\$239,500	\$1,274,500	1	\$1,350,000	\$1,350,000	\$1,350,000	100.00%	45
92064	POWAY	5	\$777,780	\$725,000	\$3,888,900	0	\$	\$	\$	0.00%	
92065	RAMONA	9	\$506,644	\$391,800	\$4,559,800	6	\$388,333	\$375,000	\$2,330,000	83.18%	130
92066	RANCHITA	2	\$137,500	\$115,000	\$275,000	1	\$160,000	\$160,000	\$160,000	96.97%	92
92067	RANCHO SANTA FE	20	\$1,509,495	\$1,100,000	\$30,189,900	1	\$3,000,000	\$3,000,000	\$3,000,000	85.84%	110
92068	SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069	SAN MARCOS	3	\$2,381,800	\$2,640,000	\$7,145,400	0	\$	\$	\$	0.00%	
92070	SANTA YSABEL	1	\$225,000	\$225,000	\$225,000	1	\$40,000	\$40,000	\$40,000	66.67%	243
92071	SANTEE	1	\$2,500,000	\$2,500,000	\$2,500,000	0	\$	\$	\$	0.00%	
92075	SOLANA BEACH	1	\$535,000	\$535,000	\$535,000	1	\$2,500,000	\$2,500,000	\$2,500,000	96.34%	0
92078	SAN MARCOS	1	\$550,000	\$550,000	\$550,000	0	\$	\$	\$	0.00%	
92081	VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	11	\$462,070	\$385,000	\$5,082,776	4	\$486,250	\$325,000	\$1,945,000	97.67%	209
92083	VISTA	1	\$229,000	\$229,000	\$229,000	0	\$	\$	\$	0.00%	
92084	VISTA	4	\$1,376,475	\$799,000	\$5,505,900	5	\$364,400	\$307,000	\$1,822,000	92.91%	36
92086	WARNER SPRINGS	2	\$355,500	\$312,000	\$711,000	0	\$	\$	\$	0.00%	
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$150,000	\$150,000	\$150,000	1	\$685,000	\$685,000	\$685,000	85.63%	101
92103	MISSION HILLS	2	\$1,945,000	\$890,000	\$3,890,000	1	\$539,100	\$539,100	\$539,100	102.69%	14
92104	NORTH PARK	2	\$1,397,499	\$999,999	\$2,794,999	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	6	\$610,833	\$250,000	\$3,665,000	0	\$	\$	\$	0.00%	
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	1	\$419,000	\$419,000	\$419,000	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	1	\$699,000	\$699,000	\$699,000	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	1	\$450,000	\$450,000	\$450,000	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	1	\$650,000	\$650,000	\$650,000	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	4	\$397,250	\$350,000	\$1,589,000	0	\$	\$	\$	0.00%	
92114	ENCANTO	1	\$349,876	\$349,876	\$349,876	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	3	\$459,333	\$530,000	\$1,378,000	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92117	CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92118	CORONADO	1	\$3,750,000	\$3,750,000	\$3,750,000	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	1	\$325,000	\$325,000	\$325,000	1	\$298,000	\$298,000	\$298,000	85.14%	5
92120	DEL CERRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	6	\$1,382,500	\$1,060,000	\$8,295,000	1	\$1,825,000	\$1,825,000	\$1,825,000	94.81%	0
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	4	\$1,761,000	\$1,595,000	\$7,044,000	2	\$1,355,000	\$410,000	\$2,710,000	90.31%	55
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	3	\$1,058,333	\$999,999	\$3,174,999	0	\$	\$	\$	0.00%	
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	1	\$395,000	\$395,000	\$395,000	0	\$	\$	\$	0.00%	
<b>TOTALS</b>		<b>293</b>			<b>\$210,317,825</b>	<b>78</b>			<b>\$41,011,409</b>		