

YEAR TO DATE ENDING APRIL 30, 2004
SINGLE FAMILY ATTACHED HOMES

| Zip Code | New Listings | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE | 8 | \$295,612 | \$279,000 | \$2,364,900 | 5 | \$259,600 | \$240,000 | \$1,298,000 | 98.12% | 12 |
| 91902 BONITA | 33 | \$331,934 | \$329,000 | \$10,953,841 | 22 | \$312,977 | \$330,000 | \$6,885,500 | 98.87% | 17 |
| 91905 BOULEVARD | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91906 CAMPO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91910 CHULA VISTA | 119 | \$329,429 | \$334,900 | \$39,202,106 | 78 | \$314,386 | \$320,000 | \$24,522,150 | 99.31% | 17 |
| 91911 CHULA VISTA | 108 | \$263,121 | \$290,000 | \$28,417,115 | 74 | \$274,104 | \$280,000 | \$20,283,726 | 99.99% | 19 |
| 91913 CHULA VISTA | 79 | \$332,968 | \$339,900 | \$26,304,510 | 57 | \$337,685 | \$330,000 | \$19,248,100 | 99.36% | 10 |
| 91914 CHULA VISTA | 25 | \$370,290 | \$395,000 | \$9,257,252 | 26 | \$371,546 | \$387,900 | \$9,660,200 | 99.96% | 26 |
| 91915 CHULA VISTA | 46 | \$341,236 | \$369,900 | \$15,696,883 | 34 | \$358,511 | \$359,000 | \$12,189,400 | 99.41% | 15 |
| 91916 DESCANSO | 2 | \$255,000 | \$ | \$510,000 | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91917 DULZURA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91931 GUATAY | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91932 IMPERIAL BEACH | 57 | \$563,917 | \$484,900 | \$32,143,290 | 50 | \$474,119 | \$401,000 | \$23,705,953 | 97.38% | 54 |
| 91934 JACUMBA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91935 JAMUL | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91941 LA MESA | 43 | \$270,505 | \$299,000 | \$11,631,727 | 30 | \$288,999 | \$290,000 | \$8,669,975 | 99.01% | 23 |
| 91942 LA MESA | 46 | \$299,784 | \$295,000 | \$13,790,075 | 40 | \$287,320 | \$283,000 | \$11,492,800 | 99.40% | 31 |
| 91945 LEMON GROVE | 21 | \$243,698 | \$260,000 | \$5,117,676 | 13 | \$260,478 | \$250,000 | \$3,386,225 | 99.40% | 16 |
| 91948 MOUNT LAGUNA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91950 NATIONAL CITY | 21 | \$286,739 | \$299,000 | \$6,021,528 | 9 | \$268,111 | \$255,000 | \$2,413,000 | 99.15% | 13 |
| 91962 PINE VALLEY | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91963 POTRERO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 91977 SPRING VALLEY | 59 | \$270,149 | \$280,000 | \$15,938,800 | 56 | \$264,058 | \$262,500 | \$14,787,300 | 100.26% | 24 |
| 91978 SPRING VALLEY | 16 | \$290,454 | \$290,000 | \$4,647,276 | 14 | \$264,035 | \$262,000 | \$3,696,500 | 98.35% | 13 |
| 91980 TECATE | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92003 BONSAI | 14 | \$300,714 | \$289,900 | \$4,210,000 | 8 | \$296,437 | \$255,000 | \$2,371,500 | 100.28% | 14 |
| 92004 BORREGO SPRINGS | 2 | \$164,750 | \$ | \$329,500 | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92007 CARDIFF BY THE SEA | 50 | \$662,150 | \$559,000 | \$33,107,533 | 30 | \$497,913 | \$420,000 | \$14,937,400 | 98.39% | 16 |
| 92008 CARLSBAD | 146 | \$422,344 | \$409,900 | \$61,662,333 | 89 | \$389,582 | \$374,900 | \$34,672,800 | 98.41% | 20 |
| 92009 CARLSBAD | 304 | \$414,144 | \$420,000 | \$125,899,801 | 213 | \$394,933 | \$390,000 | \$84,120,794 | 98.67% | 24 |
| 92014 DEL MAR | 67 | \$616,986 | \$610,000 | \$41,338,078 | 46 | \$799,793 | \$750,000 | \$36,790,500 | 98.23% | 35 |
| 92019 EL CAJON | 72 | \$337,739 | \$329,900 | \$24,317,230 | 58 | \$319,331 | \$315,000 | \$18,521,200 | 98.86% | 23 |
| 92020 EL CAJON | 63 | \$240,405 | \$259,900 | \$15,145,532 | 29 | \$250,817 | \$245,000 | \$7,273,700 | 100.28% | 32 |
| 92021 EL CAJON | 56 | \$259,139 | \$263,000 | \$14,511,820 | 38 | \$267,810 | \$260,000 | \$10,176,800 | 100.05% | 26 |
| 92024 ENCINITAS | 95 | \$436,521 | \$419,000 | \$41,469,564 | 63 | \$419,179 | \$400,000 | \$26,408,326 | 99.20% | 20 |
| 92025 ESCONDIDO | 50 | \$258,018 | \$275,000 | \$12,900,940 | 43 | \$265,530 | \$249,000 | \$11,417,800 | 98.79% | 26 |
| 92026 ESCONDIDO | 68 | \$295,144 | \$285,000 | \$20,069,814 | 73 | \$258,491 | \$244,900 | \$18,869,880 | 99.84% | 30 |
| 92027 ESCONDIDO | 77 | \$225,972 | \$225,000 | \$17,399,876 | 60 | \$211,826 | \$210,000 | \$12,709,592 | 99.36% | 31 |
| 92028 FALLBROOK | 9 | \$215,200 | \$200,000 | \$1,936,800 | 7 | \$232,642 | \$215,000 | \$1,628,500 | 99.42% | 25 |
| 92029 ESCONDIDO | 7 | \$331,128 | \$329,000 | \$2,317,900 | 4 | \$323,625 | \$285,000 | \$1,294,500 | 99.21% | 19 |
| 92036 JULIAN | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92037 LA JOLLA | 204 | \$852,254 | \$730,000 | \$173,859,902 | 123 | \$713,695 | \$610,000 | \$87,784,540 | 96.18% | 50 |
| 92040 LAKESIDE | 51 | \$235,416 | \$219,000 | \$12,006,252 | 31 | \$215,229 | \$205,000 | \$6,672,100 | 99.68% | 20 |
| 92054 OCEANSIDE | 112 | \$370,421 | \$325,000 | \$41,487,153 | 91 | \$362,257 | \$310,000 | \$32,965,450 | 98.51% | 29 |
| 92056 OCEANSIDE | 143 | \$293,738 | \$280,000 | \$42,004,644 | 100 | \$308,010 | \$285,000 | \$30,801,053 | 99.28% | 20 |
| 92057 OCEANSIDE | 171 | \$279,865 | \$279,500 | \$47,856,954 | 128 | \$264,282 | \$259,000 | \$33,828,190 | 99.12% | 25 |
| 92059 PALA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92060 PALOMAR MTN | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92061 PAUMA VALLEY | 8 | \$275,956 | \$269,000 | \$2,207,650 | 5 | \$265,980 | \$270,000 | \$1,329,900 | 97.14% | 61 |
| 92064 POWAY | 38 | \$391,312 | \$399,876 | \$14,869,880 | 23 | \$370,795 | \$385,000 | \$8,528,300 | 98.97% | 22 |
| 92065 RAMONA | 24 | \$237,858 | \$270,000 | \$5,708,600 | 17 | \$251,964 | \$265,000 | \$4,283,400 | 99.42% | 35 |
| 92066 RANCHITA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92067 RANCHO SANTA FE | 23 | \$712,680 | \$799,876 | \$16,391,652 | 9 | \$804,000 | \$800,000 | \$7,236,000 | 96.05% | 44 |
| 92068 SAN LUIS REY | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92069 SAN MARCOS | 94 | \$307,937 | \$300,000 | \$28,946,147 | 73 | \$288,688 | \$270,000 | \$21,074,290 | 98.46% | 23 |
| 92070 SANTA YSABEL | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92071 SANTEE | 138 | \$297,863 | \$310,000 | \$41,105,115 | 94 | \$283,422 | \$279,000 | \$26,641,700 | 99.17% | 21 |

| | | | | | | | | | | |
|--------------------------|--------------|-------------|-----------|------------------------|--------------|-----------|-----------|------------------------|---------|----|
| 92075 SOLANA BEACH | 74 | \$581,800 | \$585,000 | \$43,053,256 | 50 | \$633,444 | \$572,000 | \$31,672,225 | 97.56% | 34 |
| 92078 SAN MARCOS | 33 | \$408,997 | \$460,209 | \$13,496,929 | 15 | \$431,908 | \$442,500 | \$6,478,620 | 98.78% | 23 |
| 92081 VISTA | 33 | \$278,177 | \$272,500 | \$9,179,852 | 15 | \$294,193 | \$266,500 | \$4,412,900 | 98.41% | 13 |
| 92082 VALLEY CENTER | 3 | \$ | \$ | \$ | 1 | \$148,000 | \$148,000 | \$148,000 | 95.48% | 19 |
| 92083 VISTA | 54 | \$281,214 | \$275,000 | \$15,185,570 | 33 | \$263,081 | \$250,000 | \$8,681,677 | 99.86% | 19 |
| 92084 VISTA | 39 | \$261,364 | \$279,900 | \$10,193,200 | 24 | \$256,600 | \$265,000 | \$6,158,400 | 99.91% | 23 |
| 92086 WARNER SPRINGS | 1 | \$105,000 | \$105,000 | \$105,000 | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92091 RANCHO SANTA FE | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92093 LA JOLLA | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92101 SAN DIEGO DOWNTOWN | 254 | \$1,025,638 | \$674,876 | \$260,512,172 | 189 | \$679,235 | \$595,700 | \$128,375,600 | 95.97% | 53 |
| 92102 SAN DIEGO | 39 | \$236,232 | \$225,000 | \$9,213,076 | 45 | \$220,155 | \$222,000 | \$9,907,002 | 100.23% | 22 |
| 92103 MISSION HILLS | 203 | \$457,080 | \$389,000 | \$92,787,308 | 130 | \$394,416 | \$355,000 | \$51,274,107 | 98.08% | 18 |
| 92104 NORTH PARK | 115 | \$271,206 | \$289,000 | \$31,188,758 | 87 | \$269,592 | \$270,000 | \$23,454,576 | 99.59% | 34 |
| 92105 EAST SAN DIEGO | 71 | \$213,098 | \$217,000 | \$15,129,976 | 57 | \$209,847 | \$216,900 | \$11,961,290 | 99.48% | 37 |
| 92106 POINT LOMA | 10 | \$582,475 | \$595,000 | \$5,824,752 | 8 | \$612,937 | \$565,000 | \$4,903,500 | 94.01% | 43 |
| 92107 OCEAN BEACH | 45 | \$425,507 | \$435,876 | \$19,147,826 | 33 | \$391,896 | \$389,000 | \$12,932,600 | 98.68% | 30 |
| 92108 MISSION VALLEY | 183 | \$309,945 | \$299,876 | \$56,720,104 | 144 | \$298,965 | \$290,000 | \$43,051,034 | 98.99% | 23 |
| 92109 PACIFIC BEACH | 179 | \$767,364 | \$575,900 | \$137,358,302 | 108 | \$530,499 | \$495,000 | \$57,293,970 | 98.81% | 36 |
| 92110 OLD TOWN SD | 105 | \$342,692 | \$345,000 | \$35,982,738 | 67 | \$328,035 | \$314,000 | \$21,978,400 | 99.44% | 22 |
| 92111 LINDA VISTA | 114 | \$376,705 | \$390,000 | \$42,944,406 | 114 | \$362,044 | \$369,500 | \$41,273,118 | 99.49% | 21 |
| 92113 LOGAN HEIGHTS | 49 | \$259,050 | \$274,900 | \$12,693,476 | 24 | \$254,512 | \$270,000 | \$6,108,300 | 99.50% | 18 |
| 92114 ENCANTO | 1 | \$275,000 | \$ | \$275,000 | 5 | \$206,592 | \$191,990 | \$1,032,960 | 100.19% | 41 |
| 92115 COLLEGE GROVE | 86 | \$270,818 | \$289,000 | \$23,290,403 | 62 | \$255,747 | \$260,000 | \$15,856,370 | 98.99% | 26 |
| 92116 NORMAL HEIGHTS | 81 | \$325,896 | \$320,000 | \$26,397,636 | 65 | \$293,845 | \$300,000 | \$19,099,966 | 99.52% | 33 |
| 92117 CLAIREMONT MESA | 43 | \$346,490 | \$379,000 | \$14,899,080 | 34 | \$338,866 | \$350,000 | \$11,521,477 | 99.00% | 25 |
| 92118 CORONADO | 80 | \$1,059,030 | \$800,000 | \$84,722,476 | 54 | \$931,523 | \$750,000 | \$50,302,250 | 95.76% | 84 |
| 92119 SAN CARLOS | 75 | \$289,657 | \$290,000 | \$21,724,340 | 49 | \$271,580 | \$269,000 | \$13,307,450 | 99.56% | 22 |
| 92120 DEL CERRO | 52 | \$322,913 | \$329,900 | \$16,791,493 | 36 | \$307,380 | \$290,000 | \$11,065,695 | 98.65% | 18 |
| 92121 SORRENTO | 25 | \$387,650 | \$430,000 | \$9,691,252 | 14 | \$415,857 | \$418,000 | \$5,822,000 | 100.46% | 4 |
| 92122 UNIVERSITY CITY | 108 | \$441,427 | \$429,900 | \$47,674,145 | 74 | \$433,587 | \$403,000 | \$32,085,470 | 98.92% | 20 |
| 92123 MISSION VALLEY | 38 | \$336,696 | \$320,000 | \$12,794,475 | 24 | \$312,516 | \$287,500 | \$7,500,400 | 98.70% | 13 |
| 92124 TIERRASANTA | 63 | \$431,258 | \$430,000 | \$27,169,280 | 44 | \$417,829 | \$392,500 | \$18,384,500 | 99.60% | 17 |
| 92126 MIRA MESA | 160 | \$307,974 | \$315,000 | \$49,275,951 | 122 | \$294,910 | \$297,000 | \$35,979,114 | 99.68% | 18 |
| 92127 RANCHO BERNARDO | 79 | \$350,355 | \$345,000 | \$27,678,097 | 43 | \$337,006 | \$320,000 | \$14,491,300 | 99.60% | 9 |
| 92128 RANCHO BERNARDO | 224 | \$369,446 | \$379,900 | \$82,756,064 | 181 | \$343,576 | \$355,000 | \$62,187,395 | 98.87% | 24 |
| 92129 RANCHO PENASQUITOS | 117 | \$323,752 | \$325,000 | \$37,879,089 | 72 | \$323,609 | \$305,000 | \$23,299,899 | 99.61% | 12 |
| 92130 CARMEL VALLEY | 161 | \$513,610 | \$519,000 | \$82,691,363 | 97 | \$486,544 | \$489,000 | \$47,194,800 | 100.05% | 13 |
| 92131 SCRIPPS MIRAMAR | 149 | \$412,768 | \$425,000 | \$61,502,527 | 90 | \$413,797 | \$410,000 | \$37,241,770 | 99.53% | 9 |
| 92139 PARADISE HILLS | 94 | \$298,860 | \$300,000 | \$28,092,897 | 71 | \$286,545 | \$287,000 | \$20,344,750 | 99.11% | 27 |
| 92145 MIRAMAR | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92154 OTAY MESA | 69 | \$276,563 | \$288,900 | \$19,082,884 | 42 | \$269,437 | \$271,000 | \$11,316,376 | 99.37% | 17 |
| 92155 SAN DIEGO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92161 SAN DIEGO | 0 | \$0 | \$ | \$ | 0 | \$0 | \$ | \$ | 0.00% | 0 |
| 92173 SAN YSIDRO | 45 | \$235,343 | \$255,000 | \$10,590,435 | 20 | \$223,800 | \$215,000 | \$4,476,000 | 98.37% | 23 |
| TOTALS | 6,123 | | | \$2,560,753,237 | 4,306 | | | \$1,617,152,305 | | |