

**MONTH ENDING APRIL 30, 2005  
MOBILE AND MANUFACTURED HOMES**

| Zip Code | New Listings       | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |     |
|----------|--------------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------------|------------------------|-----|
| 91901    | ALPINE             | 0                  | \$                | \$                      | 0             | \$                 | \$                | \$               | 0.00%                      |                        |     |
| 91902    | BONITA             | 0                  | \$                | \$                      | 0             | \$                 | \$                | \$               | 0.00%                      |                        |     |
| 91905    | BOULEVARD          | 0                  | \$                | \$                      | 0             | \$                 | \$                | \$               | 0.00%                      |                        |     |
| 91906    | CAMPO              | 0                  | \$                | \$                      | 0             | \$                 | \$                | \$               | 0.00%                      |                        |     |
| 91910    | CHULA VISTA        | 1                  | \$64,900          | \$64,900                | \$64,900      | 1                  | \$15,000          | \$15,000         | 88.24%                     | 17                     |     |
| 91911    | CHULA VISTA        | 11                 | \$122,445         | \$129,500               | \$1,346,900   | 3                  | \$64,166          | \$67,500         | \$192,500                  | 91.93%                 | 105 |
| 91913    | CHULA VISTA        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91914    | CHULA VISTA        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91915    | CHULA VISTA        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91916    | DESCANSO           | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91917    | DULZURA            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91931    | GUATAY             | 0                  | \$                | \$                      | \$            | 2                  | \$39,000          | \$11,000         | \$78,000                   | 74.00%                 | 15  |
| 91932    | IMPERIAL BEACH     | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91934    | JACUMBA            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91935    | JAMUL              | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91941    | LA MESA            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91942    | LA MESA            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91945    | LEMON GROVE        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91948    | MOUNT LAGUNA       | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91950    | NATIONAL CITY      | 1                  | \$130,000         | \$130,000               | \$130,000     | 1                  | \$25,000          | \$25,000         | \$25,000                   | 71.43%                 | 43  |
| 91962    | PINE VALLEY        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91963    | POTRERO            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 91977    | SPRING VALLEY      | 5                  | \$81,199          | \$89,000                | \$405,998     | 1                  | \$97,500          | \$97,500         | \$97,500                   | 100.00%                | 108 |
| 91978    | SPRING VALLEY      | 8                  | \$67,475          | \$52,900                | \$539,800     | 1                  | \$47,500          | \$47,500         | \$47,500                   | 95.19%                 | 12  |
| 91980    | TECATE             | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92003    | BONSAL             | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92004    | BORREGO SPRINGS    | 3                  | \$41,166          | \$45,000                | \$123,500     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92007    | CARDIFF BY THE SEA | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92008    | CARLSBAD           | 1                  | \$345,000         | \$345,000               | \$345,000     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92009    | CARLSBAD           | 11                 | \$226,900         | \$203,000               | \$2,495,900   | 3                  | \$182,000         | \$181,000        | \$546,000                  | 97.24%                 | 46  |
| 92014    | DEL MAR            | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92019    | EL CAJON           | 2                  | \$57,400          | \$49,900                | \$114,800     | 1                  | \$23,000          | \$23,000         | \$23,000                   | 92.00%                 | 109 |
| 92020    | EL CAJON           | 1                  | \$20,000          | \$20,000                | \$20,000      | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92021    | EL CAJON           | 17                 | \$114,300         | \$92,800                | \$1,943,100   | 3                  | \$56,333          | \$38,000         | \$169,000                  | 95.86%                 | 124 |
| 92024    | ENCINITAS          | 5                  | \$144,655         | \$115,000               | \$723,276     | 2                  | \$226,000         | \$225,000        | \$452,000                  | 92.81%                 | 48  |
| 92025    | ESCONDIDO          | 3                  | \$56,133          | \$65,000                | \$168,400     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92026    | ESCONDIDO          | 20                 | \$178,825         | \$239,000               | \$3,576,500   | 10                 | \$236,990         | \$262,000        | \$2,369,900                | 94.84%                 | 66  |
| 92027    | ESCONDIDO          | 15                 | \$71,220          | \$62,000                | \$1,068,300   | 8                  | \$73,125          | \$68,000         | \$585,000                  | 96.73%                 | 88  |
| 92028    | FALLBROOK          | 6                  | \$95,900          | \$69,000                | \$575,400     | 3                  | \$150,333         | \$85,000         | \$451,000                  | 96.29%                 | 92  |
| 92029    | ESCONDIDO          | 7                  | \$138,521         | \$114,900               | \$969,649     | 4                  | \$144,100         | \$95,000         | \$576,400                  | 97.40%                 | 113 |
| 92036    | JULIAN             | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92037    | LA JOLLA           | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92040    | LAKESIDE           | 11                 | \$151,390         | \$89,900                | \$1,665,300   | 2                  | \$200,000         | \$190,000        | \$400,000                  | 92.98%                 | 104 |
| 92054    | OCEANSIDE          | 13                 | \$98,838          | \$99,900                | \$1,284,900   | 8                  | \$87,550          | \$83,000         | \$700,400                  | 93.45%                 | 85  |
| 92056    | OCEANSIDE          | 0                  | \$                | \$                      | \$            | 2                  | \$67,000          | \$54,000         | \$134,000                  | 97.95%                 | 89  |
| 92057    | OCEANSIDE          | 1                  | \$119,000         | \$119,000               | \$119,000     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92059    | PALA               | 1                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92060    | PALOMAR MTN        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92061    | PAUMA VALLEY       | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92064    | POWAY              | 3                  | \$95,566          | \$99,500                | \$286,700     | 1                  | \$35,000          | \$35,000         | \$35,000                   | 100.00%                | 291 |
| 92065    | RAMONA             | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92066    | RANCHITA           | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92067    | RANCHO SANTA FE    | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92068    | SAN LUIS REY       | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92069    | SAN MARCOS         | 15                 | \$143,416         | \$147,500               | \$2,151,250   | 9                  | \$111,088         | \$75,900         | \$999,800                  | 94.89%                 | 91  |
| 92070    | SANTA YSABEL       | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92071    | SANTEE             | 11                 | \$129,772         | \$89,000                | \$1,427,500   | 4                  | \$118,500         | \$100,000        | \$474,000                  | 92.07%                 | 45  |
| 92075    | SOLANA BEACH       | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92078    | SAN MARCOS         | 29                 | \$154,441         | \$174,900               | \$4,478,800   | 5                  | \$114,060         | \$100,000        | \$570,300                  | 96.71%                 | 52  |
| 92081    | VISTA              | 3                  | \$92,333          | \$65,000                | \$277,000     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92082    | VALLEY CENTER      | 7                  | \$63,028          | \$49,900                | \$441,200     | 3                  | \$84,000          | \$71,000         | \$252,000                  | 93.85%                 | 86  |
| 92083    | VISTA              | 7                  | \$88,225          | \$85,000                | \$617,576     | 3                  | \$89,500          | \$83,500         | \$268,500                  | 95.72%                 | 30  |
| 92084    | VISTA              | 3                  | \$87,816          | \$78,500                | \$263,449     | 1                  | \$78,000          | \$78,000         | \$78,000                   | 78.00%                 | 60  |
| 92086    | WARNER SPRINGS     | 4                  | \$145,200         | \$144,900               | \$580,800     | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92091    | RANCHO SANTA FE    | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92093    | LA JOLLA           | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92101    | SAN DIEGO DOWNTOWN | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92102    | SAN DIEGO          | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92103    | MISSION HILLS      | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92104    | NORTH PARK         | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92105    | EAST SAN DIEGO     | 5                  | \$56,760          | \$69,900                | \$283,800     | 2                  | \$59,500          | \$58,000         | \$119,000                  | 96.12%                 | 95  |
| 92106    | POINT LOMA         | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92107    | OCEAN BEACH        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92108    | MISSION VALLEY     | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92109    | PACIFIC BEACH      | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |
| 92110    | OLD TOWN SD        | 0                  | \$                | \$                      | \$            | 0                  | \$                | \$               | 0.00%                      |                        |     |

|               |                    |            |           |           |                     |           |           |           |                     |        |     |
|---------------|--------------------|------------|-----------|-----------|---------------------|-----------|-----------|-----------|---------------------|--------|-----|
| 92111         | LINDA VISTA        | 0          | \$        | \$        | \$                  | 1         | \$159,000 | \$159,000 | \$159,000           | 94.08% | 41  |
| 92113         | LOGAN HEIGHTS      | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92114         | ENCANTO            | 2          | \$90,000  | \$90,000  | \$180,000           | 1         | \$82,000  | \$82,000  | \$82,000            | 86.32% | 231 |
| 92115         | COLLEGE GROVE      | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92116         | NORMAL HEIGHTS     | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92117         | CLAIREMONT MESA    | 4          | \$139,375 | \$125,000 | \$557,500           | 1         | \$81,000  | \$81,000  | \$81,000            | 91.01% | 103 |
| 92118         | CORONADO           | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92119         | SAN CARLOS         | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92120         | DEL CERRO          | 2          | \$110,250 | \$57,000  | \$220,500           | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92121         | SORRENTO           | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92122         | UNIVERSITY CITY    | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92123         | MISSION VALLEY     | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92124         | TIERRASANTA        | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92126         | MIRA MESA          | 0          | \$        | \$        | \$                  | 1         | \$83,500  | \$83,500  | \$83,500            | 92.88% | 5   |
| 92127         | RANCHO BERNARDO    | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92128         | RANCHO BERNARDO    | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92129         | RANCHO PENASQUITOS | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92130         | CARMEL VALLEY      | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92131         | SCRIPPS MIRAMAR    | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92139         | PARADISE HILLS     | 1          | \$79,900  | \$79,900  | \$79,900            | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92145         | MIRAMAR            | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92154         | OTAY MESA          | 2          | \$19,000  | \$        | \$38,000            | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92155         | SAN DIEGO          | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92161         | SAN DIEGO          | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| 92173         | SAN YSIDRO         | 0          | \$        | \$        | \$                  | 0         | \$        | \$        | \$                  | 0.00%  |     |
| <b>TOTALS</b> |                    | <b>241</b> |           |           | <b>\$29,564,598</b> | <b>87</b> |           |           | <b>\$10,064,300</b> |        |     |