

**MONTH ENDING APRIL 30, 2005
LOTS AND LAND**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market	
91901	ALPINE	6	\$332,354	\$264,800	\$1,994,126	2	\$394,000	\$385,000	\$788,000	91.63%	36
91902	BONITA	1	\$470,000	\$470,000	\$470,000	0	\$	\$	\$	0.00%	
91905	BOULEVARD	2	\$142,500	\$135,000	\$285,000	1	\$350,000	\$350,000	\$350,000	88.61%	378
91906	CAMPO	5	\$238,599	\$209,000	\$1,192,999	1	\$649,000	\$649,000	\$649,000	99.85%	151
91910	CHULA VISTA	1	\$899,000	\$899,000	\$899,000	2	\$642,500	\$635,000	\$1,285,000	98.92%	4
91911	CHULA VISTA	2	\$662,500	\$225,000	\$1,325,000	0	\$	\$	\$	0.00%	
91913	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91914	CHULA VISTA	3	\$1,174,666	\$1,250,000	\$3,524,000	1	\$875,000	\$875,000	\$875,000	87.94%	102
91915	CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916	DESCANSO	2	\$399,000	\$399,000	\$798,000	0	\$	\$	\$	0.00%	
91917	DULZURA	0	\$	\$	\$	2	\$263,000	\$250,000	\$526,000	79.94%	215
91931	GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932	IMPERIAL BEACH	1	\$1,750,000	\$1,750,000	\$1,750,000	3	\$541,666	\$625,000	\$1,625,000	97.01%	32
91934	JACUMBA	0	\$	\$	\$	2	\$45,000	\$40,000	\$90,000	100.00%	36
91935	JAMUL	8	\$673,625	\$285,000	\$5,389,000	1	\$777,000	\$777,000	\$777,000	86.33%	32
91941	LA MESA	2	\$294,250	\$289,500	\$588,500	0	\$	\$	\$	0.00%	
91942	LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945	LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948	MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950	NATIONAL CITY	2	\$100,500	\$91,000	\$201,000	0	\$	\$	\$	0.00%	
91962	PINE VALLEY	2	\$2,250,000	\$2,250,000	\$4,500,000	0	\$	\$	\$	0.00%	
91963	POTRERO	3	\$281,333	\$209,000	\$844,000	1	\$427,000	\$427,000	\$427,000	100.00%	388
91977	SPRING VALLEY	8	\$498,500	\$499,000	\$3,988,002	1	\$655,000	\$655,000	\$655,000	89.74%	91
91978	SPRING VALLEY	1	\$375,000	\$375,000	\$375,000	0	\$	\$	\$	0.00%	
91980	TECATE	1	\$360,000	\$360,000	\$360,000	0	\$	\$	\$	0.00%	
92003	BONSAL	2	\$650,000	\$550,000	\$1,300,000	2	\$600,000	\$550,000	\$1,200,000	95.69%	56
92004	BORREGO SPRINGS	16	\$251,031	\$65,000	\$4,016,500	3	\$64,933	\$70,000	\$194,800	77.09%	28
92007	CARDIFF BY THE SEA	2	\$2,074,938	\$1,949,876	\$4,149,876	3	\$483,333	\$362,500	\$1,450,000	120.83%	7
92008	CARLSBAD	1	\$675,000	\$675,000	\$675,000	0	\$	\$	\$	0.00%	
92009	CARLSBAD	3	\$834,666	\$799,000	\$2,504,000	0	\$	\$	\$	0.00%	
92014	DEL MAR	3	\$1,262,666	\$1,149,000	\$3,788,000	0	\$	\$	\$	0.00%	
92019	EL CAJON	0	\$	\$	\$	3	\$525,000	\$275,000	\$1,575,000	65.90%	182
92020	EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021	EL CAJON	2	\$364,750	\$290,000	\$729,500	1	\$85,000	\$85,000	\$85,000	96.59%	0
92024	ENCINITAS	11	\$997,606	\$720,000	\$10,973,676	2	\$182,500	\$182,500	\$365,000	93.17%	127
92025	ESCONDIDO	7	\$412,700	\$375,000	\$2,888,900	1	\$700,000	\$700,000	\$700,000	77.78%	66
92026	ESCONDIDO	7	\$525,253	\$370,000	\$3,676,777	3	\$367,000	\$295,000	\$1,101,000	93.78%	22
92027	ESCONDIDO	5	\$251,800	\$250,000	\$1,259,000	1	\$245,000	\$245,000	\$245,000	98.00%	126
92028	FALLBROOK	20	\$923,725	\$489,000	\$18,474,500	12	\$453,416	\$370,000	\$5,441,000	93.25%	102
92029	ESCONDIDO	3	\$1,376,333	\$1,199,000	\$4,129,000	3	\$695,833	\$640,000	\$2,087,500	89.44%	56
92036	JULIAN	25	\$158,168	\$135,000	\$3,954,200	4	\$239,125	\$290,000	\$956,500	92.15%	88
92037	LA JOLLA	4	\$1,980,000	\$1,325,000	\$7,920,000	1	\$800,000	\$800,000	\$800,000	86.49%	14
92040	LAKE SIDE	8	\$587,487	\$425,000	\$4,699,900	1	\$435,000	\$435,000	\$435,000	81.94%	35
92054	OCEANSIDE	3	\$833,000	\$550,000	\$2,499,000	2	\$412,500	\$350,000	\$825,000	87.86%	39
92056	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92057	OCEANSIDE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92059	PALA	2	\$1,750,000	\$1,200,000	\$3,500,000	0	\$	\$	\$	0.00%	
92060	PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061	PAUMA VALLEY	4	\$522,500	\$215,000	\$2,090,000	0	\$	\$	\$	0.00%	
92064	POWAY	12	\$828,658	\$810,000	\$9,943,900	1	\$575,000	\$575,000	\$575,000	88.48%	0
92065	RAMONA	19	\$1,263,561	\$445,000	\$24,007,676	3	\$340,000	\$350,000	\$1,020,000	101.09%	64
92066	RANCHITA	1	\$135,000	\$135,000	\$135,000	0	\$	\$	\$	0.00%	
92067	RANCHO SANTA FE	18	\$1,304,709	\$980,000	\$23,484,776	1	\$1,400,000	\$1,400,000	\$1,400,000	82.36%	131
92068	SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069	SAN MARCOS	1	\$475,000	\$475,000	\$475,000	1	\$381,500	\$381,500	\$381,500	95.40%	57
92070	SANTA YSABEL	0	\$	\$	\$	1	\$955,000	\$955,000	\$955,000	79.58%	109
92071	SANTEE	3	\$272,666	\$330,000	\$818,000	3	\$156,666	\$95,000	\$470,000	85.49%	122
92075	SOLANA BEACH	1	\$3,800,000	\$3,800,000	\$3,800,000	0	\$	\$	\$	0.00%	
92078	SAN MARCOS	2	\$817,000	\$659,000	\$1,634,000	0	\$	\$	\$	0.00%	
92081	VISTA	0	\$	\$	\$	1	\$650,000	\$650,000	\$650,000	93.53%	0
92082	VALLEY CENTER	10	\$455,100	\$289,000	\$4,551,000	5	\$273,800	\$300,000	\$1,369,000	98.42%	136
92083	VISTA	2	\$1,147,500	\$195,000	\$2,295,000	0	\$	\$	\$	0.00%	
92084	VISTA	8	\$357,500	\$299,000	\$2,860,000	3	\$218,700	\$220,000	\$656,100	86.01%	96
92086	WARNER SPRINGS	1	\$89,000	\$89,000	\$89,000	0	\$	\$	\$	0.00%	
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	1	\$799,900	\$799,900	\$799,900	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$195,000	\$195,000	\$195,000	1	\$170,000	\$170,000	\$170,000	94.97%	7
92103	MISSION HILLS	4	\$933,250	\$725,000	\$3,733,000	1	\$530,000	\$530,000	\$530,000	96.36%	204
92104	NORTH PARK	1	\$549,000	\$549,000	\$549,000	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	2	\$457,450	\$139,900	\$914,900	0	\$	\$	\$	0.00%	
92106	POINT LOMA	1	\$650,000	\$650,000	\$650,000	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	2	\$1,089,500	\$929,000	\$2,179,000	1	\$575,000	\$575,000	\$575,000	88.60%	84
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	2	\$2,325,000	\$850,000	\$4,650,000	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	7	\$594,571	\$319,000	\$4,162,000	0	\$	\$	\$	0.00%	
92114	ENCANTO	2	\$425,000	\$250,000	\$850,000	4	\$345,000	\$120,000	\$1,380,000	96.23%	88
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92117	CLAIREMONT MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92118	CORONADO	2	\$1,887,500	\$1,575,000	\$3,775,000	1	\$5,450,000	\$5,450,000	\$5,450,000	99.18%	21
92119	SAN CARLOS	1	\$350,000	\$350,000	\$350,000	0	\$	\$	\$	0.00%	
92120	DEL CERRO	0	\$	\$	\$	1	\$1,000,000	\$1,000,000	\$1,000,000	86.96%	16
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92127	RANCHO BERNARDO	10	\$1,348,700	\$1,069,000	\$13,487,000	5	\$757,600	\$750,000	\$3,788,000	90.84%	178
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	1	\$2,600,000	\$2,600,000	\$2,600,000	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	1	\$320,000	\$320,000	\$320,000	142.22%	42
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	1	\$550,000	\$550,000	\$550,000	0	\$	\$	\$	0.00%	
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	2	\$467,000	\$159,000	\$934,000	0	\$	\$	\$	0.00%	
TOTALS		296			\$226,183,608	93			\$46,197,400		