

**YEAR TO DATE ENDING MARCH 31, 2004  
SINGLE FAMILY ATTACHED HOMES**

| Zip Code                 | New Listing s | Average List Price | Median List Price | Total New Listing Value | Sold Listing s | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|---------------|--------------------|-------------------|-------------------------|----------------|--------------------|-------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE             | 8             | \$295,612          | \$279,000         | \$2,364,900             | 4              | \$268,250          | \$240,000         | \$1,073,000      | 98.17%                     | 13                     |
| 91902 BONITA             | 26            | \$330,275          | \$325,000         | \$8,587,165             | 12             | \$300,841          | \$259,000         | \$3,610,100      | 98.29%                     | 23                     |
| 91905 BOULEVARD          | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91906 CAMPO              | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91910 CHULA VISTA        | 85            | \$315,566          | \$319,900         | \$26,823,154            | 44             | \$295,767          | \$300,000         | \$13,013,750     | 98.98%                     | 17                     |
| 91911 CHULA VISTA        | 82            | \$256,461          | \$285,000         | \$21,029,835            | 49             | \$264,526          | \$273,000         | \$12,961,776     | 99.56%                     | 23                     |
| 91913 CHULA VISTA        | 62            | \$339,359          | \$339,000         | \$21,040,268            | 40             | \$333,480          | \$325,000         | \$13,339,200     | 99.53%                     | 11                     |
| 91914 CHULA VISTA        | 19            | \$365,177          | \$395,000         | \$6,938,376             | 21             | \$365,676          | \$377,000         | \$7,679,200      | 99.97%                     | 30                     |
| 91915 CHULA VISTA        | 38            | \$317,589          | \$359,000         | \$12,068,404            | 25             | \$345,216          | \$333,000         | \$8,630,400      | 99.67%                     | 18                     |
| 91916 DESCANSO           | 1             | \$510,000          | \$510,000         | \$510,000               | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91917 DULZURA            | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91931 GUATAY             | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91932 IMPERIAL BEACH     | 47            | \$560,538          | \$484,900         | \$26,345,290            | 18             | \$428,377          | \$350,000         | \$7,710,800      | 98.23%                     | 56                     |
| 91934 JACUMBA            | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91935 JAMUL              | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91941 LA MESA            | 30            | \$272,161          | \$290,000         | \$8,164,851             | 16             | \$284,748          | \$275,000         | \$4,555,975      | 98.47%                     | 35                     |
| 91942 LA MESA            | 31            | \$290,577          | \$292,500         | \$9,007,899             | 33             | \$283,160          | \$280,000         | \$9,344,300      | 99.09%                     | 36                     |
| 91945 LEMON GROVE        | 18            | \$237,537          | \$252,000         | \$4,275,676             | 8              | \$264,778          | \$245,000         | \$2,118,225      | 99.36%                     | 20                     |
| 91948 MOUNT LAGUNA       | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91950 NATIONAL CITY      | 12            | \$278,491          | \$265,000         | \$3,341,900             | 7              | \$251,142          | \$255,000         | \$1,758,000      | 100.52%                    | 7                      |
| 91962 PINE VALLEY        | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91963 POTRERO            | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 91977 SPRING VALLEY      | 47            | \$267,959          | \$280,000         | \$12,594,100            | 38             | \$256,257          | \$260,000         | \$9,737,800      | 99.36%                     | 27                     |
| 91978 SPRING VALLEY      | 11            | \$278,388          | \$280,000         | \$3,062,276             | 9              | \$255,555          | \$255,000         | \$2,300,000      | 98.24%                     | 13                     |
| 91980 TECATE             | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92003 BONSAL             | 13            | \$270,084          | \$269,000         | \$3,511,100             | 6              | \$299,583          | \$235,000         | \$1,797,500      | 100.08%                    | 15                     |
| 92004 BORREGO SPRINGS    | 1             | \$329,500          | \$329,500         | \$329,500               | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92007 CARDIFF BY THE SEA | 34            | \$614,758          | \$465,000         | \$20,901,781            | 19             | \$475,021          | \$420,000         | \$9,025,400      | 98.19%                     | 21                     |
| 92008 CARLSBAD           | 112           | \$404,769          | \$380,000         | \$45,334,130            | 63             | \$373,942          | \$364,000         | \$23,558,400     | 98.52%                     | 21                     |
| 92009 CARLSBAD           | 210           | \$389,894          | \$399,000         | \$81,877,899            | 143            | \$383,669          | \$375,000         | \$54,864,790     | 98.10%                     | 28                     |
| 92014 DEL MAR            | 48            | \$632,747          | \$675,000         | \$30,371,903            | 36             | \$832,805          | \$815,000         | \$29,981,000     | 97.83%                     | 39                     |
| 92019 EL CAJON           | 49            | \$323,073          | \$325,000         | \$15,830,578            | 41             | \$316,846          | \$318,000         | \$12,990,700     | 98.53%                     | 28                     |
| 92020 EL CAJON           | 47            | \$226,231          | \$253,000         | \$10,632,880            | 22             | \$246,627          | \$235,000         | \$5,425,800      | 100.25%                    | 39                     |
| 92021 EL CAJON           | 39            | \$256,267          | \$259,995         | \$9,994,420             | 22             | \$263,127          | \$239,000         | \$5,788,800      | 100.70%                    | 32                     |
| 92024 ENCINITAS          | 65            | \$418,504          | \$399,000         | \$27,202,763            | 54             | \$413,415          | \$399,900         | \$22,324,426     | 99.17%                     | 22                     |
| 92025 ESCONDIDO          | 39            | \$256,072          | \$260,000         | \$9,986,840             | 25             | \$262,612          | \$243,500         | \$6,565,300      | 98.92%                     | 29                     |
| 92026 ESCONDIDO          | 53            | \$284,182          | \$280,000         | \$15,061,662            | 57             | \$260,936          | \$249,900         | \$14,873,390     | 99.78%                     | 35                     |
| 92027 ESCONDIDO          | 58            | \$220,646          | \$224,876         | \$12,797,476            | 40             | \$207,810          | \$200,000         | \$8,312,420      | 98.51%                     | 42                     |
| 92028 FALLBROOK          | 8             | \$202,100          | \$189,000         | \$1,616,800             | 2              | \$184,500          | \$154,000         | \$369,000        | 93.65%                     | 31                     |
| 92029 ESCONDIDO          | 6             | \$333,816          | \$339,000         | \$2,002,900             | 2              | \$281,500          | \$278,000         | \$563,000        | 97.93%                     | 9                      |
| 92036 JULIAN             | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92037 LA JOLLA           | 152           | \$911,479          | \$774,876         | \$138,544,879           | 79             | \$707,710          | \$585,000         | \$55,909,090     | 95.66%                     | 45                     |
| 92040 LAKESIDE           | 27            | \$256,137          | \$214,900         | \$6,915,700             | 21             | \$212,252          | \$206,000         | \$4,457,300      | 99.65%                     | 22                     |
| 92054 OCEANSIDE          | 81            | \$362,926          | \$310,000         | \$29,397,027            | 64             | \$331,242          | \$287,500         | \$21,199,550     | 98.50%                     | 35                     |
| 92056 OCEANSIDE          | 104           | \$287,640          | \$270,000         | \$29,914,616            | 75             | \$306,625          | \$275,000         | \$22,996,927     | 98.89%                     | 22                     |
| 92057 OCEANSIDE          | 126           | \$272,697          | \$270,000         | \$34,359,826            | 92             | \$261,909          | \$255,000         | \$24,095,700     | 98.80%                     | 27                     |
| 92059 PALA               | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92060 PALOMAR MTN        | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92061 PAUMA VALLEY       | 8             | \$275,956          | \$269,000         | \$2,207,650             | 1              | \$260,000          | \$260,000         | \$260,000        | 94.55%                     | 69                     |
| 92064 POWAY              | 27            | \$385,337          | \$395,000         | \$10,404,104            | 17             | \$365,429          | \$372,000         | \$6,212,300      | 98.09%                     | 28                     |
| 92065 RAMONA             | 20            | \$217,180          | \$264,900         | \$4,343,600             | 10             | \$249,950          | \$260,000         | \$2,499,500      | 99.20%                     | 55                     |
| 92066 RANCHITA           | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92067 RANCHO SANTA FE    | 19            | \$724,613          | \$825,000         | \$13,767,652            | 4              | \$746,250          | \$545,000         | \$2,985,000      | 93.75%                     | 77                     |
| 92068 SAN LUIS REY       | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92069 SAN MARCOS         | 64            | \$304,160          | \$290,000         | \$19,466,271            | 53             | \$273,788          | \$260,000         | \$14,510,790     | 98.69%                     | 22                     |
| 92070 SANTA YSABEL       | 0             | \$0                | \$                | \$                      | 0              | \$0                | \$                | \$               | 0.00%                      | 0                      |
| 92071 SANTEE             | 96            | \$292,813          | \$305,900         | \$28,110,128            | 68             | \$281,210          | \$279,000         | \$19,122,300     | 98.86%                     | 24                     |
| 92075 SOLANA BEACH       | 47            | \$562,175          | \$575,000         | \$26,422,252            | 35             | \$613,883          | \$551,000         | \$21,485,925     | 97.12%                     | 26                     |

|               |                    |              |             |           |                        |              |           |           |                        |         |    |
|---------------|--------------------|--------------|-------------|-----------|------------------------|--------------|-----------|-----------|------------------------|---------|----|
| 92078         | SAN MARCOS         | 30           | \$401,934   | \$449,876 | \$12,058,029           | 10           | \$413,562 | \$410,000 | \$4,135,620            | 99.06%  | 27 |
| 92081         | VISTA              | 21           | \$244,865   | \$259,000 | \$5,142,176            | 9            | \$290,988 | \$262,500 | \$2,618,900            | 99.68%  | 15 |
| 92082         | VALLEY CENTER      | 2            | \$          | \$        | \$                     | 1            | \$148,000 | \$148,000 | \$148,000              | 95.48%  | 19 |
| 92083         | VISTA              | 36           | \$252,031   | \$264,000 | \$9,073,129            | 24           | \$255,694 | \$249,000 | \$6,136,677            | 99.48%  | 21 |
| 92084         | VISTA              | 28           | \$234,932   | \$270,000 | \$6,578,100            | 18           | \$251,800 | \$261,000 | \$4,532,400            | 99.34%  | 24 |
| 92086         | WARNER SPRINGS     | 1            | \$105,000   | \$105,000 | \$105,000              | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92091         | RANCHO SANTA FE    | 1            | \$565,000   | \$565,000 | \$565,000              | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92093         | LA JOLLA           | 0            | \$0         | \$        | \$                     | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92101         | SAN DIEGO DOWNTOWN | 185          | \$772,666   | \$679,000 | \$142,943,372          | 127          | \$632,396 | \$565,000 | \$80,314,351           | 92.34%  | 53 |
| 92102         | SAN DIEGO          | 34           | \$224,991   | \$225,000 | \$7,649,700            | 37           | \$221,664 | \$222,000 | \$8,201,602            | 100.58% | 13 |
| 92103         | MISSION HILLS      | 117          | \$492,435   | \$420,000 | \$57,614,896           | 61           | \$427,153 | \$384,900 | \$26,056,373           | 97.95%  | 28 |
| 92104         | NORTH PARK         | 82           | \$258,316   | \$260,000 | \$21,181,980           | 60           | \$267,941 | \$270,000 | \$16,076,476           | 98.96%  | 43 |
| 92105         | EAST SAN DIEGO     | 58           | \$206,401   | \$215,000 | \$11,971,300           | 41           | \$201,451 | \$202,000 | \$8,259,510            | 99.44%  | 35 |
| 92106         | POINT LOMA         | 8            | \$602,484   | \$599,000 | \$4,819,876            | 6            | \$650,583 | \$565,000 | \$3,903,500            | 93.25%  | 48 |
| 92107         | OCEAN BEACH        | 30           | \$408,865   | \$405,000 | \$12,265,950           | 27           | \$395,966 | \$398,500 | \$10,691,100           | 98.17%  | 34 |
| 92108         | MISSION VALLEY     | 127          | \$298,513   | \$299,000 | \$37,911,260           | 103          | \$294,486 | \$286,000 | \$30,332,134           | 98.66%  | 26 |
| 92109         | PACIFIC BEACH      | 132          | \$826,912   | \$619,000 | \$109,152,446          | 77           | \$520,135 | \$489,000 | \$40,050,470           | 98.85%  | 39 |
| 92110         | OLD TOWN SD        | 75           | \$329,454   | \$320,000 | \$24,709,110           | 46           | \$326,380 | \$315,000 | \$15,013,500           | 99.10%  | 26 |
| 92111         | LINDA VISTA        | 85           | \$372,849   | \$389,900 | \$31,692,206           | 88           | \$358,069 | \$367,500 | \$31,510,150           | 99.36%  | 23 |
| 92113         | LOGAN HEIGHTS      | 38           | \$263,309   | \$274,900 | \$10,005,776           | 6            | \$199,333 | \$200,000 | \$1,196,000            | 100.02% | 60 |
| 92114         | ENCANTO            | 1            | \$275,000   | \$275,000 | \$275,000              | 5            | \$206,592 | \$191,990 | \$1,032,960            | 100.19% | 41 |
| 92115         | COLLEGE GROVE      | 65           | \$266,742   | \$285,000 | \$17,338,231           | 42           | \$241,680 | \$250,000 | \$10,150,570           | 98.64%  | 29 |
| 92116         | NORMAL HEIGHTS     | 65           | \$320,233   | \$320,000 | \$20,815,184           | 46           | \$288,668 | \$290,000 | \$13,278,766           | 98.83%  | 39 |
| 92117         | CLAIREMONT MESA    | 31           | \$345,852   | \$379,000 | \$10,721,428           | 21           | \$322,475 | \$289,900 | \$6,771,977            | 97.74%  | 32 |
| 92118         | CORONADO           | 65           | \$1,016,610 | \$799,876 | \$66,079,676           | 36           | \$852,284 | \$700,000 | \$30,682,250           | 95.62%  | 84 |
| 92119         | SAN CARLOS         | 52           | \$272,939   | \$275,000 | \$14,192,850           | 41           | \$267,603 | \$262,000 | \$10,971,750           | 99.67%  | 25 |
| 92120         | DEL CERRO          | 38           | \$313,036   | \$305,000 | \$11,895,403           | 23           | \$293,378 | \$258,000 | \$6,747,695            | 98.80%  | 22 |
| 92121         | SORRENTO           | 20           | \$395,462   | \$430,000 | \$7,909,252            | 12           | \$411,375 | \$415,000 | \$4,936,500            | 100.54% | 4  |
| 92122         | UNIVERSITY CITY    | 69           | \$420,729   | \$405,000 | \$29,030,303           | 60           | \$423,011 | \$385,000 | \$25,380,670           | 98.99%  | 21 |
| 92123         | MISSION VALLEY     | 22           | \$301,595   | \$285,000 | \$6,635,099            | 19           | \$314,500 | \$287,500 | \$5,975,500            | 98.18%  | 14 |
| 92124         | TIERRASANTA        | 48           | \$428,991   | \$430,000 | \$20,591,604           | 26           | \$404,311 | \$380,000 | \$10,512,100           | 99.70%  | 21 |
| 92126         | MIRA MESA          | 115          | \$296,886   | \$308,000 | \$34,141,899           | 82           | \$288,723 | \$289,900 | \$23,675,338           | 99.44%  | 21 |
| 92127         | RANCHO BERNARDO    | 50           | \$320,654   | \$321,000 | \$16,032,721           | 30           | \$325,176 | \$315,000 | \$9,755,300            | 99.27%  | 10 |
| 92128         | RANCHO BERNARDO    | 163          | \$354,880   | \$372,000 | \$57,845,480           | 132          | \$335,317 | \$346,000 | \$44,261,895           | 98.76%  | 25 |
| 92129         | RANCHO PENASQUITOS | 86           | \$304,235   | \$310,000 | \$26,164,252           | 52           | \$320,519 | \$296,500 | \$16,666,999           | 99.02%  | 14 |
| 92130         | CARMEL VALLEY      | 114          | \$479,152   | \$485,000 | \$54,623,404           | 62           | \$468,837 | \$465,000 | \$29,067,900           | 100.15% | 14 |
| 92131         | SCRIPPS MIRAMAR    | 107          | \$402,443   | \$415,000 | \$43,061,447           | 57           | \$399,855 | \$400,000 | \$22,791,770           | 99.41%  | 10 |
| 92139         | PARADISE HILLS     | 68           | \$287,767   | \$295,000 | \$19,568,221           | 49           | \$283,464 | \$280,000 | \$13,889,750           | 98.64%  | 32 |
| 92145         | MIRAMAR            | 0            | \$0         | \$        | \$                     | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92154         | OTAY MESA          | 55           | \$264,722   | \$280,000 | \$14,559,732           | 24           | \$263,062 | \$271,000 | \$6,313,500            | 99.44%  | 26 |
| 92155         | SAN DIEGO          | 0            | \$0         | \$        | \$                     | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92161         | SAN DIEGO          | 0            | \$0         | \$        | \$                     | 0            | \$0       | \$        | \$                     | 0.00%   | 0  |
| 92173         | SAN YSIDRO         | 33           | \$236,633   | \$255,000 | \$7,808,908            | 14           | \$221,285 | \$215,000 | \$3,098,000            | 98.42%  | 21 |
| <b>TOTALS</b> |                    | <b>4,427</b> |             |           | <b>\$1,782,189,831</b> | <b>2,949</b> |           |           | <b>\$1,075,144,787</b> |         |    |