

**MONTH ENDING MARCH 31, 2004**  
**MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List	Average Days on Market
91901 ALPINE	1	\$31,900	\$31,900	\$31,900	0	\$	\$	\$	0.00%	
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	7	\$95,571	\$99,000	\$669,000	1	\$44,000	\$44,000	\$44,000	95.65%	58
91913 CHULA VISTA	0	\$	\$	\$	1	\$89,000	\$89,000	\$89,000	100.00%	59
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	1	\$70,000	\$70,000	\$70,000	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	2	\$25,000	\$	\$50,000	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	5	\$116,935	\$119,000	\$584,676	1	\$142,300	\$142,300	\$142,300	94.93%	13
91978 SPRING VALLEY	8	\$53,875	\$49,000	\$431,000	1	\$89,000	\$89,000	\$89,000	100.11%	16
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRINGS	0	\$	\$	\$	3	\$24,166	\$12,500	\$72,500	52.54%	1,214
92007 CARDIFF BY THE SEA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	1	\$374,876	\$374,876	\$374,876	0	\$	\$	\$	0.00%	
92009 CARLSBAD	8	\$156,948	\$169,500	\$1,255,585	2	\$181,200	\$174,900	\$362,400	100.00%	44
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	2	\$73,497	\$65,000	\$146,995	2	\$45,556	\$26,112	\$91,112	86.98%	78
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	16	\$70,362	\$70,000	\$1,125,798	3	\$80,482	\$24,000	\$241,447	94.91%	54
92024 ENCINITAS	0	\$	\$	\$	4	\$82,125	\$84,500	\$328,500	93.62%	45
92025 ESCONDIDO	1	\$50,000	\$50,000	\$50,000	1	\$50,000	\$50,000	\$50,000	100.00%	114
92026 ESCONDIDO	15	\$193,900	\$232,000	\$2,908,500	11	\$189,972	\$200,000	\$2,089,700	97.32%	120
92027 ESCONDIDO	10	\$56,250	\$54,900	\$562,500	8	\$62,022	\$55,777	\$496,177	91.92%	64
92028 FALLBROOK	5	\$120,360	\$93,900	\$601,800	3	\$172,333	\$214,000	\$517,000	94.29%	77
92029 ESCONDIDO	5	\$85,120	\$80,000	\$425,600	3	\$93,466	\$95,900	\$280,400	97.60%	49
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	6	\$92,566	\$75,000	\$555,399	1	\$81,000	\$81,000	\$81,000	81.08%	154
92054 OCEANSIDE	13	\$69,423	\$74,500	\$902,500	5	\$75,060	\$78,400	\$375,300	97.66%	25
92056 OCEANSIDE	3	\$61,083	\$59,450	\$183,250	2	\$60,500	\$56,000	\$121,000	97.66%	92
92057 OCEANSIDE	2	\$82,700	\$77,900	\$165,400	2	\$119,500	\$94,000	\$239,000	93.95%	25
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	1	\$42,900	\$42,900	\$42,900	1	\$105,000	\$105,000	\$105,000	91.30%	66
92065 RAMONA	5	\$81,720	\$83,900	\$408,600	2	\$117,750	\$110,000	\$235,500	95.81%	89
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	29	\$99,800	\$85,500	\$2,894,200	19	\$104,331	\$90,000	\$1,982,300	97.56%	66
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	4	\$63,450	\$39,900	\$253,800	2	\$110,000	\$105,000	\$220,000	98.65%	18
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92078	SAN MARCOS	10	\$158,390	\$179,000	\$1,583,900	1	\$150,000	\$150,000	\$150,000	96.84%	39
92081	VISTA	1	\$49,500	\$49,500	\$49,500	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	10	\$78,470	\$79,000	\$784,700	2	\$73,500	\$65,000	\$147,000	84.73%	76
92083	VISTA	11	\$89,731	\$80,000	\$987,050	2	\$39,500	\$25,000	\$79,000	85.96%	117
92084	VISTA	5	\$111,200	\$125,000	\$556,000	1	\$150,000	\$150,000	\$150,000	90.43%	14
92086	WARNER SPRINGS	0	\$	\$	\$	1	\$146,900	\$146,900	\$146,900	100.00%	15
92091	RANCHO SANTA FE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	1	\$44,000	\$44,000	\$44,000	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	3	\$75,533	\$75,000	\$226,600	1	\$45,000	\$45,000	\$45,000	100.00%	89
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92114	ENCANTO	1	\$69,900	\$69,900	\$69,900	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT MESA	10	\$84,700	\$69,500	\$847,000	1	\$75,000	\$75,000	\$75,000	93.76%	15
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	4	\$64,925	\$53,900	\$259,700	0	\$	\$	\$	0.00%	
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	4	\$66,198	\$69,900	\$264,795	2	\$55,200	\$50,500	\$110,400	92.93%	43
92127	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92128	RANCHO BERNARDO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASQUITOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	5	\$94,580	\$105,000	\$472,900	2	\$42,000	\$39,000	\$84,000	100.00%	51
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
<b>TOTALS</b>		<b>215</b>			<b>\$20,840,324</b>	<b>91</b>			<b>\$9,239,936</b>		