

MONTH ENDING MARCH 31, 2002
LOTS AND LAND

Zip Code	New Listings	Average List Price	Total New Listing Value	Sold Listings	Average Sold Price	Total Sold Value	% Sale	
							List Price	Average Days on Market
91901 ALPINE	6	\$109,333	\$656,000	3	\$136,000	\$408,000	0.89%	139
91902 BONITA	4	\$36,250	\$145,000	0	\$	\$	%	
91905 BOULEVARD	2	\$100,000	\$200,000	1	\$33,000	\$33,000	1.00%	286
91906 CAMPO	2	\$92,000	\$184,000	1	\$55,000	\$55,000	0.93%	21
91910 CHULA VISTA	2	\$177,450	\$354,900	0	\$	\$	%	
91911 CHULA VISTA	1	\$525,000	\$525,000	0	\$	\$	%	
91913 CHULA VISTA	0	\$	\$	1	\$175,000	\$175,000	0.96%	109
91914 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91915 CHULA VISTA	0	\$	\$	0	\$	\$	%	
91916 DESCANSO	0	\$	\$	2	\$237,500	\$475,000	1.10%	54
91917 DULZURA	0	\$	\$	0	\$	\$	%	
91931 GUATAY	0	\$	\$	0	\$	\$	%	
91932 IMPERIAL BEACH	1	\$410,000	\$410,000	0	\$	\$	%	
91934 JACUMBA	4	\$89,749	\$358,999	0	\$	\$	%	
91935 JAMUL	7	\$170,842	\$1,195,900	10	\$137,330	\$1,373,300	0.89%	323
91941 LA MESA	0	\$	\$	1	\$140,000	\$140,000	0.90%	161
91942 LA MESA	0	\$	\$	0	\$	\$	%	
91945 LEMON GROVE	1	\$249,900	\$249,900	0	\$	\$	%	
91948 MOUNT LAGUNA	0	\$	\$	0	\$	\$	%	
91950 NATIONAL CITY	0	\$	\$	1	\$101,000	\$101,000	0.91%	11
91962 PINE VALLEY	1	\$157,500	\$157,500	1	\$128,000	\$128,000	0.95%	341
91963 POTRERO	4	\$139,000	\$556,000	1	\$246,000	\$246,000	0.76%	113
91977 SPRING VALLEY	2	\$114,500	\$229,000	1	\$35,000	\$35,000	1.00%	188
91978 SPRING VALLEY	0	\$	\$	0	\$	\$	%	
91980 TECATE	1	\$150,150	\$150,150	0	\$	\$	%	
92003 BONSAI	7	\$322,842	\$2,259,900	3	\$226,666	\$680,000	0.96%	115
92004 BORREGO SPRINGS	2	\$50,000	\$100,000	0	\$	\$	%	
92007 CARDIFF BY THE SEA	1	\$599,000	\$599,000	0	\$	\$	%	
92008 CARLSBAD	0	\$	\$	0	\$	\$	%	
92009 CARLSBAD	3	\$642,333	\$1,927,000	0	\$	\$	%	
92014 DEL MAR	1	\$428,876	\$428,876	2	\$669,500	\$1,339,000	0.79%	83
92019 EL CAJON	2	\$169,000	\$338,000	0	\$	\$	%	
92020 EL CAJON	1	\$625,000	\$625,000	0	\$	\$	%	
92021 EL CAJON	0	\$	\$	1	\$65,000	\$65,000	0.76%	348
92024 ENCINITAS	7	\$709,857	\$4,969,000	2	\$592,500	\$1,185,000	0.92%	86
92025 ESCONDIDO	3	\$208,333	\$625,000	3	\$113,500	\$340,500	0.96%	357
92026 ESCONDIDO	21	\$170,619	\$3,583,000	4	\$303,375	\$1,213,500	0.91%	137
92027 ESCONDIDO	10	\$201,950	\$2,019,500	0	\$	\$	%	
92028 FALLBROOK	29	\$186,008	\$5,394,257	5	\$200,800	\$1,004,000	0.92%	162
92029 ESCONDIDO	3	\$1,625,000	\$4,875,000	0	\$	\$	%	
92036 JULIAN	8	\$101,062	\$808,500	1	\$160,000	\$160,000	0.97%	81
92037 LA JOLLA	2	\$2,025,000	\$4,050,000	1	\$1,100,000	\$1,100,000	0.92%	124
92040 LAKESIDE	4	\$216,250	\$865,000	2	\$147,000	\$294,000	1.44%	210
92054 OCEANSIDE	8	\$204,969	\$1,639,752	2	\$448,500	\$897,000	1.01%	245
92056 OCEANSIDE	1	\$254,876	\$254,876	0	\$	\$	%	
92057 OCEANSIDE	0	\$	\$	0	\$	\$	%	
92059 PALA	0	\$	\$	0	\$	\$	%	
92060 PALOMAR MTN	2	\$308,500	\$617,000	1	\$150,000	\$150,000	1.00%	79

92061	PAUMA VALLEY	1	\$500,000	\$500,000	1	\$410,000	\$410,000	0.83%	387
92064	POWAY	3	\$528,333	\$1,585,000	1	\$208,000	\$208,000	1.00%	3
92065	RAMONA	16	\$158,061	\$2,528,990	10	\$109,630	\$1,096,300	0.95%	73
92066	RANCHITA	1	\$75,000	\$75,000	2	\$83,500	\$167,000	0.93%	196
92067	RANCHO SANTA FE	4	\$733,469	\$2,933,876	3	\$1,155,000	\$3,465,000	0.88%	44
92068	SAN LUIS REY	0	\$	\$	0	\$	\$	%	
92069	SAN MARCOS	7	\$320,414	\$2,242,900	2	\$191,500	\$383,000	0.93%	248
92070	SANTA YSABEL	0	\$	\$	1	\$302,000	\$302,000	0.93%	94
92071	SANTEE	4	\$190,000	\$760,000	0	\$	\$	%	
92075	SOLANA BEACH	0	\$	\$	0	\$	\$	%	
92078	SAN MARCOS	0	\$	\$	0	\$	\$	%	
92082	VALLEY CENTER	17	\$174,088	\$2,959,500	5	\$134,400	\$672,000	0.96%	118
92083	VISTA	3	\$309,966	\$929,900	0	\$	\$	%	
92084	VISTA	10	\$168,599	\$1,685,990	4	\$152,500	\$610,000	0.92%	222
92086	WARNER SPRINGS	0	\$	\$	0	\$	\$	%	
92093	LA JOLLA	0	\$	\$	0	\$	\$	%	
92101	SAN DIEGO DOWNTOWN	0	\$	\$	0	\$	\$	%	
92102	SAN DIEGO	0	\$	\$	1	\$240,000	\$240,000	1.00%	5
92103	MISSION HILLS	1	\$895,000	\$895,000	0	\$	\$	%	
92104	NORTH PARK	0	\$	\$	0	\$	\$	%	
92105	EAST SAN DIEGO	3	\$70,000	\$210,000	0	\$	\$	%	
92106	POINT LOMA	1	\$499,000	\$499,000	1	\$712,500	\$712,500	0.98%	33
92107	OCEAN BEACH	0	\$	\$	1	\$269,000	\$269,000	1.00%	161
92108	MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92109	PACIFIC BEACH	0	\$	\$	1	\$170,000	\$170,000	0.87%	29
92110	OLD TOWN SD	2	\$485,000	\$970,000	0	\$	\$	%	
92111	LINDA VISTA	0	\$	\$	0	\$	\$	%	
92113	LOGAN HEIGHTS	0	\$	\$	0	\$	\$	%	
92114	ENCANTO	2	\$77,000	\$154,000	3	\$75,000	\$225,000	0.98%	90
92115	COLLEGE GROVE	0	\$	\$	0	\$	\$	%	
92116	NORMAL HEIGHTS	0	\$	\$	0	\$	\$	%	
92117	CLAIREMONT MESA	0	\$	\$	1	\$147,500	\$147,500	0.98%	19
92118	CORONADO	0	\$	\$	1	\$1,100,000	\$1,100,000	0.98%	110
92119	SAN CARLOS	0	\$	\$	0	\$	\$	%	
92120	DEL CERRO	0	\$	\$	0	\$	\$	%	
92121	SORRENTO	0	\$	\$	0	\$	\$	%	
92122	UNIVERSITY CITY	0	\$	\$	0	\$	\$	%	
92123	MISSION VALLEY	0	\$	\$	0	\$	\$	%	
92124	TIERRASANTA	0	\$	\$	0	\$	\$	%	
92126	MIRA MESA	0	\$	\$	0	\$	\$	%	
92127	RANCHO BERNARDO	0	\$	\$	0	\$	\$	%	
92128	RANCHO BERNARDO	1	\$280,000	\$280,000	0	\$	\$	%	
92129	RANCHO PENASQUITOS	1	\$1,400,000	\$1,400,000	0	\$	\$	%	
92130	CARMEL VALLEY	5	\$589,000	\$2,945,000	2	\$605,000	\$1,210,000	0.95%	155
92131	SCRIPPS MIRAMAR	0	\$	\$	0	\$	\$	%	
92139	PARADISE HILLS	0	\$	\$	0	\$	\$	%	
92145	MIRAMAR	0	\$	\$	0	\$	\$	%	
92154	OTAY MESA	0	\$	\$	1	\$345,000	\$345,000	0.70%	851
92155	SAN DIEGO	0	\$	\$	0	\$	\$	%	
92161	SAN DIEGO	0	\$	\$	0	\$	\$	%	
92173	SAN YSIDRO	4	\$497,500	\$1,990,000	2	\$118,250	\$236,500	0.97%	44
TOTALS		239		\$66,895,166	93		\$23,566,100		