

**MONTH ENDING MARCH 31, 2005
SINGLE FAMILY DETACHED HOMES**

| Zip Code | New Listings | Average List Price | Median List Price | Total New Listing Value | Sold Listings | Average Sold Price | Median Sale Price | Total Sold Value | % Sale Price to List Price | Average Days on Market |
|--------------------------|--------------|--------------------|-------------------|-------------------------|---------------|--------------------|-------------------|------------------|----------------------------|------------------------|
| 91901 ALPINE | 36 | \$664,084 | \$649,900 | \$23,907,028 | 22 | \$658,163 | \$619,000 | \$14,479,600 | 96.69% | 69 |
| 91902 BONITA | 31 | \$973,832 | \$874,900 | \$30,188,797 | 4 | \$725,475 | \$700,000 | \$2,901,900 | 94.99% | 59 |
| 91905 BOULEVARD | 7 | \$391,142 | \$419,000 | \$2,738,000 | 1 | \$480,000 | \$480,000 | \$480,000 | 100.02% | 24 |
| 91906 CAMPO | 7 | \$358,994 | \$380,000 | \$2,512,959 | 4 | \$382,749 | \$349,999 | \$1,530,999 | 100.39% | 39 |
| 91910 CHULA VISTA | 67 | \$711,861 | \$599,900 | \$47,694,694 | 42 | \$605,940 | \$567,500 | \$25,449,500 | 95.42% | 42 |
| 91911 CHULA VISTA | 66 | \$537,437 | \$529,900 | \$35,470,857 | 41 | \$517,739 | \$505,000 | \$21,227,300 | 97.99% | 57 |
| 91913 CHULA VISTA | 86 | \$675,163 | \$655,000 | \$58,064,103 | 40 | \$662,260 | \$625,000 | \$26,490,400 | 98.12% | 55 |
| 91914 CHULA VISTA | 39 | \$768,602 | \$774,876 | \$29,975,480 | 10 | \$844,400 | \$775,000 | \$8,444,000 | 97.07% | 57 |
| 91915 CHULA VISTA | 56 | \$727,597 | \$649,000 | \$40,745,445 | 27 | \$615,537 | \$595,000 | \$16,619,500 | 97.97% | 50 |
| 91916 DESCANSO | 8 | \$666,375 | \$479,000 | \$5,331,000 | 2 | \$516,000 | \$410,000 | \$1,032,000 | 97.45% | 64 |
| 91917 DULZURA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91931 GUATAY | 2 | \$462,500 | \$450,000 | \$925,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91932 IMPERIAL BEACH | 21 | \$602,279 | \$555,000 | \$12,647,876 | 8 | \$532,375 | \$495,000 | \$4,259,000 | 96.53% | 58 |
| 91934 JACUMBA | 2 | \$250,000 | \$240,000 | \$500,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91935 JAMUL | 24 | \$1,006,689 | \$879,000 | \$24,160,552 | 6 | \$717,166 | \$675,000 | \$4,303,000 | 94.95% | 58 |
| 91941 LA MESA | 61 | \$641,788 | \$579,000 | \$39,149,082 | 37 | \$518,530 | \$504,000 | \$19,185,645 | 96.63% | 60 |
| 91942 LA MESA | 18 | \$492,253 | \$480,000 | \$8,860,559 | 9 | \$499,477 | \$510,000 | \$8,444,300 | 95.69% | 83 |
| 91945 LEMON GROVE | 32 | \$465,995 | \$459,900 | \$14,911,851 | 18 | \$435,000 | \$435,000 | \$7,830,000 | 96.60% | 63 |
| 91948 MOUNT LAGUNA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 91950 NATIONAL CITY | 30 | \$459,842 | \$450,000 | \$13,795,276 | 9 | \$396,100 | \$389,900 | \$3,564,900 | 96.80% | 42 |
| 91962 PINE VALLEY | 4 | \$392,225 | \$475,000 | \$1,568,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 91963 POTRERO | 2 | \$494,000 | \$459,000 | \$988,000 | 0 | \$ | \$ | \$ | 0.00% | |
| 91977 SPRING VALLEY | 75 | \$515,057 | \$499,900 | \$38,629,311 | 38 | \$440,773 | \$435,000 | \$16,749,400 | 96.73% | 46 |
| 91978 SPRING VALLEY | 10 | \$496,725 | \$549,000 | \$4,967,250 | 2 | \$557,500 | \$450,000 | \$1,115,000 | 97.38% | 18 |
| 91980 TECATE | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92003 BONSAI | 9 | \$884,544 | \$825,000 | \$7,960,900 | 2 | \$662,500 | \$550,000 | \$1,325,000 | 95.60% | 60 |
| 92004 BORREGO SPRINGS | 13 | \$402,069 | \$340,000 | \$5,226,900 | 1 | \$375,000 | \$375,000 | \$375,000 | 96.40% | 63 |
| 92007 CARDIFF BY THE SEA | 17 | \$1,405,450 | \$1,400,876 | \$23,892,652 | 10 | \$1,035,900 | \$889,000 | \$10,359,000 | 94.61% | 82 |
| 92008 CARLSBAD | 58 | \$798,979 | \$725,000 | \$46,340,834 | 25 | \$684,369 | \$635,000 | \$17,109,230 | 97.08% | 43 |
| 92009 CARLSBAD | 125 | \$909,686 | \$839,000 | \$113,710,759 | 80 | \$913,552 | \$860,000 | \$73,084,200 | 95.16% | 46 |
| 92014 DEL MAR | 23 | \$1,763,268 | \$1,350,000 | \$40,555,186 | 10 | \$1,720,500 | \$1,500,000 | \$17,205,000 | 95.10% | 49 |
| 92019 EL CAJON | 74 | \$705,516 | \$589,000 | \$52,208,208 | 39 | \$563,288 | \$500,000 | \$21,968,250 | 97.68% | 59 |
| 92020 EL CAJON | 45 | \$603,685 | \$549,000 | \$27,165,856 | 19 | \$579,836 | \$520,000 | \$11,016,900 | 97.09% | 39 |
| 92021 EL CAJON | 60 | \$576,554 | \$520,000 | \$34,593,278 | 35 | \$491,094 | \$455,000 | \$17,188,300 | 97.95% | 58 |
| 92024 ENCINITAS | 71 | \$1,170,512 | \$975,000 | \$83,106,409 | 37 | \$1,134,513 | \$859,000 | \$41,977,000 | 96.14% | 59 |
| 92025 ESCONDIDO | 55 | \$687,528 | \$600,000 | \$37,814,057 | 24 | \$592,112 | \$490,000 | \$14,210,700 | 97.13% | 58 |
| 92026 ESCONDIDO | 103 | \$613,451 | \$574,876 | \$63,185,455 | 53 | \$540,184 | \$490,000 | \$28,629,800 | 97.04% | 48 |
| 92027 ESCONDIDO | 61 | \$519,917 | \$499,000 | \$31,714,980 | 44 | \$519,595 | \$517,000 | \$22,862,200 | 97.83% | 45 |
| 92028 FALLBROOK | 131 | \$765,888 | \$705,000 | \$100,331,350 | 51 | \$599,385 | \$580,000 | \$30,568,677 | 96.53% | 81 |
| 92029 ESCONDIDO | 33 | \$905,579 | \$665,000 | \$29,884,117 | 18 | \$657,938 | \$560,000 | \$11,842,900 | 97.57% | 49 |
| 92036 JULIAN | 22 | \$459,381 | \$375,000 | \$10,106,400 | 5 | \$557,900 | \$425,000 | \$2,789,500 | 95.76% | 204 |
| 92037 LA JOLLA | 56 | \$1,856,752 | \$1,699,000 | \$103,978,136 | 34 | \$2,084,102 | \$1,800,000 | \$70,859,500 | 93.41% | 73 |
| 92040 LAKESIDE | 55 | \$548,920 | \$520,000 | \$30,190,600 | 22 | \$491,000 | \$472,000 | \$10,802,000 | 97.59% | 54 |
| 92054 OCEANSIDE | 54 | \$727,758 | \$580,000 | \$39,298,933 | 30 | \$615,530 | \$489,900 | \$18,465,900 | 96.03% | 44 |
| 92056 OCEANSIDE | 83 | \$548,699 | \$549,876 | \$45,542,060 | 48 | \$537,348 | \$502,500 | \$25,792,750 | 97.96% | 39 |
| 92057 OCEANSIDE | 108 | \$549,402 | \$550,000 | \$59,335,511 | 63 | \$532,835 | \$529,900 | \$33,568,637 | 97.90% | 53 |
| 92059 PALA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92060 PALOMAR MTN | 1 | \$350,000 | \$350,000 | \$350,000 | 1 | \$290,000 | \$290,000 | \$290,000 | 85.55% | 52 |
| 92061 PAUMA VALLEY | 5 | \$880,600 | \$839,000 | \$4,403,000 | 3 | \$710,000 | \$750,000 | \$2,130,000 | 96.65% | 98 |
| 92064 POWAY | 62 | \$907,934 | \$649,000 | \$56,291,947 | 39 | \$753,942 | \$580,000 | \$29,403,750 | 96.11% | 59 |
| 92065 RAMONA | 91 | \$659,690 | \$589,000 | \$60,031,822 | 51 | \$588,999 | \$545,900 | \$30,038,950 | 96.06% | 84 |
| 92066 RANCHITA | 2 | \$325,450 | \$285,900 | \$650,900 | 0 | \$ | \$ | \$ | 0.00% | |
| 92067 RANCHO SANTA FE | 61 | \$3,638,938 | \$3,350,000 | \$221,975,256 | 20 | \$3,116,350 | \$2,712,000 | \$62,327,000 | 92.04% | 121 |
| 92068 SAN LUIS REY | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92069 SAN MARCOS | 60 | \$588,898 | \$575,000 | \$35,333,893 | 54 | \$587,748 | \$549,900 | \$31,738,400 | 98.01% | 46 |
| 92070 SANTA YSABEL | 2 | \$629,000 | \$563,000 | \$1,258,000 | 1 | \$465,000 | \$465,000 | \$465,000 | 93.94% | 277 |
| 92071 SANTEE | 67 | \$501,473 | \$495,000 | \$33,598,694 | 36 | \$477,601 | \$450,000 | \$17,193,650 | 98.26% | 63 |
| 92075 SOLANA BEACH | 14 | \$1,389,134 | \$1,275,000 | \$19,447,876 | 10 | \$1,172,000 | \$930,000 | \$11,720,000 | 96.82% | 36 |
| 92078 SAN MARCOS | 75 | \$700,295 | \$699,000 | \$52,522,170 | 35 | \$644,022 | \$605,000 | \$22,540,800 | 95.84% | 38 |
| 92081 VISTA | 63 | \$576,631 | \$575,000 | \$36,327,773 | 32 | \$549,787 | \$512,500 | \$17,593,200 | 97.56% | 41 |
| 92082 VALLEY CENTER | 40 | \$768,439 | \$700,000 | \$30,737,570 | 15 | \$701,893 | \$635,000 | \$10,528,400 | 95.99% | 57 |
| 92083 VISTA | 26 | \$474,578 | \$500,000 | \$12,339,036 | 26 | \$479,653 | \$475,000 | \$12,471,000 | 97.30% | 41 |
| 92084 VISTA | 78 | \$648,116 | \$595,000 | \$50,553,060 | 39 | \$558,380 | \$510,000 | \$21,776,826 | 97.83% | 46 |
| 92086 WARNER SPRINGS | 5 | \$456,800 | \$395,000 | \$2,284,000 | 1 | \$330,000 | \$330,000 | \$330,000 | 91.67% | 52 |
| 92091 RANCHO SANTA FE | 4 | \$1,892,499 | \$1,945,000 | \$7,569,999 | 7 | \$2,983,571 | \$2,300,000 | \$20,885,000 | 94.76% | 145 |
| 92093 LA JOLLA | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92101 SAN DIEGO DOWNTOWN | 0 | \$ | \$ | \$ | 1 | \$490,000 | \$490,000 | \$490,000 | 98.99% | 72 |
| 92102 SAN DIEGO | 28 | \$477,523 | \$439,900 | \$13,370,647 | 11 | \$422,318 | \$435,000 | \$4,645,500 | 97.53% | 56 |
| 92103 MISSION HILLS | 33 | \$971,814 | \$949,876 | \$32,069,876 | 11 | \$992,454 | \$995,000 | \$10,917,000 | 98.15% | 54 |
| 92104 NORTH PARK | 33 | \$662,188 | \$645,000 | \$21,852,228 | 24 | \$588,610 | \$585,000 | \$14,126,650 | 98.43% | 41 |
| 92105 EAST SAN DIEGO | 54 | \$434,646 | \$434,900 | \$23,470,928 | 22 | \$379,150 | \$390,500 | \$8,341,300 | 97.28% | 51 |

| | | | | | | | | | | |
|--------------------------|-------------|-------------|-------------|------------------------|-------------|-------------|-------------|------------------------|--------|-----|
| 92106 POINT LOMA | 22 | \$1,250,846 | \$995,000 | \$27,518,628 | 19 | \$1,113,593 | \$860,000 | \$21,158,276 | 93.47% | 71 |
| 92107 OCEAN BEACH | 20 | \$890,793 | \$879,000 | \$17,815,871 | 12 | \$896,000 | \$759,000 | \$10,752,000 | 98.52% | 34 |
| 92108 MISSION VALLEY | 1 | \$729,000 | \$729,000 | \$729,000 | 1 | \$695,000 | \$695,000 | \$695,000 | 99.30% | 26 |
| 92109 PACIFIC BEACH | 38 | \$1,299,926 | \$975,000 | \$49,397,198 | 17 | \$901,276 | \$885,000 | \$15,321,700 | 89.37% | 52 |
| 92110 OLD TOWN SD | 21 | \$799,507 | \$775,000 | \$16,789,652 | 9 | \$644,277 | \$655,000 | \$5,798,500 | 95.58% | 68 |
| 92111 LINDA VISTA | 29 | \$570,098 | \$569,000 | \$16,532,850 | 18 | \$510,944 | \$506,000 | \$9,197,000 | 97.41% | 43 |
| 92113 LOGAN HEIGHTS | 24 | \$380,319 | \$425,000 | \$9,127,676 | 11 | \$347,545 | \$330,000 | \$3,823,000 | 96.25% | 36 |
| 92114 ENCANTO | 96 | \$418,066 | \$450,000 | \$40,134,367 | 49 | \$437,793 | \$435,000 | \$21,451,900 | 98.62% | 53 |
| 92115 COLLEGE GROVE | 70 | \$528,062 | \$498,000 | \$36,964,402 | 37 | \$490,341 | \$485,000 | \$18,142,650 | 95.94% | 56 |
| 92116 NORMAL HEIGHTS | 44 | \$698,599 | \$615,876 | \$30,738,359 | 21 | \$623,666 | \$565,000 | \$13,097,000 | 98.02% | 35 |
| 92117 CLAIREMONT MESA | 42 | \$589,824 | \$559,900 | \$24,772,626 | 37 | \$563,590 | \$545,000 | \$20,852,840 | 97.62% | 49 |
| 92118 CORONADO | 29 | \$1,982,215 | \$1,450,000 | \$57,484,252 | 9 | \$1,774,666 | \$1,780,000 | \$15,972,000 | 92.56% | 70 |
| 92119 SAN CARLOS | 24 | \$577,999 | \$540,000 | \$13,871,976 | 14 | \$592,385 | \$579,900 | \$8,293,400 | 96.70% | 71 |
| 92120 DEL CERRO | 34 | \$581,861 | \$565,000 | \$19,783,304 | 25 | \$655,836 | \$635,000 | \$16,395,900 | 96.36% | 41 |
| 92121 SORRENTO | 5 | \$798,350 | \$799,876 | \$3,991,752 | 1 | \$715,000 | \$715,000 | \$715,000 | 95.46% | 87 |
| 92122 UNIVERSITY CITY | 20 | \$760,126 | \$729,000 | \$15,202,528 | 7 | \$710,857 | \$679,000 | \$4,976,000 | 98.01% | 68 |
| 92123 MISSION VALLEY | 25 | \$525,153 | \$539,000 | \$13,128,832 | 12 | \$585,750 | \$550,000 | \$7,029,000 | 98.22% | 66 |
| 92124 TIERRASANTA | 18 | \$659,841 | \$629,000 | \$11,877,152 | 13 | \$640,184 | \$615,000 | \$8,322,400 | 98.09% | 23 |
| 92126 MIRA MESA | 71 | \$496,513 | \$525,000 | \$35,252,428 | 61 | \$536,913 | \$529,000 | \$32,751,700 | 97.74% | 43 |
| 92127 RANCHO BERNARDO | 57 | \$1,120,674 | \$984,900 | \$63,878,430 | 23 | \$1,117,508 | \$950,000 | \$25,702,696 | 95.55% | 70 |
| 92128 RANCHO BERNARDO | 98 | \$703,897 | \$660,000 | \$68,981,946 | 54 | \$651,577 | \$633,152 | \$35,185,177 | 96.39% | 36 |
| 92129 RANCHO PENASQUITOS | 74 | \$719,417 | \$725,000 | \$53,236,903 | 43 | \$682,213 | \$645,000 | \$29,335,200 | 97.95% | 38 |
| 92130 CARMEL VALLEY | 78 | \$1,312,462 | \$1,199,000 | \$102,372,084 | 32 | \$1,035,093 | \$955,000 | \$33,123,000 | 95.99% | 40 |
| 92131 SCRIPPS MIRAMAR | 46 | \$837,951 | \$795,000 | \$38,545,756 | 33 | \$770,660 | \$748,000 | \$25,431,780 | 95.86% | 37 |
| 92139 PARADISE HILLS | 36 | \$386,404 | \$460,000 | \$13,910,551 | 13 | \$457,423 | \$455,000 | \$5,946,500 | 97.91% | 60 |
| 92145 MIRAMAR | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92154 OTAY MESA | 61 | \$566,923 | \$569,000 | \$34,582,354 | 44 | \$568,986 | \$530,000 | \$25,035,400 | 97.41% | 63 |
| 92155 SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92161 SAN DIEGO | 0 | \$ | \$ | \$ | 0 | \$ | \$ | \$ | 0.00% | |
| 92173 SAN YSIDRO | 10 | \$429,490 | \$515,000 | \$4,294,900 | 7 | \$552,857 | \$560,000 | \$3,870,000 | 96.46% | 120 |
| TOTALS | 3837 | | | \$2,961,229,053 | 2031 | | | \$1,410,485,333 | | |