

**MONTH ENDING FEBRUARY 28, 2002  
SINGLE FAMILY DETACHED HOMES**

| Zip Code                 | New Listing<br>s | Average List<br>Price | Total New Listing<br>Value | Sold Listing<br>s | Average Sold<br>Price | Total Sold Value | % Sale<br>Price to<br>List<br>Price | Average<br>Days on<br>Market |
|--------------------------|------------------|-----------------------|----------------------------|-------------------|-----------------------|------------------|-------------------------------------|------------------------------|
| 91901 ALPINE             | 17               | \$439,517             | \$7,471,800                | 20                | \$434,700             | \$8,694,000      | 0.93%                               | 83                           |
| 91902 BONITA             | 23               | \$278,294             | \$6,400,776                | 8                 | \$443,875             | \$3,551,000      | 0.96%                               | 58                           |
| 91905 BOULEVARD          | 3                | \$180,666             | \$542,000                  | 0                 | \$                    | \$               | %                                   |                              |
| 91906 CAMPO              | 5                | \$230,600             | \$1,153,000                | 3                 | \$158,500             | \$475,500        | 0.93%                               | 111                          |
| 91910 CHULA VISTA        | 65               | \$346,361             | \$22,513,521               | 27                | \$305,585             | \$8,250,800      | 0.97%                               | 46                           |
| 91911 CHULA VISTA        | 37               | \$271,814             | \$10,057,152               | 17                | \$255,188             | \$4,338,200      | 0.99%                               | 61                           |
| 91913 CHULA VISTA        | 52               | \$295,680             | \$15,375,400               | 9                 | \$358,544             | \$3,226,900      | 0.97%                               | 62                           |
| 91914 CHULA VISTA        | 13               | \$304,983             | \$3,964,790                | 4                 | \$322,000             | \$1,288,000      | 0.97%                               | 41                           |
| 91915 CHULA VISTA        | 24               | \$314,982             | \$7,559,590                | 14                | \$295,102             | \$4,131,435      | 0.99%                               | 54                           |
| 91916 DESCANSO           | 5                | \$414,599             | \$2,072,997                | 0                 | \$                    | \$               | %                                   |                              |
| 91917 DULZURA            | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 91931 GUATAY             | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 91932 IMPERIAL BEACH     | 15               | \$404,953             | \$6,074,299                | 0                 | \$                    | \$               | %                                   |                              |
| 91934 JACUMBA            | 1                | \$                    | \$                         | 1                 | \$122,400             | \$122,400        | 0.98%                               | 99                           |
| 91935 JAMUL              | 13               | \$490,965             | \$6,382,552                | 6                 | \$467,633             | \$2,805,800      | 0.95%                               | 118                          |
| 91941 LA MESA            | 54               | \$380,574             | \$20,550,997               | 18                | \$360,550             | \$6,489,900      | 0.97%                               | 64                           |
| 91942 LA MESA            | 20               | \$240,155             | \$4,803,100                | 5                 | \$267,000             | \$1,335,000      | 0.97%                               | 52                           |
| 91945 LEMON GROVE        | 14               | \$228,862             | \$3,204,076                | 7                 | \$248,557             | \$1,739,900      | 0.98%                               | 45                           |
| 91948 MOUNT LAGUNA       | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 91950 NATIONAL CITY      | 16               | \$206,980             | \$3,311,680                | 12                | \$210,104             | \$2,521,250      | 0.98%                               | 58                           |
| 91962 PINE VALLEY        | 11               | \$611,190             | \$6,723,100                | 2                 | \$409,450             | \$818,900        | 0.99%                               | 256                          |
| 91963 POTRERO            | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 91977 SPRING VALLEY      | 79               | \$196,010             | \$15,484,851               | 31                | \$249,377             | \$7,730,688      | 0.99%                               | 59                           |
| 91978 SPRING VALLEY      | 2                | \$299,950             | \$599,900                  | 2                 | \$287,250             | \$574,500        | 0.98%                               | 37                           |
| 91980 TECATE             | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 92003 BONSAI             | 11               | \$382,373             | \$4,206,111                | 1                 | \$219,500             | \$219,500        | 0.99%                               | 102                          |
| 92004 BORREGO SPRINGS    | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 92007 CARDIFF BY THE SEA | 15               | \$397,305             | \$5,959,576                | 11                | \$638,317             | \$7,021,490      | 0.95%                               | 83                           |
| 92008 CARLSBAD           | 51               | \$493,389             | \$25,162,870               | 21                | \$449,642             | \$9,442,500      | 0.97%                               | 62                           |
| 92009 CARLSBAD           | 148              | \$547,875             | \$81,085,586               | 60                | \$524,598             | \$31,475,927     | 0.97%                               | 61                           |
| 92014 DEL MAR            | 37               | \$799,909             | \$29,596,652               | 6                 | \$823,733             | \$4,942,400      | 0.93%                               | 77                           |
| 92019 EL CAJON           | 44               | \$347,287             | \$15,280,635               | 24                | \$374,679             | \$8,992,300      | 0.98%                               | 56                           |
| 92020 EL CAJON           | 42               | \$279,748             | \$11,749,453               | 22                | \$298,009             | \$6,556,200      | 0.98%                               | 46                           |
| 92021 EL CAJON           | 40               | \$351,419             | \$14,056,778               | 12                | \$264,508             | \$3,174,100      | 0.97%                               | 67                           |
| 92024 ENCINITAS          | 88               | \$684,001             | \$60,192,141               | 30                | \$621,834             | \$18,655,041     | 0.96%                               | 61                           |
| 92025 ESCONDIDO          | 45               | \$337,701             | \$15,196,575               | 22                | \$394,559             | \$8,680,300      | 0.96%                               | 84                           |
| 92026 ESCONDIDO          | 45               | \$305,630             | \$13,753,361               | 35                | \$301,619             | \$10,556,690     | 0.98%                               | 55                           |
| 92027 ESCONDIDO          | 65               | \$261,327             | \$16,986,278               | 40                | \$285,137             | \$11,405,510     | 0.97%                               | 50                           |
| 92028 FALLBROOK          | 57               | \$439,142             | \$25,031,150               | 43                | \$368,383             | \$15,840,500     | 0.97%                               | 85                           |
| 92029 ESCONDIDO          | 29               | \$478,308             | \$13,870,952               | 15                | \$479,480             | \$7,192,200      | 0.96%                               | 69                           |
| 92036 JULIAN             | 8                | \$869,625             | \$6,957,000                | 8                 | \$241,268             | \$1,930,150      | 0.95%                               | 145                          |
| 92037 LA JOLLA           | 92               | \$992,787             | \$91,336,489               | 22                | \$1,275,340           | \$28,057,500     | 0.93%                               | 76                           |
| 92040 LAKESIDE           | 34               | \$257,379             | \$8,750,897                | 17                | \$300,790             | \$5,113,442      | 0.99%                               | 44                           |
| 92054 OCEANSIDE          | 55               | \$309,186             | \$17,005,249               | 27                | \$280,048             | \$7,561,300      | 0.98%                               | 45                           |
| 92056 OCEANSIDE          | 92               | \$272,511             | \$25,071,063               | 37                | \$292,672             | \$10,828,865     | 0.98%                               | 54                           |
| 92057 OCEANSIDE          | 61               | \$293,142             | \$17,881,695               | 42                | \$264,102             | \$11,092,300     | 0.98%                               | 42                           |
| 92059 PALA               | 1                | \$196,000             | \$196,000                  | 0                 | \$                    | \$               | %                                   |                              |
| 92060 PALOMAR MTN        | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 92061 PAUMA VALLEY       | 7                | \$477,125             | \$3,339,876                | 1                 | \$245,000             | \$245,000        | 0.95%                               | 122                          |
| 92064 POWAY              | 73               | \$642,244             | \$46,883,842               | 42                | \$561,419             | \$23,579,600     | 0.95%                               | 71                           |
| 92065 RAMONA             | 53               | \$365,987             | \$19,397,358               | 37                | \$348,279             | \$12,886,350     | 0.98%                               | 77                           |
| 92066 RANCHITA           | 0                | \$                    | \$                         | 1                 | \$190,000             | \$190,000        | 1.00%                               | 185                          |
| 92067 RANCHO SANTA FE    | 72               | \$2,321,411           | \$167,141,656              | 14                | \$2,234,517           | \$31,283,250     | 0.93%                               | 177                          |
| 92068 SAN LUIS REY       | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 92069 SAN MARCOS         | 91               | \$323,437             | \$29,432,793               | 50                | \$309,788             | \$15,489,400     | 0.98%                               | 61                           |
| 92070 SANTA YSABEL       | 0                | \$                    | \$                         | 0                 | \$                    | \$               | %                                   |                              |
| 92071 SANTEE             | 45               | \$231,157             | \$10,402,088               | 29                | \$250,982             | \$7,278,500      | 0.98%                               | 38                           |

|               |                    |             |              |                        |             |             |                      |       |     |
|---------------|--------------------|-------------|--------------|------------------------|-------------|-------------|----------------------|-------|-----|
| 92075         | SOLANA BEACH       | 23          | \$798,603    | \$18,367,876           | 9           | \$1,101,991 | \$9,917,921          | 0.84% | 74  |
| 92078         | SAN MARCOS         | 9           | \$291,255    | \$2,621,302            | 3           | \$335,000   | \$1,005,000          | 0.97% | 15  |
| 92082         | VALLEY CENTER      | 25          | \$383,540    | \$9,588,509            | 13          | \$498,138   | \$6,475,800          | 0.93% | 121 |
| 92083         | VISTA              | 69          | \$275,342    | \$18,998,625           | 30          | \$282,063   | \$8,461,900          | 0.98% | 54  |
| 92084         | VISTA              | 73          | \$275,539    | \$20,114,399           | 29          | \$338,534   | \$9,817,500          | 0.96% | 65  |
| 92086         | WARNER SPRINGS     | 0           | \$           | \$                     | 0           | \$          | \$                   | %     |     |
| 92093         | LA JOLLA           | 0           | \$           | \$                     | 0           | \$          | \$                   | %     |     |
| 92101         | SAN DIEGO DOWNTOWN | 5           | \$288,775    | \$1,443,876            | 0           | \$          | \$                   | %     |     |
| 92102         | SAN DIEGO          | 26          | \$27,143,454 | \$705,729,804          | 15          | \$243,613   | \$3,654,200          | 0.97% | 37  |
| 92103         | MISSION HILLS      | 34          | \$615,321    | \$20,920,923           | 15          | \$635,866   | \$9,538,000          | 0.94% | 60  |
| 92104         | NORTH PARK         | 41          | \$256,314    | \$10,508,900           | 23          | \$312,133   | \$7,179,074          | 0.99% | 45  |
| 92105         | EAST SAN DIEGO     | 41          | \$170,226    | \$6,979,299            | 15          | \$194,883   | \$2,923,250          | 0.97% | 62  |
| 92106         | POINT LOMA         | 20          | \$803,975    | \$16,079,500           | 13          | \$622,869   | \$8,097,300          | 0.93% | 89  |
| 92107         | OCEAN BEACH        | 20          | \$619,990    | \$12,399,800           | 10          | \$574,800   | \$5,748,000          | 0.98% | 56  |
| 92108         | MISSION VALLEY     | 6           | \$137,166    | \$823,000              | 0           | \$          | \$                   | %     |     |
| 92109         | PACIFIC BEACH      | 35          | \$407,284    | \$14,254,951           | 14          | \$595,699   | \$8,339,799          | 0.95% | 94  |
| 92110         | OLD TOWN SD        | 26          | \$245,452    | \$6,381,776            | 8           | \$442,875   | \$3,543,000          | 0.98% | 36  |
| 92111         | LINDA VISTA        | 28          | \$280,617    | \$7,857,300            | 14          | \$311,978   | \$4,367,700          | 0.98% | 25  |
| 92113         | LOGAN HEIGHTS      | 21          | \$148,716    | \$3,123,052            | 6           | \$186,000   | \$1,116,000          | 0.99% | 39  |
| 92114         | ENCANTO            | 60          | \$200,929    | \$12,055,782           | 22          | \$201,993   | \$4,443,850          | 0.98% | 50  |
| 92115         | COLLEGE GROVE      | 52          | \$273,641    | \$14,229,352           | 28          | \$311,823   | \$8,731,063          | 0.97% | 60  |
| 92116         | NORMAL HEIGHTS     | 46          | \$304,400    | \$14,002,400           | 22          | \$411,782   | \$9,059,205          | 0.98% | 41  |
| 92117         | CLAIREMONT MESA    | 33          | \$301,175    | \$9,938,788            | 33          | \$329,307   | \$10,867,150         | 0.98% | 28  |
| 92118         | CORONADO           | 32          | \$1,293,125  | \$41,380,000           | 11          | \$1,047,727 | \$11,524,999         | 0.91% | 143 |
| 92119         | SAN CARLOS         | 16          | \$334,586    | \$5,353,376            | 12          | \$305,283   | \$3,663,400          | 0.97% | 63  |
| 92120         | DEL CERRO          | 21          | \$334,442    | \$7,023,290            | 19          | \$381,315   | \$7,245,000          | 0.97% | 28  |
| 92121         | SORRENTO           | 3           | \$594,966    | \$1,784,900            | 5           | \$488,600   | \$2,443,000          | 0.96% | 78  |
| 92122         | UNIVERSITY CITY    | 20          | \$434,105    | \$8,682,100            | 11          | \$482,795   | \$5,310,750          | 0.96% | 107 |
| 92123         | MISSION VALLEY     | 7           | \$343,357    | \$2,403,500            | 8           | \$314,787   | \$2,518,300          | 0.97% | 47  |
| 92124         | TIERRASANTA        | 19          | \$356,910    | \$6,781,300            | 8           | \$418,550   | \$3,348,400          | 0.99% | 54  |
| 92126         | MIRA MESA          | 70          | \$286,751    | \$20,072,601           | 36          | \$294,613   | \$10,606,100         | 0.99% | 43  |
| 92127         | RANCHO BERNARDO    | 29          | \$524,731    | \$15,217,220           | 15          | \$488,996   | \$7,334,950          | 0.97% | 43  |
| 92128         | RANCHO BERNARDO    | 87          | \$397,007    | \$34,539,626           | 54          | \$390,829   | \$21,104,800         | 0.96% | 50  |
| 92129         | RANCHO PENASQUITOS | 90          | \$322,936    | \$29,064,289           | 44          | \$376,227   | \$16,553,998         | 0.97% | 48  |
| 92130         | CARMEL VALLEY      | 82          | \$813,449    | \$66,702,843           | 34          | \$765,570   | \$26,029,400         | 0.94% | 66  |
| 92131         | SCRIPPS MIRAMAR    | 58          | \$399,687    | \$23,181,876           | 25          | \$463,080   | \$11,577,000         | 0.97% | 38  |
| 92139         | PARADISE HILLS     | 26          | \$227,199    | \$5,907,176            | 19          | \$239,542   | \$4,551,300          | 0.98% | 47  |
| 92145         | MIRAMAR            | 0           | \$           | \$                     | 0           | \$          | \$                   | %     |     |
| 92154         | OTAY MESA          | 38          | \$247,886    | \$9,419,675            | 17          | \$268,429   | \$4,563,300          | 0.99% | 66  |
| 92155         | SAN DIEGO          | 0           | \$           | \$                     | 0           | \$          | \$                   | %     |     |
| 92161         | SAN DIEGO          | 0           | \$           | \$                     | 0           | \$          | \$                   | %     |     |
| 92173         | SAN YSIDRO         | 9           | \$269,288    | \$2,423,600            | 4           | \$247,475   | \$989,900            | 0.99% | 78  |
| <b>Totals</b> |                    | <b>3170</b> |              | <b>\$2,126,526,291</b> | <b>1499</b> |             | <b>\$620,434,797</b> |       |     |