

**MONTH ENDING JANUARY 31, 2004  
MOBILE AND MANUFACTURED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	3	\$45,633	\$56,900	\$136,900	1	\$29,000	\$29,000	\$29,000	90.91%	117
91902 BONITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91905 BOULEVARD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91906 CAMPO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91910 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91911 CHULA VISTA	3	\$81,666	\$95,000	\$245,000	1	\$23,000	\$23,000	\$23,000	92.00%	88
91913 CHULA VISTA	2	\$125,500	\$112,000	\$251,000	1	\$98,000	\$98,000	\$98,000	98.99%	158
91914 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91915 CHULA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91916 DESCANSO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91917 DULZURA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91931 GUATAY	2	\$47,947	\$39,900	\$95,895	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91934 JACUMBA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91935 JAMUL	1	\$45,900	\$45,900	\$45,900	0	\$	\$	\$	0.00%	
91941 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91942 LA MESA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91945 LEMON GROVE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91962 PINE VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91963 POTRERO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	1	\$39,900	\$39,900	\$39,900	0	\$	\$	\$	0.00%	
91978 SPRING VALLEY	9	\$66,444	\$78,000	\$598,000	1	\$66,000	\$66,000	\$66,000	101.54%	179
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92004 BORREGO SPRIN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92007 CARDIFF BY THE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92008 CARLSBAD	0	\$	\$	\$	1	\$74,500	\$74,500	\$74,500	71.63%	115
92009 CARLSBAD	8	\$165,212	\$159,900	\$1,321,700	2	\$157,000	\$149,000	\$314,000	96.91%	84
92014 DEL MAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92019 EL CAJON	2	\$57,250	\$35,000	\$114,500	0	\$	\$	\$	0.00%	
92020 EL CAJON	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92021 EL CAJON	6	\$100,716	\$75,000	\$604,300	1	\$72,500	\$72,500	\$72,500	100.00%	8
92024 ENCINITAS	4	\$112,719	\$88,000	\$450,876	0	\$	\$	\$	0.00%	
92025 ESCONDIDO	1	\$62,000	\$62,000	\$62,000	0	\$	\$	\$	0.00%	
92026 ESCONDIDO	7	\$197,700	\$219,900	\$1,383,900	2	\$242,500	\$210,000	\$485,000	93.63%	207
92027 ESCONDIDO	18	\$52,594	\$57,000	\$946,700	4	\$53,375	\$40,000	\$213,500	92.07%	145
92028 FALLBROOK	3	\$139,100	\$116,900	\$417,300	1	\$25,000	\$25,000	\$25,000	100.00%	62
92029 ESCONDIDO	12	\$133,066	\$132,000	\$1,596,800	1	\$60,000	\$60,000	\$60,000	92.45%	165
92036 JULIAN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92037 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92040 LAKESIDE	8	\$88,850	\$65,000	\$710,800	3	\$88,333	\$60,000	\$265,000	95.67%	83
92054 OCEANSIDE	14	\$76,728	\$79,900	\$1,074,200	1	\$58,500	\$58,500	\$58,500	86.67%	27
92056 OCEANSIDE	1	\$41,900	\$41,900	\$41,900	2	\$49,975	\$46,950	\$99,950	94.78%	209
92057 OCEANSIDE	3	\$89,800	\$65,000	\$269,400	1	\$74,500	\$74,500	\$74,500	98.68%	12
92059 PALA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92060 PALOMAR MTN	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92061 PAUMA VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92064 POWAY	2	\$108,450	\$96,900	\$216,900	1	\$125,000	\$125,000	\$125,000	92.59%	74
92065 RAMONA	0	\$	\$	\$	1	\$100,000	\$100,000	\$100,000	91.74%	65
92066 RANCHITA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	27	\$113,213	\$91,900	\$3,056,775	15	\$110,070	\$85,000	\$1,651,050	97.34%	98
92070 SANTA YSABEL	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92071 SANTEE	11	\$78,809	\$79,200	\$866,900	6	\$123,250	\$97,000	\$739,500	97.43%	58
92075 SOLANA BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	

92078	SAN MARCOS	1	\$125,000	\$125,000	\$125,000	1	\$50,000	\$50,000	\$50,000	92.59%	80
92081	VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92082	VALLEY CENTER	3	\$86,266	\$89,900	\$258,800	1	\$55,000	\$55,000	\$55,000	84.62%	144
92083	VISTA	5	\$76,780	\$57,000	\$383,900	0	\$	\$	\$	0.00%	
92084	VISTA	4	\$234,944	\$119,000	\$939,776	1	\$119,000	\$119,000	\$119,000	100.00%	11
92086	WARNER SPRING	1	\$146,900	\$146,900	\$146,900	0	\$	\$	\$	0.00%	
92091	RANCHO SANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92093	LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101	SAN DIEGO DOW	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92102	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92103	MISSION HILLS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92104	NORTH PARK	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92105	EAST SAN DIEGO	1	\$25,000	\$25,000	\$25,000	0	\$	\$	\$	0.00%	
92106	POINT LOMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92107	OCEAN BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92108	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109	PACIFIC BEACH	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92110	OLD TOWN SD	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92111	LINDA VISTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92113	LOGAN HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92114	ENCANTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92115	COLLEGE GROVE	1	\$56,000	\$56,000	\$56,000	0	\$	\$	\$	0.00%	
92116	NORMAL HEIGHTS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92117	CLAIREMONT ME	6	\$73,231	\$69,500	\$439,390	1	\$125,000	\$125,000	\$125,000	96.15%	64
92118	CORONADO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92119	SAN CARLOS	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92120	DEL CERRO	0	\$	\$	\$	1	\$34,000	\$34,000	\$34,000	94.71%	66
92121	SORRENTO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92122	UNIVERSITY CIT	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92123	MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92124	TIERRASANTA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92126	MIRA MESA	4	\$94,925	\$60,000	\$379,700	0	\$	\$	\$	0.00%	
92127	RANCHO BERNAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92128	RANCHO BERNAI	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92129	RANCHO PENASC	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92130	CARMEL VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92131	SCRIPPS MIRAMA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92139	PARADISE HILLS	0	\$	\$	\$	1	\$53,000	\$53,000	\$53,000	88.48%	72
92145	MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154	OTAY MESA	3	\$82,000	\$82,000	\$246,000	1	\$51,000	\$51,000	\$51,000	92.73%	97
92155	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161	SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173	SAN YSIDRO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
<b>TOTALS</b>		<b>177</b>			<b>\$17,548,012</b>	<b>53</b>			<b>\$5,061,000</b>		