

**MONTH ENDING JANUARY 31, 2004
SINGLE FAMILY DETACHED HOMES**

Zip Code	New Listings	Average List Price	Median List Price	Total New Listing Value	Sold Listings	Average Sold Price	Median Sale Price	Total Sold Value	% Sale Price to List Price	Average Days on Market
91901 ALPINE	24	\$627,736	\$525,000	\$15,065,676	11	\$546,727	\$499,000	\$6,014,000	93.78%	97
91902 BONITA	24	\$897,049	\$649,900	\$21,529,176	7	\$574,857	\$570,000	\$4,024,000	97.94%	15
91905 BOULEVARD	6	\$397,296	\$369,900	\$2,383,776	2	\$312,000	\$275,000	\$624,000	99.92%	10
91906 CAMPO	12	\$273,598	\$240,000	\$3,283,176	3	\$245,466	\$257,500	\$736,400	98.59%	107
91910 CHULA VISTA	62	\$522,066	\$470,000	\$32,368,104	24	\$442,645	\$425,000	\$10,623,500	98.45%	24
91911 CHULA VISTA	50	\$406,275	\$399,900	\$20,313,780	21	\$410,514	\$405,000	\$8,620,800	99.31%	32
91913 CHULA VISTA	62	\$565,840	\$535,000	\$35,082,104	37	\$476,077	\$460,000	\$17,614,850	97.98%	31
91914 CHULA VISTA	17	\$773,516	\$639,900	\$13,149,776	12	\$591,000	\$570,000	\$7,092,000	98.93%	43
91915 CHULA VISTA	40	\$535,053	\$524,900	\$21,402,152	14	\$530,557	\$485,000	\$7,427,800	98.26%	28
91916 DESCANSO	8	\$590,225	\$449,000	\$4,721,800	1	\$488,000	\$488,000	\$488,000	97.80%	141
91917 DULZURA	2	\$155,000	\$	\$310,000	2	\$549,000	\$318,000	\$1,098,000	88.69%	70
91931 GUATAY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91932 IMPERIAL BEACH	9	\$496,541	\$495,000	\$4,468,876	10	\$440,150	\$400,000	\$4,401,500	97.97%	47
91934 JACUMBA	1	\$260,000	\$260,000	\$260,000	1	\$150,000	\$150,000	\$150,000	100.67%	161
91935 JAMUL	11	\$788,232	\$774,876	\$8,670,552	12	\$670,750	\$699,000	\$8,049,000	97.18%	97
91941 LA MESA	46	\$700,629	\$579,900	\$32,228,960	19	\$500,236	\$405,000	\$9,504,500	98.56%	42
91942 LA MESA	14	\$457,707	\$445,000	\$6,407,900	7	\$410,685	\$396,000	\$2,874,800	98.63%	17
91945 LEMON GROVE	20	\$392,048	\$399,876	\$7,840,963	14	\$368,678	\$359,900	\$5,161,500	97.70%	34
91948 MOUNT LAGUNA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
91950 NATIONAL CITY	23	\$314,537	\$325,000	\$7,234,352	10	\$333,000	\$325,000	\$3,330,000	96.91%	52
91962 PINE VALLEY	4	\$472,218	\$464,999	\$1,888,875	3	\$556,666	\$560,000	\$1,670,000	97.16%	65
91963 POTRERO	2	\$245,038	\$200	\$490,076	0	\$	\$	\$	0.00%	
91977 SPRING VALLEY	70	\$405,182	\$380,000	\$28,362,781	40	\$389,130	\$370,000	\$15,565,200	97.68%	38
91978 SPRING VALLEY	10	\$472,190	\$445,000	\$4,721,900	6	\$478,500	\$446,000	\$2,871,000	97.66%	29
91980 TECATE	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92003 BONSAI	12	\$665,208	\$749,000	\$7,982,500	3	\$391,166	\$399,000	\$1,173,500	99.58%	57
92004 BORREGO SPRINGS	0	\$	\$	\$	1	\$525,000	\$525,000	\$525,000	98.13%	153
92007 CARDIFF BY THE SEA	10	\$1,052,862	\$990,000	\$10,528,627	5	\$785,000	\$699,000	\$3,925,000	94.72%	60
92008 CARLSBAD	40	\$591,512	\$599,900	\$23,660,504	16	\$665,418	\$629,900	\$10,646,700	97.29%	45
92009 CARLSBAD	78	\$1,385,912	\$799,900	\$108,101,160	50	\$752,958	\$675,000	\$37,647,900	97.68%	34
92014 DEL MAR	32	\$1,873,739	\$1,725,000	\$59,959,676	12	\$1,725,500	\$1,275,000	\$20,706,000	92.75%	98
92019 EL CAJON	50	\$484,215	\$469,000	\$24,210,776	30	\$479,773	\$415,000	\$14,393,200	98.93%	35
92020 EL CAJON	32	\$513,697	\$499,900	\$16,438,327	18	\$475,155	\$459,000	\$8,552,800	98.65%	38
92021 EL CAJON	48	\$397,722	\$380,000	\$19,090,701	24	\$398,989	\$375,000	\$9,575,750	97.88%	30
92024 ENCINITAS	56	\$947,776	\$690,000	\$53,075,456	35	\$918,854	\$780,000	\$32,159,890	95.49%	59
92025 ESCONDIDO	53	\$548,427	\$474,876	\$29,066,682	26	\$451,000	\$364,000	\$11,726,000	97.37%	49
92026 ESCONDIDO	85	\$483,538	\$440,000	\$41,100,800	31	\$467,903	\$450,000	\$14,505,000	97.79%	37
92027 ESCONDIDO	58	\$485,488	\$399,000	\$28,158,330	44	\$398,447	\$370,000	\$17,531,700	98.14%	38
92028 FALLBROOK	109	\$701,341	\$580,000	\$76,446,173	34	\$545,996	\$500,000	\$18,563,876	96.97%	59
92029 ESCONDIDO	37	\$669,446	\$629,900	\$24,769,532	13	\$578,538	\$610,000	\$7,521,000	95.99%	40
92036 JULIAN	15	\$456,218	\$379,500	\$6,843,277	9	\$315,777	\$320,000	\$2,842,000	92.33%	91
92037 LA JOLLA	50	\$2,129,900	\$1,395,000	\$106,495,008	29	\$2,564,355	\$1,365,000	\$74,366,305	89.69%	129
92040 LAKESIDE	37	\$471,681	\$449,876	\$17,452,203	26	\$438,384	\$398,000	\$11,398,000	95.39%	51
92054 OCEANSIDE	65	\$462,440	\$439,000	\$30,058,646	23	\$409,365	\$415,000	\$9,415,400	97.25%	36
92056 OCEANSIDE	65	\$466,395	\$445,000	\$30,315,725	34	\$447,288	\$435,000	\$15,207,800	98.36%	32
92057 OCEANSIDE	106	\$418,649	\$430,000	\$44,376,819	43	\$414,294	\$399,900	\$17,814,650	98.02%	29
92059 PALA	1	\$479,900	\$479,900	\$479,900	1	\$760,000	\$760,000	\$760,000	86.36%	156
92060 PALOMAR MTN	0	\$	\$	\$	1	\$60,000	\$60,000	\$60,000	85.84%	0
92061 PAUMA VALLEY	8	\$498,250	\$450,000	\$3,986,000	5	\$1,219,000	\$805,000	\$6,095,000	149.94%	155
92064 POWAY	67	\$1,058,075	\$689,900	\$70,891,083	41	\$798,658	\$685,000	\$32,745,000	95.14%	60
92065 RAMONA	70	\$584,548	\$499,000	\$40,918,384	37	\$472,156	\$427,000	\$17,469,800	97.77%	63
92066 RANCHITA	1	\$325,000	\$325,000	\$325,000	0	\$	\$	\$	0.00%	
92067 RANCHO SANTA FE	46	\$3,871,752	\$2,950,000	\$178,100,627	16	\$3,405,562	\$2,090,000	\$54,489,000	88.24%	167
92068 SAN LUIS REY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92069 SAN MARCOS	88	\$523,423	\$475,000	\$46,061,260	32	\$449,003	\$425,000	\$14,368,100	98.20%	35
92070 SANTA YSABEL	0	\$	\$	\$	1	\$410,000	\$410,000	\$410,000	97.85%	215
92071 SANTEE	36	\$389,219	\$399,900	\$14,011,893	21	\$393,473	\$390,000	\$8,262,950	98.25%	26
92075 SOLANA BEACH	14	\$1,305,598	\$1,195,000	\$18,278,376	4	\$968,750	\$738,000	\$3,875,000	96.08%	89
92078 SAN MARCOS	18	\$541,140	\$535,000	\$9,740,528	15	\$573,793	\$550,000	\$8,606,900	98.35%	26
92081 VISTA	21	\$425,880	\$444,000	\$8,943,500	10	\$490,580	\$393,000	\$4,905,800	96.17%	31
92082 VALLEY CENTER	34	\$714,122	\$572,900	\$24,280,176	20	\$491,350	\$475,000	\$9,827,000	96.96%	42
92083 VISTA	43	\$415,666	\$409,900	\$17,873,679	24	\$411,741	\$380,000	\$9,881,800	97.90%	38
92084 VISTA	66	\$505,200	\$475,000	\$33,343,231	30	\$487,049	\$429,000	\$14,611,477	99.34%	53
92086 WARNER SPRINGS	2	\$408,000	\$396,000	\$816,000	1	\$282,000	\$282,000	\$282,000	98.95%	20
92091 RANCHO SANTA FE	1	\$925,000	\$925,000	\$925,000	1	\$825,000	\$825,000	\$825,000	94.29%	27
92093 LA JOLLA	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92101 SAN DIEGO DOWNTOWN	2	\$424,500	\$	\$849,000	1	\$1,260,000	\$1,260,000	\$1,260,000	97.75%	256
92102 SAN DIEGO	14	\$329,330	\$335,500	\$4,610,628	13	\$343,353	\$325,000	\$4,463,600	98.68%	42
92103 MISSION HILLS	26	\$1,108,820	\$798,500	\$28,829,324	9	\$1,040,209	\$907,500	\$9,361,886	96.11%	65
92104 NORTH PARK	30	\$536,139	\$492,500	\$16,084,176	28	\$467,053	\$475,000	\$13,077,500	98.41%	33
92105 EAST SAN DIEGO	38	\$335,695	\$345,000	\$12,756,428	15	\$303,093	\$307,000	\$4,546,400	98.39%	38

92106 POINT LOMA	26	\$833,779	\$749,000	\$21,678,256	12	\$867,350	\$720,000	\$10,408,211	96.40%	45
92107 OCEAN BEACH	25	\$781,425	\$739,000	\$19,535,628	11	\$714,304	\$700,000	\$7,857,350	96.72%	48
92108 MISSION VALLEY	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92109 PACIFIC BEACH	17	\$1,564,228	\$1,350,000	\$26,591,876	9	\$751,015	\$740,000	\$6,759,140	95.82%	44
92110 OLD TOWN SD	17	\$683,581	\$699,000	\$11,620,888	11	\$622,150	\$568,650	\$6,843,650	94.40%	69
92111 LINDA VISTA	22	\$397,358	\$450,876	\$8,741,876	10	\$424,950	\$435,000	\$4,249,500	98.70%	42
92113 LOGAN HEIGHTS	14	\$317,823	\$300,000	\$4,449,528	12	\$277,416	\$280,000	\$3,329,000	97.32%	39
92114 ENCANTO	61	\$343,714	\$355,000	\$20,966,600	30	\$327,121	\$327,000	\$9,813,650	97.82%	34
92115 COLLEGE GROVE	46	\$423,289	\$425,000	\$19,471,328	27	\$403,144	\$369,000	\$10,884,900	96.56%	32
92116 NORMAL HEIGHTS	44	\$435,542	\$399,000	\$19,163,891	18	\$482,016	\$399,000	\$8,676,300	98.50%	43
92117 CLAIREMONT MESA	29	\$488,679	\$489,500	\$14,171,704	16	\$505,346	\$467,000	\$8,085,550	97.37%	37
92118 CORONADO	25	\$1,929,586	\$1,500,000	\$48,239,652	13	\$1,208,469	\$995,000	\$15,710,100	95.18%	96
92119 SAN CARLOS	24	\$504,732	\$499,900	\$12,113,576	12	\$492,033	\$469,000	\$5,904,400	97.78%	25
92120 DEL CERRO	31	\$587,528	\$550,000	\$18,213,376	10	\$559,015	\$455,000	\$5,590,150	97.76%	29
92121 SORRENTO	5	\$604,930	\$739,900	\$3,024,652	3	\$636,633	\$649,900	\$1,909,900	94.10%	19
92122 UNIVERSITY CITY	15	\$690,574	\$695,000	\$10,358,618	10	\$623,450	\$585,000	\$6,234,500	96.74%	15
92123 MISSION VALLEY	14	\$497,076	\$495,000	\$6,959,076	10	\$433,640	\$420,000	\$4,336,400	96.94%	28
92124 TIERRASANTA	15	\$520,166	\$609,000	\$7,802,500	10	\$517,607	\$519,000	\$5,176,075	97.13%	23
92126 MIRA MESA	43	\$447,900	\$447,000	\$19,259,716	31	\$432,483	\$420,000	\$13,407,000	98.45%	24
92127 RANCHO BERNARDO	23	\$865,064	\$599,876	\$19,896,480	13	\$643,307	\$625,000	\$8,363,000	98.33%	22
92128 RANCHO BERNARDO	58	\$564,139	\$530,876	\$32,720,082	41	\$546,448	\$535,000	\$22,404,400	98.30%	28
92129 RANCHO PENASQUITOS	48	\$522,217	\$585,000	\$25,066,431	22	\$553,958	\$525,000	\$12,187,076	99.05%	26
92130 CARMEL VALLEY	53	\$1,127,082	\$839,000	\$59,735,354	30	\$857,113	\$820,000	\$25,713,400	96.94%	37
92131 SCRIPPS MIRAMAR	28	\$706,709	\$690,000	\$19,787,879	23	\$685,826	\$660,000	\$15,774,000	97.00%	19
92139 PARADISE HILLS	17	\$360,288	\$395,000	\$6,124,900	11	\$363,454	\$360,000	\$3,998,000	99.46%	57
92145 MIRAMAR	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92154 OTAY MESA	54	\$403,324	\$395,000	\$21,779,528	30	\$401,796	\$380,000	\$12,053,900	98.49%	36
92155 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92161 SAN DIEGO	0	\$	\$	\$	0	\$	\$	\$	0.00%	
92173 SAN YSIDRO	13	\$408,661	\$415,000	\$5,312,600	5	\$362,600	\$389,000	\$1,813,000	98.30%	67
TOTALS	2,948			\$2,045,205,865	1,518			\$913,992,086		